# Report Name: Fresh Deciduous Fruit Annual 

Country: Canada
Post: Ottawa

Report Category: Fresh Deciduous Fruit

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## Report Highlights:

The United States will remain the largest exporter of fresh apples, pears, and table grapes to the Canadian market in MY 2019/20. FAS/Ottawa forecasts Canadian production of apples to be down four percent in MY 2019/20 due to adverse weather events. Canadian production of pears and table grapes is forecast to decrease two and nine percent, respectively. The United States market share of Canadian apple imports will see growth over MY 2018/19 numbers. U.S. pear exports to Canada will also see growth while U.S. fresh table grape exports are forecast to decline.

## Executive Summary:

- In MY 2019/20 Canadian imports of fresh apples will see growth while exports will be in decline.
- FAS/Ottawa forecasts a decline in Canadian apple production as a result of adverse weather conditions predominately in Ontario, Quebec, and the Maritimes.
- Pear production is forecast to decline slightly from MY 2018/19. Harvested area will remain stable for MY 2019/20 with production losses attributable to adverse weather.
- The United States is forecast to increase fresh pear exports to Canada and will see growth in market share as Canadian consumption of fresh pears is slightly up in MY 2019/20.
- In MY 2019/20, the United States is forecast to see a decline in exports of fresh table grapes to Canada.
- FAS/Ottawa forecasts a smaller Canadian table grape crop in MY 2019/20 compared to MY 2018/19 but production will be above the five-year average. Consumer demand will remain relatively stable.

Canadä
Percent of Average Precipitation



## APPLES

NOTE: "NEW FAS/Ottawa" data reflect FAS/Ottawa's assessments and are NOT official USDA data

| APPLES <br> Fresh <br> Canada | 2017/2018 |  | 2018/2019 |  | 2019/2020* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Marketing Year: July-June |  |  |  |  |  |
|  | USDA <br> Official | NEW FAS/Ottawa Data | USDA <br> Official | NEW FAS/Ottawa Data | USDA <br> Official | NEW FAS/Ottawa Estimates |
| Area Planted | 17,378 | 17,395 | 17,800 | 17,451 | 0 | 17,500 |
| Area Harvested | 15,491 | 15,612 | 15,800 | 15,740 | 0 | 15,500 |
| Production | 345,568 | 364,763 | 395,300 | 385,290 | 0 | 369,900 |
| Imports | 222,200 | 222,194 | 210,000 | 203,194 | 0 | 220,000 |
| Total Supply | 567,768 | 586,957 | 605,300 | 588,484 | 0 | 589,900 |
| Fresh Dom. Consumption | 384,088 | 408,925 | 405,300 | 385,782 | 0 | 391,900 |
| Exports | 27,100 | 27,092 | 40,000 | 37,072 | 0 | 34,000 |
| For Processing | 156,580 | 150,940 | 160,000 | 165,630 | 0 | 164,000 |
| Total Distribution | 567,768 | 586,957 | 605,300 | 588,484 | 0 | 589,900 |

Data in hectares or metric tons / *FAS/Ottawa forecast

## Production:

FAS/Ottawa forecasts a four percent decline in fresh apple production for MY 2019/20 and planted acreage is expected to remain relatively stable. Acreage in Canada is not projected to see substantial growth as growers move more towards higher density orchards while increasing yield potential. Harvested acreage will be down approximately two percent. This represents acreage comprised of trees which have not reached maturity/fruit bearing, as well as unharvested acreage due to unfavorable growing and harvesting conditions.

Weather challenges across Canada for have impacted apple production throughout the MY 2019/20 growing season. Ontario, Quebec, and the Maritimes have been delayed due to cooler and wetter spring weather conditions. Grower management during the wet conditions has helped mitigate any potential damage. This has resulted in a reduced crop, but good quality, in terms of size and color. However, summer hail events have still resulted in localized crop damage. Hurricane Dorian impacted growers in the Maritimes just as the harvest was underway. Nova Scotia's Annapolis Valley was heavily impacted by the hurricane, but damage was variable orchard by orchard with some sustaining greater damage and crop loss than others. Production and harvest in

British Columbia were also impacted by unfavorable weather events but the British Columbia apple crop is forecast to be average with less total loss than Ontario, Quebec, and the Maritimes.

Despite a challenging season, Ontario will remain Canada's top apple producing province in MY 2019/20. However, given weather challenges, total provincial distribution of apple production will see Ontario's overall share decline. The two other major apple producing provinces in Canada are Quebec and British Columbia. 90 percent of total


Distribution of Ontario apple acreage. Source: Ontario Apple Growers Canadian production is grown in Ontario, Quebec, and British Columbia.

For MY 2019/20, FAS/Ottawa forecasts that Quebec's share of total Canadian apple production will also decline while British Columbia will see gains despite also experiencing adverse weather events. British Columbia's gain in share of total Canadian production is the result of declines in Ontario and Quebec. The decrease in production in these two provinces is driving the overall Canadian production decline.


Source: Statistics Canada / *FAS/Ottawa forecast
Canada's apple industry has seen some consolidation as older growers exit the business. The move towards higher density, and therefore higher yield, orchards will see acreage remain relatively static. Challenges to growers will be linked to reduced availability of important agricultural chemicals and access to labor as minimum wages rise in key growing provinces.


Source: Statistics Canada / *FAS/Ottawa forecast

## Varieties:

FAS/Ottawa forecasts that McIntosh will continue to be the top apple variety produced in Canada for MY 2019/20. This is due to the substantial acreage dedicated to this variety. However, the share of total Canadian production of older varieties, such as McIntosh, will continue to fall. Growers are choosing to replace aging orchards with newer varieties, such as Honeycrisp and Ambrosia, that offer a greater grower return. The Honeycrisp provides for the greatest return but, compared to other varieties, it is more susceptible to adverse weather conditions and has more specific soil and growing condition requirements. Thus, Canadian producers will continue to diversify the varieties growing in their orchards to hedge against weather-related losses.


Source: Early Crop Estimates Survey, Canada
Provincial differences in variety acreage will continue to factor into how quickly the Canadian market changes in terms of variety composition. British Columbia, Nova Scotia, and Ontario have a greater variety diversification owing to the climactic conditions in the Okanagan, Annapolis Valley, and Niagara growing regions. Quebec growers typically embrace more durable and resilient varieties due to colder growing conditions.

## Consumption:

Approximately 70 percent of apples grown in Canada are for fresh consumption. FAS/Ottawa forecasts a two percent growth in fresh consumption for MY 2019/20 with a one percent decline in processing. At the provincial level, FAS/Ottawa forecasts that there will be more apples from the Maritimes and Ontario destined for processing due to hail events and adverse weather during harvest which will impact quality.


Source: Statistics Canada / *FAS/Ottawa forecast
Per capita consumption of fresh apples is forecast to remain static in MY 2019/20 relative to MY 2018/19 numbers. Due to a growing Canadian population however, the overall quantity of apples for fresh consumption in Canada will increase in MY 2019/20. Apples face increasing competition with more fresh fruit products on the market but will continue to be a popular snack given the convenience they provide compared to other fruit products.


Source: Statistics Canada / *FAS/Ottawa forecast

## Trade:

FAS/Ottawa forecasts an eight percent increase in apple imports to Canada for MY 2019/20 as a result of Canadian production challenges. Imports for MY 2019/20 will be in line with the five-year average. The United States will continue to be the main provider of apples to Canada. Production declines experienced by other exporters to Canada will see the United States regain market share lost in MY 2018/19.

Canada: Imports of fresh apples
Marketing year: July-June / Quantity in metric tons

|  | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| World | 216,862 | 229,925 | 220,572 | 222,194 | 203,194 |
|  | 47,746 | 63,168 | 63,495 | 76,367 | 69,181 |
|  | 13,535 | 9,742 | 10,808 | 12,296 | 11,455 |
|  | 155,584 | 157,013 | 146,222 | 133,533 | 122,557 |
| United States | 182,408 | 183,025 | 175,322 | 177,784 | 155,006 |
|  | 45,119 | 56,860 | 61,834 | 75,982 | 64,276 |
|  | 10,679 | 7,009 | 7,989 | 10,515 | 9,411 |
|  | 126,610 | 119,154 | 105,498 | 91,290 | 81,319 |
| Chile | 18,029 | 23,075 | 22,501 | 24,858 | 23,590 |
| European Union | 2,561 | 7,060 | 5,506 | 4,170 | 11,171 |
| Italy | 257 | 2,223 | 3,885 | 3,094 | 9,612 |
| New Zealand | 8,069 | 6,645 | 7,673 | 8,522 | 8,164 |
| China | 1,372 | 3,204 | 3,877 | 3,551 | 2,683 |
| All other countries | 6,727 | 11,753 | 7,314 | 4,385 | 4,139 |
| Import Market Shares |  |  |  |  |  |
| United States | 84.1\% | 79.6\% | 79.5\% | 80.0\% | 76.3\% |
| Chile | 8.3\% | 10.0\% | 10.2\% | 11.2\% | 11.6\% |
| European Union | 1.2\% | 3.1\% | 2.5\% | 1.9\% | 5.5\% |
| Italy | 0.1\% | 1.0\% | 1.8\% | 1.4\% | 4.7\% |
| New Zealand | 3.7\% | 2.9\% | 3.5\% | 3.8\% | 4.0\% |
| China | 0.6\% | 1.4\% | 1.8\% | 1.6\% | 1.3\% |

Source: Trade Data Monitor, LLC
*Note: Tariff lines for organic apples were introduced on January 1, 2007

Approximately 10 percent of fresh apple production in Canada is exported. FAS/Ottawa forecasts that exports will decline eight percent in MY 2019/20 as a result of decreased Canadian production. The United States is the top market for Canadian fresh apple exports with export market share greater than 60 percent. The United States will continue to remain the top market for Canadian exports in MY 2019/20. Increased opportunities presented by tariff reductions in Japan and Vietnam as a result of the Comprehensive and Progressive Agreement for Trans-Pacific Partnership will see Canada look to increase market share in those countries. Growers in British Columbia are best placed to take advantage of these markets. Eastern growers will look to backfill any gaps in the B.C. domestic market. The organic market will continue to remain small.

| Canada: Exports of fresh apples |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Marketing year: July-June / Quantity in metric tons |  |  |  |  |  |
|  | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/2019 |
| World | 42,834 | 34,124 | 46,472 | 27,092 | 37,072 |
| for processing | 13,530 | 11,718 | 19,665 | 9,340 | 16,752 |
| other | 29,305 | 22,405 | 26,807 | 17,752 | 20,320 |
| United States | 37,071 | 25,429 | 32,776 | 18,762 | 22,896 |
| for processing | 10,525 | 5,157 | 10,821 | 3,968 | 8,335 |
| other | 26,546 | 20,272 | 21,955 | 14,793 | 14,560 |
| Cuba | 2,170 | 5,216 | 2,805 | 3,367 | 5,787 |
| Vietnam | 612 | 719 | 4,067 | 2,220 | 5,051 |
| Mexico | 1,168 | 505 | 821 | 493 | 476 |
| All other countries | 2,425 | 2,974 | 10,070 | 4,470 | 7,913 |

Source: Trade Data Monitor, LLC

## PEARS

NOTE: "NEW FAS/Ottawa" data reflect FAS/Ottawa's assessments and are NOT official USDA data

| PEARS <br> Fresh <br> Canada | 2017/2018 |  | 2018/2019 |  | 2019/2020* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Marketing Year: July-June |  |  |  |  |  |
|  | USDA <br> Official | NEW FAS/Ottawa Data | USDA <br> Official | NEW FAS/Ottawa Data | USDA Official | NEW FAS/Ottawa Estimates |
| Area Planted | 835 | 839 | 760 | 843 | 0 | 850 |
| Area Harvested | 737 | 745 | 740 | 749 | 0 | 750 |
| Production | 9,676 | 8,622 | 8,700 | 8,982 | 0 | 8,800 |
| Imports | 63,800 | 63,835 | 65,000 | 65,851 | 0 | 66,500 |
| Total Supply | 73,476 | 72,457 | 73,700 | 74,833 | 0 | 75,300 |
| Fresh Dom. Consumption | 71,726 | 70,726 | 72,250 | 73,539 | 0 | 74,000 |
| Exports | 200 | 181 | 200 | 184 | 0 | 170 |
| For Processing | 1,550 | 1,550 | 1,250 | 1,110 | 0 | 1,130 |
| Total Distribution | 73,476 | 72,457 | 73,700 | 74,833 | 0 | 75,300 |

Data in hectares or metric tons / *FAS/Ottawa forecast

## Production:

FAS/Ottawa forecasts a two percent decline in fresh pear production for MY 2019/20. This follows the four percent production increase observed in MY 2018/19. The decline will be driven by impacts of adverse weather during growing and harvest season. Area planted will see a slight increase as growers diversify their orchards and plant new varieties. Total area harvested will remain stable in MY 2019/20 despite damage incurred during hail and wind events at some orchards as more planted acreage reaches fruit bearing maturity. MY 2019/20 will reportedly see the first harvest of Asian pears in Canada.


Source: Statistics Canada / *FAS/Ottawa forecast

Ontario and British Columbia will continue to produce over 95 percent of the fresh pears grown in Canada. Production in Nova Scotia will be down in MY 2019/20 as a result of the impacts of Hurricane Dorian. Ontario and British Columbia experienced a variable growing season, yet total crop production is expected to be stable at the five-year average. Bartlett and Bosc varieties will continue to dominant Canadian pear acreage but diversification into newer varieties will continue.


Source: Statistics Canada / *FAS/Ottawa forecast

## Consumption:

Fresh consumption will see minimal growth in MY 2019/20, consistent with the five-year average. Canada's new Food Guide promotes the consumption of fresh fruits and vegetables and recommends that consumers fill half their plates with these items. However, competition among different varieties of fruits will see fresh pear consumption remain flat. Per capita consumption in MY 2019/20 will remain unchanged from MY 2018/19.


Source: Statistics Canada / *FAS/Ottawa forecast

Trade:
FAS/Ottawa forecasts one percent growth in fresh pear imports in MY 2019/20. This growth will address the decline in Canadian pear production as well as the consistent demand for fresh pears from Canadian consumers. The United States continues to supply over 50 percent of total Canadian imports of fresh pears. FAS/Ottawa forecasts that U.S. pear exports to Canada will see growth in MY 2019/20 in response to steady market demand from a growing population as well as a result of a decreased pear crop in the European Union.

## Canada: Imports of fresh pears

Marketing year: July-June / Quantity in metric tons

|  | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| World | 73,622 | 67,835 | 64,601 | 63,835 | 65,851 |
| for processing | 0 | 86 | 353 | 392 | 411 |
| organic | 2,687 | 3,143 | 2,804 | 2,443 | 3,292 |
| other | 70,935 | 64,606 | 61,444 | 61,001 | 62,148 |
| United States | 40,533 | 36,815 | 35,255 | 31,803 | 35,677 |
| for processing | 0 | 86 | 353 | 250 | 411 |
| organic | 1,501 | 1,698 | 1,686 | 1,314 | 1,794 |
| other | 39,033 | 35,031 | 33,216 | 30,238 | 33,473 |
| Argentina | 12,526 | 9,996 | 9,350 | 8,544 | 9,729 |
| China | 11,001 | 11,142 | 11,371 | 12,030 | 9,204 |
| South Africa | 3,836 | 4,666 | 4,967 | 5,623 | 6,241 |
| European Union | 1,941 | 2,089 | 1,606 | 2,749 | 2,569 |
| Portugal | 1,298 | 1,447 | 976 | 2,158 | 2,032 |
| Australia | 1,314 | 1,000 | 859 | 1,607 | 1,536 |
| Chile | 1,826 | 1,642 | 681 | 771 | 407 |
| All other countries | 1,288 | 1,127 | 1,142 | 1,299 | 1,025 |
| Import Market Shares |  |  |  |  |  |
| United States | 55.1\% | 54.3\% | 54.6\% | 49.8\% | 54.2\% |
| China | 17.0\% | 14.7\% | 14.5\% | 13.4\% | 14.8\% |
| Argentina | 14.9\% | 16.4\% | 17.6\% | 18.8\% | 14.0\% |
| South Africa | 5.2\% | 6.9\% | 7.7\% | 8.8\% | 9.5\% |
| European Union | 2.6\% | 3.1\% | 2.5\% | 4.3\% | 3.9\% |
| Portugal | 1.8\% | 2.1\% | 1.5\% | 3.4\% | 3.1\% |

Source: Trade Data Monitor, LLC
*Note: Tariff lines for organic pears were introduced on January 1, 2007

Imports of organic fresh pears continue to be between four and five percent of total pear imports. FAS/Ottawa forecasts that Canadian demand for organic fresh pears will remain constant for MY 2019/20. Canadian exports of fresh pears are virtually negligible in comparison to fresh pear imports. The amount of Canadian production of fresh pears limits export potential as Canadian consumer demand for fresh pears is much greater than Canadian production.

## FRESH TABLE GRAPES

NOTE: "NEW FAS/Ottawa" data reflect FAS/Ottawa's assessments and are NOT official USDA data

| GRAPES <br> Fresh <br> Canada | 2017/2018 |  | 2018/2019 |  | 2019/2020* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Marketing Year: June-May |  |  |  |  |  |
|  | USDA <br> Official | NEW FAS/Ottawa Data | USDA <br> Official | NEW FAS/Ottawa Data | USDA Official | NEW FAS/Ottawa Estimates |
| Production | 2,293 | 2,303 | 2,000 | 3,088 | 0 | 2,800 |
| Imports | 179,800 | 179,768 | 185,000 | 179,968 | 0 | 180,000 |
| Total Supply | 182,093 | 182,071 | 187,000 | 183,056 | 0 | 182,800 |
| Fresh Dom. Consumption | 182,093 | 182,071 | 187,000 | 183,056 | 0 | 182,800 |
| Exports | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Distribution | 182,093 | 182,071 | 187,000 | 183,056 | 0 | 182,800 |

Data in metric tons / *FAS/Ottawa forecast

## Production:

FAS/Ottawa forecasts a nine percent decline in table grape production for MY 2019/20 following a bumper crop in MY 2018/19. Rain caused harvest delays for the Ontario and British Columbia table grape crop. Stable acreage on MY 2018/19 will help to stabilize some of these losses with total production 16 percent above the five-year average.

Ontario is the main table grape producing province in Canada, producing approximately 80 percent of the total harvest. British Columbia accounts for roughly 20 percent of Canadian production. FAS/Ottawa forecasts that the provincial production breakdown will remain the same for MY 2019/20. Responding to changing consumer demands, Ontario growers have shown interest in planting new varieties. Current Ontario table grape production is largely limited to the Sovereign Coronation variety. New varieties are being grown in test acres with the expectation that commercial plantings will occur in the next few years. With more diversity available, there are expectations that table grape growers will expand their acreage to capitalize on marketing potential. However, table grape production will continue to remain nominal compared to wine grape production in Canada. Table grape production only accounts for three percent of total Canadian grape production.


Source: Statistics Canada / *FAS/Ottawa forecast

## Consumption:

FAS/Ottawa forecast a very slight reduction in fresh table grape consumption for MY 2019/20 but total fresh consumption will remain above the five-year average. Per capita table grape consumption will remain relatively stable. As growers look to new table grape varieties in order to attract consumers there is an expectation that fresh consumption will increase in coming years.


## Source: Statistics Canada / *FAS/Ottawa forecast

## Trade:

FAS/Ottawa forecasts imports of fresh grape to remain stable in MY 2019/20 relative to MY 2018/19. This is the result of a decline in Canadian production, flat consumption, and a reduction in the U.S. crop. The United States typically supplies over 50 percent of Canadian imports. FAS/Ottawa forecasts that Mexico will see growth in market share of Canadian imports of fresh table grapes in MY 2019/20 while the United States will see a reduction in market share. This is a result of a bumper crop in Mexico and adverse conditions during the U.S. growing season. Given the limited production of table grapes in Canada, consumer demand is primarily met through imports. Over 98 percent of Canada's total fresh grape consumption is supplied through imports.

| Canada: Imports of fresh grapes |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Marketing year: June-May / Quantity in metric tons |  |  |  |  |  |  |
|  |  | 2014/15 | 2015/16 | 2016/17 | 2017/18 | 2018/19 |
| World |  | 176,797 | 172,572 | 178,074 | 183,722 | 182,371 |
|  | organic | 4,126 | 3,891 | 3,430 | 4,638 | 6,253 |
|  | other | 172,588 | 168,672 | 174,637 | 179,048 | 175,586 |
| United States |  | 98,865 | 97,972 | 97,110 | 94,684 | 98,094 |
|  | organic | 3,150 | 2,910 | 2,600 | 3,058 | 4,579 |
|  | other | 95,633 | 95,055 | 94,504 | 91,608 | 93,100 |
| Chile |  | 47,331 | 36,536 | 40,239 | 43,778 | 33,642 |
| Mexico |  | 16,428 | 18,976 | 17,541 | 21,488 | 16,024 |
| Peru |  | 10,752 | 12,058 | 11,101 | 10,017 | 15,473 |
| South Africa |  | 1,881 | 5,272 | 10,502 | 11,181 | 14,241 |
| All other countries |  | 1,540 | 1,758 | 1,581 | 2,574 | 4,897 |
| Import Market Shares |  |  |  |  |  |  |
| United States |  | 55.9\% | 56.8\% | 54.5\% | 51.5\% | 53.8\% |
| Chile |  | 26.8\% | 21.2\% | 22.6\% | 23.8\% | 18.4\% |
| Mexico |  | 9.3\% | 11.0\% | 9.9\% | 11.7\% | 8.8\% |
| Peru |  | 6\% | 7\% | 6\% | 5\% | 8\% |
| South Africa |  | 1.1\% | 3.1\% | 5.9\% | 6.1\% | 7.8\% |

Source: Trade Data Monitor, LLC
*Note: Tariff lines for organic grapes were introduced on January 1, 2009

Organic fresh table grapes experienced a 35 percent growth in volume of imports to Canada in MY 2018/19. However, organic grapes continue to comprise less than four percent of Canada's total imports. FAS/Ottawa forecasts that imports of organic grapes will remain stable in MY 2019/20 dependent on market availability.

Canadian exports of fresh table grapes are essentially nonexistent. Canada does import fresh table grapes which are then re-exported. These re-exports account for all of Canada's exports of fresh table grapes according to sources. The majority of Canadian grape production is of wine varieties with limited table grape production. This limits any export potential given Canadian domestic demand.

## ADDITIONAL INFORMATION

## Prices

Agriculture and Agri-Food Canada (AAFC) monitors fresh apple, pear and grape prices in the major Canadian wholesale markets. Any daily and weekly market wholesale prices are made available electronically at the AAFC InfoHort website.

## Labor Issues

Several provinces increased their minimum hourly wage rates in 2018. In British Columbia, the hourly rate is currently $\$ 13.85$ CAD and is scheduled to incrementally increase on annual basis to reach $\$ 15.20$ CAD in 2021. In Ontario, the hourly rate is currently $\$ 14$ CAD. This rate will remain static through September 30, 2020 but will be eligible to change as of October 1, 2020; notice of a change will be published by the provincial government by April 1, 2020. The labor force has always been an issue in the agricultural sector in Canada. Programs like the Temporary Foreign Worker Program and Seasonal Agricultural Worker Program have been created by the federal government to help fill the workforce gap in this sector. With the increase in minimum wage rates, especially in Ontario and British Columbia, profit margins for growers, especially smaller-scale operations, will be impacted.

## Policy

## Safe Food for Canadians Regulations

Many provisions of the Safe Food for Canadians Regulations (SFCR) were implemented in January 2019 with some elements scheduled to be phased in through 2021. The Canadian Food Inspection Agency website contains more information on these regulations. On January 15, 2020, the lot code provisions of SFCR will come into force for fresh fruits and vegetables. At this time, provisions for preventive controls and preventive control plans will also apply.

## CPTPP

Canada was one of the first six countries to ratify the Comprehensive and Progressive Agreement for TransPacific Partnership (CPTPP). CPTPP entered into force for Canada, Australia, Japan, Mexico, New Zealand, and Singapore on December 30, 2018. Vietnam entered CPTPP into force on January 14, 2019. The first six countries saw the first tariff reductions occur upon CPTPP implementation. Five of the original six countries applied the year 2 tariff reductions on January 1, 2019. Moving forward, further tariff reductions will continue to occur on January 1 of each year until the step-down process is complete. Japan is the exception, where the second tariff reduction occurred on April 1, 2019 with step-downs occurring on April 1 for subsequent years. Despite not being in the original six ratifying countries, Vietnam and Canada agreed to recognize both tariff reductions when

CPTPP entered into force for Vietnam. Tariff reductions and eventual eliminations on apples will be most impactful for Canada. Canada has seen tariffs on fresh apple exports to Japan reduce from the MFN rate of 17 percent to 12.7 percent with a phase-out to elimination of tariffs by 2029. For Vietnam, the MFN tariff of 10 percent on fresh apples will be phased out under CPTPP by 2021. Canada already has tariff-free access for fresh apples to Mexico under NAFTA.

## USMCA

On November 30, 2018 the United States, Canada, and Mexico signed the new United States-Mexico-Canada Agreement. This agreement updates the 1994 North American Free Trade Agreement (NAFTA). NAFTA remains in force until USMCA is ratified.

## Promotion and Research Agency

The Canadian apple industry has been discussing the idea of establishing a national marketing agency to promote the consumption of apples and conduct various research projects for several years. This discussion is still occurring although no formal proposals have been put forth at this time. Such an agency would collect levies on both the domestic production and on imports of apples to fund its activities.

## Attachments:

No Attachments

