

THIS REPORT CONTAINS ASSESSMENTS OF COMMODITY AND TRADE ISSUES MADE BY USDA STAFF AND NOT NECESSARILY STATEMENTS OF OFFICIAL U.S. GOVERNMENT POLICY

Voluntary _ Public

Date: 11/7/2014

GAIN Report Number: IN4101

India

Post: New Delhi

Food and Agricultural Trade Shows in India 2015

Report Categories:

Trade Show Announcement Promotion Opportunities Market Promotion/Competition Retail Foods

Approved By:
Adam Branson
Prepared By:
Priya Jashnani

Report Highlights:

This report provides a list of food, beverage, and agricultural shows held in India. The Indian trade show industry holds a large number of shows dedicated to the various aspects of the food and agricultural industry. Indian ag, fishery, and forestry exports and imports in 2013 were, respectively, \$46.9 billion and \$26.8 billion. Year-to-date (August 2014) exports are 1 percent lower while imports are 8 percent greater. A list of known shows follows, below.

Indian Food and Agriculture Shows

Indian food shows have traditionally showcased Indian exporters or focused on food processing technologies. However, over the past few years, several shows have attracted exporters and importers as well as domestic manufacturers thereby making the show a potentially useful vehicle for those businesses seeking to identify a distributor, introduce a new product, or, get a feel for the Indian market.

Indian importers are increasingly traveling to major international trade shows such as Anuga, SIAL Paris and Gulfood. These shows present good opportunities to meet Indian firms that import and distribute foreign food products. Local or regional shows in India also provide an opportunity to identify potential distributors. One of the best reasons to come to a show in India is to gain a greater understanding of the local market. Consequently, combining a local retail tour and participation at a trade show is one way to get the most out of a visit to India. The U.S. Department of Agriculture (USDA) Office of Agricultural Affairs in Mumbai currently endorses the Annapoorna show held each September and participated with a USDA booth at the Food & Grocery Forum and the Food Hospitality World Show in January 2014. In addition, the Office of Agricultural Affairs regularly visits shows (e.g., Food Ingredients/Health Ingredients and Delhi Wood) to assess their potential and talk with the industry about U.S. food and agricultural products.

India has long held shows focused on agricultural technology and inputs; some of these shows attract hundreds of thousands of farmers. The following list includes some farm and technology oriented trade shows as well as the food and beverage shows.

This list is not exhaustive and inclusion or absence in this report should not be considered recognition of the particular show quality. The trade show industry in India is relatively new and experienced trade show visitors should be prepared for relatively small shows in facilities that are striving to improve. Dates are subject to change and travelers should check with the show organizers before making travel arrangements.

Table 1. India: Leading 25 Ag, Fish, and Forestry Exports (HS4), BICO + WTO (U.S. \$billion)

| HTS | Description | Calend | lar Year | | Year To Date (Jan-Aug) | | |
|------|--|--------|----------|------|------------------------|------|-------------|
| | | 2011 | 2012 | 2013 | 2013 | 2014 | % Change |
| HTS | | | | | | | |
| 1 | All Commodities | 36.3 | 43.9 | 46.9 | 31.1 | 30.8 | -0.94 |
| 1006 | Rice | 3.9 | 6.1 | 7.5 | 5.2 | 5.3 | 2.83 |
|)202 | Meat Of Bovine Animals, Frozen | 2.5 | 3.0 | 4.0 | 2.3 | 2.7 | 17.29 |
| 5201 | Cotton, Not Carded Or Combed | 3.2 | 3.7 | 3.8 | 2.3 | 2.3 | -1.48 |
| | Crustons Lve Frsh Etc, Ckd Etc.; Flrs | | | | | | |
| 0306 | Mls | 1.6 | 1.8 | 2.9 | 1.6 | 2.5 | 54.01 |
| | Soybean Meal & Oth Residue, Not | | | | | | |
| 2304 | Ground | 2.2 | 2.1 | 2.7 | 1.7 | 0.9 | -49.41 |
| | Veg Saps & Extracts; Pectates; Agar- | | | | | | |
| 1302 | Agar Etc. | 2.0 | 5.1 | 2.6 | 2.1 | 1.4 | -33.43 |
| 1001 | Wheat And Meslin | 0.1 | 1.3 | 1.9 | 1.6 | 1.0 | -37.25 |
| 005 | Corn (Maize) | 1.1 | 1.1 | 1.2 | 1.0 | 0.7 | -28.52 |
| 0801 | Coconuts, Brazil Nuts & Cashew Nuts | 0.9 | 0.8 | 0.9 | 0.6 | 0.6 | 1.25 |
| | Cane Or Beet Sugar & Chem Pure | | | | | | |
| 1701 | Sucrose | 2.6 | 2.0 | 0.8 | 0.5 | 0.9 | 91.17 |
| | Tobacco, Unmanufactured; Tobacco | | | | | | |
| 2401 | Refuse | 0.5 | 0.7 | 0.8 | 0.5 | 0.5 | -9.31 |
| 0902 | Tea, Whether Or Not Flavored | 0.8 | 0.8 | 0.8 | 0.4 | 0.4 | -6.2 |
| | Veg Fats & Oils Nesoi, Not Chem | | | | | | |
| 1515 | Modified | 0.9 | 0.8 | 0.8 | 0.6 | 0.5 | -12.85 |
|)303 | Fish, Frozen (No Fish Fillets) | 0.7 | 0.7 | 0.7 | 0.3 | 0.3 | 6.59 |
| 3301 | Essent Oils Resinoid; By-Prods Etc | 0.5 | 0.7 | 0.7 | 0.5 | 0.4 | -13.55 |
| 1207 | Oil Seeds & Oleaginous Fruits Nesoi | 0.6 | 0.6 | 0.6 | 0.4 | 0.5 | 25.6 |
| | Pepper, Genus Piper, Capsicum Or | | | | | | |
|)904 | Pimenta | 0.7 | 0.7 | 0.6 | 0.4 | 0.5 | 31.08 |
| 2915 | Sat Acyclic Nonocarbox Acid & Anhyd | 0.6 | 0.5 | 0.6 | 0.4 | 0.4 | 0.96 |
| | Onions, Shallots, Garlic, Leeks, Fr Or | | | | | | |
| 0703 | Chilled | 0.4 | 0.3 | 0.6 | 0.3 | 0.2 | -28.33 |
| 1202 | Peanuts (Ground-Nuts), Raw | 0.9 | 0.9 | 0.6 | 0.4 | 0.4 | 4.66 |
| | Coffee; Coffee Husks; Coffee | | | | | | |
| 0901 | Substitutes | 0.7 | 0.6 | 0.6 | 0.4 | 0.4 | -6.77 |
| | Molluscs & Aqua Invert Nesoi; Flours | | | | | | |
|)307 | Etc | 0.6 | 0.5 | 0.6 | 0.3 | 0.3 | 1.15 |
| | Oilcake Nesoi, From Veg Fats & Oils | | | | | | |
| 2306 | Nesoi | 0.4 | 0.4 | 0.5 | 0.4 | 0.4 | 5.67 |
| | Milk And Cream, Concentrated Or | | | | | | |
|)402 | Sweetened | 0.0 | 0.1 | 0.4 | 0.3 | 0.2 | -18.9 |
|)909 | Seeds Anise Badian Fennl Coriandr Etc; | 0.2 | 0.3 | 0.4 | 0.3 | 0.3 | 13.44 |

Source of Data: Ministry of Commerce

Table 2. India: Leading 25 Ag, Fish, and Forestry Imports (HS4), BICO + WTO (U.S. \$billion)

| HTS | Description | Calendar Year | | | Year To Date (Jan-Aug) | | |
|--------------|---------------------------------------|---------------|------|------|------------------------|------|-------------|
| | | 2011 | 2012 | 2013 | 2013 | 2014 | % Change |
| HTS | | | | | | | |
| 4 | All Commodities | 23.9 | 27.4 | 26.8 | 18.1 | 19.5 | 7.75 |
| | Palm Oil & Its Fractions, Not Chem | | | | | | |
| 1511 | Modified | 6.7 | 7.9 | 7.0 | 4.5 | 4.2 | -6.75 |
| 0713 | Leguminous Vegetables, Dried Shelled | 1.8 | 2.3 | 2.3 | 1.6 | 1.5 | -3.3 |
| 4403 | Wood In The Rough, Of Sapwood Etc | 1.8 | 2.0 | 2.0 | 1.4 | 1.5 | 4.63 |
| | Acyclic Alcohols & Halogenat, | | | | | | |
| 2905 | Sulfonatd | 1.6 | 1.8 | 2.0 | 1.3 | 1.5 | 15.01 |
| | Sunfl, Safflow Or Cottonsd Oil, No Ch | | | | | | |
| 1512 | Mod | 1.0 | 1.3 | 1.3 | 0.9 | 1.0 | 17.78 |
| | Soybean Oil & Its Fractions, No Ch | | | | | | |
| 1507 | Mod | 1.2 | 1.4 | 1.2 | 0.8 | 1.3 | 59.12 |
| 2915 | Sat Acyclic Nonocarbox Acid & Anhyd | 0.8 | 0.9 | 0.9 | 0.6 | 0.8 | 18.25 |
| | Natrl Rubber, Balata, Chicle, Prim | | | | | | |
| 4001 | Form Etc | 0.7 | 1.0 | 0.9 | 0.5 | 0.6 | 6.86 |
| 0801 | Coconuts, Brazil Nuts & Cashew Nuts | 1.2 | 0.9 | 0.8 | 0.6 | 0.8 | 23.12 |
| 0802 | Nuts Nesoi, Fresh Or Dried | 0.5 | 0.5 | 0.8 | 0.5 | 0.5 | 17.23 |
| - | Cane Or Beet Sugar & Chem Pure | | | | | | |
| 1701 | Sucrose | 0.0 | 0.4 | 0.6 | 0.5 | 0.4 | -24.63 |
| | Binders For Found Molds; Chemical | | | | | | |
| 3824 | Prod Etc | 0.5 | 0.5 | 0.6 | 0.4 | 0.4 | 2.12 |
| | Unsat Acycl & Cyclic Monocrb Acid & | | | | | | |
| 2916 | Anhyd | 0.5 | 0.5 | 0.5 | 0.3 | 0.4 | 19.1 |
| 5201 | Cotton, Not Carded Or Combed | 0.2 | 0.5 | 0.4 | 0.3 | 0.3 | -7.49 |
| 5101 | Wool, Not Carded Or Combed | 0.4 | 0.3 | 0.3 | 0.2 | 0.3 | 17.96 |
| | Coconut, Palm Kernel Or Babassu Oil | | | | | | |
| 1513 | Etc | 0.2 | 0.2 | 0.3 | 0.2 | 0.1 | -15.19 |
| 0804 | Dates, Figs, Pineapples, Avocados | 0.2 | 0.2 | 0.2 | 0.1 | 0.1 | 18.09 |
| 0808 | Apples, Pears And Quinces, Fresh | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 | 10.02 |
| 3823 | Ind Monocarb Fat Acids; Acid Oil, Ref | 0.3 | 0.3 | 0.2 | 0.2 | 0.3 | 63.73 |
| - | Ethyl Alc, Undenat, Und80% Alc; | | | | | | |
| 2208 | Spirit Bev | 0.2 | 0.2 | 0.2 | 0.1 | 0.2 | 16.09 |
| 2309 | Preparations Used In Animal Feeding | 0.2 | 0.2 | 0.2 | 0.1 | 0.2 | 27.32 |
| 1207 | Oil Seeds & Oleaginous Fruits Nesoi | 0.1 | 0.1 | 0.2 | 0.1 | 0.1 | -2.38 |
| 4407 | Wood Sawn Or Chipped, Ov6Mm Th | 0.1 | 0.2 | 0.2 | 0.1 | 0.1 | -13.5 |
| 5002 | Raw Silk (Not Thrown) | 0.2 | 0.2 | 0.2 | 0.1 | 0.1 | -12.69 |
| | Finishing Agents Etc For Textiles, | | 0.2 | | V.1 | 0.1 | -2.07 |
| 3809 | Paper | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 4.88 |

Source of Data: Ministry of Commerce

DECEMBER 2014

Fine Food India

December 3 – 5, Pragati Maidan, New Delhi

www.finefoodindiaexpo.com

Organized by Diversified Communications India Pvt. Ltd, the show caters to the food, drink, equipment, hospitality and retail technology sectors.

Kisan Expo

December 10 – 14, International Exhibition Centre, Pune

www.kisan.in

Kisan expo focuses on agricultural technologies & innovations in agriculture.

AgriTalk India

December 21 - 24, Shashtri Maidan, Rajkot

www.agritalkindia.com

The fourth edition of AgriTalk India will focus on technological advancements, products, and services in agriculture.

JANUARY 2015

Kisan Expo

January 9 - 11, Bangalore

www.kisan.in

Kisan expo focuses on agricultural technologies & innovations in agriculture.

Vibrant Gujarat

January 11 − 13, Gandhinagar, Gujarat

www.vibrantgujarat.com

The biennial event organized by the Gujarat government is designed to attract investment under numerous sectors: from education to jewelry to infrastructure to textile to food and beverages. This is the first time USA is a partner country for this event.

Food & Grocery Forum India 2015

January 14 - 16, Bombay Exhibition Centre, Mumbai

www.foodforumindia.com

Organized by **Images Multimedia Pvt. Ltd,** Food & Grocery Forum India combines India's leading food conference with a concurrent trade show. USDA participated in the 2014 show.

Food Hospitality World 2015

January 22 - 24, Bandra Kurla Complex, Mumbai

www.fhwexpo.com

Organized by Global Fairs & Media Pvt Ltd., the show caters to the food, beverage and hospitality industry. USDA participated in the 2014 show.

FEBRUARY 2015

India International Tea & Coffee Expo 2015

February 26 to March 1, Science City Exhibition Ground, Kolkatta

http://teacoffeeexpo.in/

Organized by the Tea Board of India, the exhibition hosts alongside with it a coference, seminar and championship awards focused on tea, coffee and related products.

Kisan Expo

February 26 - 28, New Delhi

www.kisan.in

Kisan expo focuses on agricultural technologies & innovations in agriculture.

MARCH 2015

AAHAR International Food Fair 2015

March 10 -14 (Dates to be confirmed), Pragati Maidan, New Delhi www.aaharinternationalfair.com

Organized by the government-run Indian Trade Promotion Organization, AAHAR caters to the processed food and hospitality sector including machinery & technology. This is India's oldest food show.

India International Tea & Coffee Expo

February 26 – March 1, 2015, Science City Exhibition Ground, Kolkatta www.teacoffeeexpo.in

Organized by West Bengal Trade Show Organization, the show focuses on specialty teas and gourmet coffee.

Agritex Hyderabad

March 30 – April 1, 2015, HITEX Exhibition Center, Hyderabad www.agritex.co.in

Organized by <u>Hyderabad Trade Fair Expositions Limited</u>, the main objective of the show is to introduce farmers to new developments in agricultural technology.

APRIL 2015

Fresh Produce India

April 23 – 25, 2015, Trident Hotel, Nariman Point, Mumbai www.freshproduceindia.com

Organized by ASIAFRUIT, the event highlights the fresh produce industry of India. The event also hosts a conference and tour of the fresh produce market.

India International Dairy Expo

April 23 – 25, Bombay Exhibition Centre, Mumbai

www.iideindia.com

Organized by Koelnmesse Tradefairs, the second edition of this show focuses on the dairy industry in India: dairy farming, veterinary, processing, packaging, quality management, distribution and dairy products.

MAY 2015

ISRMAX: India International Sugar, Rice, Maize & Agriculture Expo

May 3-5, 2015, Pragati Maidan, New Delhi

www.isrmax.com

Organized by Pixie Consulting Solutions, the event focuses on rice, sugar, pulses and agriculture machinery.

JUNE 2015

Sugar Summit Asia 2015

Global Grain, Food & Feed 2015

June 19 - 20, JW Marriott, Pune

www.teflas.com/events.html

Organized by Teflas Conferences & Events Private Limited, the two day conference is focused on the sugar industry and grain, food and feed industry respectively of India.

Food Hospitality World 2015

Dates to be decided, KTPO, Whitefield, Bangalore

www.fhwexpo.com

Organized by Global Fairs & Media Pvt Ltd., the show caters to the food, beverage and hospitality industry.

JULY 2015

Agri Intex 2015

July 17 – 20, CODISSIA Trade Fair Complex, Coimbatore

www.agriintex.codissia.com

Organized by Codissia, Agri Intex highlights the latest agricultural technologies and market trends showcasing organic agriculture products, seeds, fertilizers, biotechnology tools, dairy farming products, livestock and other related items.

International Horticulture Expo

July 25 - 27, Pragati Maidan, New Delhi

www.foodandtechnologyexpo.com

Organized by NNS Events & Exhibitions the show focuses on food processing equipment in addition to processed and organic foods.

AUGUST 2015

India Foodex 2015

August 21 – 23, Bangalore International Exhibition Center, Bangalore

www.indiafoodex.com

Organized by Media Today India Foodex focuses on food products, food processing, grain milling & packaging technology.

Dairytech, Agritech, Graintech, International Poultry and Livestock Expo India 2014

August 21 – 23, Bangalore International Exhibition Center, Bangalore

www.dairytechindia.in

www.agritechindia.com

www.graintechindia.com

These concurrent shows focus on processing and production technology for a range of agricultural sectors.

AAHAR 2015: The International Food Fair Chennai

August 23 – 25 (Dates to be Confirmed), Chennai Trade Centre, Tamil Nadu www.aaharchennai.com

This is the southern version of the AAHAR show that is held in March in Delhi. The show is organized by the government-run India Trade Promotion Organization.

Foodpro 2015

August 28 - 30, Chennai Trade Center, Chennai

www.foodpro.in

Organized by the Confederation of Indian Industry (CII), the show focuses on the various segments of food processing industry from technology in food processing, cold storage and warehousing, logistics and related products.

SEPTEMBER 2015

Annapoorna - World of Food India

September 14-16, Bombay Exhibition Center, Mumbai

www.worldoffoodindia.com

A joint-venture of Koelnmesse and the Federation of Indian Chamber of Commerce and Industry (FICCI), Annapoorna - World of Food India is an international exhibition on food & beverage products in India. This is a USDA endorsed show.

Globoil India

September 28 - 30, Venue to be decided, Mumbai

www.globoilindia.com

www.teflas.com

Organized by Teflas, the conference and exhibition focuses on vegetable oil, feed & feed ingredients, oilseeds, oleo chemicals and related industries.

Food Hospitality World

Dates and Venue to be Confirmed, Goa

www.fhwexpo.com

This is the same show which is held in January in Mumbai and Bangalore in June. The show is organized by Global Fairs & Media.

Indian Bakery Expo

Dates to be confirmed, Chennai Trade Center, Chennai

www.indiabakeryexpo.com

Organized by Tamil Nadu Bakers Federation, the show focuses on the bakery industry in Southern India.

OCTOBER 2015

India Fitness and Wellness Expo

October 9 – 11, Bombay Exhibition Center, Mumbai

www.ifwexpo.com

Organized by PDA-HaB Media & Trade Fairs, the show is a joint venture company between PDA Trade Fairs and Health and Beauty Holding GmbH. The show focuses on areas of fitness, wellness and sports nutrition.

Guar India

October 30 - 31, Venue to be decided, Jodhpur

www.teflas.com/events.html

Organized by Teflas Conferences & Events Private Limited, the two day conference is focused on the guar industry of India.

Food Ingredients India

Health Ingredients India

October 14 - 16, Bombay Exhibition Center, Mumbai

www.foodingredientsglobal.com

Organized by UBM Live, Food Ingredients India is focused on the food ingredients sector. The show also includes a nutraceutical pavilion and a food and pharmaceuticals pavilion.

Baketech Expo

Food Service Expo

Dates to be confirmed, HITEX International Exhibition Center, Hyderabad

www.baketechexpo.in

Organized by Next Events, Baketech Expo is in its first edition and focuses on the bakery business running concurrently with the Food Service Expo highlighting the restaurant and catering business.

NOVEMBER 2015

BioFach India

Dates to be confirmed, Kochi

www.biofach-india.com

Organized by NurnbergMesse GmbH, BioFach India 2013 is a venue for the organic food and fiber sectors.

Sweet & SnackTec India

Dates to be confirmed, Bombay Exhibition Center, Mumbai

www.sweetandsnacktecindia.com

Organized by Koelnmesse GmbH, the shows is the only specialized event in India for the snack and confectionery processing industry, covering processing technologies, packaging solutions, ingredients, distribution, refrigeration, and quality management.

Dairy Universe India

Dates to be confirmed, Bombay Exhibition Centre, Mumbai www.dairyuniverseindia.com

Organized by Koelnmesse GmbH, and co-located with Sweet & SnackTec, the Dairy Universe India is an international event focused on the dairy processing industry.