

Required Report: Required - Public Distribution

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Report Name: Fresh Deciduous Fruit Semi-annual

Country: Chile

Post: Santiago

Report Category: Fresh Deciduous Fruit

Prepared By: Sergio Gonzalez

Approved By: Marcela Rondon

Report Highlights:

In Marketing Year (MY) 2019/20, Chile's fresh apple and pear supplies dropped due to a decline in planted area and drought. Post estimates that fresh apple exports will total 650,000 MT (metric tons), a 3.5 percent decrease over MY2018/19, and fresh pear exports will decrease by 11 percent and total 117,000 MT. In MY2019/20 table grape production remained unchanged over MY2018/19, thus exports are expected to reach 657,000 MT.

Commodities:

Apples, Fresh

Table 1. Production, Supply and Demand Data Statistics

| Apples, Fresh Market Begin Year Chile | 2017/2018 | | 2018/2019 | | 2019/2020 | |
|---|---------------|-----------|---------------|-----------|---------------|-----------|
| | Jan 2018 | | Jan 2019 | | Jan 2020 | |
| | USDA Official | New Post | USDA Official | New Post | USDA Official | New Post |
| Area Planted | 35,937 | 35,937 | 34,427 | 34,427 | | 32,371 |
| Area Harvested | 33,400 | 33,400 | 33,000 | 33,000 | | 31,300 |
| Bearing Trees | 38,950 | 38,950 | 36,300 | 36,300 | | 34,430 |
| Non-Bearing Trees | 2,800 | 2,800 | 2,500 | 2,500 | | 2,400 |
| Total Trees | 41,750 | 41,750 | 38,800 | 38,800 | | 36,830 |
| Commercial Production | 1,320,000 | 1,320,000 | 1,220,000 | 1,200,000 | 1,134,650 | 1,134,650 |
| Non-Comm. Production | 10,000 | 10,000 | 10,000 | 10,000 | 9,000 | 9,000 |
| Production | 1,330,000 | 1,330,000 | 1,230,000 | 1,210,000 | 1,143,650 | 1,143,650 |
| Imports | 2,500 | 2,500 | 1,000 | 1,000 | 2,000 | 2,000 |
| Total Supply | 1,332,500 | 1,332,500 | 1,231,000 | 1,211,000 | 1,145,650 | 1,145,650 |
| Fresh Dom. Consumption | 243,600 | 243,600 | 240,000 | 251,271 | 229,650 | 235,650 |
| Exports | 778,900 | 778,900 | 705,000 | 673,729 | 660,000 | 650,000 |
| For Processing | 310,000 | 310,000 | 286,000 | 286,000 | 256,000 | 260,000 |
| Withdrawal From Market | 0 | - | 0 | - | 0 | 0 |
| Total Distribution | 1,332,500 | 1,332,500 | 1,231,000 | 1,211,000 | 1,145,650 | 1,145,650 |

(HA) ,(1000 TREES) ,(MT)

Source: Post estimations

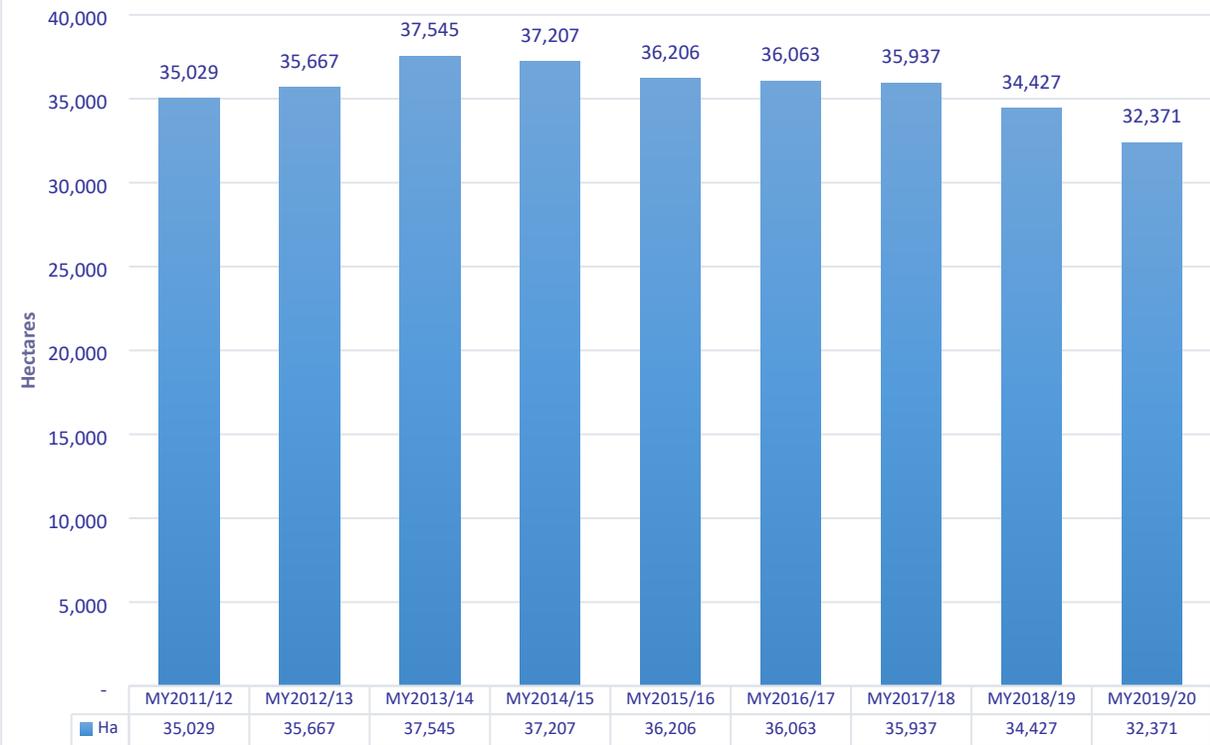
Production:

In MY2019/20, Chile’s apple planted area totaled 32,371 hectares (ha), which represents a six percent decrease over MY2018/19 (See Graph 1). As a result, Post estimates that production decreased by 5.4 percent totaling 1,134,650 MT (See Table 1).

Drought conditions in MY2019/20 limited production volumes. *Maule* region, which holds 60 percent of the apple planted area, has decreased by 3.4 percent for the past three marketing years. However, the main reason behind the decreasing trend in apple planted area, and thus production, is the profitability of the crop, which is low compared to alternative crops (cherries, walnuts, hazelnuts and blueberries).

For more information on production, please see [Chile’s Fresh Deciduous Fruit Annual GAIN Report 2019](#).

Graph 1. Chile : Apple Planted Area (ha)



Source: ODEPA, 2020

Consumption:

In MY2019/20, domestic consumption of fresh apples will total 235,650 metric tons (MT) or 21 percent of the total commercial apple production. In addition, 260,000 MT or 23 percent of the Chilean apple crop will be processed (See Table 2).

Policy

On March 19, 2020, President Sebastian Piñera declared a constitutional “state of catastrophe” for a period of 90 days due to the Coronavirus outbreak. A couple of days after, Minister of Agriculture, Antonio Walker, declared the Chilean agricultural sector a critical infrastructure service, which guaranteed the food supply and distribution chain to operate as normal in the context of the COVID-19 pandemic.

Ports, fruit inspection sites, and packing plants continue to operate under strict sanitary protocols and adjusting to maintain social distance. Furthermore, farms and packing plants are implementing safety and hygiene practices to address the current pandemic scenario.

Trade:

For MY2019/20, Post estimates a 3.5 percent decrease in Chilean apple exports over MY2018/19, totaling 650,000 MT. From January to March 2020, Chile’s fresh apple exports decreased by 3.8 percent in volume over the same period in 2019, totaling 65,681 MT. The top markets for Chilean apples so far are Ecuador and Colombia. Fresh Chilean apple exports to the United States decreased by 23.2 percent due to an increased supply of apples in that market.

Chilean apple exporters are currently focusing their marketing efforts on Asian markets seeking for high prices.

Table 2: Chile, Apple Exports to the World (Volume)

| Commodity: 080810, Apples, Fresh (Volume in Metric Tons) | | | | | |
|---|---------------------------|---------------------------|---------------------------|---------------------------|----------------------|
| Partner | Marketing Year | | Year to date | | Variation (%) |
| | MY2017/18 (MT) | MY2018/19 (MT) | Jan – Mar 2019 | Jan – Mar 2020 | |
| World | 778,941 | 673,729 | 68,281 | 65,681 | -3.8 |
| United States | 62,325 | 78,662 | 2,465 | 1,893 | -23.2 |
| Colombia | 84,510 | 74,332 | 14,892 | 15,621 | 4.9 |
| Ecuador | 53,241 | 48,179 | 10,677 | 11,186 | 4.8 |
| India | 56,119 | 42,478 | 6,630 | 3,871 | -41.6 |
| Taiwan | 50,321 | 42,015 | 21 | 32 | 52.4 |
| Peru | 43,165 | 40,604 | 4,303 | 4,623 | 7.4 |
| China | 11,618 | 39,637 | 1,785 | 2,839 | 59.1 |
| Saudi Arabia | 42,472 | 38,073 | 6,312 | 8,315 | 31.7 |
| Netherlands | 59,293 | 35,709 | 1,795 | 2,157 | 20.2 |
| United Kingdom | 41,033 | 27,199 | 1,186 | 1,016 | -14.3 |
| Brazil | 37,647 | 19,913 | 1,230 | 1,591 | 29.4 |
| Bolivia | 25,207 | 19,569 | 3,465 | 2,868 | -17.2 |
| Germany | 29,907 | 18,880 | 256 | 592 | 131.3 |
| Canada | 22,675 | 18,133 | 1,541 | 102 | -93.4 |
| Russia | 29,428 | 17,979 | 499 | 1,204 | 141.3 |
| Others | 129,980 | 112,367 | 11,224 | 7,771 | -99.3 |

Source of Data: Trade Data Monitor, LLC

Commodities:
Grapes, Table, Fresh

Table 3. Production, Supply and Demand Data Statistics

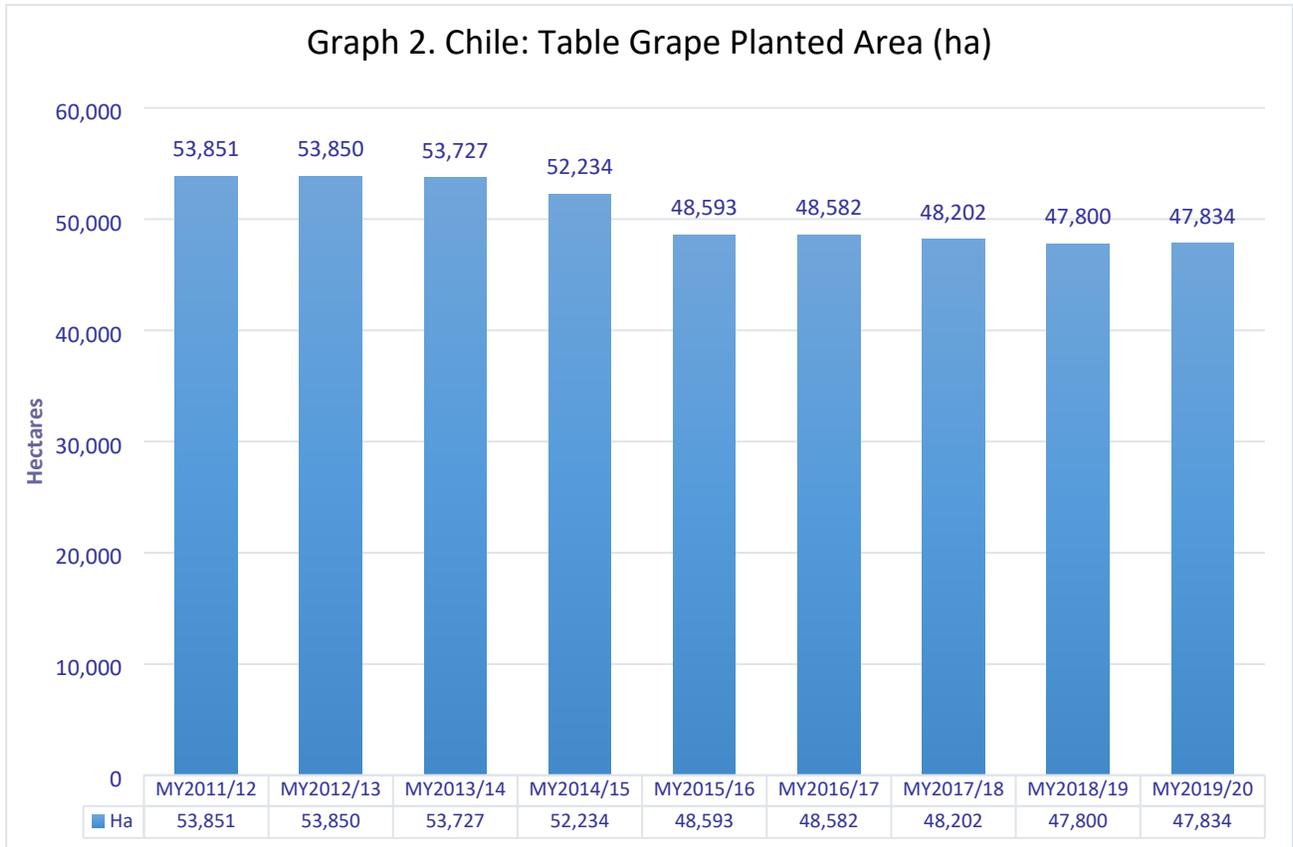
| Grapes, Fresh Table Market Begin Year Chile | 2017/2018 | | 2018/2019 | | 2019/2020 | |
|---|---------------|---------------|---------------|----------|---------------|----------|
| | oct-17 | | oct-18 | | oct-19 | |
| | USDA Official | USDA Official | USDA Official | New Post | USDA Official | New Post |
| Area Planted | 48,202 | 48,202 | 47,800 | 47,800 | | 47,834 |
| Area Harvested | 46,000 | 46,000 | 45,900 | 45,900 | | 46,000 |
| Commercial Production | 910,578 | 910,578 | 830,000 | 830,000 | 805,000 | 835,000 |
| Non-Comm. Production | 4,650 | 4,650 | 4,600 | 4,600 | 4,000 | 4,600 |
| Production | 915,228 | 915,228 | 834,600 | 834,600 | 809,000 | 839,600 |
| Imports | 300 | 300 | 300 | 300 | 300 | 300 |
| Total Supply | 915,528 | 915,528 | 834,900 | 834,900 | 809,300 | 839,900 |
| Fresh Dom. Consumption | 184,228 | 184,228 | 174,900 | 180,384 | 169,300 | 182,900 |
| Exports | 731,300 | 731,300 | 660,000 | 654,516 | 640,000 | 657,000 |
| Withdrawal From Market | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Distribution | 915,528 | 915,528 | 834,900 | 834,900 | 809,300 | 839,900 |
| (HA) ,(MT) | | | | | | |

Source: post estimations

Production:

Chile's table grape planted area in MY2019/20 remained unchanged and totaled 47,834 ha (See Graph 2). Notwithstanding that Chile is going through an 11-year drought period, which has intensified in MY2019/20, table grape production remained steady and reached 835,000 MT (See Table 3).

Many table grape producers have access to water reservoirs. They also have adopted measures to increase their productivity, including drip irrigation systems, private water reservoirs, and the use of modern varieties that adapt well to water stress conditions.



Source: ODEPA, 2020

Consumption:

Post estimates that in MY2019/20 consumption will total 182,900 MT. Chile exports around 80 percent of all table grape production and consumes the remainder 20 percent.

Trade:

For MY2019/20, Post estimates that table grape exports will total 657,000 MT, practically unchanged from MY2018/19.

The United States is the main market for Chilean table grape exports, accounting for 63 percent of Chilean table grape exports. In MY2019/20, table grape exports to the United States reached 200,515 MT (data until March) a 3.51 percent increase over MY2018/19. (See Table 4).

China is the second top market for Chilean grapes, totaling 30,669 MT in MY2019/20 (data until March) a 5.23 percent over MY2018/19. Post expects that Chilean table grape exports to

the Chinese market will keep growing as Chilean fruit exporters focus their promotion funds and marketing efforts to reach that market.

Table 4: Chile Table Grape Exports to the World (Volume)

| Commodity: 080610, Grapes, Fresh (Volume in Metric Tons) | | | | | |
|--|-------------------|-------------------|-----------------------|-----------------------|---------------|
| Partner | Marketing Year | | Year to Date | | |
| | MY2017/18 (MT) | MY2018/19 (MT) | Oct/18-Mar/19 (MT) | Oct/19-Mar/20 (MT) | Variation (%) |
| World | 731,258 | 654,516 | 316,958 | 328,701 | 3.70 |
| United States | 328,081 | 295,149 | 193,712 | 200,515 | 3.51 |
| China | 118,155 | 106,391 | 29,145 | 30,669 | 5.23 |
| South Korea | 32,212 | 41,129 | 23,948 | 18,334 | -23.44 |
| Netherlands | 43,726 | 29,946 | 6,159 | 11,366 | 84.54 |
| United Kingdom | 32,823 | 24,641 | 5,883 | 7,803 | 32.64 |
| Mexico | 16,505 | 15,839 | 11,592 | 10,512 | -9.32 |
| Canada | 17,182 | 15,659 | 8,800 | 9,359 | 6.35 |
| Japan | 8,972 | 13,548 | 9,624 | 10,466 | 8.75 |
| Russia | 16,700 | 11,318 | 2,516 | 4,320 | 71.70 |
| Brazil | 16,162 | 9,170 | 3,064 | 1,514 | -50.59 |
| Spain | 10,253 | 9,073 | 3,107 | 3,966 | 27.65 |
| Germany | 9,316 | 8,680 | 2,323 | 1,427 | -38.57 |
| Ecuador | 7,805 | 8,212 | 2,608 | 3,465 | 32.86 |
| Indonesia | 6,947 | 8,004 | 224 | 0 | -100 |
| Saudi Arabia | 5,736 | 6,650 | 1,554 | 1,096 | -29.47 |
| Others | 60,683 | 51,107 | 12,699 | 13,889 | -99 |

Source of Data: Trade Data Monitor, LLC

Policy:

The Chilean Ministry of Agriculture through the Agricultural and Livestock Service (SAG) continues to implement the [National Program for the control of Grapevine Moth](#) (*Lobesia botrana*) for MY2019/20. SAG’s control actions are mandatory for all table grapes (*Vitis vinifera*) the complete production area for Chilean table grapes.

Chile’s request to export table grapes to the United States under a systems approach is pending USDA-APHIS review.

For more information on policy, see [Chile's Fresh Deciduous Fruit Annual GAIN Report 2019](#).

Commodities:

Pears, Fresh

Table 5. Production, Supply and Demand Data Statistics:

| Pears, Fresh Market Begin Year Chile | 2017/2018 | | 2018/2019 | | 2019/2020 | |
|--|---------------|----------|---------------|----------|---------------|----------|
| | Jan 2018 | | Jan 2019 | | Jan 2020 | |
| | USDA Official | New Post | USDA Official | New Post | USDA Official | New Post |
| Area Planted | 8,538 | 8,538 | 8,157 | 8,157 | | 7,272 |
| Area Harvested | 8,200 | 8,200 | 8,100 | 8,100 | | 7,250 |
| Bearing Trees | 8,610 | 8,610 | 8,505 | 8,505 | | 7,500 |
| Non-Bearing Trees | 1,155 | 1,155 | 1,050 | 1,050 | | 900 |
| Total Trees | 9,765 | 9,765 | 9,555 | 9,555 | | 8,400 |
| Commercial Production | 260,000 | 260,000 | 250,000 | 250,000 | 225,000 | 225,000 |
| Non-Comm. Production | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 |
| Production | 262,000 | 262,000 | 252,000 | 252,000 | 227,000 | 227,000 |
| Imports | 600 | 600 | 600 | 600 | 600 | 600 |
| Total Supply | 262,600 | 262,600 | 252,600 | 252,600 | 227,600 | 227,600 |
| Fresh Dom. Consumption | 76,600 | 76,600 | 71,000 | 70,000 | 67,000 | 67,000 |
| Exports | 129,000 | 129,000 | 130,000 | 131,531 | 117,000 | 117,000 |
| For Processing | 57,000 | 57,000 | 51,600 | 51,069 | 43,600 | 43,600 |
| Withdrawal From Market | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Distribution | 262,600 | 262,600 | 252,600 | 252,600 | 227,600 | 227,600 |

(HA) ,(1000 TREES) ,(MT)

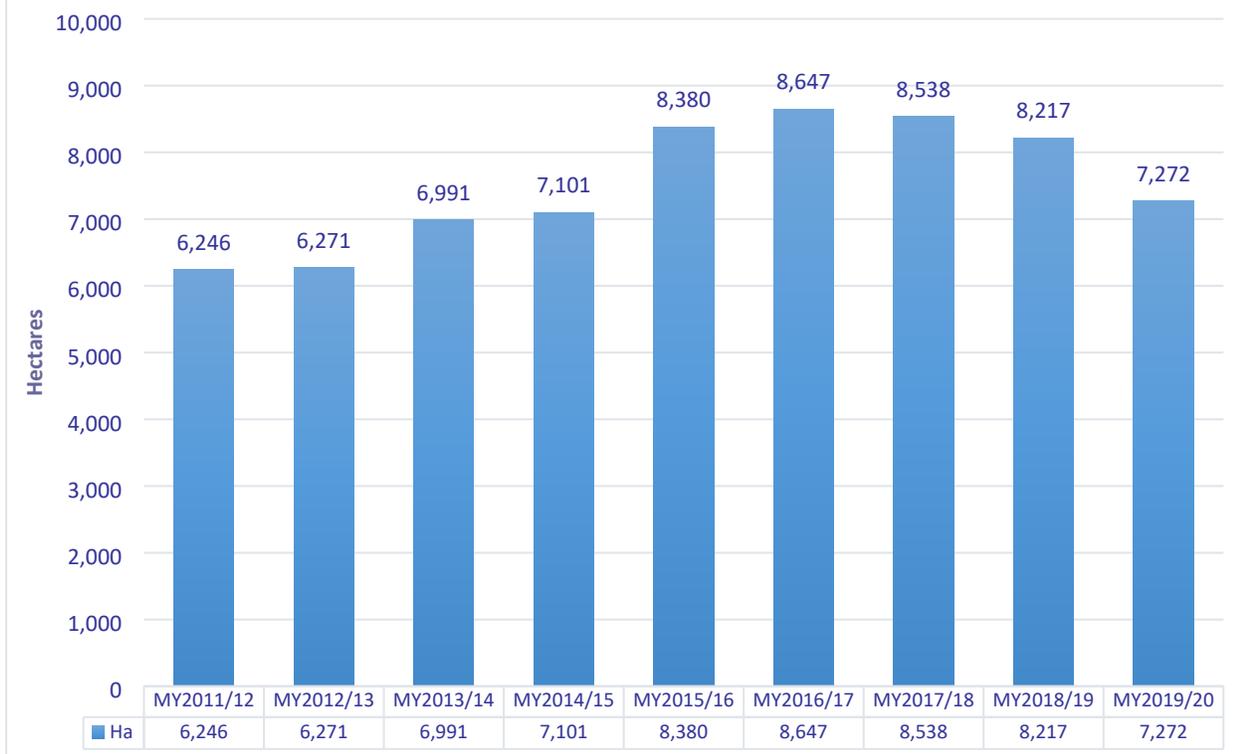
Source: Post estimations

Production:

In MY 2019/20, Chile's pear planted area totaled 7,272 ha, an 11.5 percent decrease over MY2018/19 (See Graph 3). As a result, Chile's fresh pear production decreased by 10 percent and totaled 225,000 MT (See Table 5).

O'Higgins and Maule regions, in the central part of the country, hold 62 percent and 26 percent of the Chile's pear planted area, respectively. Planted area in these regions decreased by 2.1 percent in O'Higgins and by 12.2 percent in Maule. The opening of the Chinese market for Chilean pears in April 2019 should expand market opportunities for pear producers in the future.

Graph 3. Chile: Pear Planted Area (ha)



Source: ODEPA, 2020

Consumption:

In MY2019/20, Post estimates fresh domestic consumption of pears at 67,000 MT and 43,600 MT for the processing industry (See Table 5).

Post estimates that Chile’s fresh pear exports make up 51 percent of the total supply while 30 percent is destined for the domestic market, and the processing fruit sector uses the remainder 19 percent.

Trade:

Post estimates pear exports to reach 117,000 in MY2019/20 and to decrease by 11 percent over MY2018/19 due to the decrease in pear planted area and lower production volume.

So far, in MY2019/20 (data until March), Chile’s pear exports increased by four percent in volume over MY2018/19, totaling 43,211 MT (See Table 6). However, the peak export months are April and May, so the data until March does not reflect the decrease trend so far. However, data from the Chilean Ministry of Agriculture’s Office of Studies and Policies

(ODEPA), reflects a decrease in exported volume in April 2020, totaling 22,191 MT, which represents a 16 percent decrease in export volume over April 2019.

Chile's main market for Chilean fresh pear exports is Colombia, followed by Russia, the Netherlands and Italy. Exports to Colombia increased by eight percent during the first quarter of 2020 over the same period in 2019. Chilean pear exports to Russia, the second top market for Chilean pear exports decreased by 24 percent. On the other hand, exports of fresh pears to the United States increased by 18 percent, totaling 4,412 MT, making it one of the top markets for exports so far in MY2019/20.

Table 6: Chile, Pear Exports to the World (volume)

| Commodity: 080830, Pears, Fresh (Volume in Metric Tons) | | | | | |
|--|---------------------------|---------------------------|---------------------------|---------------------------|----------------------|
| Partner | Marketing Year | | Year to date | | |
| | MY2017/18 (MT) | MY2018/19 (MT) | Jan – Mar 2019 | Jan – Mar 2020 | Variation (%) |
| World | 129,003 | 131,531 | 41,403 | 43,211 | 4 |
| Colombia | 20,446 | 21,345 | 5,568 | 6,025 | 8 |
| Russia | 15,455 | 20,032 | 3,798 | 2,875 | -24 |
| Netherlands | 17,649 | 13,080 | 4,699 | 4,266 | -9 |
| Italy | 10,937 | 12,513 | 6,550 | 8,476 | 29 |
| Ecuador | 10,117 | 11,632 | 3,018 | 2,945 | -2 |
| Peru | 11,820 | 11,620 | 2,481 | 2,455 | -1 |
| United States | 11,930 | 9,921 | 3,724 | 4,412 | 18 |
| Spain | 5,233 | 5,564 | 4,995 | 4,779 | -4 |
| Germany | 7,097 | 4,224 | 590 | 853 | 45 |
| Brazil | 2,878 | 3,210 | 992 | 374 | -62 |
| Saudi Arabia | 2,034 | 2,379 | 1,389 | 1,418 | 2 |
| Panama | 1,911 | 1,992 | 312 | 324 | 4 |
| China | 22 | 1,794 | 0 | 622 | 0 |
| Mexico | 696 | 1,558 | 139 | 69 | -50 |
| France | 830 | 1,351 | 721 | 651 | -10 |
| Others | 9,948 | 9,316 | 2,427 | 2,667 | -99 |

Source of Data: Trade Data Monitor, LLC

Policy:

Please refer to the Policy section in [Chile's Fresh Deciduous Fruit Annual GAIN Report 2019](#).

Attachments:

No Attachments