

Foreign Agricultural Service

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Market Brief - Product

Czech Republic: Seafood

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FISH AND SEAFOOD MARKET BRIEF

A. Executive Summary:

The Czech Republic, having no port access, produces only freshwater fish (carp, trout, pike, bream etc.) and all saltwater products are imported. Czech importers usually buy fish from large fish companies in Denmark, France and Norway. Some importers, however, buy directly from fish producers all over the world. The most popular imports seem to be less expensive, frozen varieties. There is, however, a niche market for more expensive fresh and frozen sea fish and seafood products, which are consumed in hotels and restaurants or sold in the new hypermarkets.

Even though the consumption of saltwater products in general is twice as high as the consumption of freshwater fish, Czech's tend to be more knowledgeable about the preparation of freshwater fish. This is mostly due to the fact that fried carp is a popular and traditional Christmas meal.

B. Consumption Trends:

Following are points on consumption trends:

- Fish consumption in the Czech republic is relatively small, only about 4 kg/person/year (out of which 1.3 kg is freshwater fish and 2.7 kg is sea fish). For comparison, the average consumption per capita of poultry is 16 kg, of beef 28 kg and of pork 45 kg.
- Even though consumption of sea fish is twice as high as freshwater fish, freshwater fish is more popular, especially around Christmas. Fried carp is traditional Christmas Eve meal (equivalent to turkey for Thanksgiving in the U.S.).
- There is quite a significant price elasticity of sea fish demand. Consumption of fish dropped significantly after 1990 when the government quit subsidizing imports of sea fish (before 1990 the government subsidized imports of sea fish with 190 million CZK/year in order to ensure that the population of then Czechoslovakia had enough of the nutrient iodine that is present in sea fish). At that time, the price of frozen cod fillets went up from subsidized 16 CZK/kg to about 60 70 CZK/kg.
- Fish consumption has gone up slightly with the rise of new state-of-the-art hypermarkets featuring large fresh, frozen (and, in some places, live) fish departments.
- Most supermarkets sell prepacked frozen fish usually cheaper kinds cod fillets etc. while
 the new hypermarkets sell counter fresh fish, live fish, counter frozen fish, prepacked frozen
 fish, prepacked smoked salmon (100g, 150g, 200g, also sold by weight)
- Consumption of smoked salmon has increased slightly, but there is a shift toward cheaper kinds of smoked salmon as volume of sales decreases in restaurants and rises in hypermarkets and supermarkets

C. Domestic and Foreign Competition:

Domestic Production:

The Czech Republic, being an inland country, produces only fresh water fish like carp, trout, tench, pike, bream, etc. The following table shows production and distribution of fresh water fish in the Czech Republic between 1995 and 1998 in thousand metric tons of live weight:

Year	Production	Production Live fish for domestic market Processed fish for domestic market		Fish and fish products for export
1995	18.7	9.7	1.7	7.8
1996	18.2	8.5	2.1	8.2
1997	17.6	7.6	1.4	7.0
1998	17.7	8.4	1.6	8.0

(Source: Fish Association Ceske Budejovice)

All sea fish and seafood are imported. The only processing of sea fish in the Czech Republic is the smoking of imported salmon. Nowaco, the only company that smokes fresh salmon in the Czech Republic, produces about 45 MT per year. Czech Republic imports smoked salmon from Norway (farmed), Scotland and Canada. Scottish salmon is considered to be of the best quality, Canadian the lowest. Norwegian smoked salmon is the most common type of smoked salmon in the Czech market.

Imports:

The following tables show imports of fish, fish products and seafood in 1997 and 1998 in metric tons and thousands of \$US as well. According to the U.N. Trade Statistics there were no imports of fish from the U.S. in 1998, even though the Czech Republic imported some kinds of fish from the U.S. in 1997. Among the reasons for fall of the U.S. exports of fish to the Czech Republic are more competitive prices from other countries.

Imports by HTS code of fish items:

030191 Trout, live

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Italy	84	161	Slovakia	147	151
Slovakia	53	92	Italy	103	219
Germany	9	23	Germany	30	50
Total	155	296	Total	290	486

030193 Carp, live

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Slovakia	50	94	Areas NES	86	182
Poland	25	53	Poland	79	118
Lithuania	9	14	Hungary	17	43
Total	91	181	Total	181	351

030212 Salmon fresh or chilled, whole

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Denmark	41	243	Denmark	47	246
Netherlands	22	93	France	46	207
Canada	16	17	Germany	5	29
U.S.	9	16	U.S.	0	0
Total	107	480	Total	103	510

030310 Salmon, Pacific, frozen, whole

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
U.S.	44	85	Canada	65	107
Denmark	40	262	Denmark	36	193
Italy	6	24	Netherlands	10	21
Norway	2	22	U.S.	0	0
Total	97	422	Total	125	351

030322 Salmon Atlantic or Danube, frozen, whole

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Belgium	56	146	Belgium	10	62
U.S.	18	43	France	7	39
Canada	18	8	Norway	2	13
Norway	3	26	U.S.	0	0
Total	100	250	Total	20	117

030350 Herrings, frozen, whole

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Norway	1,717	1,146	Norway	963	571
Denmark	1,033	862	Netherlands	502	269
Ireland	528	402	Denmark	351	304
Total	3,878	2,788	Total	2,279	1,534

030374 Mackerel, frozen, whole

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Netherlands	2,956	2,443	Netherlands	2,654	2,367
Germany	997	908	Ireland	1,383	1,195
Ireland	955	728	Germany	217	189
Total	5,855	4,915	Total	4,866	4,273

030410 Fish fillet or meat, fresh or chilled

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Norway	357	249	Norway	901	740
Poland	248	345	Denmark	86	345
Ireland	202	108	China	63	106
Total	1,272	1,432	Total	1,132	1,375

030420 Fish fillets, frozen

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Germany	2,627	3,853	China	4,623	8,189
Argentina	1,906	2,761	Germany	3,561	6,411
China	1,726	2,539	Russian Federation	939	1,360
U.S.	3	7	U.S.	0	0
Total	12,443	17,022	Total	12,667	20,586

030490 Fish meat & mince, except liver & roe

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Germany	1,359	1,904	Denmark	2,776	2,254
Denmark	1,147	996	Norway	649	543
Norway	1,113	769	Ireland	555	427
Total	7,075	8,741	Total	6,453	7,059

030541 Salmon, smoked, including fillets

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Denmark	10	134	Denmark	21	250
Norway	8	109	Norway	10	118
Sweden	2	25	Germany	3	42
U.S.	1	11	U.S.	0	0
Total	23	334	Total	36	437

030549 Smoked fish & fillets other than herring

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Poland	123	209	Poland	102	182
Slovakia	59	130	Slovakia	54	147
Belgium	12	24	Denmark	6	53
U.S.	1	3	U.S.	0	0
Total	216	448	Total	170	469

030613 Shrimps and prawns, frozen

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Denmark	46	338	Denmark	36	317
Belgium	8	82	Italy	16	119
India	7	38	Belgium	11	91
Total	79	552	Total	89	661

030622 Lobsters (Homarus), not frozen

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Germany	4	74	Denmark	4	46
Denmark	2	31	Germany	1	28
Total	6	105	Total	6	89

030623 Shrimps and prawns, not frozen

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Denmark	20	166	Denmark	25	220
Thailand	4	3	France	3	29
Norway	3	19	Thailand	2	10
Total	29	212	Total	31	301

030760 Snails, edible (except sea snails)

	1997			1998	
Country	MT	1000\$	Country	MT	1000\$
Poland	77	388	Poland	70	460
Germany	7	58	Hungary	35	40
France	2	9	Germany	5	29
Total	87	456	Total	112	540

As the following table shows, imports of other kinds of fish and seafood are marginal:

Fish		MT in 1998		MT in 1998
Halibut	Fresh or chilled	4	Frozen	3
Plaice	Fresh or chilled	1	Frozen	2
Sole	Fresh or chilled	3	Frozen	3
Tuna	Fresh or chilled	5	Frozen	1
Cod	Fresh or chilled	83	Frozen	10
Scallops	Fresh or chilled	5	Frozen	0
Crabs	Fresh or chilled	11	Frozen	2
Mussels	Fresh or chilled	13	Frozen	5
Cuttlefish	Fresh or chilled	2	Frozen	49
Octopus	Fresh or chilled	2	Frozen	39

Exports:

Czech Republic exports mainly live carp. Last year the export of live carp went up by 28 percent from 5,920 MT in 1997 to 7,607 MT in 1998. The major importers of Czech live carp are Germany and Slovakia. Export of live trout is marginal compare to export of live carp. In 1998 Czech Republic exported 35 MT of live trout, mainly to Austria.

(Source of trade statistics: U.N. Trade Statistics)

D. Distribution Channels:

Following are point relating to fish distribution:

- There are several producers of freshwater fish in the Czech Republic (Rybarstvi Trebon, Rybnikarstvi Hluboka, Rybnikarstvi Pohorelice, etc.), which produce mainly carp for Christmas season, but also other kinds of freshwater fish (trout, pike, and others)
- There are several importers (see list) of sea fish, seafood and fish products in the Czech Republic, which distribute these commodities in hotels and restaurants, retail chains, small retail stores and fish processing companies
- About 80% of more expensive sea fish and seafood is consumed in hotels and restaurants new hypermarkets (Tesco, Hypernova, Carrefour, Globus, Makro, Kaufland), have large fish departments with fresh and frozen fish (Tesco and Carrefour even sell live seafood lobsters and crabs in water tanks Tesco on top of that has large freshwater fish tanks)
- New hypermarkets sell various kinds of cookbooks on how to prepare fish and seafood (Tesco has a video set installed above the lobster tank and constantly runs videotape How to prepare seafood, the tape is also available for sale)
- Average restaurants usually offer trout, carp and salmon, more expensive restaurants have a bigger variety of fish and seafood

E. Pricing:

Retail chains have usually 20 - 30 % margin on fish and fish products; it depends on kind of fish and market competition.

The following table shows some retail prices of fresh fish and seafood:

Item	Retail price in CZK/kg
Carp live	79
Trout live	129
Salmon Norwegian - whole fish	230
Salmon Norwegian - fillets	439
Plaice small 400/600g	219
Plaice large 600/800g	389
Tuna small Bonito	279

Shark 15-40kg	199
Shrimps not peeled 81/100	639
Shrimps not peeled 41/60	825
Shrimps not peeled 21/30	1,275
Shrimps peeled 90/120	829
Canadian lobster 400/600g	1,249
Sea snail x6	329
Sea eel steak	265
Crawfish from Brittany	4,529
Item	Retail price per piece
Smoked salmon Norwegian 200g	160
Smoked salmon Canadian 100g	78

Price of live carp floats around 80 CZK during the year. In 1998 before Christmas Tesco pulled down the market price to 55 CZK/kg, in 1997 the price was almost twice as high, 95 CZK/kg.

Prices of smoked salmon depend on fish origin, country where it is smoked, transportation cost and type of packaging. There are three types of smoked salmon in the Czech market: Scottish - high end of the market, Norwegian farmed - medium market, and Canadian - lower market.

The wholesale price of Norwegian salmon smoked in the Czech Republic and sold as a whole fillet is around 500 CZK per kilogram. Wholesale price of the most expansive product - Scottish smoked salmon - fillet steak part - is 1,800 CZK per kilogram. Wholesale price of smoked halibut is around 700 CZK per kilogram.

VAT on most kinds of fish is 5%, VAT on luxurious seafood (lobsters, shrimps, etc.) is 22%

F. Packaging and Label Requirements:

Label and packaging requirements are listed in Law 110/97 on foodstuffs and tobacco products in paragraphs 5-9. Law 110/97 is available in English on the Internet at www.czpi.cz Special commodity requirements for frozen products are in Decree 326/97 and special requirement for fish products are in Decree 327/97.

Fish products offered for sale must be labeled with the following information:

- name of producer/distributor/importer with address
- name of group and subgroup according to Decree 327/1997 (see table)

- net weight (g, kg)
- information if product is chilled or frozen
- expiration date (day, month, year)
- storage information (frozen products have to have information for several kinds of refrigerators, e.g. bellow -18C store for 2 months, at -12C store for 1 month, at -6C store for 2 weeks)
- information that frozen fish and frozen fish products cannot be frozen again after they have thawed
- country of origin
- ingredients
- information on radiation treatment

Note: Nutritional information on the label in not required.

Division by groups and subgroups according to Decree 327/1997:

Category	Group	Subgroup
fish	freshwater sea fish	fresh frozen
other aquatic animals	According to animal kinds and varieties	fresh frozen
fish products		fresh frozen fried salted dried marinated half canned canned semi-finished product

Technological requirements and requirements on quality, packaging and storage of fish and fish products are listed in Enclosure 7 to Decree 327/1997.

G. Import Regulations:

An exporter of fish, fish products and seafood has to meet veterinary requirements in order to obtain sanitary certificate necessary for import of these commodities. Sanitary certificate no. IM-99/06-MASONRY is issued by the State Veterinary Administration.

The following information is needed for the issuance of sanitary certificates for fish and fish products imported into the Czech Republic:

I. Identification of products

- type of product
- name of product
- nature of packaging
- number of packages
- net weight
- dates of expiration

II. Origin of products

- address(es) and number(s) of establishment(s) approved by competent authorities:
- a) production plant
- b) cold store

III. Destination of products

- from (place of loading)
- to (place of destination)
- means of transport and registration marks (train, truck, plane, ship)
- name and address of sender
- name and address of receiver

IV. Confirmation of food safety

- I, the undersigned, certify that fish, fish products and seafood described above meet the following requirements:
- a) They are safe for human consumption without any restrictions, produced and processed in establishments approved by official veterinary authority of exporting country for export into the EU or approved by Czech veterinary authorities into the Czech Republic.
- b) Fish meat and fish products do not contain any contaminants exceeding permitted limits approved in the Czech Republic including estrogenic and thyreostatic substances, antibiotics and tranquillizers according to Decree No. 298/97 and according to Decree No. 3/99, both issued by the Ministry of Health.
- c) Fish meat and fish products meet microbiological requirements set in Decree No. 294/97 and Decree No. 91/99, both issued by the Ministry of Health.
- d) They do not contain devitalized nor undevitalized parasites, determinable by adspection.
- e) Frozen fish is stored a temperature -18C, fish in ice kept in temperature not exceeding +2C must show signs of freshness.
- f) Fish meat and fish products are transported in packaging harmless to human health and used means of transport have to be previously cleansed and disinfected in compliance with veterinary-sanitary requirements and ensure that the temperature of products will not increase during transportation.
- V. The certificate is valid for ten days from the date of loading. In case of sea shipment this time is prolonged by the time of ship voyage.

According to HTS of the Czech Republic 1999, special tariffs for various kinds of fish are as follows:

Tariff No:	Article Description:	Special Tariff (%)
030191	Trout, live:	
03019110	Trout, live - species Oncorhynchus apache and Oncorhynchus chrysogaster	Free
03019190	Trout, live - other	6
030193	Carp, live	10
030212	Salmon fresh or chilled, whole	Free
030310	Salmon, Pacific, frozen, whole	Free
030322	Salmon Atlantic or Danube, frozen, whole	Free
030350	Herrings, frozen, whole	Free
030374	Mackerel, frozen, whole	Free
030410	Fish fillet or meat, fresh or chilled	Free
030420	Fish fillets, frozen	Free
030490	Fish meat & mince, except liver & roe	Free
030541	Salmon, smoked, including fillets	Free
030549	Smoked fish & fillets other than herring	Free
030613	Shrimps and prawns, frozen	Free
030622	Lobsters (Homarus), not frozen	Free
030623	Shrimps and prawns, not frozen	Free
030760	Snails, edible (except sea snails)	Free

There is no import or excise tax on these commodities.

In the new Veterinary Law 166/1999 **fees** for veterinary checks of all imported products of animal origin were established:110 CZK/MT for products of animal origin and feeds, 170 CZK/MT for live animals.

H. List of Importers and Important Contacts:

a) Importers:

Company: Nowaco Czech Republic

Comp.type: Importer, distributor, wholesaler

Contact: Mr. Bernard Schaut, Mr. Marek Svoboda or Ms. Michaela Sofferova

Title: Fresh Fish Department

Address: Ruzove udoli 553, 278 01 Kralupy nad Vltavou, Czech Republic

Phone: +420-205-706-144

+420-205-706-111 +420-205-706-156 +420-205-25-021

Fax: +420-205-25-031

E-mail: <u>bs@nowaco.cz</u>

ms@nowaco.cz

U.S. imports: Interested in live lobsters, frozen salmon, smoked salmon from Alaska

Other imports: Fresh fish from Paris (Rungis) fish market, salmon from Norway, smoked halibut

Fargier from France

Volume: 1998: 192 MT of fresh fish, 6,000 MT of frozen fish, 1,440 MT of frozen fish products

Customers: Fresh, frozen fish, fish products: 50% hotels and restaurants, 50% retail

Smoked salmon, halibut: 60% hotels and restaurants, 40% retail

Speciality: Nowaco is the only company that smokes salmon in the Czech Republic:

45 MT/year

Company: **Euro Frigo**

Comp.type: Importer, distributor, wholesaler

Contact: Mr. Vladimir Prokop

Title: Director

Address: Ovci hajek 2355/68, 155 00 Praha 5, Czech Republic

Phone: +420-2-561-4343

+420 - 2 - 561 - 4344

Fax: +420-2-561-4346 E-mail: euro-frigo-prag@telecom.cz

U.S.imports: None

Other imports: Frozen fish, fish products - China, Peru, Argentina

Volume: 1998: 6,000 MT

Customers: 90% retail chains, 10% cooling plants, small stores

Company: Kimbex

Comp.type: Importer, processor
Contact: Mr. Ivo Kubis
Title: Owner and Director

Address: Salounova 40, 703 00 Ostrava - Vitkovice, Czech Republic

Phone: +420-69-661-5250

+420-69-661-5251 +420-69-661-5252 +420-69-292-7616

E-mail: kim@kimbex.cz

Fax:

U.S.imports: None

Other imports: Frozen fish, seafood - South America, Netherlands, Germany, Norway

Volume: 1998: 6,000MT

Customers: 90% producers of fish products, distributors, other processors, 10% retail chains

Company: **Fishtrading (Rybena)**Comp.type: Importer, wholesaler

Contact: Jan Horejsi
Title: Director
Address: Tusarova 58,
Phone: +420-2-6671-0137

+420-2-876-179

Fax: +420-2-6671-0334

+420-2-809-135

U.S.imports: None

Other imports: Frozen fish directly from producers from Denmark, Netherlands, Norway,

Scotland, Ireland, Canada, occasionally smoked salmon

Volume: 1998: 3,000 MT

Customers: 70% fish processors, 30% retail

Company: **Frionor** Comp.type: Importer

Contact: Ms. Jana Koderova

Title: Director

Address: Osamocena 426, 160 00 Praha 6, Czech Republic

Phone: +420-2-2056-2052

+420-2-2056-0148

Fax: +420-2-2056-2051

E-mail: <u>frionor@frionor.cz</u>
U.S.imports: None

Other imports: Frozen fish, seafood and fish products from Norway, Switzerland, Poland

Netherlands, Thajwan Volume: 1998: 500MT

Customers: 30% retail chains, 70% wholesalers (cold stores) for distribution in smaller retail outlets

Company: **Dan-Deli**

Comp.type: Importer, distributor Contact: Mr. Tomas Prochazka

Title: Sales manager

Address: U pristavu 819, 250 01 Brandys nad Labem, Czech Republic

Tel: +420-202-811-517 Fax: +420-202-811-265

E-mail: dandeli@asysijd.cz U.S.imports: None Other imports: Czech-Danish company, imports from Denmark - fresh and frozen fish - high

quality/high price products

Volume: 1998: 500MT

Customers: 100% hotels and restaurants

Company: **Provio**

Comp.type: Importer, distributor, wholesaler

Contact: Dr. Petr Jarchovsky, Ms. Jana Skoloudova

Title: Owner and General Manager, Commercial Director

Address: 5. kvetna 120, 551 02 Jaromer - Josefov, Czech Republic

Tel: +420-442-810-380

+420-442-810-381 +420-442-810-382

Fax: +420-442-810-383

+420-442-810-385

E-mail: provio@jaro.cesnet.cz

U.S.imports: None

Other imports: Frozen fish, frozen fish products - France, Slovakia, smoked fish products,

smoked salmon fresh and frozen from Poland, marinated fish products

Volume: 1998: 1,000 MT

Customers: 20% retail chains, 27 % institutions (schools, hospitals, cafeterias), 27% hotels and

restaurants, 27% small retailers

Company: CIPA

Comp.type: Importer, distributor, wholesaler

Contact: Ms. Alena Cervenkova, Ms. Jana Chytrova, Ms. Marketa Jarosova

Title: Owner, Traders

Address: Horejsi Nabrezi 368/2, 150 00 Praha 5, Czech Republic

Phone: +420-2-530-236

+420-2-531-587 +420-2-538-572 +420-2-538-773

Fax: +420-2-5731-6659

E-mail: cipa@telecom.cz
U.S.imports: None

Other imports: Fresh fish - Netherlands, frozen fish, fish products - Italy, Denmark, Norway,

Estonia, smoked salmon - Norway, Canada

Imports of high quality/high price speciality products

Volume: 1998: 120 MT

Customers: 85-90% hotels and restaurants, 10-15% retail (mainly new hypermarkets)

Company: Maritime

Comp.type: Importer, distributor Contact: Ms. Hana Saresova Title: Owner and General Manager

Address: Prerusena 189/2, 160 00 Praha 6 - Sedlec, Czech Republic

Phone: +420-2-3332-2002

+420-2-3332-2003 +420-2-311-0295 +420-2-311-7293

E-mail: maritime@telecom.cz

U.S.imports: None

Fax:

Other imports: Smoked salmon and halibut - high quality/high price (brand Sea Eagle, Norsk)-

from Scotland and Norway, frozen seafood from Belgium

Volume: 1998: 120 MT

Customers: 95% hotels and restaurants, 5% retailers (hypermarkets, speciality supermarkets)

Company: **HOPI**

Comp.type: Importer, wholesaler, distributor

Contact: Mr. Emil Gajdos
Title: Commercial Director

Address: Nadrazni 203, 260 04 Mesice u Prahy, Czech Republic

Phone: +420-2-5103-2210

+420-2-5103-2220

Fax: +420-2-6873-764

E-mail: egajdos@hopi.cz
U.S.imports: None

Other imports: Fresh fish and smoked salmon from Netherlands (Noordsee company)

Volume: 1998: 50 MT, in 1999 70 MT expected

Customers: Cash and carry Makro

Company: Fulcrum

Comp.type: Importer, distributor Contact: Mr. Lukas Pospisil Title: Owner and director

Address: Plaska 10, 150 00 Praha 5, Czech Republic

Phone: +420-2-530-995

Fax: +420-2-530-995

U.S.imports: None, interested in import of black tigger shrimps

Other imports: Fresh fish, live fish (90%) - France, lobster from Canada, smoked salmon -

France

Volume: 1998: 100MT

Customers: Own store with fresh fish in Prague, wholesale, export to Slovakia

Company: Marfish International
Comp.type: Importer, distributor
Contact: Ms. Jitka Kralova

Title: Director

Address: K Radotinu 492, 156 00 Praha 9 - Velkotrznice Lipence, Czech Republic

Phone: +420-2-90011032

Fax: +420-2-90011202

U.S.imports: None

Other imports: Frozen fish from Spain - lower price

Volume: 1998: 200MT

Customers: Small fish stores, wholesalers

b) Important Contacts:

Organization: State Veterinary Administration

Contact: Dr. Milan Sehnal

Title: Head of Foreign Section

Address: Tesnov 17, 117 05 Praha 1, Czech Republic

Tel: +420-2-2181-2570 Fax: +420-2-2181-2974

E-mail: kom@svs.aquasoft.cz

Organization: Czech Agricultural and Food Inspection

Contact: Mr. Petr Baudys
Title: Vice Director

Address: Kvetna 15, 603 00 Brno, Czech Republic

Phone: +420-5-4354-0213

Fax: +420-5-4354-0210

E-mail: <u>baudys@czpi.cz</u>

(Exchange rate October 1999: 1USD = 34 CZK)