



USDA Foreign Agricultural Service

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## Czech Republic

### Product Brief

### Tree Nuts

### 2003

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**Report Highlights:**

As per capita disposable income continues to increase in the Czech Republic with EU accession the export opportunities for high quality nuts also increase. Over 6,000 mt of tree nuts are imported each year. There are also 16,000 mt of ground nut imports. Total per capita consumption of tree and ground nuts are over 2 kilos per person.

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Includes PSD Changes: No  
Includes Trade Matrix: No  
Unscheduled Report  
Vienna [AU1]  
[EZ]

## MARKET OVERVIEW

Advantages and Challenges Facing U.S. Nuts Exports

Advantages	Challenges
U.S. nuts (especially almonds) have a stable position on the Czech market	Duty rates on almonds will rise
U.S. nuts are good quality, better class, looking bigger and nicer	Duty rates on processed peanuts will be after the EU accession higher (11-13%)
Duty rate on pecan nuts, which are still missing on the market, will not change after the EU accession (it will remain 0%)	Cheap value nuts of not very good quality are popular among the retail customers

## MARKET SECTOR

## Market Size

- Size of the nut market in the Czech Republic has been continuously growing. Excluding ground nuts the size is 6,399 MT, including ground nuts it is 22,342 MT (for the CY 2002).
- Consumption of nuts, including ground nuts is 2.18 kg per capita per year.
- Most of imported nuts are sold in retail and HRI sector, only a small percentage goes to processing sector. The Czech Republic is not a big producer of marzipan. It is mostly imported. Nuts are usually used in baking industry.

Consumption trends

- The most popular and consumed nuts in the Czech Republic are the **ground nuts (peanuts)**. Most of them are imported from China, natural or blanched.
- Consumption of ground nuts in shell is very seasonable, it is ten times higher in December and January (around Christmas) than in other months.
- The biggest increase in the last couple years has been in the **pistachios** consumption.
- Czech consumer prefers pistachios in shell, the reason is their lower price.
- Almonds are very popular, too. Except for blanched and roasted **almonds**, consumers started to like also flavored almonds.
- **Pecans** don't have a strong position on the Czech market. Czech consumer prefers walnuts to the pecans.
- **Walnuts** have a long tradition in the Czech Rep, they are also connected to Christmas. Walnut trees are grown in private gardens or public parks. Walnuts are quite popular baking ingredient.

Import Statistics**Nuts, fresh or dried, whether or not shelled or peeled (0802)**

2000			2001			2002		
Country	MT	1,000 USD	Country	MT	1,000 USD	Country	MT	1,000 USD
U.S.	1,381	4,043	U.S.	1,889	5,112	U.S.	2,362	7,344
Iran, Islamic	710	2,248	Turkey	1,172	3,221	Turkey	1,737	3,903
Turkey	624	2079	Iran, Islamic	1,074	3,139	Iran, Islamic	1,056	3,394
Azerbaijan	417	1,356	Slovakia	202	514	Ukraine	288	765
Slovakia	219	470	Azerbaijan	180	663	Spain	180	621
<b>TOTAL</b>	<b>3,947</b>	<b>11,687</b>	<b>TOTAL</b>	<b>5,201</b>	<b>14,503</b>	<b>TOTAL</b>	<b>6,399</b>	<b>17,957</b>

**Almonds, shelled (0802129000)**

2000			2001			2002		
Country	MT	1,000 USD	Country	MT	1,000 USD	Country	MT	1,000 USD
U.S.	1,300	3,820	U.S.	1,749	4,719	U.S.	2,245	6,918
Spain	91	290	Spain	59	196	Spain	144	543
Germany	42	119	Greece	55	172	Germany	31	99
Malaysia	4	4	Germany	20	74	Canada	20	57
<b>TOTAL</b>	<b>1,447</b>	<b>4,261</b>	<b>TOTAL</b>	<b>1,912</b>	<b>5,236</b>	<b>TOTAL</b>	<b>2,477</b>	<b>7,735</b>

**Pistachios (08025000)**

2000			2001			2002		
Country	MT	1,000 USD	Country	MT	1,000 USD	Country	MT	1,000 USD
Iran, Islamic	710	2,248	Iran, Islamic	1,074	3,139	Iran, Islamic	1,056	3,387
Netherlands	22	69	Greece	40	154	Germany	24	86
France	4	16	U.S.	21	51	Greece	6	22
Greece	4	19	France	6	22	France	3	12
Malaysia	2	6	Turkey	0.5	1	U.S.	0.6	5
<b>TOTAL</b>	<b>743</b>	<b>2,371</b>	<b>TOTAL</b>	<b>1,141</b>	<b>3,372</b>	<b>TOTAL</b>	<b>1,089</b>	<b>3,517</b>

## Almonds and Pistachios, roasted &gt; 1kg (2008191300)

2000			2001			2002		
Country	MT	1,000 USD	Country	MT	1,000 USD	Country	MT	1,000 USD
Iran, Islamic	139	502	U.S.	155	509	Iran, Islamic	218	742
U.S.	20	66	Iran, Islamic	63	231	U.S.	40	162
Germany	11	56	United Kingdom	11	34	United Kingdom	19	62
United Kingdom	6	20	Germany	10	47	Germany	12	65
<b>TOTAL</b>	<b>178</b>	<b>645</b>	<b>TOTAL</b>	<b>246</b>	<b>846</b>	<b>TOTAL</b>	<b>298</b>	<b>1,062</b>

## Ground nuts, shelled, not roasted or otherwise cooked, whether or not broken (1202200000)

2000			2001			2002		
Country	MT	1,000 USD	Country	MT	1,000 USD	Country	MT	1,000 USD
China	8,392	6,427	China	8,745	6,222	China	8,458	5,400
Argentina	1,905	1,649	Sudan	811	628	Argentina	1,151	822
U.S.	241	190	Argentina	667	524	U.S.	916	700
Sudan	147	122	U.S.	117	86	Paraguay	313	265
<b>TOTAL</b>	<b>10,952</b>	<b>8,583</b>	<b>TOTAL</b>	<b>10,528</b>	<b>7,607</b>	<b>TOTAL</b>	<b>11,483</b>	<b>7,670</b>

## Ground nuts, roasted in immediate packs of a net content &lt; 1kg (20081196)

2000			2001			2002		
Country	MT	1,000 USD	Country	MT	1,000 USD	Country	MT	1,000 USD
China	501	680	China	480	661	China	446	483
Greece	60	109	U.S.	99	125	Germany	81	204
Argentina	54	105	Germany	92	186	U.S.	56	123
Germany	43	84	Argentina	42	73	Poland	42	127
U.S.	29	45	Spain	35	35	Viet Nam	26	17
<b>TOTAL</b>	<b>761</b>	<b>1,134</b>	<b>TOTAL</b>	<b>810</b>	<b>1,163</b>	<b>TOTAL</b>	<b>683</b>	<b>1,054</b>

## Walnuts, shelled (08023200)

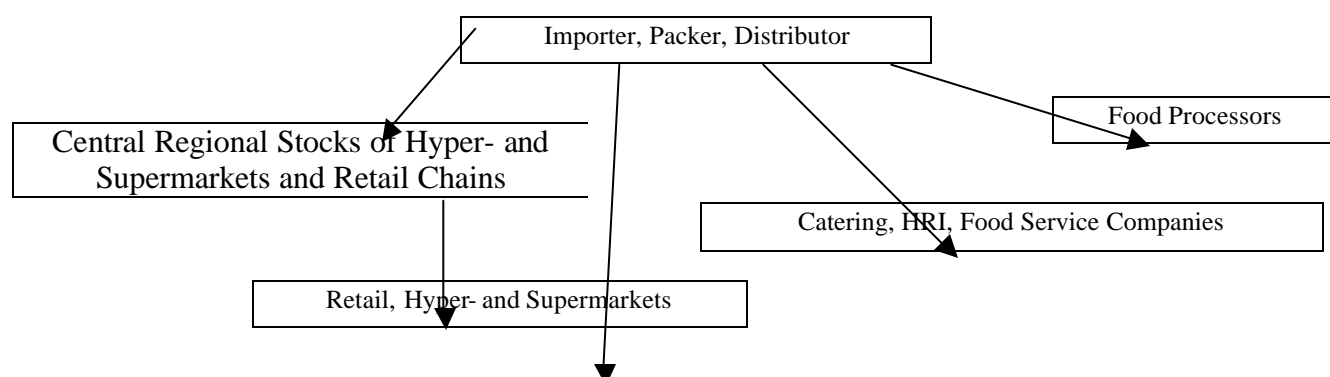
2000			2001			2002		
Country	MT	1,000 USD	Country	MT	1,000 USD	Country	MT	1,000 USD
Slovakia	202	454	Slovakia	201	512	Ukraine	288	765
Ukraine	26	63	Ukraine	88	203	Slovakia	199	581
Poland	13	27	U.S.	15	40	U.S.	22	95
U.S.	12	32	India	10	48	Poland	17	54
India	4	18	Poland	7	18	Greece	3	10
<b>TOTAL</b>	<b>258</b>	<b>600</b>	<b>TOTAL</b>	<b>333</b>	<b>860</b>	<b>TOTAL</b>	<b>530</b>	<b>1,513</b>

## Hazelnuts, in shell (080221)

2000			2001			2002		
Country	MT	1,000 USD	Country	MT	1,000 USD	Country	MT	1,000 USD
Greece	9	39	Italy	20	28	Italy	19	28
U.S.	8	14	U.S.	5	9	U.S.	3	7
Slovakia	7	10	France	2	5	Germany	0.2	0
<b>TOTAL</b>	<b>33</b>	<b>79</b>	<b>TOTAL</b>	<b>31</b>	<b>56</b>	<b>TOTAL</b>	<b>22</b>	<b>36</b>

## Pecans, Areca (or betel), Cola (08029020)

2000			2001			2002		
Country	MT	1,000 USD	Country	MT	1,000 USD	Country	MT	1,000 USD
N/A	N/A	N/A	South Africa	5	33	Netherlands	41	113
N/A	N/A	N/A	U.S.	3	8	U.S.	4	23
N/A	N/A	N/A	Australia	1	4	South Africa	4	14
N/A	N/A	N/A	Brazil	0.7	1	France	714	7
<b>TOTAL</b>	<b>N/A</b>	<b>N/A</b>	<b>TOTAL</b>	<b>10</b>	<b>47</b>	<b>TOTAL</b>	<b>49</b>	<b>158</b>

**Entry Strategy**

The best method for exporters to enter the market is to approach local importer, who packs or even roasts or shells nuts and supplies retailers or food processing sector with suitable sized packs.

**COSTS AND PRICES****Average Retail Prices**

Almonds natural, 100 g package	USD 0.8
Almonds blanched, 100 g package	USD 0.95
Almonds roasted, salted, 100 g package	USD 1.2
Pistachios in shell, roasted, salted, 100 g package	USD 0.7
Peanuts roasted, salted 250 g	USD 0.8

(1 USD = 28.6 CZK)

**MARKET ACCESS****Import barriers, Taxes, Duties**

- The value added tax on nuts is currently 5%. This tax might rise soon, as the Czech government intends to unify it.
- Barrier for U.S. imports can be after the Czech Republic EU accession a competitive regulation and tariff policy of the EU.
- There is a lot of tariff preferences for European countries.

**Import Tariffs**

	<b>Czech Republic</b>	<b>EU (Third Country Duty Rate)</b>
Almonds, shelled (0802129000)	0%	3.5%, TQ 2%
Almonds in shell, not bitter (0802119000)	0%	5.6%, TQ 2%
Almonds and Pistachios, roasted (2008191300)	0%	9%
Pistachios (08025000)	0 %	1.6%
Ground nuts, roasted, exceed. 1kg (2008119200)	0%	11.2%
Ground nuts, shelled, not roasted or otherwise cooked, whether or not broken (1202200000)	0%	0%
Ground nuts in shell, not roasted or otherwise cooked, not for sowing (1202109000)	0%	0%
Walnuts, shelled (08023200)	0%	5.1%
Walnuts in shell (08023100)	0%	4%
Pecans, Areca (or betel), Cola (08029020)	0%	0%
Hazelnuts or filberts (Corylus spp.), shelled (08022200)	0%	3.2%
Hazelnuts or filberts (Corylus spp.) in shell (08022100)	0%	3.2%
Brazil nuts, shelled (08012200)	0 %	0 %

**Labeling , Food Laws**

Label must provide accordingly to Act No. 110/1997 and Decree No. 332/1997, 157/2003 the following information:

- name of producer/distributor/importer with address
- name of a group and a subgroup
- net weight (g, kg)
- expiration date
- storage information
- ingredients, including food additives
- information on radiation treatment

Physical and chemical quality requirements according to Decree 332/97:

Group	Subgroup	Max. water content in % of weight		Max. other ingredients in % of weight
		whole nuts	kernels	
walnuts	in shell	12.0	8.0	0.4
	kernels		5.0	0.1
hazelnuts	in shell	12.0	7.0	0.25
	kernels		6.0	0.05
sweet almonds	in shell	9.0		0.4
	kernels		6.5	0.1
pistachios	in shell not roasted		6.5	0.2
	in shell roasted		4.0	0.2
	in shell roasted salted		4.0	0.2
	kernels not roasted		6.5	0.1
	kernels roasted		4.0	0.1
	kernels roasted salted		4.0	0.1
kernels of cashews	not roasted		7.0	0.3
	roasted		3.0	0.3
	roasted salted		3.0	0.3
peanuts	in shell not roasted	10.0	6.5	0.5
	in shell roasted		4.0	0.5
	shelled roasted		5.0	0.5
	shelled roasted salted		5.0	0.5
Brazil nuts	in shell	14.0		Not allowed
	kernels		10.0	0.5
coconuts	pieces not roasted		3.0	Not allowed
	pieces roasted		3.0	Not allowed
dried fruit and nut mixes	dried fruit and nut mixes (min. 60% of nuts)		8.0	Not allowed



**KEY CONTACTS AND FURTHER INFORMATION**

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