



Foreign Agricultural Service

**GAIN Report**

Global Agriculture Information Network

Required Report - public distribution

Date: 1/12/2001

GAIN Report #SP1002

**Spain**

**Kiwifruit**

**Annual**

**2001**

Approved by:

**Leslie O'Connor**

**U.S. Embassy**

Prepared by:

Magdalena Escudero

---

**Report Highlights:**

**Spain's kiwi production in 2000/01 is forecast to be around 14,000 metric tons, similar to a year earlier. Spain remains a net kiwi importer, buying more than 80 percent of total consumption. The main suppliers are Italy and New Zealand, few marketing opportunities exist for U.S. kiwi exporters.**

---

Includes PSD changes: Yes

Includes Trade Matrix: Yes

Annual Report

Madrid [SP1], SP

## Table of Contents

Executive Summary .....	1
P,S&D - Kiwifruit .....	2
Kiwi - Imports 1998-1999 .....	3
Kiwi - Exports 1998-1999 .....	4

## Executive Summary

Spain's kiwi production in 2000/01, is forecast to increase slightly to about 14,000 tons, similar to last year's crop. Area planted to kiwis has not changed, some old plants were replaced, and new plantations occurred in Asturias. In Galicia, the main kiwi producing region, there has been a shift from kiwi to wine grapes, because the wine produced in the region is obtaining high prices and there are not enough production to meet the demand. Due to high land costs and limited area in northern producing regions there are not foreseeable increases of area planted to kiwis in Spain. Due to Spring freezes and hailstorms the fruit size in some areas was smaller than usual, while in other areas it was above average and the crop was excellent.

According to early estimates, the next year's crop (2001/02), is expected to be similar or smaller due to the lack of cold weather, resulting in irregular development.

Spain remains a significant net importer of kiwi, buying more than 80 percent of domestic consumption. Demand remains firm, with a slight increase expected in 99/00.

As indicated above, Spain continues to be a significant net importer. During the first nine months of marketing year 1999/2000 (October-99/June-2000), kiwi imports totaled 64,837 metric tons. Based on that pace, imports are estimated to have reached about 80,000 metric tons for full marketing year 99/00. Exports during the same period reached 7,168 metric tons. In calendar year 1999, Spain imported 74,757 metric tons of kiwis, about seven percent above the previous year. Spain's kiwi exports during 1999 amounted to 9,741 metric tons, representing an 18 percent increase from the previous year's exports.

Imports during the 2000/2001 season are expected to increase again due to the higher demand of this fruit. Major suppliers are Italy and New Zealand.

Note: Current exchange rate is approximately 176 pesetas/\$1.00.

## P,S&amp;D - Kiwifruit

PSD Table						
Country	Spain					
Commodity	Kiwifruit				(HA)(MT)	
	Revised	1998	Preliminary	1999	Forecast	2000
	Old	New	Old	New	Old	New
Market Year Begin		10/1998		10/1999		10/2000
Bearing Area	0	830	0	850	0	925
Non-Bearing Area	0	70	0	105	0	30
TOTAL Area Planted	0	900	0	955	0	955
TOTAL Area Harvested	770	830	0	850	0	925
TOTAL Production	10000	11500	0	13800	0	14000
Imports	60000	69560	0	80000	0	82000
TOTAL SUPPLY	70000	81060	0	93800	0	96000
Exports	10000	8560	0	10000	0	9000
Domestic Consumption	60000	72500	0	83800	0	87000
TOTAL DISTRIBUTION	70000	81060	0	93800	0	96000

## Kiwi - Imports 1998-1999

Import Trade Matrix			
Country	Spain		
Commodity	Kiwifruit		
Time period	C.Y.	Units:	Metric Tons
Imports for:	1998		1999
U.S.		U.S.	
Others		Others	
Italy	24968	Italy	27815
New Zealand	17977	New Zealand	25663
Chile	14585	France	8690
France	6948	Chile	7441
Belgium	3138	Greece	1203
Greece	858	Portugal	568
Netherlands	458	Germany	520
Germany	179	Netherlands	368
Costa Rica	125	Ireland	88
Total for Others	69236		72356
Others not Listed	316		2401
Grand Total	69552		74757

## Kiwi - Exports 1998-1999

Export Trade Matrix			
Country	Spain		
Commodity	Kiwifruit		
Time period	C.Y.	Units:	Metric Tons
Exports for:	1998		1999
U.S.		U.S.	
Others		Others	
Portugal	4442	Portugal	3723
France	2268	France	3306
Italy	393	Netherlands	942
Netherlands	304	Italy	555
Greece	157	Germany	264
Czech Republic	140	Poland	183
Germany	98	Canada	173
Belgium	84	Morocco	138
Morocco	80	Belgium	87
Brazil	70	Argentina	36
Total for Others	8036		9407
Others not Listed	206		334
Grand Total	8242		9741