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Importing Meat and Poultry into Mexico... Trade Education Seminars

Report Categories:

Livestock and Products

Poultry and Products

Agriculture in the Economy

Market Promotion/Competition

Policy and Program Announcements

Sanitary/Phytosanitary/Food Safety

Trade Policy Monitoring

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Report Highlights:

The *Consejo Mexicano de la Carne* ([COMECARNE](#)) is organizing a series of 2-day workshops in several Mexican cities to improve the awareness and understanding of the process and inspection procedures for meat and poultry products imported into Mexico from the United States and other countries. The USDA Foreign Agriculture Service (FAS) as well as two USDA Cooperator organizations will be speaking at these events along with Mexican and Canadian officials and industry organizations.

General Information:

COMECARNE has picked a number of ports-of-entry that see high volumes of meat and poultry product trade for a series of workshops on the process and inspection procedures for products entering Mexico. The workshops have a several year track record and bring in a large number of participants. In 2012, COMECARNE will hold the following workshops (Note: Exact locations and times are to be determined):

June 5-6, 2012: Nuevo Laredo, Tamaulipas, Mexico

June 7-8, 2012: Colombia, Nuevo Leon, Mexico

July 10-11, 2012: Ciudad Juarez, Chihuahua, Mexico

August 7-8, 2012: Tijuana, Baja California, Mexico

September 4-5, 2012: Manzanillo, Colima, Mexico

October 2-3, 2012: Reynosa, Tamaulipas, Mexico

TBD, 2012: Mexico City, Distrito Federal, Mexico

With the exception of Manzanillo and Mexico City, these ports-of-entry are the top locations where U.S. red meats (prepared and preserved or fresh/chilled/frozen) and poultry meat enter the country (see trade tables, below). Using USDA's definition of prepared and preserved red meats, Mexico imported 74,511 metric tons (MT) from the world in 2011 with 68,715 MT originating from the United States. This amounted to U.S. \$283.9 million and U.S. \$250.9 million in imports; respectively. Similarly, using USDA's definition of fresh, chilled, frozen red meats, Mexico imported 871,857 MT from the world in 2011 with 764,526 originating from the United States. This amounted to U.S. \$2.3 billion and U.S. \$2.0 billion; respectively. Finally, using USDA's definition of poultry meat, Mexico imported 715,845 MT from the world in 2011 with 698,288 MT originating from the United States. This amounted to U.S. \$976.6 million and U.S. \$919.5 million; respectively.

In 2012, FAS's presentation for these workshops is entitled "Agencies and Procedures for the Certification of U.S. Meat Products Exported to Mexico". The desired outcome of these seminars is that Mexican inspectors will be in a better position to apply appropriate criteria when evaluating the physical shipments as well as the documentation accompanying shipments, thus, facilitating the export and import process. The added benefit of these workshops is that it provides continuous information and additional contacts to POI personnel so that knowledge is reinforced as officials rotate to other POIs throughout the country.

Background

Over the last five years, USDA/FAS staff in Mexico City and Monterrey have worked in close coordination with USDA's Food Safety and Inspection Service (FSIS) in Washington, D.C., the U.S. Meat Export Federation ([USMEF](#)), the U.S.A. Poultry and Egg Export Council ([USAPEEC](#)), as well as Mexican government ministries (SENASICA [1] , SAT [2] , and UPCI [3]), and private institutions (CAAREM [4] and CANACAR [5]) to explain the process and inspection procedures for meat and poultry products imported into Mexico from the United States. Many of the audience members were official inspectors from the Points of Inspection (POIs) where the seminars were held. Specifically, FAS offices provided audience members with information on the roles and responsibilities of U.S. agencies involved in the export of meat and poultry products, background on the most common documentation that accompanies shipments, and information specific to how USDA issued certificates accompanying meat and poultry products exported from the United States match with Government of Mexico (specifically, SENASICA) requirements.

^[1] The National Service of Health, Food Safety, and Food Quality

^[2] The Tributary Administration Service

^[3] The Unit of International Trade Practices

^[4] The Confederation of Associations of Customs Agents

^[5] The National Chamber of Transporters

Production, Supply and Demand Data Statistics :

Table 1. Mexico: Red Meats (Prepared and Preserved) Imported from the World

Mexico Import from World (Transport Mode: All Transport Modes) Via District: All Districts								
Commodity: Red Meats, Prepared/Preserved, Group 28 (2007)								
Calendar Year: 2007 - 2011, Year To Date: 01/2011 & 01/2012								
Quantity (Metric Tons)								
District	Calendar Year					Year To Date		
	2007	2008	2009	2010	2011	Jan-11	Jan-12	%Δ 12/11
Total	66076	72232	66429	73101	74511	5729	6015	5
Colombia, N.L.	26192	29262	26747	26960	24926	2090	1941	-7.14
Nuevo Laredo, TAMPS.	12136	13431	13684	19172	19444	1454	1464	0.68
Tijuana, B.C.	7371	8684	7652	8263	10199	785	730	-6.98
Mexicali, B.C.	6066	6078	5555	5700	6344	534	513	-3.98
Cd. Juarez, CHIH.	2998	4175	3789	4703	4994	360	574	59.47
Nogales, SON.	2296	2201	2263	2416	2838	196	248	26.86
Cd. Reynosa, TAMPS.	3524	1938	1757	1949	1928	119	205	71.51
Manzanillo, COL.	352	737	1264	652	1517	23	162	614.8
Veracruz, VER.	727	931	604	726	907	18	69	283.5
Matamoros, TAMPS.	1187	1204	772	1024	575	54	36	-33.3
Progreso, YUC.	503	513	402	506	390	51	2	-95.8
Agua Prieta, SON.	200	213	211	191	142	24	0	-100
Lazaro Cardenas, MICH.	6	109	18	172	115	13	0	-100
Aeropuerto Internacional De La Cd. De Mexico, D.F.	28	35	30	62	76	3	2	-35.6
Cancun, Q. ROO	300	235	163	62	65	3	12	368
San Luis Rio Colorado, SON.	934	877	110	0	36	0	57	n/a
Altamira, TAMPS.	20	100	26	15	15	3	0	-100
Toluca, MEX.	0	0	0	0	0	0	0	n/a
Guadalajara, JAL.	2	2	2	1	0	0	0	n/a
Mazatlan, SIN.	24	78	122	50	0	0	0	n/a
Monterrey N.L.	0	0	0	0	0	0	0	n/a
Cd. Hidalgo, CHIS.	1167	1425	1251	471	0	0	0	n/a
Torreon, COAH.	6	0	0	0	0	0	0	n/a
Subteniente Lopez, Q. ROO	3	0	0	0	0	0	0	n/a
Tecate, B.C.	36	3	5	5	0	0	0	n/a

Table 2. Mexico: Red Meats (Prepared and Preserved) Imported from the United States

Mexico Import from United States (Transport Mode: All Transport Modes) Via District: All Districts								
Commodity: Red Meats, Prepared/Preserved, Group 28 (2007)								
Calendar Year: 2007 - 2011, Year To Date: 01/2011 & 01/2012								
Quantity (Metric Tons)								
District	Calendar Year					Year To Date		
	2007	2008	2009	2010	2011	Jan-11	Jan-12	%Δ 12/11
Total	60354	65474	59781	67521	68715	5415	5533	2.19
Colombia, N.L.	25131	28310	25867	26696	24470	2090	1922	-8
Nuevo Laredo, TAMPS.	10814	12141	12305	17261	18198	1343	1337	-0.45
Tijuana, B.C.	7282	8568	7420	8046	9939	785	710	-9.59
Mexicali, B.C.	6003	5697	5207	5515	5776	444	458	3.22
Cd. Juarez, CHIH.	2955	4106	3695	4245	4711	339	545	60.93
Nogales, SON.	2241	2201	2263	2416	2838	196	248	26.86
Cd. Reynosa, TAMPS.	3320	1925	1739	1948	1926	119	205	71.51
Matamoros, TAMPS.	1170	1204	772	1024	575	54	36	-33.3
Agua Prieta, SON.	200	213	211	191	142	24	0	-100
Progreso, YUC.	24	55	86	119	69	19	2	-88.8
San Luis Rio Colorado, SON.	934	877	110	0	36	0	57	n/a
Cancun, Q. ROO	240	171	99	55	35	2	12	480.4
Lazaro Cardenas, MICH.	0	0	0	0	0	0	0	n/a
Manzanillo, COL.	0	0	0	0	0	0	0	n/a
Guadalajara, JAL.	0	0	0	0	0	0	0	n/a
Aeropuerto Internacional De La Cd. De Mexico, D.F.	2	2	0	0	0	0	0	n/a
Subteniente Lopez, Q. ROO	3	0	0	0	0	0	0	n/a
Tecate, B.C.	36	3	5	5	0	0	0	n/a
Toluca, MEX.	0	0	0	0	0	0	0	n/a

Table 3. Mexico: Red Meats (Fresh/Chilled/Frozen) Imported from the World

Mexico Import from World (Transport Mode: All Transport Modes) Via District: All Districts								
Commodity: Red Meats,Fresh/Chilled/Frozen, Group 29 (2007)								
Calendar Year: 2007 - 2011, Year To Date: 01/2011 & 01/2012								
Quantity (Metric Tons)								
District	Calendar Year					Year To Date		
	2007	2008	2009	2010	2011	Jan-12	Jan-12	%Δ 12/11
Total	896171	952841	991501	981085	871857	81323	84897	4.4
Colombia, N.L.	348085	438982	440856	405205	324138	33428	35422	5.96
Nuevo Laredo, TAMP.	154517	180809	203321	213154	197273	16748	16123	-3.73
Cd. Reynosa, TAMP.	117929	66747	122511	140545	164444	15082	16683	10.62
Cd. Juarez, CHIH.	80268	81579	76568	74994	68307	6347	6359	0.19
Tijuana, B.C.	47141	46184	41882	44261	38928	2727	3396	24.56
Nogales, SON.	58761	60357	43578	46487	32192	3279	3025	-7.77
Mexicali, B.C.	29304	29059	26319	27004	23851	1868	1862	-0.32
Manzanillo, COL.	23572	20356	11377	6037	8376	343	650	89.65
Piedras Negras, COAH.	6335	5802	10639	12304	7260	1068	855	-20
Lazaro Cardenas, MICH.	15228	15066	9192	7671	3339	210	102	-51.3
Mazatlan, SIN.	2003	1633	496	767	1378	48	192	298.9
Matamoros,TAMP.	4851	2416	1402	807	816	62	42	-32.2
Veracruz, VER.	5906	1475	1512	685	736	83	98	18.62
San Luis Rio Colorado, SON.	1096	1127	1232	952	551	19	54	191.5
Ensenada, B.C.	0	37	18	0	127	0	0	n/a
Cancun, Q. ROO	150	196	49	4	80	0	19	n/a
Progreso, YUC.	3	61	62	84	60	11	14	28.54
Monterrey N.L.	0	0	0	0	0	0	0	n/a
Aeropuerto Internacional De La Cd. De Mexico, D.F.	146	2	0	0	0	0	0	n/a
Cd. Hidalgo, CHIS.	874	948	486	125	0	0	0	n/a
Guadalajara, JAL.	0	0	0	0	0	0	0	n/a
Tecate, B.C.	1	6	1	0	0	0	0	n/a

Table 4. Mexico: Red Meats (Fresh/Chilled/Frozen) Imported from the United States

Mexico Import from United States (Transport Mode: All Transport Modes) Via District: All Districts								
Commodity: Red Meats,Fresh/Chilled/Frozen, Group 29 (2007)								
Calendar Year: 2007 - 2011, Year To Date: 01/2011 & 01/2012								
Quantity (Metric Tons)								
District	Calendar Year					Year To Date		
	2007	2008	2009	2010	2011	Jan-11	Jan-12	%Δ 12/11
Total	731737	814869	860935	834838	764526	72704	76238	4.86
Colombia, N.L.	301254	396308	396904	354720	295368	30566	32974	7.88
Nuevo Laredo, TAMP.	136381	167696	179868	181456	173069	14567	14459	-0.74
Cd. Reynosa, TAMP.	107598	62934	116898	130567	153030	14180	15694	10.67
Cd. Juarez, CHIH.	70736	74416	70507	66258	62510	5873	5896	0.39
Tijuana, B.C.	28586	27094	28509	28433	28336	2064	2495	20.9
Nogales, SON.	55279	56044	38207	40661	27955	3113	2567	-17.5
Mexicali, B.C.	21649	21903	17799	18858	15768	1210	1181	-2.35
Piedras Negras, COAH.	6335	5802	10639	12304	7260	1068	855	-20
Matamoros,TAMP.	3125	2003	790	807	768	62	42	-32.2
San Luis Rio Colorado, SON.	569	530	770	770	404	0	54	n/a
Cancun, Q. ROO	27	114	44	3	54	0	19	n/a
Progreso, YUC.	3	1	2	3	4	0	0	-3.27
Lazaro Cardenas, MICH.	49	24	0	0	0	0	0	n/a
Manzanillo, COL.	17	0	0	0	0	0	0	n/a
Aeropuerto Internacional De La Cd. De Mexico, D.F.	129	0	0	0	0	0	0	n/a

Table 5. Mexico: Poultry Meat Imported from the World

Mexico Import from World (Transport Mode: All Transport Modes) Via District: All Districts								
Commodity: Poultry Meat, Group 27 (2007)								
Calendar Year: 2007 - 2011, Year To Date: 01/2011 & 01/2012								
Quantity (Metric Tons)								
District	Calendar Year					Year To Date		
	2007	2008	2009	2010	2011	Jan-11	Jan-12	%Δ 12/11
Total	563592	615639	624456	687634	715845	59233	58480	-1.27
Colombia, N.L.	266280	308704	306757	318495	313778	24869	27678	11.3
Nuevo Laredo, TAMP.	68418	66021	65954	91575	133805	10368	10642	2.64
Cd. Juarez, CHIH.	67341	75346	72528	85755	80901	6713	6173	-8.04
Cd. Reynosa, TAMP.	68362	55246	67158	75366	72763	7697	5159	-33
Tijuana, B.C.	38286	41267	42144	43741	39018	3262	2897	-11.2
Mexicali, B.C.	13640	21039	23072	31544	34471	2910	2777	-4.58
Nogales, SON.	11888	14851	13253	16561	18584	1619	1295	-20
Manzanillo, COL.	13553	18108	25255	17716	16281	1436	1351	-5.92
Matamoros, TAMP.	5889	3844	2024	2320	2849	0	163	n/a
Mazatlan, SIN.	6792	9036	3927	1637	1275	178	190	6.43
San Luis Rio Colorado, SON.	1831	651	1129	1409	1087	127	109	-14.3
Piedras Negras, COAH.	925	599	816	1288	1009	54	45	-16.7
Cancun, Q. ROO	48	8	0	1	22	0	0	n/a
Progreso, YUC.	0	55	23	0	0	0	0	n/a
Ojinaga, CHIH.	0	19	0	0	0	0	0	n/a
Cd. Hidalgo, CHIS.	18	0	0	0	0	0	0	n/a
Agua Prieta, SON.	285	0	0	0	0	0	0	n/a
Lazaro Cardenas, MICH.	35	848	416	226	0	0	0	n/a

Table 6. Mexico: Poultry Meat Imported from the United States

Mexico Import from United States (Transport Mode: All Transport Modes) Via District: All Districts								
Commodity: Poultry Meat, Group 27 (2007)								
Calendar Year: 2007 - 2011, Year To Date: 01/2011 & 01/2012								
Quantity (Metric Tons)								
District	Calendar Year					Year To Date		
	2007	2008	2009	2010	2011	Jan-11	Jan-12	%Δ 12/11
Total	542958	587648	594858	668054	698288	57619	56939	-1.18
Colombia, N.L.	266280	308704	306757	318495	313778	24869	27678	11.3
Nuevo Laredo, TAMPS.	68418	66021	65954	91575	133805	10368	10642	2.64
Cd. Juarez, CHIH.	67341	75346	72528	85755	80901	6713	6173	-8.04
Cd. Reynosa, TAMPS.	68108	55246	67158	75366	72763	7697	5159	-33
Tijuana, B.C.	38286	41267	42144	43741	39018	3262	2897	-11.2
Mexicali, B.C.	13640	21039	23072	31544	34471	2910	2777	-4.58
Nogales, SON.	11888	14851	13253	16561	18584	1619	1295	-20
Matamoros, TAMPS.	5889	3844	2024	2320	2849	0	163	n/a
San Luis Rio Colorado, SON.	1831	651	1129	1409	1087	127	109	-14.3
Piedras Negras, COAH.	925	599	816	1288	1009	54	45	-16.7
Cancun, Q. ROO	48	8	0	1	22	0	0	n/a
Progreso, YUC.	0	55	23	0	0	0	0	n/a
Ojinaga, CHIH.	0	19	0	0	0	0	0	n/a
Cd. Hidalgo, CHIS.	18	0	0	0	0	0	0	n/a
Agua Prieta, SON.	285	0	0	0	0	0	0	n/a

Author Defined:**For More Information**

FAS/Mexico Web Site: We are available at www.mexico-usda.com or visit the FAS headquarters' home page at www.fas.usda.gov for a complete selection of FAS worldwide agricultural reporting.

Other Relevant Reports Submitted by FAS/Mexico:

Report Number	Subject	Date Submitted
MX2027	152 New U.S. Export Establishments Eligible to Ship to Mexico	5/14/2012
MX2503	Exporting to Mexico – Managing Border Entry Issues	3/22/2012
MX2016	Mexico 2012 Livestock Semi-Annual	3/21/2012
MX2012	Mexico 2012 Poultry Semi-Annual	3/20/2012
MX2004	Mexico Publishes Preliminary Determination on U.S. CLQs	1/20/2012
MX1092	New Meat and Poultry Letterhead Certificates Required	12/6/2011

Useful Mexican Web Sites: Mexico's equivalent to the U.S. Department of Agriculture (SAGARPA) can be found at www.sagarpa.gob.mx, equivalent to the U.S. Department of Commerce (SE) can be found at www.economia.gob.mx and equivalent to the U.S. Food and Drug Administration (SALUD) can be found at www.salud.gob.mx. These web sites are mentioned for the readers' convenience but USDA does NOT in any way endorse, guarantee the accuracy of, or necessarily concur with, the information contained on the mentioned sites.