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Germany

Cotton and Products

Annual

2000

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Report Highlights:

Textile production declined by six percent in 1999, largely in response to a downswing in foreign textile orders. Cotton imports dropped to 129,663 MT in 1999, and imports from the United States to 2,721 MT.

Table of Contents

Executive Summary	2
Textiles and Apparels	2
Section II: Statistical Tables	2
Table 2: Cotton Import Prices (in US\$ per MT)	
Table 3: Cotton PSD (in ha, 1,000 480 lb Bales)	5
Table 4: Export and Import of Cotton (in MT)	5
Table 5: Export and Import of Cotton Yarn (in MT)	6
Table 6: Export and Import of Cotton Fabrics (in MT)	7

Executive Summary

Textiles and Apparels

The economic situation of the <u>textile industry</u> worsened in CY 1999 compared to CY 1998, a favorable year, when all indicators (textile orders, textile production, producer prices, total, domestic and export sales) were up for the textile sector. There were double digit reductions in foreign textile orders at the start of 1999 which slowed down economic activity. Increased foreign demand midyear brought a turnaround but not enough to reach the 1998 level of activity. Nevertheless, prospects are good for 2000 as evidenced by strong foreign textile orders, especially from Poland, Italy and France, which comprise a third of German sales of fabrics to third countries.

Textile orders declined by seven percent in 1999 compared to 1998 (domestic orders: minus eight percent, foreign orders: minus five percent), textile production dropped six percent relative to 1998 and producer prices by a slight one percent. Total sales slid by a hefty seven percent to DM 29.7 billion from DM 32.1 billion in 1998. Again, growth of the textile industry depends mainly on prospering export markets and is thus rather volatile.

Total exports of <u>textiles</u> and <u>apparels</u> declined by three percent from DM 35.97 billion in 1998 to DM 34.8 billion in 1999, and imports dropped by three percent from DM 56.72 billion to DM 54.8 billion. The trade deficit in textiles and apparels thus narrowed by four percent to DM 20.0 billion in CY 1999.

Employment in the textile industry declined by four percent to 123,900 employees by the end of CY 1999.

Raw Cotton

Unfortunately, there is no specific information available on the German market regarding Extra Long Staple (ELS) cotton. Germany does not produce cotton and therefore depends on cotton imports for its textile and apparels industry.

While Germany exports only small quantities of raw cotton, imports are significant. In 1999, cotton exports dropped slightly to 13,574 after 13,643 MT in 1998, while imports declined considerably to 129,663 MT after 154,972 MT in 1998. The decline in imports illustrates the dire situation for the textile industry in Germany, partly because of the difficult economic situation, partly because of competition from manmade fibers. German imports of U.S. cotton declined to 2,721 MT in 1999 versus 3,807 MT in 1998, 4,026 MT in 1997 and 5,485 MT in 1996.

Cotton imports originate mostly from Uzbekistan. Other major sources include the Sudan, Chad, Syria and Greece. German cotton exports are expected to remain low.

Section II: Statistical Tables (1-6)

Table 1: Cotton PSD (in ha, MT)

		1998		1999		2000
	Old	New	Old	New	Old	New
Market Year Begin		08/1998		08/1999		08/2000
Area Planted	0	0	0	0	0	0
Area Harvested	0	0	0	0	0	0
Beginning Stocks	15,000	15,000	14,000	5,000	0	15,000
Production	0	0	0	0	0	0
Imports	160,000	129,663	160,000	165,000	0	165,000
TOTAL SUPPLY	175,000	144,663	174,000	170,000	0	180,000
Exports	19,000	13,574	18,000	15,000	0	15,000
USE Dom. Consumption	142,000	126,089	142,000	140,000	0	150,000
Loss Dom. Consumption	0	0	0	0	0	0
TOTAL Dom. Consumption	142,000	126,089	142,000	140,000	0	150,000
Ending Stocks	14,000	5,000	14,000	15,000	0	15,000
TOTAL DISTRIBUTION	175,000	144,663	174,000	170,000	0	180,000

Source: Federal Office of Statistics, ZMP (Central Market and Price Reporting Agency), FAS/Bonn estimates.

Table 2: Cotton Import Prices (in US\$ per MT)

Year	1998	1999	% Change		1998	1999	% Change
Jan	1,606	1,371	-14.6%	Jul	1,569	1,245	-20.7%
Feb	1,680	1,281	-23.8%	Aug	1,487	1,337	-10.1%
Mar	1,608	1,355	-15.7%	Sep	1,626	1,177	-27.6%
Apr	1,613	1,221	-24.3%	Oct	1,509	1,234	-18.2%
May	1,686	1,273	-24.5%	Nov	1,449	1,163	-19.7%
Jun	1,543	1,236	-19.9%	Dec	1,489	1,152	-22.6%

Note: Values are in US\$ calculated from local currency import prices based on monthly exchange rates.

Source: FAS/Bonn based on official data from the German Federal Office of Statistics in Wiesbaden.

Table 3: Cotton PSD (in ha, 1,000 480 lb Bales)

		1998		1999		2000
	Old	New	Old	New	Old	New
Market Year Begin						
Area Planted	0	0	0	0	0	0
Area Harvested	0	0	0	0	0	0
Beginning Stocks	69	69	64	23	0	69
Production	0	0	0	0	0	0
Imports	735	596	735	758	0	758
TOTAL SUPPLY	804	664	799	781	0	827
Exports	87	62	83	69	0	69
USE Dom. Consumption	652	579	652	643	0	689
Loss Dom. Consumption	0	0	0	0	0	0
TOTAL Dom. Consumption	652	579	652	643	0	689
Ending Stocks	64	23	64	69	0	69
TOTAL DISTRIBUTION	804	664	799	781	0	827

Source: Federal Office of Statistics, ZMP (Central Market and Price Reporting Agency), FAS/Bonn estimates.

Table 4: Export and Import of Cotton (in MT)

Imports for	1998		1999		2000
U.S.	3,807	U.S.	2,721	U.S.	554
Others		Others		Others	
Uzbekistan	59,179	Uzbekistan	56,739	Uzbekistan	13,142
Chad	16,723	Chad	12,905	Chad	6,083
Sudan	15,744	Sudan	9,159	Greece	3,549
Syria	8,454	Greece	6,672	Zimbabwe	2,571
Greece	7,647	Syria	6,535	Sudan	2,307
Zimbabwe	7,399	Zimbabwe	4,962	Mali	1,909
Burkina Faso	4,339	Burkina Faso	4,339	Israel	1,455
Kazakhstan	4,289	Israel	2,965	Tajikistan	1,294
Israel	3,995	Turkmenistan	2,468	Turkmenistan	1,080
Mali	3,639	Turkey	2,413	Argentina	1,043
Total for Others	131,408	Total for Others	109,157	Total for Others	34,433
Others not listed	19,757	Others not listed	17,785	Others not listed	7,004
Grand Total	154,972	Grand Total	129,663	Grand Total	41,991
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Exports for	1998		1999		2000
U.S.	0	U.S.	0	U.S.	0
Others		Others		Others	
Czech Republic	3,183	Austria	3,912	Austria	2,798
Austria	2,573	Czech Republic	2,371	Czech Republic	875
Netherlands	2,033	Netherlands	1,324	Denmark	616
Italy	1,369	Bangladesh	914	Netherlands	615
Great Britain	957	Hungary	775	Poland	360
Hungary	818	Italy	720	Italy	175
Switzerland	645	Denmark	695	Hungary	168
Poland	481	Switzerland	607	Ukraine	155
Romania	314	Croatia	378	Belgium	141
Croatia	279	Thailand	319	Slovenia	125
Total for Others	12,652	Total for Others	12,015	Total for Others	6,028
Others not listed	991	Others not listed	1,559	Others not listed	411
Grand Total	13,643	Grand Total	13,574	Grand Total	6,439

Note: Marketing Year August 1997-July 1998 for 1998 and Marketing Year August 1998-December 1998 for 1999.

Marketing Year August 1999-December 1999 for 2000.

Source: FAS/Bonn based on official data from the German Federal Office of Statistics in Wiesbaden. FAS/Bonn estimate.

Table 5: Export and Import of Cotton Yarn (in MT)

Imports for	1998		1999		2000
U.S.	29	U.S.	73	U.S.	30
Others		Others		Others	
Italy	21,380	Italy	15,426	Italy	18,800
Greece	12,481	Spain	11,246	Greece	12,000
Spain	11,218	Greece	10,117	Spain	11,000
Czech Republic	5,946	Czech Republic	6,247	Czech Republic	6,000
Egypt	5,311	Switzerland	5,488	Egypt	5,000
Switzerland	4,995	Turkey	5,307	Switzerland	5,000
Indonesia	4,828	India	4,533	Indonesia	4,800
India	4,571	Austria	3,797	India	4,500
Malaysia	3,676	Belgium	3,447	Malaysia	4,000
Austria	3,583	France	3,176	Thailand	4,000
Total for Others	77,989	Total for Others	68,784	Total for Others	75,100
Others not listed	30,778	Others not listed	25,244	Others not listed	30,000
Grand Total	108,796	Grand Total	94,101	Grand Total	105,130

Exports for	1998		1999		2000
U.S.	304	U.S.	644	U.S.	300
Others		Others		Others	
Austria	8,850	Austria	5,548	Austria	7,900
France	8,398	France	5,339	France	7,700
Great Britain	5,345	Czech Republic	4,898	Great Britain	4,700
Italy	4,801	Italy	4,246	Czech Republic	4,700
Czech Republic	4,670	Spain	3,819	Italy	4,300
Netherlands	4,528	Great Britain	3,573	Netherlands	4,200
Spain	3,904	Netherlands	3,023	Spain	3,800
Belgium/Lux	3,868	Belgium/Lux	2,184	Belgium/Lux	3,500
Ireland	3,561	Portugal	2,004	Ireland	3,300
Portugal	2,405	Slovakia	1,816	Slovakia	2,300
Total for Others	50,330	Total for Others	36,450	Total for Others	46,400
Others not listed	12,364	Others not listed	9,266	Others not listed	13,300
Grand Total	62,998	Grand Total	46,360	Grand Total	60,000

Note: Calendar Years. Final 1998 data, preliminary data for 1999 and estimates for 2000. Include non cotton material.

Source: FAS/Bonn based on official data from the German Federal Office of Statistics in Wiesbaden. Industrieverband Garne und Gewebe.

industrieverband Garne und Gewebe

FAS/Bonn estimate.

Table 6: Export and Import of Cotton Fabrics (in MT)

Imports for	1998		1999		2000
U.S.	612	U.S.	466	U.S.	600
Others		Others		Others	
Italy	18,895	Italy	15,263	Italy	17,400
France	11,491	France	8,817	France	10,000
India	9,038	India	8,437	India	9,000
Czech Republic	7,988	Czech Republic	7,772	Czech Republic	8,000
Belgium/Lux	6,830	Austria	5,561	Austria	6,300
Austria	6,538	Russia	5,132	Belgium/Lux	6,000
Russia	5,554	Belgium	4,182	Russia	5,600
Netherlands	5,465	Netherlands	4,147	Netherlands	5,200
Thailand	3,627	Thailand	4,039	Pakistan	3,400
Pakistan	3,419	Pakistan	3,274	China	2,700
Total for Others	78,845	Total for Others	66,624	Total for Others	73,600
Others not listed	34,467	Others not listed	28,029	Others not listed	34,800
Grand Total	113,924	Grand Total	95,119	Grand Total	109,000

- 0	1000		1000		2000
Exports for	1998		1999		2000
U.S.	645	U.S.	583	U.S.	650
Others		Others		Others	
France	17,223	Poland	15,743	Poland	15,800
Poland	15,853	Italy	10,248	France	18,700
Italy	12,568	France	10,103	Italy	10,700
Netherlands	9,864	Tunisia	6,476	Netherlands	8,900
Tunisia	7,447	Netherlands	6,298	Tunisia	7,500
Romania	4,521	Romania	4,465	Romania	4,500
Austria	4,289	Czech Republic	4,178	Czech Republic	4,100
Czech Republic	3,980	Austria	4,059	Austria	3,800
Great Britain	3,708	Hungary	2,671	Turkey	3,600
Turkey	3,562	Great Britain	2,631	Great Britain	3,300
Total for Others	83,015	Total for Others	66,872	Total for Others	80,900
Others not listed	36,516	Others not listed	28,884	Others not listed	31,450
Grand Total	120,176	Grand Total	96,339	Grand Total	113,000

Note: Calendar Years. Final 1998 data, preliminary data for 1999 and estimates for 2000. Include non cotton material.

Source: FAS/Bonn based on official data from the German Federal Office of Statistics in Wiesbaden. Industrieverband Garne und Gewebe.

FAS/Bonn estimate.