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France

Tomatoes and Products

Annual

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Report Highlights:

In 2002, French production of fresh tomatoes decreased by 8% to 807,187 MT due to adverse weather conditions, 69% for fresh production and 31% for processing. Tomato paste production was significantly affected, with a 28% decline from 2001. In 2003, production is expected to return to 2001 levels. In 2002, French production represented 2% of the Mediterranean Association of Tomato Growers' (AMITOM) production. France is a net importer of fresh tomatoes and tomato products. There is no tomato trade between the United States and France.

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Executive Summary

In 2002, French production of fresh tomatoes decreased by 8% to 807,187 MT due to adverse weather conditions, 69% for fresh production and 31% for processing. Tomato paste production was significantly affected, with a 28% decline from 2001. In 2003, production is expected to return to 2001 levels. In 2002, French production represented 2% of the Mediterranean Association of Tomato Growers' (AMITOM) production. France is a net importer of fresh tomatoes and tomato products. There is no tomato trade between the United States and France.

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Section I: Situation and Outlook

Tomatoes for the Fresh Market

According to the French Ministry of Agriculture, French production of fresh tomatoes in 2001, 2002 and 2003 is as follows:

| | | 2001 | 2002 | 2003 (forecast) |
|-------------------|------------------|---------|---------|--------------------|
| Area Planted (ha) | Greenhouses | 2,135 | 2,158 | 2,066 |
| | Open Fields | 1,293 | 873 | 823 |
| | Total Area | 3,428 | 3,031 | 2,889 |
| Production (MT) | Greenhouses | 506,321 | 512,823 | 558,260 |
| | Open Fields | 62,166 | 46,464 | 43,497 |
| | Total Production | 568,487 | 559,287 | 601,757 |
| Yields (MT/ha) | Greenhouses | 237 | 238 | 270 |
| | Open Fields | 48 | 53 | 53 |

France's largest processors of fresh tomatoes are Saveol with 68,500 MT in annual production. (http://www.saveol.com), Rougeline (http://www.rougeline.com), (50,000 MT), Sica St Pol de Léon (45,000 MT), Odelis (25,000 MT), Alliance Saveur Soleil (20,000 MT), Polenium (20,000 MT), and Solarenn (18,000 MT).

Tomatoes for Processing

In Europe, France is a minor producer of processed tomato products. The threshold for France set by the EU under the reformed common market organization (CMO) for fruits and vegetables is 401,500 MT of fresh tomatoes.

There is no longer a minimum price for fresh tomato to be processed. Prices are now set by the producer organizations (PO) and the processors. Only tomatoes supplied by a PO and that meet certain quality standards are subsidized by the EU. These subsidies go to the POs, which distribute the funds to their members.

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In France, there are 10 PO processors and producer groups of tomatoes for processing: namely, Camaret, Apto-2, Apaaf, Copatomate, Val Soleil, Audecoop, Sicatom, Uniproledi, Maïsadour, and Capel-la Quercynoise. The majority of France's production (80 percent) is grown in southeastern France.

Fresh tomato deliveries to processors by product amounted to the following in 2001, 2002 and 2003 (in MT):

| | Deliveries 2001 | Deliveries 2002 | Deliveries 2003 (forecast) |
|------------------------------|-----------------|-----------------|-------------------------------|
| Tomato Paste | 247,400 | 186,500 | n/a |
| Canned Whole Peeled Tomatoes | 8,600 | 9,700 | n/a |
| Other Tomato Products | 52,800 | 51,700 | n/a |
| Total | 308,800 | 247,900 | 300,000 |

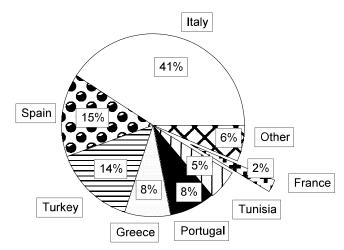
The production of tomato paste is declining, while higher value canned tomato production and other tomato production are increasing.

Information on the world market for processed tomatoes can be found on the following internet web site: http://www.tomate.org. This web site includes information in English and French on world production, regional organizations for processed tomatoes, and companies processing tomatoes.

Also, France is a member of the Mediterranean Association of Tomato Growers (AMITOM). Their website is: http://www.amitom.com This website is both in French and English, and describes the processed tomato sectors of each member country of AMITOM (EU and North-African countries). It also has press releases with the status of the current production year in each member country. In 2002, preliminary estimates indicate that French tomato production for processing accounted for 2 percent of the total AMITOM production.

2002 AMITOM Production of Tomatoes for Processing

Total AMITOM Production = 10.53 million MT



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Section II: Statistical Tables

PS&D Tables

| PSD Table | | | | | | |
|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Country | France | | | | | |
| Commodity | Fresh Tomatoes | | | | (HA)(MT) | |
| | 2001 | Revised | 2002 | Estimate | 2003 | Forecast |
| | USDA Official[Old] | Post Estimate[New] | USDA Official[Old] | Post Estimate[New] | USDA Official[Old] | Post Estimate[New] |
| Market Year Begin | | 01/2001 | | 01/2002 | | 01/2003 |
| Plnt For Fresh Consump | 0 | 3428 | 0 | 3031 | 0 | 3020 |
| Plnt For Processing | 0 | 3662 | 0 | 3540 | 0 | 3550 |
| TOTAL Area Planted | 0 | 7090 | 0 | 6571 | 0 | 6570 |
| Harv. For Fresh Cons. | 0 | 3428 | 0 | 3031 | 0 | 3020 |
| Harv. For Processing | 0 | 3662 | 0 | 3540 | 0 | 3550 |
| TOTAL Area Harvested | 0 | 7090 | 0 | 6571 | 0 | 6570 |
| Fresh Sale Production | 0 | 568487 | 0 | 559287 | 0 | 560000 |
| Processing Production | 0 | 308800 | 0 | 247900 | 0 | 300000 |
| TOTAL Production | 0 | 877287 | 0 | 807187 | 0 | 860000 |
| TOTAL SUPPLY | 0 | 877287 | 0 | 807187 | 0 | 860000 |

Sources: French Ministry of Agriculture, French tomato industry

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| PSD Table | | | | | | |
|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Country | France | | | | | |
| Commodity | Canned Tomatoes | | | | (MT)(MT, Net We | eight) |
| | 2001 | Revised | 2002 | Estimate | 2003 | Forecast |
| | USDA Official[Old] | Post Estimate[New] | USDA Official[Old] | Post Estimate[New] | USDA Official[Old] | Post Estimate[New] |
| Market Year Begin | | 08/2001 | | 08/2002 | | 08/2003 |
| Deliv. To Processors | 8600 | 8600 | 8600 | 9700 | 0 | 11000 |
| Beginning Stocks | 8484 | 8924 | 8000 | 8301 | 8000 | 7501 |
| Production | 5900 | 5900 | 5900 | 6700 | 0 | 7500 |
| Imports | 95000 | 99551 | 95000 | 98500 | 0 | 98000 |
| TOTAL SUPPLY | 109384 | 114375 | 108900 | 113501 | 8000 | 113001 |
| Exports | 5500 | 6074 | 5500 | 6000 | 0 | 6000 |
| Domestic Consumption | 95884 | 100000 | 95400 | 100000 | 0 | 100000 |
| Ending Stocks | 8000 | 8301 | 8000 | 7501 | 0 | 7001 |
| TOTAL DISTRIBUTION | 109384 | 114375 | 108900 | 113501 | 0 | 113001 |

Sources: French tomato industry, Eurostat

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| PSD Table | | | | | | |
|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Country | France | | | | | |
| Commodity | Tom. Paste,28-309 | 6 TSS Basis | | | (MT)(MT, Net We | eight) |
| | 2001 | Revised | 2002 | Estimate | 2003 | Forecast |
| | USDA Official[Old] | Post Estimate[New] | USDA Official[Old] | Post Estimate[New] | USDA Official[Old] | Post Estimate[New] |
| Market Year Begin | | 08/2001 | | 08/2002 | | 08/2003 |
| Deliv. To Processors | 240000 | 247400 | 240000 | 186500 | 0 | 150000 |
| Beginning Stocks | 60000 | 48139 | 66200 | 50975 | 67400 | 48075 |
| Production | 42200 | 43000 | 42200 | 31100 | 0 | 25500 |
| Imports | 70000 | 43781 | 70000 | 50000 | 0 | 50000 |
| TOTAL SUPPLY | 172200 | 134920 | 178400 | 132075 | 67400 | 123575 |
| Exports | 6000 | 3945 | 6000 | 4000 | 0 | 4000 |
| Domestic Consumption | 100000 | 80000 | 105000 | 80000 | 0 | 80000 |
| Ending Stocks | 66200 | 50975 | 67400 | 48075 | 0 | 39575 |
| TOTAL DISTRIBUTION | 172200 | 134920 | 178400 | 132075 | 0 | 123575 |

Sources: French tomato industry, Eurostat

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Trade Matrices

| Export Trade Matrix | | | |
|---------------------|----------------|----------------|--------|
| Country | France | | |
| Commodity | Fresh Tomatoes | | |
| Time period | Aug/July | Units: | MT |
| Exports for: | 2000 | | 2001 |
| U.S. | 0 | U.S. | 0 |
| Others | | Others | |
| Germany | 39173 | Germany | 50403 |
| Belgium | 13740 | UK | 17654 |
| Switzerland | 5971 | Belgium | 11223 |
| UK | 5123 | Czech Republic | 7649 |
| Netherlands | 4884 | Switerland | 6396 |
| Spain | 4274 | Russia | 5052 |
| Italy | 4174 | Italy | 4875 |
| Czech Republic | 4003 | Netherlands | 4252 |
| Russia | 2625 | Spain | 3623 |
| Poland | 2315 | Austria | 2086 |
| Total for Others | 86282 | | 113213 |
| Others not Listed | 7663 | | 9533 |
| Grand Total | 93945 | | 122746 |

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| Import Trade Matrix | | | |
|---------------------|----------------|-------------|--------|
| Country | France | | |
| Commodity | Fresh Tomatoes | | |
| Time period | aug/July | Units: | MT |
| Imports for: | 2000 | | 2001 |
| U.S. | 0 | U.S. | 0 |
| Others | | Others | |
| Spain | 167938 | Morocco | 164649 |
| Morocco | 158436 | Spain | 145433 |
| Belgium | 24115 | Belgium | 27960 |
| Netherlands | 19134 | Netherlands | 19596 |
| Italy | 12086 | Italy | 8824 |
| Israel | 5114 | Germany | 5031 |
| Germany | 4177 | Israel | 3617 |
| Turkey | 2557 | | |
| | | | |
| Total for Others | 393557 | | 375110 |
| Others not Listed | 3879 | | 5289 |
| Grand Total | 397436 | | 380399 |

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| Export Trade Matrix | | | |
|---------------------|-----------------|-----------|------|
| Country | France | | |
| Commodity | Canned Tomatoes | | |
| Time period | Aug/July | Units: | MT |
| Exports for: | 2000 | | 2001 |
| U.S. | 0 | U.S. | 0 |
| Others | | Others | |
| Belgium | 2413 | Belgium | 2868 |
| UK | 781 | UK | 860 |
| Denmark | 712 | Luxemburg | 497 |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Total for Others | 3906 | | 4225 |
| Others not Listed | 1985 | | 1849 |
| Grand Total | 5891 | | 6074 |

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| Import Trade Matrix | | | |
|---------------------|-----------------|-------------|-------|
| Country | France | | |
| Commodity | Canned Tomatoes | | |
| Time period | Aug/July | Units: | MT |
| Imports for: | 2000 | | 2001 |
| U.S. | 0 | U.S. | 0 |
| Others | | Others | |
| Italy | 52426 | Italy | 60248 |
| Spain | 22726 | Spain | 27931 |
| Netherlands | 5310 | Netherlands | 5047 |
| Portugal | 3231 | Germany | 2337 |
| Germany | 2517 | Portugal | 1455 |
| Luxemburg | 1020 | | |
| | | | |
| Total for Others | 87230 | | 97018 |
| Others not Listed | 2432 | | 2533 |
| Grand Total | 89662 | | 99551 |

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| Export Trade Matrix | | | |
|---------------------|--------------------------------|---------|------|
| Country | France | | |
| Commodity | Tom. Paste,28-30% TSS Basis | | |
| Time period | Aug/July | Units: | MT |
| Exports for: | 2000 | | 2001 |
| U.S. | 0 | U.S. | 0 |
| Others | | Others | |
| Algeria | 2119 | Belgium | 1613 |
| Germany | 1342 | Algeria | 678 |
| | | Germany | 545 |
| | | | |
| | | | |
| | | | |
| | | | |
| Total for Others | 3461 | | 2836 |
| Others not Listed | 1222 | | 1109 |
| Grand Total | 4683 | | 3945 |

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| Import Trade Matrix | | | |
|---------------------|--------------------------------|-------------|-------|
| Country | France | | |
| Commodity | Tom. Paste,28-30% TSS Basis | | |
| Time period | Aug/July | Units: | MT |
| Imports for: | 2000 | | 2001 |
| U.S. | 0 | U.S. | 0 |
| Others | | Others | |
| Italy | 28616 | Italy | 21931 |
| Spain | 11049 | Spain | 13406 |
| Portugal | 5701 | Portugal | 3801 |
| Netherlands | 2197 | Netherlands | 3117 |
| Greece | 1178 | | |
| Germany | 1069 | | |
| | | | |
| Total for Others | 49810 | | 42255 |
| Others not Listed | 1282 | | 1526 |
| Grand Total | 51092 | | 43781 |