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## **Tunisia**

# **Grain and Feed**

# **Annual**

2002

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### **Report Highlights:**

Due to another year of below average rainfall, Tunisian cereals production in 2002 is predicted to decline further. This should keep imports of both wheat and barley at high levels, similar or higher to MY 2001/2002. Despite the difficulties of competing with European wheat, in an almost purely price-sensitive market, U.S. marketing efforts with Tunisia end-users are continuing. The lion's share of corn imports were sourced in the US.

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| Produ  | ction  |
|--------|--|
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## **Production**

With continued dry weather, the approaching 2002 harvest is expected to be lower still than the year before. Dry weather conditions continued for the fourth consecutive year in central and southern Tunisia, while below normal rainfall occurred until mid-April in northern Tunisia. However, this rainfall was followed by several very hot days with a Sirocco wind blowing from the Sahara desert. These weather conditions have triggered outbreaks of fungi type diseases that will affect negatively cereals crops production. Production estimates for 2002 assume that favorable climate conditions will prevail until harvest time in the areas where crop conditions are still relatively good.

#### Average Yield MT/Ha Harvested

|                | 2000         | 2001      | 2002 |
|----------------|--------------|-----------|------|
| Wheat          | 1.45         | 1.15      | 1.3  |
| Barley         | 0.76         | 0.60      | 0.48 |
| Tunisian Durum | Production ( | 000's MT) |      |
| MY (July-June) | 2000         | 2001      | 2002 |
| Area Harvest   | 650          | 750       | 400  |
| Production     | 850          | 900       | 520  |

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#### **Trade**

Wheat imports in MY (July-June) 2001 remained high at about the same level as in the previous year while barley imports soared because of the below-average production, coupled with Tunisia taking advantage of attractive international prices to build up its wheat stocks. With another low harvest, imports in 2002/2003 are forecast to remain high. A small portion of wheat imports were sourced from the United States, due to the fact that U.S. wheat export prices continued to be higher than the heavily subsidized EU export prices during the key buying period. The fact that the milling and baking industries succeeded, in a few instances, in getting American wheat purchase, can be attributed to the continuing aggressive market promotion efforts developed by U.S. Wheat Associates. This American wheat was used as an improver wheat in their operations. In a liberalized system, the price/quality rates would likely have dictated more American wheat purchases, but the GOT purchasing agency continues to respond to a GOT mandate to minimize import costs. Thus the Tunisian wheat market continues to be price sensitive, and quality plays a small role in GOT purchasing decisions.

Barley imports in MY (June-May) 2001 almost doubled compared to the previous year's level due to livestock farmers relying heavily on barley and compound feeds in the absence of pastures due to continuing drought to feed/keep their livestock alive.

Corn imports in MY (Sep-Aug) 2001 increased substantially as a result of the higher production of feed compounds to meet needs of livestock exacerbated by four consecutive years of drought in many regions of Tunisia coupled with the strengthening of the poultry industry. The lion's share of corn imports were sourced from the US. Corn imports' steady growth over the last several years can be attributed, at least in part, to the continuing aggressive market promotion efforts developed by U.S. Grains Council in Tunisia.

With respect to exports, processed wheat, flour and pasta products are enjoying a steady growing market in Libya and other African countries.

#### **Farm Gate Prices (Tunisian Dinars/MT)**

|                    | 2000 | 2001 | 2002 |
|--------------------|------|------|------|
| <b>Bread Wheat</b> | 250  | 250  | 250  |
| <b>Durum Wheat</b> | 285  | 285  | 285  |
| Barley             | 170  | 170  | 170  |

Note: One Tunisian Dinar was worth:

USD 0.7309 in 2000 USD 0.6973 in 2001 USD 0.6849 in 2002 GAIN Report #TS2002 Page 3 of 8

#### **Corn Imports Sources (Market Year 2001 in 000s MT)**

US 545 (market share: 67.2%)

Argentina 248 Other Sources 268

Total 810

## **Policy**

The EU-Tunisian Agreement that went into force in January 2001 provides:

- 1- The import from the EU of an annual preferential quota set at 17,000 MT of durum wheat at the current tariff rate of 17 percent and;
- 2- The import from the EU of an annual quota set at 230,000 MT of bread wheat at a tariff rate that will be reduced from 17 percent to zero percent in five equal steps between January 1, 2001 and January 1, 2005. Therefore the tariff rate is presently 13.6 percent.
- 3- The import from EU of an annual preferential quota set at 12,000 MT of barley at the current tariff rate of 17 percent.

## Effects of the EU-Tunisia Agreement on U.S. Wheat Exports to Tunisia

With regards to durum wheat, effects should be basically nil as EU countries production of durum wheat is minimal and would barely be sufficient to meet domestic needs. With regards to bread wheat, effects should be moderate to significant, as the phased reduction in tariff rate will make EU wheat more price-competitive.

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# STATISTICAL SECTION

## Wheat

| PSD Table              |         |         |      |         |     |         |
|------------------------|---------|---------|------|---------|-----|---------|
| Country:               | Tunisia |         |      |         |     |         |
| Commodity:             | Wheat   |         |      |         |     |         |
|                        |         | 2000    |      | 2001    |     | 2002    |
|                        | Old     | New     | Old  | New     | Old | New     |
| Market Year Begin      |         | 07/2000 |      | 07/2001 |     | 07/2002 |
| Area Harvested         | 650     | 910     | 950  | 950     | 0   | 840     |
| Beginning Stocks       | 800     | 733     | 857  | 857     | 757 | 717     |
| Production             | 750     | 1320    | 1100 | 1131    | 0   | 700     |
| TOTAL Mkt. Yr. Imports | 1300    | 1390    | 1400 | 1329    | 0   | 1450    |
| Jul-Jun Imports        | 1300    | 1390    | 1400 | 1329    | 0   | 1450    |
| Jul-Jun Import U.S.    | 0       | 250     | 200  | 45      | 0   | 100     |
| TOTAL SUPPLY           | 2850    | 3443    | 3357 | 3317    | 757 | 2867    |
| TOTAL Mkt. Yr. Exports | 100     | 186     | 200  | 200     | 0   | 200     |
| Jul-Jun Exports        | 100     | 186     | 100  | 194     | 0   | 200     |
| Feed Dom. Consumption  | 0       | 0       | 0    | 0       | 0   | 0       |
| TOTAL Dom. Consumption | 2500    | 2400    | 2400 | 2400    | 0   | 2400    |
| Ending Stocks          | 250     | 857     | 757  | 717     | 0   | 273     |
| TOTAL DISTRIBUTION     | 2850    | 3443    | 3357 | 3317    | 0   | 2867    |

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| Export Trade Matrix |                |             |          |
|---------------------|----------------|-------------|----------|
| Country:            | Tunisia        | Units:      | 1,000 MT |
| Commodity:          | Wheat          |             |          |
| Time period:        | MY Jul00/Jun01 |             |          |
| Exports for         | 2000           |             | 2001     |
| U.S.                |                | U.S.        |          |
| Others              |                | Others      |          |
| Libya               | 161            | Libya       | 150      |
| Niger               | 4              | Ivory Coast | 23       |
| Senegal             | 2              | Niger       | 9        |
|                     |                |             |          |
|                     |                |             |          |
|                     |                |             |          |
|                     |                |             |          |
|                     |                |             |          |
|                     |                |             |          |
|                     |                |             |          |
| Total for Others    | 167            |             | 182      |
| Others not listed   | 19             |             | 12       |
| Grand Total         | 186            |             | 194      |

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| Import Trade Matrix |                |           |          |
|---------------------|----------------|-----------|----------|
| Country:            | Tunisia        | Units:    | 1,000 MT |
| Commodity:          | Wheat          |           |          |
| Time period:        | MY Jul00/Jun01 |           |          |
| Imports for         | 2000           |           | 2001     |
| U.S.                | 250            | U.S.      | 45       |
| Others              |                | Others    |          |
| Turkey              | 437            | Canada    | 343      |
| France              | 409            | Argentina | 232      |
| Sweden              | 75             | Ukraine   | 159      |
| Germany             | 50             | Romania   | 82       |
| UK                  | 25             | Russia    | 65       |
|                     |                | Lithuania | 54       |
|                     |                | Croatie   | 51       |
|                     |                | Bulgaria  | 50       |
|                     |                | Hungary   | 36       |
| Total for Others    | 996            |           | 1072     |
| Others not listed   | 144            |           | 212      |
| Grand Total         | 1390           |           | 1329     |

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# Barley

| PSD Table              |         |         |     |         |     |         |
|------------------------|---------|---------|-----|---------|-----|---------|
| Country:               | Tunisia |         |     |         |     |         |
| Commodity:             | Barley  |         |     |         |     |         |
|                        |         | 2000    |     | 2001    |     | 2002    |
|                        | Old     | New     | Old | New     | Old | New     |
| Market Year Beg        | in      | 07/2000 |     | 07/2001 |     | 07/2002 |
| Area Harvested         | 150     | 260     | 250 | 250     | 0   | 150     |
| Beginning Stocks       | 100     | 144     | 134 | 134     | 164 | 280     |
| Production             | 100     | 200     | 150 | 110     | 0   | 70      |
| TOTAL Mkt. Yr. Imports | 400     | 310     | 400 | 586     | 0   | 400     |
| Oct-Sep Imports        | 300     | 250     | 400 | 586     | 0   | 400     |
| Oct-Sep Import U.S.    | 0       | 18      | 20  | 20      | 0   | 25      |
| TOTAL SUPPLY           | 600     | 654     | 684 | 830     | 164 | 750     |
| TOTAL Mkt. Yr. Exports | 0       | 0       | 0   | 0       | 0   | 0       |
| Oct-Sep Exports        | 0       | 0       | 0   | 0       | 0   | 0       |
| Feed Dom. Consumption  | 510     | 500     | 500 | 530     | 0   | 550     |
| TOTAL Dom. Consumption | 560     | 520     | 520 | 550     | 0   | 570     |
| Ending Stocks          | 40      | 134     | 164 | 280     | 0   | 180     |
| TOTAL DISTRIBUTION     | 600     | 654     | 684 | 830     | 0   | 750     |

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| Import Trade Matrix |                |             |          |
|---------------------|----------------|-------------|----------|
| Country:            | Tunisia        | Units:      | 1,000 MT |
| Commodity:          | Barley         |             |          |
| Time period:        | MY Jun00/May01 |             |          |
| Imports for         | 2000           |             | 2001     |
| U.S.                | 18             | U.S.        | 0        |
| Others              |                | Others      |          |
| UK                  | 96             | Ukraine     | 237      |
| Germany             | 74             | Russia      | 89       |
| France              | 73             | France      | 59       |
| Sweden              | 27             | Turkey      | 53       |
| Spain               | 22             | Romania     | 41       |
|                     |                | Netherlands | 28       |
|                     |                | Bulgaria    | 26       |
|                     |                |             |          |
| Total for Others    | 292            |             | 533      |
| Others not listed   |                |             | 53       |
| Grand Total         | 310            |             | 586      |