



Foreign Agricultural Service

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Thailand

Grain and Feed

G-to-G Rice Sales to Iran

1999

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Report Highlights:

Thai government sold 300,000 metric tons of WR 100 B to Iran under G-to-G arrangement in May'99 for Jun/Nov deliveries. RTG has negotiated to sell another 300,000 tons of similar quality rice to Iran in late Sep'99 for shipments in Dec'99 to Apr, 2000. The latter business has not yet been concluded. Only MOU was signed and will negotiate details conditions in Nov/Dec'99.

Includes PSD changes: No
Includes Trade Matrix: No
Unscheduled Report
Bangkok [TH1], TH

G-to-G Rice Sale to Iran

A rice contract was signed in May'99 under the G-to-G arrangements to sell 300,000 metric tons of white rice 100% grade B to Iran under the Iranian Term for June/November deliveries. The price was originally agreed at USD 258 fob per ton packed in 50 kgs jute bags. It was reduced later to USD 253 fob per ton when packaging was changed to 50 kgs pp bag due to high jute bag price. It was reported that the price of jute bag increased from 19 to 26 baht per piece when the Iranian business was signed.

Rice was started to be shipped to Iran in June and will likely be completed in early December, 1999. The following information shows rice deliveries under the contract.

Iranian Vessels Movement Under G-toG sales in 1999

Vessel Name	Quantity Loaded (Metric Tons)	Departure Date
1. Iran Abad	15,300	06/8/99
2. Iran Borhan	14,300	16/8/99
3. Iran Shahamat	15,750	21/8/99
4. Iran Bayan	14,300	28/8/99
5. Iran Merchant	15,750	31/8/99
6. Iran Jahad	14,700	05/9/99
7. Iran Nasr	15,750	07/9/99
8. Iran Fakori	21,000	Under loading
9. Banglar Doot	14,200	Under loading
10. Iran Ehsan	14,250	Under loading
11. Iran Entekhab	21,000	Under loading
Subtotal	176,350	
Outstanding	123,650	
Total	300,000	

Note: Loading is expected to be completed in early December, 1999.

G-to-G Rice Sale signed under MOU with Iran

Thai delegations went to Iran in late September to sell another 300,000 tons of white rice 100% grade B. This contract was signed under MOU with two years credit for deliveries during December, 1999 to April 2000. EXIM bank will be in charge of this business. Details of credit terms as well as price and other trade conditions are subjected to be negotiated in Nov/Dec'99.

