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United Kingdom

Retail Food Sector

Key UK Retail Outlet Profiles

2008

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Report Highlights:

This report provides brief profiles of selected convenience and specialty stores in the UK, including delicatessens, mail order services, confectionery stores, health food retailers, buying groups and franchises.

Includes PSD Changes: No
Includes Trade Matrix: No
Annual Report
London [UK1]
[UK]

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FOREWORD


This report is intended to supplement the report entitled “UK Retail Market Brief” and “UK Supermarket Chain Profiles”, available at:

<http://www.fas.usda.gov/scriptsw/AttacheRep/default.asp>

KEY UK RETAIL OUTLETS

Catalogue/Mail Order Stores


Lakeland

	<p>Lakeland Alexandra Buildings Windermere Cumbria, LA23 1BQ Tel: +44 15394 88100 Website: www.lakeland.co.uk</p>
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- Predominately a mail order business, sending catalogues to over one million households in the United Kingdom.
- Range of products including all kitchenware, from plastics to stainless steel to a range of specialist food items.
- Also have 40 retail outlets based in the UK.

Confectionery Stores

Cybercandy

	<p>Cybercandy Ltd 3 Garrick Street Covent Garden London, WC2E 9BF Tel: +44 845 838 0958 Website: www.cybercandy.co.uk</p>
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- Wide range of US candy, drinks, cookies and breakfast cereals, sold mostly through internet sales.
- Two retail stores in London and Brighton.

Sweetie Heaven

	<p>Sweetie Heaven 34 Well Street Ruthin Denbighshire, LL15 1AW Tel: +44 1824 707 800 Website: www.sweetieheaven.com</p>
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- Traditional Sweetshop selling old favorites by weight.

Convenience Store Chains**Co-operative Group Ltd.**

	Co-operative Group Ltd P.O. Box 53, New Century House Manchester Greater Manchester, M60 4ES Tel: +44 161 834 1212 Website: www.co-operative.coop/food/
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- Family of businesses that work together.
- UK's largest community food retailer, with 2,600 high street grocery outlets.

Somerfield Stores Ltd.

	Somerfield Stores Ltd. Somerfield House Whitchurch Lane Whitchurch Bristol, BS14 0TJ Tel: +44 117 935 9359 Website: www.somerfield.co.uk
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- A high street supermarket chain with stores in many prominent locations throughout the UK.
- Emphasis on fresh foods and convenient shopping.
- Somerfield Ltd has 755 stores.

Delicatessens**Villandry**

	Villandry 170, Great Portland St London W1W 5QD. Tel: +44 20 7631 3131 Website: www.villandry.com
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- Delicatessen and restaurant co-located.
- Shop concentrates on seasonal produce and gourmet foods.
- Villandry buy some products direct from the US rather than using an importer.
- In November 2008, Villandry opened up a second store in Bicester Villager, Oxfordshire.

Rosslyn Delicatessen

	<p>Rosslyn Delicatessen 56 Rosslyn Hill London, NW3 1ND Tel: +44 20 7794 9210 Website: www.rosslyndeli.net</p>
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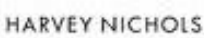
- Delicatessen and expatriate store based in Hampstead, London.
- Shop stocks gourmet products and has an area specifically for American groceries.
- Up-market clientele.

Department Store Food Halls**Selfridges**

	<p>Selfridges 400 Oxford Street London W1A 2LR Tel: +44 870 8377377 Website: www.selfridges.com</p>
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- Up-market department store.
- Sells a broad range of US food and beverage products.
- Stages promotions around US holiday periods.
- With regard to new products, they prefer exclusivity for 6 months.
- Focus on high quality foodstuffs, both packaged and fresh.
- Also has a limited number of private label products.
- The food hall incorporates restaurants and food to go.
- 4 stores in the UK – London, Manchester Central, Manchester Trafford Centre, Birmingham.

Harvey Nichols

	<p>Harvey Nichols & Co plc 67 Brompton Road London SW3 1DB Tel: +44 20 7584 0011 Website: www.harveynichols.com</p>
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- Up-market department store.
- Sells a broad range of US food and beverage products.
- Chooses to import directly for US holiday promotions.
- Focus on high-end foodstuffs, both packaged and fresh.
- Food halls combine traditional practices – in-store bakers, butchers, etc who act as specialists – with modern design and recipe ideas.
- Strong focus on private label products.
- 7 stores in major UK cities – London, Birmingham, Leeds, Manchester, Edinburgh, Bristol and Dublin.

Harrods

	<p>Harrods Brompton Road Knightsbridge London, SW1X 7XL Tel: +44 20 7730 1234 Website: www.harrods.com</p>
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- Up-market department store with food and beverage section.
- Focus on high quality foodstuffs, both packaged and fresh.
- The food hall combines traditional practices – in-store bakers, butchers, fishmongers, etc. who act as specialists – with a variety of concessions such as Krispy Kreme and Jelly Belly.
- Strong focus on private label products in their shelf-stable ranges.

Fortnum & Mason

	<p>Fortnum & Mason 181 Piccadilly London, W1A 1ER Tel: +44 20 7734 8040 Website: www.fortnumandmason.co.uk</p>
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- Up-market department store.
- Prides itself on being the grocer to the Royal Family.
- Focus on high quality foodstuffs, both packaged and fresh.
- Strong focus on private label products in their shelf-stable ranges.


House of Fraser

	<p>1 Howick Place Victoria London, SW1P 1BH Tel: +44 20 7963 2000 Website: www.houseoffraser.co.uk</p>
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- Department store 62 stores, five with food halls.
- Food halls currently in Croydon, Birmingham, Cardiff, Edinburgh & Loch Lomond stores.
- Focus on high quality foodstuffs, both packaged and fresh.


Health Food Retailers

Boots

	<p>Boots Plc. PO Box 5300 Nottingham, NG90 1AA Tel: +44 8450 708090 Webiste: www.boots.co.uk</p>
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- Boots Plc are the UK's leading Health & Beauty Retailer with 2,600 stores.
- As well as everyday pharmacy products, health & beauty, baby products, they also sell food products, focusing on lunch-time snacks and seasonal gift items.

Holland & Barrett

	<p>Holland & Barrett Samuel Ryder House Townsend Drive Attleborough Fields Nuneaton W Warwickshire, CV11 6XW Tel: +44 870 606 6605 Website: www.hollandandbarrett.com</p>
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- UK leading retailer of vitamins, minerals and herbal supplements with over 500 stores located in every major city and town within the UK.
- Has an extensive range of health food products.

Julian Graves

	<p>Julian Graves Unit 95, The Pensnett Estate Kingswinford West Midlands, DY6 7FT Tel: +44 1384 280 700 Website: www.juliangraves.com</p>
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- The UK's largest independent specialist snacks and ingredients retailer with 350 outlets.
- Focuses on the health industry.


Liquor Stores (Off-Licences)

Thresher Group

	<p>First Quench Retailing FQR House Bessemer Road Welwyn Garden City Herts AL7 1BL Tel: +44 1707 387 200 Website: www.threshergroup.com</p>
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- UK's leading independent specialist drinks retailer with 1,500 stores.

Bargain Booze

	<p>Bargain Booze Ltd. Weston Road Crewe Cheshire, CW1 6BP Tel: +44 845 345 0001 Website: www.bargainbooze.co.uk</p>
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- A franchise operation comprising of over 600 retail outlets across three sectors.

Oddbins

	<p>Oddbins Limited 31-33 Weir Rd Wimbledon London SW19 8UG Tel: +44 20 8971 3448 Website: www.oddbins.com</p>
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- Specialist wine store chain.


Symbol Groups and Franchises

Spar UK

	<p>Spar UK Limited Hygeia Building 66-68 College Road Harrow Middlesex, HA1 1BE Tel: +44 20 8426 3700 Website: www.spar.co.uk</p>
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- UK's leading convenience store group with over 2,600 stores.
- Spar stores provide the ultimate in convenience shopping.
- Products range from fresh foods through to wine, beer and everything in-between.

Londis

	<p>Musgrave Budgens Londis Ltd. Musgrave House Widewater Place, Moorhall Road Harefield, Middlesex, UB9 6PE Website: www.londis.co.uk</p>
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- Independent group with 2,100 members.

Costcutter

	<p>Costcutter Harvest Mills, Common Road Dunnington, York, YO19 5RY Tel: +44 1904 488 663 Website: www.costcutter.co.uk</p>
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- Small local stores most of which open 24 hours, selling food items, alcohol, newspapers and cigarettes.

Premier/Booker

	<p>Booker Equity House Irthlingborough Road Wellingborough Northants. NN8 1LT. Tel: +44 1933 371000 Website: www.booker.co.uk</p>
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- Leading wholesaler for caterers, retailers and businesses with 172 branches nationwide.

Nisa Today's

	Nisa Today's Holdings Ltd. Waldo Way Normanby Enterprise Park Scunthorpe DN15 9YA Tel: +44 1724 282 028 Website: www.nisa-todays.com
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- Nisa-Today's is the largest independent buying group in Europe for retail and wholesale companies.
- Its commercial objective is to negotiate the lowest cost-price of products and provide the most efficient supply chain for its member companies.

POST CONTACT AND FURTHER INFORMATION

If you have any questions or comments regarding this report, require a listing of UK importers or need any other assistance exporting to the United Kingdom, please contact the USDA office in London at the following address:

United States Department of Agriculture
Embassy of the United States of America
24 Grosvenor Square
London, W1A 1AE
Tel: +44 20 7894 0040
Fax: +44 20 7894 0031
E-Mail: aglondon@fas.usda.gov
Website: www.fas.usda.gov

Further information on the UK retail grocery sector is available from:

British Retail Consortium(BRC)
21 Dartmouth Street
London, SW1H 9BP
Tel: +44 20 7854 8900
Website: www.brc.org.uk

Institute of Grocery Distribution (IGD)
Grange Lane, Letchmore Heath
Watford, Hertshire WD2 8DQ
Tel: +44 1923 857141
Website: www.igd.com

Other Reports of interest relating to this subject are:

Report Number	Title	Date Released
UK8021	UK Retail Market Brief	12/09/2008
UK8022	UK Supermarket Chain Profiles	12/09/2008