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Report Highlights: Production of wheat for 2000/01 should increase to 16.7 MMT while barley production should fall to 6.1 MMT. Imports of high quality wheat from the United States should continue to be robust in 2000/01 as millers use this wheat to blend with domestic wheat. We are forecasting imports in 2000/01 from the United States to increase slightly over 1999/00 to 150,000 MT.

Includes PSD changes: Yes
Includes Trade Matrix: Yes
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EXECUTIVE SUMMARY

Production of wheat for 2000/01 should increase to 16.7 MMT while barley production should fall to 6.1 MMT as farmers return to normal planting levels.

Farmers continue to face some of the most serious financial problems in more than half a century. Low grain prices and reduced subsidy payments have resulted in drastically reduced farm incomes. According to the UK Government, on a per capita basis, real farm income has declined by 58 percent from 1995 to 1999.

Imports from the United States are forecast to be around 150,000 MT in 2000/01. Imports of high quality wheat should continue to be robust from the United States as millers use this wheat to blend with domestic wheat. In 1998/99, the UK imported 147,864 MT of U.S. wheat to mix with UK wheat to make high quality bread products. From July-November, 1999, imports from the United States were around 68,000 MT.

Three to five year outlook: We are forecasting that grain production could increase slightly over the next five years. Farmers continue to plant higher value and better yielding varieties.

SECTION I. SITUATION AND OUTLOOK

Production

Wheat

We are estimating that UK wheat production for 2000/01 will be 16.7 MMT, which is a sharp increase over 1999/00. Production was down in 1999/00 because of poor weather. Plantings have returned to historical levels for 2000/01 because of normal weather conditions. In addition, because agronomic reasons and the changes in Agenda 2000, some farmers have switched from rapeseed to wheat. Bread quality wheat continues to increase in the UK. There has been an increase in the use of new varieties, which gives farmers a premium without lowering yields.

The production estimate of 14.87 MMT for 1999/00 reflects official government estimates. However, many in the trade believe that wheat production is considerably greater than the estimate, ranging as high as 15.9 MMT. Planting for wheat was late in much of the country and rains in August during harvest hurt quality and quantity. In addition, the wet fall in 1998 forced some farmers to plant spring barley instead of winter wheat.

Barley

Production in 2000/01 is expected to decline to 6.1 MMT as farmers plant more wheat at the expense of barley. Production was higher than originally anticipated for 1999/00 because the wet weather in the fall of 1998 forced farmers to plant spring barley instead of winter wheat.

The production estimate for 1999/00 of 6.58 MMT reflects the official government estimate. Yields were greater than expected. Scotland produced a good quality crop, much of which is milling quality. However, Southern England suffered from low nitrogen levels and wide scale sprouting in the spring barley.

Consumption

Wheat

Total wheat consumption for 1999/00 is estimated at 13.150 MMT, up slightly from 1998/99. Feed use consumption should decline in 1999/00 over 1998/99. Cattle feed production should increase in 1999/00, reflecting a recovery in the cattle industry after the BSE crisis. However, industry contacts have stated that there has been a steady, gradual decline in compound feed production in dairy operations as dairy farmers become more efficient with forage use at the expense of compound feed use. Poultry feed production is running at levels below last year, a reflection of the high pound and cheap poultry meat imports. Pig feed production should also decline in 1999/00 because of the continued crisis in the pig industry. There has been a sharp decline in the pig population for over a year because of low prices and cheap pig meat imports due to the high pound. According to the trade, around 60 % of pig farmers are making negative net farm income.

In the UK, grains generally account for between 30-50 percent of the raw materials used in animal feed. For the last several years, the trend in feed wheat usage had been up, reflecting the lower price of wheat and the

improvement in its competitiveness against other ingredients. While wheat usage is slightly lower for the first six months of 1999/00 compared with 1998/99, there should be a slight pick-up in wheat usage during the second half of 1999/00. Barley is also being offered into intervention while feed wheat does not meet the intervention quality criteria, so it has to price itself into feed rations and other markets.

Wheat usage under human and industrial consumption should increase slightly in 1999/00 to 6.9 MMT. According to the Home-Grown Cereals Authority (HGCA), UK millers have increased the proportion of domestic wheat they use in the grist. However, wheat usage by distillers continues to decline because of a downturn in demand for end-product and the higher spirit yield achievable from this seasons low protein wheat crop.

Domestic consumption should increase slightly in 2000/01 to 13.175 MMT as wheat for milling should increase moderately. However, domestic feed usage should continue to decline to around 6.15 MMT. Until recently, the poultry industry had been a growth industry, growing between two and three percent per year, and accounting for a significant amount of total wheat usage in the livestock sector. However, poultry feed production has been negatively impacted by cheap poultry meat imports caused by a strong pound. In addition, the pig industry, another major user of feed wheat, is in a severe economic crisis. Pig numbers have dropped in 1999 because of the financial crisis in the industry.

Barley

Total domestic consumption is expected to decline in 1999/00 to 5.1 MMT and to 5 MMT in 2000/01. Feed barley usage has been depressed over the last few years as feed compounders have used more wheat in their rations due to attractive wheat prices and the increased demand for poultry feed, which has a higher wheat content than cattle feed. In fact, barley usage in poultry compound feed declined 30 percent over the last ten years.

We are estimating that human consumption will also decline in 1999/00 and 2000/01. There has been a historical downward trend in human consumption because of efficiency gains; it now takes less barley to make the same amount of malt.

Compound Feed Production in Great Britain (1,000 MT)

| | 1998/99 6 months Jul-Dec | 1999/00 6 months Jul-Dec | % change |
|-----------------|---|---|-----------------|
| Cattle and Calf | 1808 | 1957 | 7.6 |
| Pig | 1289 | 1165 | -10.6 |
| Poultry | 1368 | 1362 | -0.4 |
| Other | 461 | 441 | -0.5 |
| Total | 4926 | 4925 | |
| | | | |

Source: The Ministry of Agriculture, Fisheries and Food (MAFF)

Feed Ingredient Usage in Great Britain (1,000 MT)

| | 1998/99 6 Months Jul-Dec | 1999/00 6 Months Jul-Dec | % change |
|-----------------------------|---|---|-----------------|
| Wheat | 1466 | 1456 | -0.7 |
| Barley | 343 | 299 | -14.6 |
| Maize | 48 | 44 | -7.6 |
| Oats | 21 | 15 | -39.2 |
| Maize | 48 | 44 | -7.6 |
| % wheat | 78.1 | 80.2 | 2.8 |
| % barley | 18.3 | 16.5 | -9.7 |
| Total Raw material usage | 5039 | 5054 | 0.3 |
| | | | |

Source: MAFF/Home Grown Cereals Authority

Trade

Wheat

Wheat imports for 1999/00 should be around 1.2 MMT. According to the trade, UK millers have imported a significant amount of high quality North American wheat thus far in 1999/00. Millers are mixing Canadian and U.S. wheat with English wheat to make high quality bread products. From July through November 1999, imports from the United States were around 68,000 MT. The lower quality European crop, the gradual lowering of import tariffs, and the preference some mills have for North American wheat are the reasons behind this increase.

Imports are forecast in 2000/01 to increase slightly to 1.3 MMT. U.S. wheat should continue to be even more attractive with the drop in the intervention price in July and the corresponding drop in the import duty. We are forecasting U.S. wheat imports to increase in 2000/01 to around 150,000 MT.

Exports for 1999/00 should be around 3.3 MMT and should increase to around 4.4 MMT in 2000/01 because of the increase in domestic production. Thus far in 1999/00, UK prices have been competitive in the world market in feed wheat, with sales to Eastern Europe, Cuba, Israel, North Africa and South Korea.

Barley

Imports for 1999/00 and 2000/01 should remain at 160,000 MT. Exports should be around 1.6 MMT in 1999/00 but drop to around 1.2 MMT in 2000/01 because of the decrease in production. The main markets should continue to be Spain, Portugal and Italy in the EU and Algeria, Norway and Saudi Arabia outside the EU. As of the end of November, around 535,000 MT of barley have been exported, mostly out of EU intervention.

Corn

Corn imports should continue to be around 1.4 MMT in 1999/00 and 2000/01. Imported corn is used mostly by the starch industry. France is the dominant supplier of corn to the UK, having overtaken the United States as a result of the import levy that disadvantaged U.S. corn.

Policy

Grain Intervention Criteria

The National Farmers Union (NFU) believes that the new standards agreed to by the EU Cereals Management Committee will greatly disadvantage UK wheat producers. The majority of UK wheat will remain excluded from intervention because it fails to meet a particular bread making requirement not used by any EU miller to assess bread making quality.

Agenda 2000

The UK agricultural industry is in broad agreement with the Government over Agenda 2000 proposals, particularly the cut in grain support payments.

Assured Combined Crops Scheme (ACCS)

The National Farmers' Union (NFU), which represents around 70 percent of farmers in England and Wales, is promoting an Assured Combinable Crops Scheme. The scheme combines an agreed production standard with independent verification. The purpose of the scheme, which is voluntary, is to demonstrate to purchasers and consumers that grains, oilseeds and protein crops are grown safely and responsibly. The scheme's protocol was launched in June of 1997 and verification began for the 1998/99 crop season.

ACCS membership has increased rapidly over the last several months as many millers, malsters and compounders have publically stated their intention to only accept grain from the assured market by harvest 2000. The scheme has around 9,000 members and officials expect 11,000 members by harvest 2000.

Consumer awareness of food safety concerns has increased after recent food scares related to BSE and E. Coli. The NFU believes that the scheme is necessary to safeguard consumer confidence and allow producers to demonstrate due diligence under the Food Safety Act.

Genetically Engineered Crops

The UK Government has repeatedly rejected calls to impose a moratorium on the planting of genetically engineered (GE) crops in the UK. In general, HMG is supportive of biotechnology. Nonetheless, HMG wants to proceed with caution and provide assurances through surveillance and monitoring. The Government is working with the industry group SCIMAC (The Supply Chain Initiative on Modified Agricultural Crops) on a controlled introduction into the UK of GE crops. On November 5, 1999, SCIMAC and HMG reached an agreement that there will be no widespread cultivation of GE crops until completion of the farm scale trials in 2003.

The SCIMAC measures include: (1) an industry wide code of practice establishing the monitoring and control at each stage of the supply chain; (2) formal agreements to ensure compliance with the code of practice, from the initial seed supply through to the harvested end product; (3) detailed on-farm management guidelines to ensure best practice in the production of GM crops; (4) a formalized program of inspection to ensure compliance; (5) random independent audit and review. Penalties for non-compliance will range from improvement notices through to withdrawal of access to technology.

In addition, the UK Government is working with the industry on a joint study that will look at the environmental implications of GE crops. The farm scale trials, involving 25 fields of 10 hectares each, began in the spring of 1999. GE rapeseed, fodder beet, and fodder maize are being grown along with standard rapeseed, fodder beet, and fodder maize over a four year period until 2003.

SECTION II. STATISTICAL TABLES

Wheat

| | | | | | | |
|------------------------|----------------|---------|-------------|---------|--------------------|---------|
| PSD Table | | | | | | |
| Country | United Kingdom | | | | | |
| Commodity | Wheat | | | | (1000 HA)(1000 MT) | |
| | Revised | 1998 | Preliminary | 1999 | Forecast | 2000 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 07/1998 | | 07/1999 | | 07/2000 |
| Area Harvested | 2045 | 2045 | 1847 | 1847 | 0 | 2160 |
| Beginning Stocks | 1500 | 1434 | 1500 | 1579 | 1500 | 1199 |
| Production | 15465 | 15470 | 14870 | 14870 | 0 | 16700 |
| TOTAL Mkt. Yr. Imports | 1486 | 1127 | 1600 | 1200 | 0 | 1300 |
| Jul-Jun Imports | 1486 | 1127 | 1600 | 1200 | 0 | 1300 |
| Jul-Jun Import U.S. | 126 | 148 | 140 | 140 | 0 | 150 |
| TOTAL SUPPLY | 18451 | 18031 | 17970 | 17649 | 1500 | 19199 |
| TOTAL Mkt. Yr. Exports | 3474 | 3330 | 3500 | 3300 | 0 | 4400 |
| Jul-Jun Exports | 3474 | 3330 | 3500 | 3300 | 0 | 4400 |
| Feed Dom. Consumption | 6300 | 6372 | 6200 | 6250 | 0 | 6150 |
| TOTAL Dom. Consumption | 13477 | 13122 | 12970 | 13150 | 0 | 13175 |
| Ending Stocks | 1500 | 1579 | 1500 | 1199 | 0 | 1624 |
| TOTAL DISTRIBUTION | 18451 | 18031 | 17970 | 17649 | 0 | 19199 |

Wheat Export Trade Table

| | | | |
|---------------------|----------------|-------------------|------------------------|
| Export Trade Matrix | | | |
| Country | United Kingdom | | |
| Commodity | Wheat | | |
| Time period | 1998/99 | Units: | 1999/00 (As of Nov) |
| Exports for: | | | |
| U.S. | | U.S. | |
| Others | | Others | |
| Bel-Lux | 74621 | Bel-Lux | 7399 |
| Denmark | 60746 | Denmark | 421 |
| Ireland | 339950 | Ireland | 99166 |
| France | 271898 | France | 81381 |
| Germany | 303958 | Germany | 49107 |
| Italy | 405146 | Italy | 16869 |
| Netherlands | 169520 | Netherlands | 170426 |
| Portugal | 237263 | Portugal | 102501 |
| Spain | 778706 | Spain | 125632 |
| Sweden | 14688 | Sweden | 275289 |
| Bangladesh | 224525 | | |
| Norway | 34562 | | |
| Total for Others | 2915583 | Total for Others | 928191 |
| Others not Listed | 380543 | Others not Listed | 106540 |
| Grand Total | 3296126 | Grand Total | 1034731 |

Wheat Import Trade Table

| | | | |
|---------------------|----------------|-------------------|------------------------|
| Import Trade Matrix | | | |
| Country | United Kingdom | | |
| Commodity | Wheat | | |
| Time period | 1998/99 | Units: | 1999/00 (As of Nov) |
| Imports for: | | | |
| U.S. | 147864 | U.S. | 68074 |
| Others | | Others | |
| Belgium | 3200 | Belgium | 31 |
| Denmark | 19033 | Denmark | 18034 |
| Ireland | 50155 | Ireland | 18212 |
| France | 248237 | France | 174095 |
| Germany | 195806 | Germany | 69437 |
| Netherlands | 7002 | Netherlands | 1650 |
| Spain | 17150 | Spain | 3538 |
| Australia | 3810 | Italy | 6514 |
| Canada | 434034 | Australia | 4688 |
| | | Canada | 248968 |
| Total for Others | 978427 | Total for Others | 545167 |
| Others not Listed | 725 | Others not Listed | 77848 |
| Grand Total | 1127016 | Grand Total | 623015 |

Barley

| | | | | | | |
|------------------------|----------------|---------|-------------|---------|--------------------|---------|
| PSD Table | | | | | | |
| Country | United Kingdom | | | | | |
| Commodity | Barley | | | | (1000 HA)(1000 MT) | |
| | Revised | 1998 | Preliminary | 1999 | Forecast | 2000 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 07/1998 | | 07/1999 | | 07/2000 |
| Area Harvested | 1255 | 1255 | 1178 | 1178 | 0 | 1090 |
| Beginning Stocks | 2069 | 2095 | 2521 | 1621 | 2336 | 1661 |
| Production | 6630 | 6630 | 6580 | 6580 | 0 | 6100 |
| TOTAL Mkt. Yr. Imports | 171 | 155 | 250 | 160 | 0 | 160 |
| Oct-Sep Imports | 250 | 155 | 250 | 160 | 0 | 160 |
| Oct-Sep Import U.S. | 24 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SUPPLY | 8870 | 8880 | 9351 | 8361 | 2336 | 7921 |
| TOTAL Mkt. Yr. Exports | 1534 | 1891 | 2200 | 1600 | 0 | 1200 |
| Oct-Sep Exports | 1700 | 1891 | 2200 | 1600 | 0 | 1200 |
| Feed Dom. Consumption | 2515 | 3185 | 2515 | 3000 | 0 | 2950 |
| TOTAL Dom. Consumption | 4815 | 5368 | 4815 | 5100 | 0 | 5000 |
| Ending Stocks | 2521 | 1621 | 2336 | 1661 | 0 | 1721 |
| TOTAL DISTRIBUTION | 8870 | 8880 | 9351 | 8361 | 0 | 7921 |

Export Trade Matrix Table

| | | | |
|---------------------|----------------|-------------------|---------------------|
| Export Trade Matrix | | | |
| Country | United Kingdom | | |
| Commodity | Barley | | |
| Time period | 1998/99 | Units: | 1999/00 (As of Nov) |
| Exports for: | | | |
| U.S. | | U.S. | |
| Others | | Others | |
| Bel-Lux | 37944 | Bel-Lux | 5209 |
| Ireland | 63972 | Ireland | 2391 |
| Finland | 5298 | Finland | 9109 |
| France | 80335 | France | 2530 |
| Germany | 55637 | Germany | 8162 |
| Greece | 64490 | Greece | 11495 |
| Italy | 61992 | Italy | 25581 |
| Netherlands | 62065 | Netherlands | 13197 |
| Portugal | 98279 | Portugal | 33322 |
| Spain | 81451 | Spain | 69514 |
| Algeria | 113509 | Algeria | 30739 |
| China | 239809 | Iran | 26949 |
| Cyprus | 161336 | Morocco | 73715 |
| Morocco | 63591 | Saudi Arabia | 164875 |
| Norway | 20404 | Syria | 5000 |
| Saudi Arabia | 510977 | Tunisia | 47583 |
| Tunisia | 113963 | | |
| Syria | 26044 | | |
| Total for Others | 1861096 | Total for Others | 529371 |
| Others not Listed | 30120 | Others not Listed | 6044 |
| Grand Total | 1891216 | Grand Total | 535415 |

Import Trade Matrix Table

| | | | |
|---------------------|----------------|-------------|---------|
| Import Trade Matrix | | | |
| Country | United Kingdom | | |
| Commodity | Barley | | |
| Time period | 1998/99 | Units: | 1999/00 |
| Imports for: | | | |
| U.S. | | U.S. | |
| Others | | Others | |
| Bel-Lux | 110 | Bel-Lux | 5 |
| Denmark | 62484 | Denmark | 20622 |
| Ireland | 15816 | Ireland | 6256 |
| France | 17735 | France | 3187 |
| Germany | 30367 | Germany | 10 |
| Netherlands | 1537 | Netherlands | 99 |
| Sweden | 51 | | |
| | | | |
| | | | |
| | | | |
| Total for Others | 128100 | | 30179 |
| Others not Listed | 26774 | | 7575 |
| Grand Total | 154874 | | 37754 |

Corn

| | | | | | | |
|------------------------|----------------|---------|-------------|---------|--------------------|---------|
| PSD Table | | | | | | |
| Country | United Kingdom | | | | | |
| Commodity | Corn | | | | (1000 HA)(1000 MT) | |
| | Revised | 1998 | Preliminary | 1999 | Forecast | 2000 |
| | Old | New | Old | New | Old | New |
| Market Year Begin | | 07/1998 | | 07/1999 | | 07/2000 |
| Area Harvested | 0 | 0 | 0 | 0 | 0 | 0 |
| Beginning Stocks | 0 | 21 | 0 | 0 | 0 | 0 |
| Production | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL Mkt. Yr. Imports | 1551 | 1369 | 1550 | 1400 | 0 | 1400 |
| Oct-Sep Imports | 1550 | 1369 | 1550 | 1400 | 0 | 1400 |
| Oct-Sep Import U.S. | 1 | 0 | 0 | 0 | 0 | 0 |
| TOTAL SUPPLY | 1551 | 1390 | 1550 | 1400 | 0 | 1400 |
| TOTAL Mkt. Yr. Exports | 6 | 5 | 25 | 5 | 0 | 5 |
| Oct-Sep Exports | 25 | 5 | 25 | 5 | 0 | 5 |
| Feed Dom. Consumption | 100 | 125 | 100 | 100 | 0 | 100 |
| TOTAL Dom. Consumption | 1545 | 1385 | 1525 | 1395 | 0 | 1395 |
| Ending Stocks | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL DISTRIBUTION | 1551 | 1390 | 1550 | 1400 | 0 | 1400 |

Import Trade Matrix Table

| | | | |
|---------------------|----------------|-------------------|---------|
| Import Trade Matrix | | | |
| Country | United Kingdom | | |
| Commodity | Corn | | |
| Time period | 1998/99 | Units: | 1999/00 |
| Imports for: | | | |
| U.S. | 7697 | U.S. | 2790 |
| Others | | Others | |
| Bel-Lux | 22633 | Bel-Lux | 82 |
| Ireland | 10686 | Ireland | 5728 |
| France | 960428 | France | 412042 |
| Germany | 2772 | Germany | 13 |
| Netherlands | 4589 | Netherlands | 6393 |
| Spain | 33183 | Spain | 1768 |
| Argentina | 321179 | Argentina | 107202 |
| Hungary | 4014 | Hungary | 497 |
| South Africa | 490 | South Africa | 256 |
| Canada | 612 | Canada | |
| Total for Others | 1360586 | Total for Others | 533981 |
| Others not Listed | 317 | Others not Listed | 15 |
| Grand Total | 1368600 | Grand Total | 536786 |