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Mexico

Planting Seeds

Mexico's Planting Seed Imports Steadily Rising 1999

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Report Highlights:

The Mexican market for imported planting seeds reached US\$162 million in 1998, up 6.7 percent from the 1997 import figure. Trade sources expect the seed trade business to become an excellent money earner in the coming years.

Includes PSD changes: No
Includes Trade Matrix: Yes
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SECTION I. SITUATION AND OUTLOOK

Economic Situation and Outlook: The outlook for the Mexican economy has brightened in recent months. This optimism is based on a major rebound in world oil prices, the Government of Mexico's (GOM) conservative fiscal policy, and renewed stability in Russia, Asia, and Brazil. These factors have helped strengthen the peso to 9.25/US\$1 from a low of 11 at the close of 1998.

Mexico's exports for the first quarter of 1999 were up 6.6 percent, compared to the same period last year, and the trade deficit for the quarter decreased by 31.3 percent. Higher oil prices and a more robust U.S. economy are the primary reasons for these improvements. Imports, on the other hand, have only increased 4.4 percent during the first quarter of the year, largely because of the economic slowdown that began during the last quarter of 1998. After posting a \$7.7 billion trade deficit last year, projections for 1999 call for a deficit ranging from US\$6 to US\$7 billion. The current account deficit is projected to be around US\$14.4 billion, a figure that would constitute a manageable 3.4 percent of GDP. If the peso continues to appreciate, however, imports are likely to increase significantly over the next few months, and the trade and current account deficits could end up being larger than they are now projected. Normally, there is a lag of two to three months between the time import orders are placed and goods are actually shipped.

The higher international oil prices have increased analysts' confidence in the government's fiscal target. At US\$14.60 per barrel, the current average price of Mexican crude is significantly higher than the US\$9.25 per barrel used to draft the budget. If the higher price remains, the GOM would obtain a windfall, making it easier to attain the 1.25 percent of GDP target, while still having room to increase social expenditures as the country approaches the 2000 elections. Current forecasts project an average oil price of around US\$11.00 per barrel for the year.

Those reasons for optimism notwithstanding, it's important to keep in mind that the Mexican market tends to overreact to good or bad news, so that Mexico is now experiencing the positive side of that instability. The fundamentals of the economy, however, have not changed dramatically over the last few months, only the expectations. Thus, there is no guarantee that the short-term optimism will continue in the medium term. A deterioration of the trade accounts due to the overvalued peso could be the event that reverses the current optimism. Likewise, longer-term expectations will be affected by the transparency (or lack of it) of the political process for the national elections in 2000.

Furthermore, although the worst of the crises in Asia and Brazil seem to be over, those economies are not completely out of the woods yet and unexpected events from them could still cause some turmoil. Along similar lines, if the speculative bubble of the U.S. stock market bursts, financial markets of all emerging markets would also tumble.

Planting Seed Situation and Outlook: Exports of U.S. planting seeds to Mexico should be helped by the current rain falling in many regions of the country after the severe dry conditions throughout northern and central Mexico which prevailed during the first half of 1999. Additionally, seed exports from the United States to Mexico should be helped by the new seed and variety regulations which are expected to lower restrictions on seed trade. Furthermore, the new variety regulation gives plant breeders more protection in Mexico and the phytosanitary regulations for the importation of seeds have improved access to the Mexican seed market.

The improving Mexican economy and demand for food are the main driving force behind increasing demand for

seeds, along with the rapid shift of farmers to hybrid seeds over the past several years in order to obtain a higher quality, more uniform, and more stable product.

Trade

The United States, with 90 percent market share, is Mexico's primary source of imported seeds for sowing, a market valued at \$162 million in 1998. Several companies continue to produce seeds locally rather than import them. With the expected improvement in the Mexican economy, however, the demand for food should once again increase the demand for seeds.

The market for vegetable seeds is primarily in the northwestern states of Sinaloa and Sonora where the bulk of the country's modern farming takes place. The selected seeds in the tables of this report represent over US\$162 million, most categories of which are demonstrating significant growth. These seeds are being supplied almost entirely by U.S. shippers.

Policy

Mexico's agricultural sector continues to experience extraordinary adjustment problems as the government continues to move away from import substitution and self-sufficiency policies to a market oriented, competitively structured industry. High interest rates for agricultural loans have compounded the difficulty for producers, with overdue loans as a percentage of total loans in the agricultural sector among the highest in the economy.

The Mexican government has finalized a regulation that establishes phytosanitary standards for the importation of seeds. The Secretariat of Agriculture, Livestock and Rural Development (SAGAR) announced on September 24, 1998, in Mexico's "*Diario Oficial*" ("Federal Register"), "The Regulation of the Federal Law of Plant Varieties." (See MX8116) This regulation specifies what plant developers, both Mexican and foreign, must do to get new plant varieties approved and registered in Mexico. It also specifies the developers' rights after SAGAR approves and registers the new variety. The government has attempted to standardize the regulations for seed imports.

Plant varieties must be registered with Mexico's National Plant Variety Registry (RNVV) and its National Service of Inspection and Certification of Seeds (SNICS). Following registration, the Consultative Committee of Plant Varieties (CCVP) then evaluates varieties to confirm that the information in the registration belongs to that variety.

Whoever wants to exploit, register and/or use a new plant variety and its reproduction material must submit proof of having developed the plant through an improvement process inherent to the genus and species concerned. The protection of the rights of foreign developers of new plant varieties will be granted in conformance to the law, this regulation, and international treaties and agreements signed by the Mexican government. SAGAR may cancel the registration of plant varieties by nationals from other countries when no international treaty or agreement exists with the country in question and said country does not reciprocate with Mexican new plant variety developers.

Marketing

The U.S. has long supplied the Mexican market with seeds. Estimates, from reliable trade sources, indicate that these imports represent over 30 percent of total requirements, with the balance grown domestically.

Most seeds are imported and distributed by the large Mexican seed companies, a number of which are U.S. company owned. The seed companies in turn sell to dealers throughout the country and these in turn sell to the farmers. A small percentage of these seeds, about 5 percent, are sold at retail through supermarkets and garden supply outlets. In contrast, about half of all flower seeds move through these retailers. Retailers, even the large supermarkets, buy very little direct. They prefer to buy instead from the Mexican seed companies, or if the volume is small, from local dealers.

An important factor influencing U.S. exports is farmer preference - they simply believe U.S. seeds are better. Interestingly and because of this preference, an important share of imported seeds may actually be Mexican seeds that were originally grown in México, shipped in bulk to the states, packaged, labelled and exported back to Mexico.

A Mexican company by the name of "Savia", formerly known as Empresas La Moderna (ELM), has recently become heavily involved with agrobiotechnology, especially the genetic development of high-yield fruit and vegetable seeds. Since early 1998, some US\$450 million were invested to help position Savia's agrobiotech division for accelerated global growth. Currently, Savia's biotech division holds over 25 percent of the world market for fruit and vegetable seeds, with a stake of over 40 percent in the growing U.S. and European market. Savia also holds 51 percent market share in South America, thanks to the recent acquisition of Monsanto's Brazil based fruit and vegetable seed unit in South America, Agrocere.

Savia visualized the potential of agrobiotechnology as a major money earning trend for the future, to the extent that last year Savia divested its major subsidiary, Cigarerra La Moderna, in a US\$1.7 billion operation with British American Tobacco (BAT). With the money from the BAT deal, Savia began investing in scientific bases and research and development sites, for the specific purpose of providing added value to the high yield seeds produced by them. Seminis, last year alone received capitalization to the tune of US\$284 million. In 1998, Savia also invested US\$145 million to acquire two major seed producers in South Korea, to increase its stake in a seed producer in India, and to form a new seed producing company in the United States. The U.S. subsidiary, which will have the benefit of Savia's affiliation with 96 university research centers, will focus on developing seeds for fruit and vegetables with much longer shelf life.

In Mexico, Savia continues to forge alliances with farmer groups and major growers, particularly in the southern states of Chiapas and Oaxaca.. These alliances not only make good business sense from the view of field production, but they have also become a major factor of each region's growth and development. Savia is producing in Mexico about 20 varieties of fruits and vegetables. In some cases, advanced technology has enabled Savia scientists to enhance the nutritional value of the product, for example corn, which bears a tremendous significance to Mexico and many Latin American countries today. In addition to its alliances with universities and biotech research centers worldwide, Savia owns 39 research centers, and markets high yield fruit and vegetable seeds in over 120 countries.

SECTION II. STATISTICAL TABLES

Planting Seed Imports (Calendar year)

Table I

H.S. 1003.00.01 Barley Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	3,638	9,074	0	0
Others				
Total	3,638	9,074	0	0

H.S. 1004.00.01 Oat Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	192,712	458,424	1,238	3,402
Total	192,712	458,424	1,238	3,402

H.S. 1005.10.99 Corn Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Brazil	294,018	74,242	1,745	1,509
U.S.A.	13,340,847	3,848,134	3,633,502	2,138,572
Guatemala	138,868	99,839	138,868	99,839
Chile	59,616	36,597	0	0
Others	97,143	4,261	115,734	14,129
Total	13,870,876	2,021,179	13,733,996	4,045,953

H.S. 1201.00.01 Soybean Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume

Brazil	40,841	42,055	10,087	9,800
U.S.A.	820,122	1,153,166	104,286	450,787
Guatemala	407,091	509,854	0	0
Total	1,268,054	1,705,075	114,619	460,610

H.S. 1202.10.01 Peanut Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	609,887	422,934	280,342	201,580
Total	609,887	422,934	280,342	201,580

H.S. 1206.00.01 Sunflower Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Argentina	3,455	450	0	0
U.S.A.	29,530	3,132	19,604	1,914
Others	112	295	0	0
Total	33,097	3,877	19,604	1,914

H.S. 1207.20.01 Cotton Seed Imports (U.S. Dollars and Kilograms)				
	1997		1998*	
Country	Value	Volume	Value	Volume
Australia	703	324	28,500	18,000
U.S.A.	7,086,062	4,083,452	2,319,596	1,288,612
Total	7,086,765	4,083,776	2,348,096	1,306,612

H.S. 1207.60.01 Safflower Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume

U.S.A.	144,253	164,262	16,150	15,694
Total	144,253	164,262	16,150	15,694

H.S. 1209.11.01 Sugar Beet Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	62,790	9,604	1,754	454
Total	62,790	9,604	1,754	454

H.S. 1209.21.01 Alfalfa Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Australia	232,950	63,025	0	0
Spain	0	0	806,427	134,892
U.S.A.	12,395,113	3,234,241	1,225,699	291,138
Total	12,628,063	3,297,266	2,032,126	426,030

H.S. 1209.22.01 Clover Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Australia	4,800	3,000	0	0
U.S.A.	122,096	38,703	11,334	2,721
New Zealand	9,168	3,100	0	0
Total	136,064	44,803	11,334	2,721

H.S. 1209.23.01 Fescue Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	138,273	73,332	28,502	11,932

New Zealand	12,148	6,486	0	0
Total	150,421	79,818	28,502	11,932

H.S. 1209.24.01 Blue Grass Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	23,993	10,753	2,770	1,542
Total	23,993	10,753	2,770	1,542

H.S. 1209.25.01 Ryegrass Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	981,944	1,119,487	95,199	69,720
New Zealand	37,002	24,766	0	0
Total	1,018,946	1,144,253	95,199	69,720

H.S. 1209.29.01 Westerwolds Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	1,905	113	0	0
Total	1,905	113	0	0

H.S. 1209.29.02 Lawn and Pasture Grass Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Australia	107,000	20,000	37,006	10,006
Brazil	4,237,975	653,209	634,704	92,030
Japan	1,304	20	0	0

U.S.A.	2,253,280	1,861,358	558,076	458,119
New Zealand	970	500	0	0
Great Britain	0	0	3,177	1,474
Total	6,600,529	2,535,087	1,232,963	561,629

H.S. 1209.29.03 Sorghum Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Argentina	15,850	14,000	0	0
Brazil	6,268	510	0	0
Guatemala	7,700	4,990	0	0
U.S.A.	31,227,098	30,215,919	10,419,155	9,830,919
New Zealand	4,065	10,206	0	0
Total	31,260,981	30,245,625	10,419,155	9,830,919

H.S. 1209.29.99 Other Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Costa Rica	0	0	696	58
Guatemala	15,586	1,020	0	0
Honduras	0	0	3,250	50
U.S.A.	359,297	298,333	131,858	129,620
France	913	270	46,800	12,735
Others	4,222	1,356	0	0
Total	380,018	300,979	182,604	142,463

H.S. 1209.30.01 Flower Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Germany	6,848	10	4,284	5
U.S.A.	480,551	5,377	138,880	2,871

Guatemala	15,325	40	0	0
France	136,864	623	20,717	82
Japan	25,895	8	0	0
New Zealand	427	150	0	0
Netherlands	24,876	11	0	0
Switzerland	3,967	2	0	0
Total	694,753	6,221	167,998	2,958

H.S. 1209.91.01 Onion Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Chile	719	23	30,447	90
China	0	0	5,537	45
Corea	0	0	3198	18
U.S.A.	10,937,463	198,417	1,966,171	30,810
France	19,329	146	3,184	23
Israel	4,803	67	0	0
Netherlands	19,229	708	0	0
Total	10,981,543	199,361	2,008,537	30,986

H.S. 1209.91.02 Tomato Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Chile	465,542	296	0	0
China	382,740	212	126,414	73
Corea	27,841	27	0	0
Denmark	0	0	28,924	14
Spain	8,522	23	0	0

U.S.A.	6,862,003	17,515	1,961,337	3,835
France	1,986,575	268	91,015	12
Israel	5,852,916	625	594,221	56
Netherlands	969,051	158	170,812	27
Thailand	52,469	16	2,602	10
Taiwan	53,575	9	0	0
Turkey	4,477	49	0	0
Total	16,691,454	19,231	2,986,872	4,029

H.S. 1209.91.03 Carrot Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Chile	3,696	227	0	0
China	0	0	20,856	1,837
U.S.A.	2,110,010	13,1387	835,009	46,386
France	128,278	1,795	739	10
Israel	4,375	227	0	0
Netherlands	32,337	207	0	0
Total	2,278,696	133,843	856,604	48,233

H.S. 1209.91.04 Radish Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Australia	19,125	1311	0	0
Chile	10,683	1002	0	0
Corea	2,991	23	0	0
U.S.A.	1,253,932	147,858	191,262	21,065
France	14,439	4,073	566	12
Thailand	646	91	0	0
Total	1,301,816	154,358	191,828	21,077

H.S. 1209.91.05 Spinach Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Chile	5,566	1,134	0	0
Corea	7,267	376	0	0
U.S.A.	569,845	69,169	59,734	5,559
France	9,473	3,695	366	10
Japan	4,784	315	0	0
Netherlands	1,485	100	0	0
Total	598,420	74,789	60,100	5,569

H.S. 1209.91.06 Broccoli Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Chile	3,089	10	0	0
Corea	2,289	4	0	0
U.S.A.	5,498,830	19,745	233,140	548
Netherlands	77,600	171	24,184	40
Others	3,150	20	7,258	20
Total	5,608,081	20,006	265,072	609

H.S. 1209.91.07 Pumpkin Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
South Korea	11,119	109	17,863	151
North Korea	24,963	233	0	0
Bulgaria	327,530	180,889	63,261	45,097
Chile	308,009	4,994	2,930	27
China	2,043,664	213,331	235,967	6,602
U.S.A.	3,512,723	158,877	810,272	59,541
Japan	1,075,387	6,193	49,984	220

Turkey	197,167	111,750	0	0
Others	132,033	34,552	5,950	332
Total	7,632,595	710,928	1,186,227	111,970

H.S. 1209.91.08 Cabbage Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Chile	66,520	328	0	0
U.S.A.	940,610	7,903	116,022	1,084
Netherlands	61,019	83	0	0
Others	52,124	244	11,050	48
Total	1,120,273	8,558	127,072	1,132

H.S. 1209.91.09 Cauliflower Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Chile	24,826	26	9,323	19
U.S.A.	531,026	1,865	191,907	551
Other	27,810	159	7,134	6
Total	583,662	2,050	208,364	576

H.S. 1209.91.10 Asparagus Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	178,294	973	168,548	841
Total	178,294	973	168,548	841

H.S. 1209.91.11 Bell Pepper Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	

Country	Value	Volume	Value	Volume
Israel	1,666,172	414	0	0
France	1,047,435	231	366	3
Chile	2,091,794	738	0	0
South Korea	232,099	154	13,433	5
U.S.A.	11,585,979	43,710	1,686,005	24,744
Netherlands	403,251	45	0	0
Others	162,730	18,967	6,843	29
Total	17,189,460	64,259	1,706,647	24,781

H.S. 1209.91.12 Lettuce Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	1,070,098	20,879	268,798	2,893
Others	116,427	1,782	10,015	32
Total	1,186,525	22,661	278,813	2,925

H.S. 1209.91.13 Cucumber Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	5,829,971	60,696	758,743	11,321
Others	265,750	647	13,158	143
Total	6,095,721	61,343	771,901	11,464

H.S. 1209.91.14 Eggplant Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume

U.S.A.	80,514	1,041	0	0
Others	18,668	39	0	0
Total	99,182	1,080	0	0

H.S. 1209.91.99 Other Vegetable Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	1,443,245	305,041	296,267	54,124
Others	158,154	21,890	7,906	47
Total	1,601,399	326,931	304,173	54,171

H.S. 1209.99.01 Cantaloupe Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Chile	678,899	2,176	61,266	128
China	277,808	1,173	158,880	587
U.S.A.	4,892,687	26,795	1,770,889	7,190
Others	274,773	701	57,517	95
Total	6,124,167	30,845	2,048,552	8,000

H.S. 1209.99.02 Watermelon Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Chile	808,373	2,596	75,716	219
China	239,808	333	108,615	348
U.S.A.	4,678,236	40,257	553,871	7,936
Others	85,371	593	0	0
Total	5,811,788	43,779	738,202	8,503

H.S. 1209.99.99 Other Seed Imports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Costa Rica	83,571	41,082	0	0
Cuba	363,177	735	74,055	230
U.S.A.	242,325	28,076	30,367	938
Others	166,307	794	12,766	72
Total	855,380	70,687	117,188	1,240

(*) Denotes figures from January - March 1999

SOURCE: Banco de México

Planting Seed Exports (Calendar Year)

Table II

H.S. 1005.10 Corn Seed Exports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Colombia	598,957	422,720	578,798	376,000
U.S.A.	1,573,724	4,161,548	1,540,843	931,505
Guatemala	199,528	176,877	57,650	40,000
Honduras	430,871	414,280	59,280	40,000
Venezuela	755,040	539,500	12,455	9,600
Others	99,352	67,197	114,740	82,210

Total	3,657,472	5,782,122	2,363,766	1,479,315
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H.S. 1209.21 Alfalfa Seed Exports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Costa Rica	10,033	1,499	0	0
U.S.A	197,510	45,274	136,769	29,307
Total	207,543	46,773	136,769	29,307

H.S. 1209.22 Clover Seed Exports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
Guatemala	840	250	0	0
Total	840	250	0	0

H.S. 1209.30 Flower Seed Exports (U.S. Dollars and Kilograms)				
	1998		1999*	
Country	Value	Volume	Value	Volume
U.S.A.	994,130	17,268	267,981	3,757
India	121,929	4,045	0	0
Peru	5,500	126	0	0
Others	136,550	2,258	26,802	29
Total	1,258,109	23,697	294,783	3,786

(*) Denotes figures from January - March 1999

SOURCE: Banco de Mexico

Planting Seed Import Tariffs for 1999 from countries with which México has trade agreements

Table III

H.S. Tariff	U.S.A	Canada	Colombia	Venezuela	Costa Rica	Bolivia	Chile	Nicaragua	Other
1003.00.01	Ex.	Ex.	3.6	3.6	Ex.	5.0	Ex.	8.0	10.0
1004.00.01	Ex.	Ex.	3.6	3.6	Ex.	5.0	Ex.	8.0	10.0
1005.10.01	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1201.00.01	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	10.0
1202.10.01	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	15.0
1206.00.01	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	10.0
1207.20.01	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	15.0
1207.60.01	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.11.01	Ex.	Ex.	Excl.	Excl.	Excl.	10.0	Ex.	Excl.	Ex.
1209.21.01	Ex.	Ex.	Excl.	Excl.	Excl.	10.0	Ex.	Excl.	Ex.
1209.22.01	8.0	8.0	Excl.	Excl.	Excl.	25.0	Ex.	Excl.	Ex.
1209.23.01	8.0	8.0	Excl.	Excl.	Excl.	25.0	Ex.	Excl.	Ex.
1209.24.01	8.0	8.0	Excl.	Excl.	Excl.	Excl.	Ex.	Excl.	Ex.
1209.25.01	8.0	8.0	Excl.	Excl.	Excl.	Excl.	Ex.	Excl.	Ex.
1209.29.01	8.0	8.0	8.6	8.6	Excl.	124.8	Ex.	Ex.	Ex.
1209.29.02	8.0	8.0	8.6	8.6	Excl.	124.8	Ex.	126.9	Ex.
1209.29.03	8.0	8.0	8.6	8.6	Excl.	124.8	Ex.	126.9	Ex.
1209.29.99	8.0	8.0	8.6	8.6	Ex.	10.0	Ex.	18.0	Ex.
1209.30.01	8.0	8.0	8.6	8.6	Ex.	10.0	Ex.	18.0	Ex.
1209.91.01	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.02	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.03	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.04	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.05	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.06	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.07	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.08	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.09	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.10	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.11	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.12	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.13	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.14	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.91.99	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.

1209.99.01	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.99.02	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.
1209.99.99	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.	Ex.

SOURCE: Secretary of Commerce and Industrial Development (SECOFI)