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# Thailand

# **Cotton and Products Update**

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### **Report Highlights:**

MY2017/18 cotton imports are expected to increase 3-4 percent as spinning mills used much of their cotton yarn inventory in MY2016/17. Even though small-scale spinning mills have become much less competitive, medium and large-sale spinning mills are expected to maintain their competitiveness which will continue to drive import demand for U.S. cotton in MY2017/18.

**Post:** Bangkok

#### **Executive Summary:**

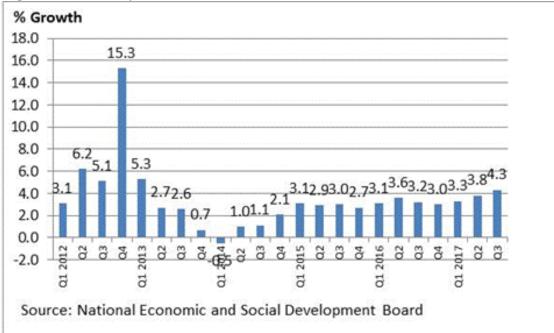
MY2017/18 cotton imports are expected to increase to 1.3 million bales, up 3-4 percent from MY2016/17 as spinning mills used much of their cotton yarn inventory in MY2016/17. Additionally, the Thai economy is expected to maintain its economic growth path in 2017 and 2018. U.S. cotton imports will likely increase to around 0.6 million bales.

Total MY2016/17 cotton imports declined 4 percent from MY2015/16 due mainly to a reduction in domestic production of coarse-count yarn. However, imports of U.S. cotton increased significantly due to strong demand for mixed grade cotton from small and medium-scale spinning mills due to competitive prices and high-quality standards.

#### Updated Market Situation and Outlook for Upland and Value-Added Cotton

MY2017/18 cotton imports are expected to increase to approximately 1.3 million bales (Table 1). This is a 3-4 percent increase from MY2016/17 in line with a sustained economic recovery (Figure 1). The recent official economic forecast by the National Economic and Social Development Board (NESDB) expects that the Thai economy will grow 3.9 percent in 2017 and 4-5 percent in 2018. In the first two month of MY2017/18 cotton imports increased approximately 1 percent from the same period last year (Table 2). During this time span, imports of U.S. cotton increased 13 percent from the same time last year due to competitive prices and high-quality standards. Large-scale spinning mills which account for approximately 60 percent of total cotton yarn production are competitive in both domestic and export markets. These mills are the main customers of U.S. cotton. The import demand for high-quality cotton is expected to remain strong in MY2017/18 as inventories of cotton and cotton-blended yarn declined significantly in MY2016/17. According to the Ministry of Industry's Office of Industrial Economics (OIE), the inventory index of cotton and cotton-blended yarn in MY2016/17 declined 21 and 14 percent respectively from MY2015/16. Imports of U.S. cotton are expected to increase to 0.6 million bales, up approximately 3 percent from MY2016/17.





In MY2016/17, cotton imports declined to 1.2 million bales (Table 2 and Figure 2), down 4 percent from MY2015/16 due mainly to a reduction in domestic production of coarse-count yarn. According to the OIE's manufacturing production index, cotton yarn production declined approximately 2 percent in MY2016/17 (Figure 3) which more than offset the 14 percent increase in cotton-blended yarn production as imports replaced domestic production. In MY2016/17, cotton yarn imports were greater than cotton yarn exports for the first time (Figure 4). Imports of cotton yarn increased 27 percent in MY2016/17, largely from India and Vietnam which combined accounted for approximately 70 percent of total cotton yarn imports (Table 4). The Ministry of Industry's Department of Industrial Works reported that the number of spinning mills during January – September 2017 declined 2 percent from the same period last year as many small-scale spinning mills were uncompetitive in domestic and export markets due to infrequent machinery upgrades.

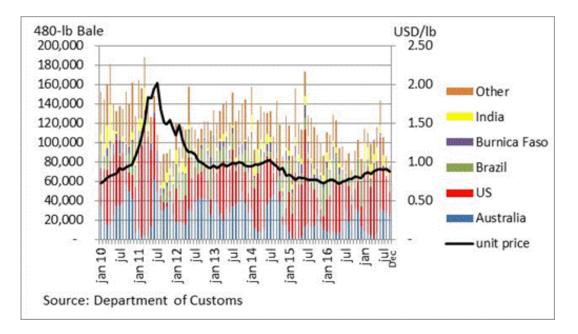
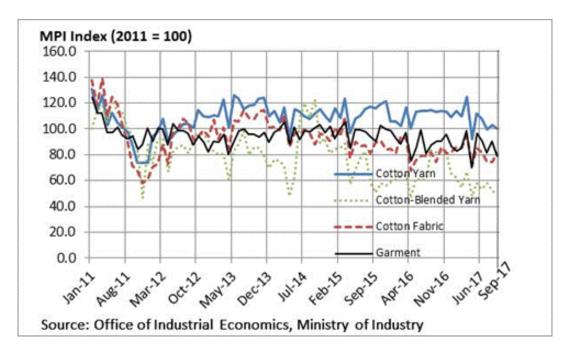
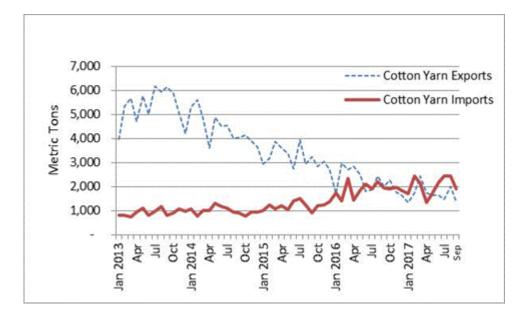


Figure 2: Thailand's Imports of Raw Cotton and Average Import Price

**Figure 3: Manufacturing Production Index of Cotton Yarn** 



**Figure 4: Cotton Yarn Exports and Imports** 



Despite a reduction in total imports of cotton in MY2016/17, U.S. cotton imports increased 33 percent from MY2015/16 (Table 2). U.S. cotton market share increased to 46 percent of total cotton imports as many medium and larger spinning mills prefer U.S. cotton to cotton from other origins, particularly for mixed grade cotton due to its competitive prices and high-quality standards. Mixed-grade U.S. cotton import prices are reportedly cheaper than import prices for African cotton.

#### **Appendix Tables**

Cotton	2015/201	16	2016/201	17	2017/2018			
Market Begin Year	Aug 201	.5	Aug 201	.6	Aug 2017			
Thailand	USDA New Official Post		USDA Official	New Post	USDA Official	New Post		
Area Planted	0	1	0	1	0	1		
Area Harvested	1	1	1	1	1	1		
Beginning Stocks	217	217	198	200	200	182		
Production	2	2	2	2	2	2		
Imports	1275	1277	1226	1226	1300	1270		
MY Imports from U.S.	0	424	0	565	0	580		
Total Supply	1494	1496	1426	1428	1502	1454		
Exports	1	1	1	1	1	1		

Use	1270	1270	1200	1220	1250	1260
Loss	25	25	25	25	25	25
Total Dom. Cons.	1295	1295	1225	1245	1275	1285
Ending Stocks	198	200	200	182	226	168
Total Distribution	1494	1496	1426	1428	1502	1454
Stock to Use %	15.58	15.74	16.65	14.91	18.07	13.32
Yield	435	435	435	435	435	435
(1000 HA) ,1000 480 l	b. Bales ,(PERC	CENT),(KC	G/HA)			

## Table 2: Thailand's Imports of Raw Cotton in Bales (Marketing Year: August/July)

Unit: 480-lb bale	MY2011/12	Y2011/12 MY2012/13	MY2013/14	MY2014/15	MY2015/16	MY2016/17	% change	August - September			
for the first state of the second	1	3						MY2016/17	MY2017/18	% Change	
United States	282,144	446,398	530,639	496,126	424,113	564,806	33.2	53,600	60,646	13.1	
Australia	325,603	409,080	334,533	213,526	162,152	195,539	20.6	37,727	51,492	36.5	
Brazi	228.095	246,196	137,640	208,438	233,993	110,4\$8	-52.8	7,878	7362	-6.6	
Mali	20,730	29,783	\$6,590	122.410	107.453	95,206	-11.4	16.562	15559	-6.1	
Burkina Faso	23.974	74,522	\$4,689	104,546	73.575	19,500	-73.5	9.053	3.810	-57.9	
Cote d Ivoire	21,990	26.422	58,430	64.269	60,474	29.539	-51.2	11.881	1.735	-85.4	
India	\$6,607	34,221	93.615	56,090	61,148	99.223	62.3	\$17	4,845	493.3	
Tanzania	16.913	20,743	32,339	30.027	7,390	10,771	45.8	1.475	5.683	285.1	
Pakistan	\$8,189	16,407	20,556	27,450	10,988	5,376	-51.1	712	2,919	310.1	
Argentina	27,009	21,947	21,696	23,980	13,670	19,507	42.7	2,695	\$16	-69.7	
Mexico	8,374	9,150	5,785	16,795	2,750	3,198	16.3	\$4	75	-10.0	
Zimbabwe	45,765	34,376	12,831	14,839	5,305	1000	-100.0		0 <b>-</b> 12		
Spain	943	4,995	16,138	13,031	3,809	962	-74.7			2	
Benin	5.202	10,472	16.221	10,424	17.032	4,182	-75.4	894	1,005	12,4	
Others	90.616	129.928	98.823	70,895	92,872	67,488	-27.3	16,982	6352	-62.6	
World	1,272,153	1,514,639	1,550,525	1,472,847	1,276,724	1,225,785	-4.0	160,362	162,298	1.2	

 Table 3: Thailand's Imports of Raw Cotton in Metric Ton (Marketing Year: August/July)

Unit: Metric Ton	MY2011/12	MY2012/13	MY2013/14	MY2014/15	MY2015/16	MY2016/17	% Change	Aug	ust - Septemb	er
2								MY2016/17	MY2017/18	% Change
United States	61,430	97,193	115,534	108,020	92,341	122,973	33.2	11,670	13,204	13.1
Australia	70,892	\$9,068	72,837	46,490	35,305	42,574	20.6	8,214	11,211	36.5
Brazi	49.662	53.604	29.968	45.382	50,947	24,056	-52.8	1,715	1.603	-6.6
Mali	4.513	6,484	18.853	26,652	23.395	20,729	-11.4	3,606	3.388	-6.1
Burkina Faso	5.220	16.225	18,439	22,763	16.019	4.246	-73.5	1.971	\$29	-57.9
Cote d Ivoire	4,788	5,753	12,722	13.993	13.167	6.431	-51.2	2,587	378	-85.4
India	18.857	7.451	20,3 83	12.212	13.314	21,603	62.3	178	1.055	493.3
Tanzania	3.682	4,516	7.041	6.538	1.609	2.345	45.8	321	1237	285.1
Pakistan	19,201	3,572	4,476	5,977	3,982	1,170	-70.6	155	636	310.1
Argentina	5,881	4,779	4,724	5,221	2,976	4,247	42.7	587	178	-69.7
Mexico	1,823	1,992	1,259	3,657	599	696	16.2	18	16	-10.0
Zimbabwe	9,964	7,485	2,794	3,231	1,155	· ••• •	-100.0	2 🔍 🛒	(1+1-2)	·
Spain	205	1,088	3,514	2,837	\$29	209	-74.7	/		
Benin	1.133	2.280	3.532	2.270	3,708	911	-75,4	195	219	12.4
Others	19,730	28,289	21,516	15,436	18,561	14,694	-20.8	3,698	1,383	-62.6
World	276,981	329,777	337,591	320,678	277,907	266,886	-4.0	34,915	35,336	1.2

Source: Department of Customs

## Table 4: Thailand's Imports of Cotton Yarn (Marketing Year: August/July)

Unit Metric Ton	MY2011/12	MY2012/13	MY2013/14	MY2014/15	MY2015/16	MY2016/17	% change	August - September			
								MY2016/17	MY2017/18	% Change	
India	3.842	2.831	4.512	4.518	8.811	12.012	36.3	1.876	1.605	-14.4	
Vietnam	4,518	933	791	1,402	3,112	4,189	34.6	706	1,184	67.7	
China	3,374	3,327	4,338	4,481	3,894	4,191	7.6	1,099	655	-40.4	
Japan	738	831	973	529	1,745	1,641	-6.0	231	334	44.4	
Korea South	79	25	21	41	158	401	153.3	34	279	711.2	
Indonesia	337	\$04	151	183	77	190	147.8	103	71	-30.8	
Egypt	214	596	257	SS	35	102	190.0	0	86		
Bangladesh	0	6	0	0	1	384	29779.4	0	90		
Taiwan	54	57	41	48	130	71	-45.7	23	13	-40.8	
Pakistan	3,390	1,204	1,159	1,487	644	314	-51.3	41	30	-27.0	
Other	151	217	187	244	128	309	141.7	47	4	-91.4	
Total	16,697	10,832	12,430	13,022	18,736	23,803	27.0	4,160	4,352	4.6	

Source: Department of Customs

## Table 5: Thailand's Exports of Cotton Yarn (Marketing Year: August/July)

Unit: Metric Ton	MY2011/12	MY2012/13	MY2013/14	MY2014/15	MY2015/16	MY2016/17	% Change	August - September			
	the defense of the						() second and a	MY2016/17	MY2017/18	% Change	
China	14,3.49	32,573	40,701	29.330	18.694	12,217	-34.6	2,360	2,043	-13.4	
Korea South	1.154	3,100	4.092	3,537	5.041	3,724	-26.1	\$31	549	-33.5	
Japan	3,316	4,438	5,956	5,491	4,155	4,137	-0.4	772	616	-20.2	
Italy	398	577	436	162	132	184	39.4	50	22	-56.2	
Vietnam	237	201	639	301	747	283	-62.1	81	35	-57.5	
Indonesia	100	85	193	256	55	15	-73.6	1	16	1542.9	
Hong Kong	1,014	1,888	720	1,198	774	266	-65.7	64	15	-75.7	
Australia	47	15	9	3	10	10	-1.3	0	6	2316.1	
Laos	7	1		4	28	44	58.2	8	12	53.5	
Myanmar	57	31	117	45	35	36	3.1	4	5	39.5	
United Kingdom	5	3	5	17	32	23	-29.8	3	5	71.5	
Sri Lanka	462	2.026	1,435	437	12	13	11.2	1	2	102.3	
Other	5,273	8,866	6,199	2,609	1,448	1.216	-16.0	288	44	-84.9	
Total	26,419	53,804	60,503	43,390	31,163	22,168	-28.9	4,462	3,369	-24.5	

Source: Department of Customs

End of report.