

Required Report: Required - Public Distribution **Date:** July 30, 2025

Report Number: VE2025-0010

Report Name: Exporter Guide Annual

Country: Venezuela

Post: Caracas

Report Category: Exporter Guide

Prepared By: FAS

Approved By: Mark Rosmann

Report Highlights:

This report outlines market conditions and opportunities for U.S. agricultural exports to expand or enter the Venezuelan market. In 2024, U.S. agricultural exports to Venezuela reached \$760 million, a 13 percent decrease year-on-year, the highest rate since 2014. Agricultural imports experienced a 15 percent year-on-year increase in volume, driven by rising demand and a slight reduction in import prices. Uncertainty about exchange rates, rapidly accelerating inflation and other economic challenges are threatening supply chains. Nevertheless, Venezuela's food and retail sector continues to show resilience, and U.S. brand awareness and acceptance remains high. Despite recent economic downturn, the U.S. market share remains strong due to competitive advantages including product price, quality, and geographical proximity.

Executive Summary: Venezuela, an upper middle-income country, had a GDP of \$119 billion in 2024, ranking as the 69th largest economy globally and 10th in Latin America. While not a significant producer of food and agricultural products compared to other Latin American markets, Venezuela's economy heavily relies on oil production, its primary economic driver.

Consumer-Oriented Agricultural Imports

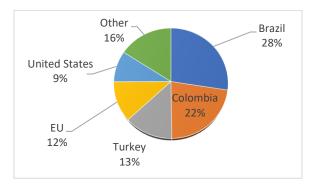


Chart 1: Top Exporting Countries to Venezuela

Food Retail Industry: Venezuela's retail sales grew by 2 percent in 2024, driven by a modest economic recovery fueled by sanctions relief in the oil and gas sectors, and exchange rate stabilization. Food staples represented the largest share of household spending at 60 percent. Venezuelans primarily shop at momand-pop stores (bodegas) (60 percent) and supermarkets (40 percent), while e-commerce experienced remarkable growth, doubling in size in 2024.

Food Processing Industry: The food processing sector in Venezuela consists of over 800 food and beverage companies, with 50 percent classified as small and medium businesses. The industry primarily serves domestic consumers and must rely on major suppliers of food ingredients and raw materials such as the United States, Canada, Turkey, Argentina, and Colombia. Key inputs for production include vegetable oils, ethanol, animal fats, essential oils, hides, and skins, among others. The United States is also a significant supplier of intermediate goods to the sector.

Food Service Industry: Venezuela's food service sales reached \$500 million in 2024, and GDP from lodging and restaurants increased 2 percent compared to 2023. Yet, hotel occupancy is projected to suffer a slight contraction to 1 percent if economic reforms are not implemented in 2025.

Quick Facts CY 2024

Imports of Consumer-Oriented Products

USD \$1 billion (\$87 million from the United States)

List of Top 10 Growth Products in Host Country

Food Preparations
 Onfectionery
 Onity Product
 Chocolate and Cocoa
 Pet Food
 Distilled Spirits
 Bakery/Cereals/Pasta
 Tree Nuts

5) Fresh Fruits 10) Pork & Pork Products

Food Industry by Channels (USD)

Retail Food Industry	\$5.0 billion
Food Service-HRI	\$350 million
Food Processing	\$3.3 billion
Food and Agriculture Exports	\$759 million

Top 10 Host Venezuelan Retailers (based on sales)

Farmatodo
 Rio Supermarket
 Super Lider
 Forum
 Paramo
 Gama
 Automercado Plaza's
 Super Lider
 La Muralla
 Empresa Garzon
 Central Madeirense

GDP/Population

Population (millions): 27 million GDP (billions USD): \$119 billion GDP per capita (USD): \$4,500

Sources:

International Monetary Fund, World Economic Outlook Database, FAS Sources.

Strengths/Weaknesses/Opportunities/Threats

Strengths/ weaknesses/Opportunities/ Threats				
Strengths	Weaknesses			
-Free to download credit app is available for food purchases -Well stocked markets and supermarkets	-Limited ports cold storage -High transportation costs - Travel limitations for U.S. businesses/citizens			
Opportunities	Threats			
-Growing U.S. product and brand awareness -Expanding retail sector in Venezuelan cities - Strong importer base including individuals with strong ties to the United States	-Strong competition from MERCOSUR countries - Growing inflation -Significant political uncertainty - Growing food insecurity and income disparity			

Section I: Market Overview

In 2024, Venezuelan agricultural imports increased by 9 percent to \$3 billion, driven by a 15 percent rise in import volume due to a recovery in consumer demand and lower prices. Imports from the United States reached \$760 million, marking a 13 increase and the highest level since 2014. Key U.S. exports included soybean meal, corn, wheat, soybeans, rice, and various consumer goods. The United States resolidifying its position as Venezuela's second-largest supplier after Brazil.

In 2024, Venezuela's population is estimated at approximately 27 million, with a growth rate of 2.3 percent. However, this figure is significantly affected by ongoing emigration. Approximately eight million Venezuelans were reportedly living abroad in 2024, and persistent migration continues to reshape the country's demographics. Specifically, the exodus of young and working-age individuals to neighboring countries has shifted, with the population over 50 years old rising to 9 percent of the total in 2024, compared to 5 percent in 2017.²

Using existing currency values, the International Monetary Fund estimated Venezuela's gross domestic price (GDP) at \$119 billion in 2024 with a GDP per capita of around \$4,500, significantly below the global average (Figure 1).

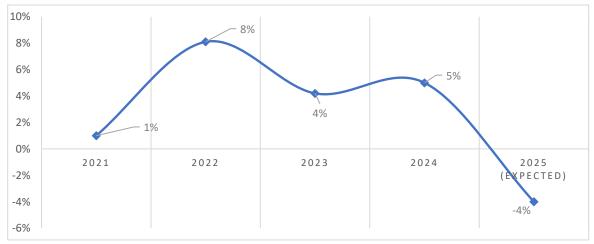


Figure 1: Venezuelan Annual GDP Growth (%) Calendar Years (CY) 2021-2025

Data source: International Monetary Fund.

¹ Data Source: USDA GAIN: Venezuela Agricultural Imports Grow 9 Percent in 2024 with the United States among Leading Suppliers <u>VE2025-0008</u>. Note: This report cites U.S. agricultural and related product exports totaling \$800 million, a figure that has since been revised lower to \$760 million due to revisions in official date. See: <u>13th Month Data Changes</u> for 2024, USDA Foreign Trade Division.

² Source: National Survey of Life Conditions in Venezuela (ENCOVI), an annual socio-economic survey conducted by Universidad Católica Andrés Bello.

Recent Trends

Food consumption in Venezuela is expected to follow a consistent trend in the short term, with continued emphasis on basis food staples. In addition, soft drinks, beverages liquor, dairy, and other consumer goods are supporting growth. Both the traditional channel, including informal corner stores and mom-and-pop shops (bodegones), and the self-service channel, such as supermarket chains, are projected to slowly expand in the short and medium term. However, the traditional channel is anticipated to contribute more significantly to growth in both volume and value, reflecting its increasing importance with a return to increased food price inflation due to reimposed economic sanctions.

In 2024, beverages dominated consumption in Venezuela, accounting for over 60 percent of total sales, surpassing categories like corn flour, pasta, and margarine. For 2025, alcoholic beverages (whiskey, beer) and dairy products (yogurt) are expected to remain high demanded products, while emerging categories such as powdered milk, mineral water, canned fish (tuna), and snacks are projected to increase, including easy to make products. Presently, the most consumed products by volume include sugar, rice, canned tuna, cookies, and canned ham.³ In contrast, basic items like pasta, corn flour, margarine, and mayonnaise have declined in recent months.

In Venezuela, as in Colombia and other Latin American regions, consumer preferences are shifting toward healthier food options, including lighter or vegan products, plant-based milks, organic items, and sugar-free beverages. This trend is driven by growing fitness awareness, health considerations, and an aging population increasingly focused on reducing sugar, salt, and saturated fat intake. Additionally, the rising popularity of products such as tree nuts, dietary fibers, and whey protein bars highlights emerging opportunities for businesses seeking to cater to evolving dietary preferences in Venezuelan who can afford the products.

Advantages and Challenges				
ADVANTAGES	CHALLENGES			
• The private sector assumes a predominant role in	Expensive imported goods, most consumers are			
importing food and agricultural products.	highly price sensitive.			
 Venezuelan consumers regard U.S. products 	Several South, Central American and Caribbean			
as being of superior quality.	countries have trade deals with Venezuela, granting			
• Retailers view U.S. suppliers as reliable partners,	lower import tariffs on select goods.			
particularly to maintaining trade volumes, adhering	Turkey routinely benefits from a trade agreement to			
to standards, and delivering consistent quality.	export pasta and wheat products at preferential rates.			
 Retailers are expanding the selection of imported 	Inflation and devaluation have largely increased from			
food products available to consumers.	2024, significantly reducing consumers' purchasing			
 Despite ongoing economic challenges, several 	power and keeping consumption restricted.			
established U.Sbased franchises such as KFC,	The permitting and registration procedures for			
Burger King, and McDonald's maintain popularity	specific agricultural or food products involve			
 Price is not the main factor for high-end buyers, 	complex regulatory hurdles.			
quality and brand are key.	Importers often purchase small quantities. However,			
• The U.S. food industry quickly meets consumer	U.S. companies typically prefer not to engage in			
demand across all product segments.	transactions involving small order volumes.			

³ Due to elevated food price inflation, many Venezuelans are resorting to consuming less-expensive food products, including higher levels of carbohydrates, sugars, and less protein.

Section II: Exporter Business Tips

Exporters can contact importers, wholesalers/distributors, or supermarkets through the Venezuelan Association of Supermarkets (ANSA), the Venezuelan Chamber of the Food Industry (CAVIDEA) or the Venezuelan American Chamber of Commerce (VENAMCHAM). When selecting a partner (agent or representative), consider running a background check on the prospective partner through local chambers of commerce before signing any contractual agreements. Conduct thorough due diligence on potential partners to ensure they are not subject to sanctions or involved in prohibited activities, and consult the Specially Designated Nationals and Blocked Persons (SDN) List to search for subject sanctions prohibitions (full-block and sectoral sanctions) on specific entities.

Supermarket chains are effective negotiators and may request exclusivity, especially if they can maintain high volumes of the product. If the product price set by the exporter is outside market standards, importers can choose to approach local distributors who could offer a better or same price with reduced logistic charges. U.S. exporters can potentially sell through gasoline stations, grocery stores, or convenience stores. Building relationships with importers and wholesalers/distributors is critical. Personal visits/meetings are preferred by Venezuelan food importers, who may be willing to travel to meet in person. However, consult the <u>U.S. State Department Travel Advisory and Guidance page</u> before considering any travel to Venezuela.

To effectively engage with Venezuelan importers, U.S. businesses should collaborate with local companies to understand buyer preferences and consumer needs. Venezuelan polling firms and food associations can provide valuable insights into niche markets, consumer trends, market development opportunities, and recommended business practices. For smaller consignments, consider consolidating shipments to optimize costs and efficiency. Participations in international trade events such as the National Restaurant Association Show, Alimentec in Bogotá (for 2026), or the Americas Food and Beverage Show in Miami, Florida, offers significant opportunities to connect with and educate Venezuelan importers eager to try new products. Note that local trade shows in Venezuela are not recommend currently.⁴

Many retailers are willing to display point-of-purchase marketing materials for U.S. brands and products if marketing/communication materials are in Spanish. Work closely with local importers to comply with food import regulations to facilitate import registration and minimize port of entry risks. This includes ensuring packages and containers comply with Venezuelan labeling regulations.

Additional exporter assistance and market research reports for Venezuela are available at the USDA <u>Global Agricultural Information Network</u>.

Page **5** of **13**

⁴ Refer to the State Department <u>Venezuela Travel Advisory</u> for full travel guidance and recommendations.

Section III: Import Food Standards, Regulations and Procedures

1. Customs Clearance Process

- Venezuela uses the United Nations Automated System for Customs Clearance (ASYCUDA) at its ports.
- Customs clearance typically takes between 3 and 8 business days.
- Only Venezuelan nationals and customs agencies with local staff can clear shipments.
- Customs agencies manage interactions with the national customs administration, calculate and pay duties and taxes, and complete paperwork on behalf of the importer.
- Customs agency commissions can be a fixed amount or 1 percent of the CIF (Cost, Insurance, and Freight) value, plus operating costs.

2. Declarations and Timelines

- All imported goods require an Advance Informative Declaration with the National Integrated Tax Administration Service (SENIAT).
- A single "Customs Declaration" must be filed within five business days of the product arrival in Venezuela.
- Fines may be imposed for declarations made outside the established time limit.
- If an importer delays or refuses to claim a product, the goods may be considered abandoned, and SENIAT will notify other authorities to reassign them to public institutions.

3. Product Registration and Responsible Authorities

- Importers of food, cosmetics, or medicines must register their products with the Comptroller's Office of the Ministry of Health before market entry.
- For unprocessed or natural animal/vegetable products, the Instituto de Sanidad Agrícola Integral (INSAI) is responsible.
- For seafood products, the Instituto Socialista de la Pesca (INSOPESCA) under the Ministry of Fisheries and Aquaculture is the relevant authority.

4. Tariffs and Taxes

- In March and June 2025, decrees were enacted increasing tariffs on various consumer products, including food, which also impacts the calculation of Value Added Tax (VAT). Consider these changes when evaluating the Venezuelan market.⁵
- The accepting consignee (importer) is the owner of the goods for customs purposes and is responsible for all payments to local authorities and service providers.
- Some foodstuffs may be exempt from VAT, but this requires specific procedures with COMEX (Venezuelan export committee) prior to importation.
- The Venezuelan regime periodically publishes decrees listing goods eligible for partial import duty and VAT exemptions.

⁵ Most recently, in July 2025, the Venezuelan COMEX (Export Committee created through the "Finance Ministry") introduced a <u>new import permit regime</u> which imposes a 35 to 40 percent tariff increase on nearly one-thousand HS codes for select food and drugs, owing to a lack of foreign currency.

5. Required Documents for Food Imports

To import food products into Venezuela, the following documents are required:

- The customs declaration.
- The final commercial invoice (final).
- The original bill of lading or air waybill.
- Those that are legally required, according to the type of merchandise in question (called "Legal Regimes", and these documents can be: Sanitary Certificate of the Country of Origin, Sanitary Registration, relevant Permits or Licenses from the competent public agency, among others).
- As a new development the National Executive has established within the category of Legal Regimes the so-called "Permit of the Presidential Commission, with permanent character, called "COMEX Comité De Comercio Exterior" which applies to some food and other products from different economic sectors.

6. Other Potentially Required Documents

- Certificate of Origin: Accredits the place of manufacture or procurement, determining tariff or commercial treatment.
- Certificate of Non-National Production (CNP) or Insufficient National Production (CNPI): For enjoying tax benefits under the VAT Law or Customs Organic Law. Since July 2025, these certificates have been obtained through COMEX.
- Packing List

7. Samples

- Non-tariff restrictions do not apply to samples imported for registration, tests, studies, verifications, or analysis if their quantity, nature, and value do not suggest a commercial purpose.
- Prior authorization from the Customs office of entry is required for such samples.
- Samples without commercial value and personal effects with an FOB value not exceeding US \$100.00 are exempt from the "Courier Declaration" and import duties and taxes.

8. Courier Regime (Express Transportation)

- The *Courier* regime was reestablished on July 15, 2023, for express transport of correspondence, documents, and parcels (FOB value up to US \$2,000 per Courier Guide).
- Allows for door-to-door delivery via grouped cargo systems for quick customs clearance.
- Shipments exceeding US \$2,000 FOB value will follow ordinary import procedures, with corresponding tax liabilities.
- Live animals, hazardous materials, and prohibited or restricted parcels are generally not permitted under this regime, unless in compliance with the Organic Customs Law and its Regulations.

9. Sanctions

• The U.S. Treasury Department's Office of Foreign Assets Control (OFAC) administers economic sanctions related to Venezuela. Check all OFAC regulations for any restrictions that may apply to your products or transactions.⁶

⁶ As of July 2025, agricultural product exports to Venezuela are not subject to U.S. government sectoral sanctions.

For detailed information on import procedures, tariffs, and customs duties, refer to the Venezuelan Food and Agricultural Import Regulations (FAIRS) annual report (GAIN: <u>VE2024-0002</u>) and Venezuelan FAIRS Export Certificate Report (<u>VE2025-0004</u>).

Section IV: Market Sector Structure and Trends

Venezuela's <u>supermarket chains</u> are the primary means to provide goods to middle to high-income consumers and the best market entry approach. When utilizing key local suppliers (wholesalers/distributors), U.S. exporters can potentially sell through gas marts, grocery stores, and convenience stores. Depending on product brand and volumes, major food importers/wholesalers supply certain supermarket chains, including provincial retailers.

Currently, the largest chain of supermarkets imports direct as most have opened offices in Panama or Miami to ease operations and guarantee access supplies. Many exporters have used the USDA export credit guarantee program that encourages financing of commercial exports of U.S. agricultural products to Venezuela and reduce financial risk.

4.6% 100.0% 7.5% 90.0% 6.1% 19.6% ■ Household Maintenance 80.0% ■ Dairy Products 70.0% ■ Personal Care 24.3% ■ Miscellaneous 60.0% Child Care (Incl. Formula) Others Food Products 50.0% Snacks (Impulse Buys) 18.0% ■ Non-Alcoholic Beverages 40.0% Spirits 30.0% 48.1% 20.0% 11.0% 10.0% 5.5% 0.0% **Traditional Channel Supermarkets**

Figure 2. Traditional and Self-Service Consumption Habit by Product Category (%)

Data source: Nielsen IQ Venezuela, 2025. "Discovering the trends that transforming the industry."

Table 1. Key Export Opportunities for Consumer-Oriented Products to Venezuela

Product Category	2019-2024 Import Growth	Key Constraints - Market Development & Expansion	Market Attractiveness
Spices	480%	There are U.S. brands in the market but face strong competition from cheaper Colombian products.	Growing demand in the food industry and the retail sector as well. The United States has been increasing its exports of spices to Venezuela. It is an open opportunity.
Beef & Beef Products	1,228%	There is significant competition from Mercosur countries, like Brazil, which have duty-free status.	The United States is the second largest beef product exporter to Venezuela after Brazil. There remain significant opportunities in this category.
Processed Vegetables	618%	Colombia leads with important brands in this product category.	Processed vegetables represent an opportunity given the growing demand in the retail sector. It also has a positive export balance with a 193 percent trade increase.
Dairy Products	1,519%	Colombian exports in this sector have seen strong growth, followed by the United States and Brazil third.	Consumption of yogurt and milk products is growing in Venezuela. the United States is the second exporter of dairy products after Colombia.
Pet Food	1,040%	The United States is the leader in this category and compete with Turkey and Colombia in this order.	The United States is the primary supplier with well-known, established brands. Between 2023 and 2024, growth was 439 percent.

Source: Trade Data Monitor (TDM).

Note: Five-year import growth measured in volume. Derived data from the following primary reporting markets: United States, Brazil, Turkey, Colombia, United Kingdom, and the European Union.

Section V: Agricultural and Food Imports

In 2024, bulk commodity imports in Venezuela rose by 1 percent compared to the previous year, with notable increases in specific categories such as cotton (824 percent), peanuts (68 percent), and pulses (134 percent). Consumer-oriented product imports saw a significant growth from 2023, driven by substantial increases in tree nuts (49 percent), tea (84 percent), spices (62 percent), and eggs and products, which surged over 375 year-over-year percent. Meanwhile, intermediate imports experienced a slight decline of less than 1 percent.

For years, Venezuelan retailers have relied on canned foods, gelatins, soups, and frozen products, which continue to offer long-term opportunities for U.S. exporters. Additionally, cookies, snacks, and candies represent a thriving market with significant potential. Among the most popular snack items are chocolates, sweet cookies, candies, chewing gum, lollipops, and processed potato or corn chips. Although Venezuela's import volumes are smaller compared to other regional markets, the country continues to showcase a diverse range of consumer-oriented goods and products in its retail sector, much of which is driven by imports.

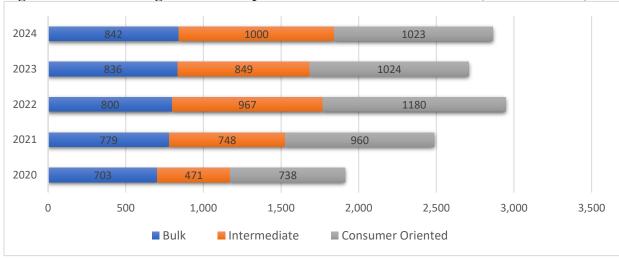
Agricultural and Food Import Statistics⁷

Table 2. Venezuela: Top Consumer Oriented Product Imports from the United States, CYs 2023-2024 (USD Millions)

Product Category	2023	2024	% Change
Consumer Oriented Total	83,610	87,060	4.0
Food Preparations	36,286	27,425	(24)
Dairy Products	7,980	13,137	65
Pet Food (Dog & Cat Food)	1,806	9,733	439
Bakery Goods, Cereals, & Pasta	8,638	6,261	(28)
Fresh Fruit	3,267	5,358	64
Confectionery	2,707	3,457	28
Chocolate & Cocoa Products	2,976	2,944	(1)
Distilled Spirits	2,604	2,497	(4)
Tree Nuts	994	2,477	149
Pork & Pork Products	1,295	2,349	81
Non-Alcoholic Beverages	2,560	2,345	(8)
All Other Products	12,495	9,078	(27)

Data Source: U.S. Census Bureau, Global Agricultural Trade System.

Figure 3. Venezuela Agricultural Imports from World CY 2020-2024 (\$1000 Millions)



Data source: TDM. Note: Figures approximate as Venezuela is not a trade reporting country.

⁷ See Appendix I for U.S. agricultural exports to Venezuela over the last 5 years.

Section VI: Key Contacts and Further Information

U.S. Embassy in Colombia⁸
Office of Agricultural Affairs (OAA)

Calle 24 Bis No. 48-50

Calle 24 Bis No. 48-50 Bogotá, D.C., Colombia http://www.fas.usda.gov Phone: (011-57-1) 275-4623 Email: AgBogota@usda.gov

Key Institution Contacts

Venezuelan Supermarkets Association (ANSA)

http://www.ansa.org.ve

Venezuelan Food Industry Chamber (CAVIDEA)

https://www.cavidea.org

Venezuelan American Chamber of Commerce (VENAMCHAM)

https://www.venamcham.org

Venezuelan Agricultural Producers Association

(FEDEAGRO) https://fedeagro.org

DATANALISIS

https://datanalisis.com

TRADEX (Export, import, logistics and other services for trade and customs in Venezuela)

www.tradex.com.ve

⁸ The United States since 2019 has suspended operations in Venezuela. All agricultural trade affairs of the USDA are managed by OAA in Bogota, Colombia.

Appendix I

Venezuela Agricultural Trade Data CY 2020-2024 (USD Millions)

	2020	2021	2022	2023	2024	
Product	Value	Value	Value	Value	Value	Period/Period % Change (Value)
Total	438,030,706	630,966,387	738,095,006	669,591,582	759,379,611	13
Internal distantated	157 204 104	202 EDE 022	250 072 500	250 402 707	250, 202, 000	2
Intermediate Total Soybean Meal	157,391,194 89,368,075	223,585,632 144,527,416	350,873,590 242,231,798	359,182,707 328,322,167	350,293,006 271,125,390	-2 -17
Soybean Oil	53,972,992	53,069,144	86,057,000	11,875	46,831,673	394,272
Essential Oils	3,423,146	6,679,200	9,757,956	14,364,381	12,770,434	-11
Dextrins, Peptones, &	4,712,631	6,680,305	3,698,669	6,902,484	6,051,352	-12
Proteins Other Feeds, Meals &						
Fodders	2,515,277	3,828,968	2,678,362	3,479,720	4,636,828	33
Planting Seeds	920,158	2,194,662	1,654,847	1,670,561	4,241,196	154
Other Intermediate Products	695,714	2,160,063	2,760,865	1,291,247	3,222,895	150
Live Animals	212,438	116,713	825, 155	365,723	369,516	1
Sugar, Sweeteners, Bev.	611,775	656,701	583,804	447,904	364,119	-19
Bases Vegetable Oils (excl.						
soybean)	310,986	3,233,135	205,167	331,734	226,150	-32
Ethanol (non-bev.)	2,975	31,255	51,325	85,542	202,613	137
Milled Grains & Products	626,787	360,426	145,319	153,549	116,106	-24
Hay	0	0	3,465	0	76,500	
Animal Fats	18,240	47,644	219,858	20,342	53,934	165
Hides & Skins	0	0	0	0	4,300	
Distillers Grains	0	0	0	1,735,478	0	
Bulk Tota l	214,568,063	307,715,897	268,835,339	220,589,269	315,859,643	43
Corn	100,736,308	100,138,983	134,039,518	73,676,353	123,860,169	68
Rice	30,945,812	80,536,923	807,591	32,818,214	90,856,693	177
Wheat	66,885,203	98,413,109	92,837,133	62,335,799	70,423,593	13
Soybeans	13,474,594	23,550,759	32,212,595	48,956,950	26,792,742	-45
Cotton Pulses	1,874,325 256,776	4,197,537 812,651	4,386,288 816,858	237,954	2,040,077 1,524,968	757
Other Bulk Commodities	358,818	65,935	3,710,356	2,517,267	340,564	-86
Coarse Grains (excl.						
corn)	3,827	0	25,000	6,412	14,543	127
Oilseeds (excl. soybean)	0	0	0	40,320	6,294	-84
Tobacco	32,400	0	0	0	0	
Consumer Oriented						
Total	63,384,529	96,432,074	114,437,521	83,609,525	87,060,447	4
Food Preparations	30,282,635	53,653,093	52,703,471	36,285,971	27,425,082	-24
Dairy Products	3,139,125	3,654,826	6,972,290	7,980,440	13,136,595	65
Dog & Cat Food Bakery Goods, Cereals, &	1,402,416	2,000,831	2,068,280	1,805,931	9,732,548	439
Pasta	4,302,957	4,643,824	6,219,057	8,638,475	6,261,418	-28
Fresh Fruit	1,514,017	2,527,952	1,747,223	3,266,571	5,358,033	64
Confectionery	327,915	576,958	3,159,501	2,707,076	3,457,495	28
Chocolate & Cocoa Products	2,037,565	2,596,483	3,645,246	2,976,407	2,943,576	-1
Distilled Spirits	1,789,984	4,175,739	7,729,420	2,603,662	2,497,171	-4
Tree Nuts	202,662	702,802	590,717	994,320	2,476,788	149
Pork & Pork Products	155,139	118,600	852,748	1,295,355	2,348,823	81
Non-Alcoholic Bev. (excl. juice)	1,641,110	1,355,508	2,767,767	2,560,318	2,344,955	-8
Other Consumer	3,775,644	9,491,560	11,614,248	4,492,980	2,284,828	-49
Oriented Condiments & Sauces	1,334,534		4 070 704	2 000 024	2 220 502	6
Processed Vegetables		1.047.412				
Fruit & Vegetable Juices	1,236,444	1,047,412 2,668,163	1,672,734 7,466,210	2,092,924 1,831,972	2,228,583 1,335,083	
		1,047,412 2,668,163 223,716	7,496,210 80,619	1,831,972 310,094	1,335,083 811,299	-27 162
Beef & Beef Products	1,236,444	2,668,163	7,466,210	1,831,972	1,335,083	-27
Beef & Beef Products Fres h Vegetables	1,236,444 138,757	2,668,163 223,716	7,466,210 80,619	1,831,972 310,094	1,335,083 811,299	-27 162
Beef & Beef Products	1,236,444 138,757 288,315	2,668,163 223,716 35,029	7,496,210 80,619 34,713	1,831,972 310,094 974,102	1,335,083 811,299 563,859	-27 162 -42
Beef & Beef Products Fresh Vegetables Poultry Meat & Prods.	1,236,444 138,757 288,315 2,474,631	2,668,163 223,716 35,029 2,044,301	7,496,210 80,619 34,713 1,298,190	1,831,972 310,094 974,102 995,437	1,335,083 811,299 563,859 507,627	-27 162 -42 -49
Beef & Beef Products Fres h Vegetables Poultry Meat & Prods. (excl. eggs)	1,236,444 138,757 288,315 2,474,631 1,386,279	2,668,163 223,716 35,029 2,044,301 863,777	7,466,210 80,619 34,713 1,298,190 785,347	1,831,972 310,094 974,102 995,437 415,117	1,335,083 811,299 563,859 507,627 505,890	-27 162 -42 -49 22
Beef & Beef Products Fres h Vegeta bles Poultry Meat & Prods. (excl. eggs) Processed Fruit	1,236,444 138,757 288,315 2,474,631 1,386,279 142,238 802,681	2,668,163 223,716 35,029 2,044,301 863,777 275,706 614,504	7,466,210 80,619 34,713 1,298,190 785,347 426,596 684,463	1,831,972 310,094 974,102 996,437 415,117 400,975 67,451	1,335,083 811,299 563,859 507,627 505,890 484,722 206,391	-27 162 -42 -49 22 21 206
Beef & Beef Products Fresh Vegeta bles Poultry Meat & Prods. (excl. eggs) Processed Fruit Wine & Related Products Nursery Products & Cut Flowers	1,236,444 138,757 288,315 2,474,631 1,386,279 142,238 802,681 54,250	2,668,163 223,716 35,029 2,044,301 863,777 275,706 614,504 9,200	7,466,210 80,619 34,713 1,298,190 785,347 426,596 684,463 41,561	1,831,972 310,094 974,102 995,437 415,117 400,975 67,451 30,925	1,335,083 811,299 563,859 507,627 505,890 484,722 206,391 64,329	-27 162 -42 -49 22 21 206
Beef & Beef Products Fresh Vegetables Poultry Meat & Prods. (excl. eggs) Processed Fruit Wine & Related Products Nurs ery Products & Cut Flowers Meat Products NESOI	1,236,444 138,757 288,315 2,474,631 1,386,279 142,238 802,681 54,250 4,212,086	2,668,163 223,716 35,029 2,044,301 863,777 275,706 614,504 9,200 3,028,998	7,466,210 80,619 34,713 1,298,190 785,347 426,596 684,463 41,561 1,853,661	1,831,972 310,094 974,102 995,437 415,117 400,975 67,451 30,925 809,773	1,335,083 811,299 563,859 507,627 505,890 484,722 206,391 64,329 59,113	-27 162 -42 -49 22 21 206 108
Beef & Beef Products Fres h Vegetables Poultry Meat & Prods. (excl. eggs) Processed Fruit Wine & Related Products Nursery Products & Cut Flowers Meat Products NESOI Beer	1,236,444 138,757 288,315 2,474,631 1,386,279 142,238 802,681 54,250	2,668,163 223,716 35,029 2,044,301 863,777 275,706 614,504 9,200	7,466,210 80,619 34,713 1,298,190 785,347 426,596 684,463 41,561 1,853,661 20,250	1,831,972 310,094 974,102 995,437 415,117 400,975 67,451 30,925 809,773 26,349	1,335,083 811,299 563,859 507,627 505,890 484,722 206,391 64,329 59,113 22,147	-27 162 -42 -49 22 21 206
Beef & Beef Products Fresh Vegetables Poultry Meat & Prods. (excl. eggs) Processed Fruit Wine & Related Products Nurs ery Products & Cut Flowers Meat Products NESOI	1,236,444 138,757 288,315 2,474,631 1,386,279 142,238 802,681 54,250 4,212,086 743,145	2,668,163 223,716 35,029 2,044,301 863,777 275,706 614,504 9,200 3,028,988 123,092	7,466,210 80,619 34,713 1,298,190 785,347 426,596 684,463 41,561 1,853,661	1,831,972 310,094 974,102 995,437 415,117 400,975 67,451 30,925 809,773	1,335,083 811,299 563,859 507,627 505,890 484,722 206,391 64,329 59,113	-27 162 -42 -49 22 21 206 108 -93 -16
Beef & Beef Products Fres h Vegetables Poultry Meat & Prods. (excl. eggs) Processed Fruit Wine & Related Products Nurs ery Products & Cut Flowers Meat Products NESOI Beer Eggs & Products Agricultural Related	1,236,444 138,757 288,315 2,474,631 1,386,279 142,238 802,681 54,250 4,212,086 743,145	2,668,163 223,716 35,029 2,044,301 863,777 275,706 614,504 9,200 3,028,988 123,092	7,466,210 80,619 34,713 1,298,190 785,347 426,596 684,463 41,561 1,853,661 20,250	1,831,972 310,094 974,102 995,437 415,117 400,975 67,451 30,925 809,773 26,349	1,335,083 811,299 563,859 507,627 505,890 484,722 206,391 64,329 59,113 22,147	-27 162 -42 -49 22 21 206 108 -93 -16
Beef & Beef Products Fres h Vegetables Poultry Meat & Prods. (excl. eggs) Processed Fruit Wine & Related Products Nursery Products & Cut Flowers Meat Products NESOI Beer Eggs & Products Agricultural Related Products	1,236,444 138,757 288,315 2,474,631 1,386,279 142,238 802,681 54,250 4,212,086 743,145 0	2,668,163 223,716 35,029 2,044,301 863,777 275,706 614,504 9,200 3,028,998 123,092 0	7,466,210 80,619 34,713 1,298,190 785,347 426,596 684,463 41,561 1,853,661 20,250 3,209	1,831,972 310,084 974,102 996,437 415,117 400,975 67,451 30,925 809,773 26,349 46,900	1,335,083 811,299 563,859 507,627 505,890 484,722 206,391 64,329 59,113 22,147 4,092	-27 162 -42 -49 22 21 206 108 -93 -16 -91
Beef & Beef Products Fres h Vegetables Poultry Meat & Prods. (excl. eggs) Processed Fruit Wine & Related Products Nurs ery Products & Cut Flowers Meat Products NESOI Beer Eggs & Products Agricultural Related	1,236,444 138,757 288,315 2,474,631 1,386,279 142,238 802,681 54,250 4,212,086 743,145 0	2,668,163 223,716 35,029 2,044,301 863,777 275,706 614,504 9,200 3,028,998 123,092 0	7,496,210 80,619 34,713 1,298,190 785,347 426,596 684,463 41,561 1,853,661 20,250 3,209	1,831,972 310,094 974,102 996,437 415,117 400,975 67,451 30,925 809,773 26,349 46,900	1,335,083 811,299 563,859 507,627 505,890 484,722 206,391 64,329 59,113 22,147 4,092	-27 162 -42 -49 22 21 206 108 -93 -16 -91

Attachments:

No Attachments