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Report Highlights: This fall, fierce competition forced Israel to reduce expected Japanese imports of Sweeties. Competition came from Sunkist's Oroblanco, which successfully debuted in the Japanese market this year, and earlier high-quality harvests of Japanese Unshu mikans (tangerines) and Florida grapefruits and Florida grapefruit exporters announced their plan to export 12 million cartons of grapefruit in 2002/03. Traders are concerned about weak demand for the large crop of small sized U.S. navels oranges, however. Japanese imports of concentrated OJ declined 16 percent in 2001/02, a trend that is expected to continue unless alternative supplies are found for Brazilian sourced product. While the volume of U.S. imports of OJ did not increase, imports of U.S. grapefruit juice did increased 20 percent.

Includes PSD changes: Yes

Includes Trade Matrix: Yes

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Despite Decreased Production Fruit Quality Remains Excellent

The 2002 Japanese Unshu mikan production is estimated at 1.15 million metric tons, down approximately 10 percent from the previous season. The harvest area for the 2002 season of mikans is 55,200 hectares which, reflecting a continuing trend due to the aged farming population, is down approximately 2 percent from the previous year.

Despite decreased production, the flavor of this year's mikans is excellent and the Brix levels are high, according to Tokyo traders. Japanese industry expects to market approximately 920,000 metric tons (MT) for fresh consumption and approximately 110,000 MT for processing. An estimated 80,000 MT and 30,000 MT will be processed into juice and canned product, respectively.

Harvest of early crop varieties of mikans (Unshu) begins in early October and continues through January. Harvest of late crop varieties (Iyokan and Hassaku) begins in January and continues through February. The 2002 Iyokan and Hassaku production estimates are 167,000 MT and 69,000 MT, respectively.

In mid-November, Unshu mikans, labeled as produce of Nagasaki prefecture, with Brix (sweetness) levels above 12 degrees, traded at 183 yen (\$1.51)* per kilogram (kg) at the Tokyo Ohta Wholesale Market. Retail prices at major Tokyo supermarkets were 780 yen (\$6.43) for a bag of 19 medium mikans, 580 yen (\$4.78) for a bag of 14 medium ones, and 350 yen (\$2.88) for a bag of 14 small ones.

* The exchange rate of 121.17 yen per dollar is based on the Nikkei News quote on November 18, 2002.

Forecast Large Crop of Small Size U.S. Navels Concern Japanese Marketers

The first shipment of the 2002 crop of U.S. navels is scheduled to arrive in Japan in late-November. Reportedly, this year's California navel crop includes many small sized fruit, size 88 (88 oranges per 17-kg box). Because of consumer and retailer preferences for large oranges, citrus traders are concerned about marketing this year's small sized oranges. Small oranges are usually sold by the bag while large oranges are usually sold by fruit. The previous season included large numbers of large oranges (size 56), leading to brisk sales in Tokyo supermarkets with prices at 100 - 128 yen (\$0.82 - \$1.05) per fruit. Traders expect that this season's large oranges (sizes 48 and 56) will be relatively more expensive due to the short supply.

Australian Oranges Outranked Other Southern Hemisphere Oranges

Oranges from South Africa, Australia and Chile were mostly sold during the summer, taking advantage of the counter-seasonal supply. Southern hemisphere oranges arrived in Japan from late-July through November. The quality and flavor of Australian oranges were excellent, according to Japanese traders, leading to relatively high import prices when compared with oranges from California, Chile and South Africa. Average import price (CIF) in September 2002 for Australian oranges was \$0.99 per kg, while CIF prices for oranges from California, Chile and South Africa were \$0.81, \$0.73 and \$0.45 per kg, respectively.

Chilean oranges were more acidic when compared with California ones, but lower prices helped to continue their

growth into the Japanese market, according to Tokyo traders. Imports of Chilean oranges reached 3,951 MT in the 2001/02 season, up 31 percent from the previous season.

Prices of Australian valencias in late-September at the Tokyo Ohta Wholesale Market were 4,000 yen (\$33.01) for a 17-kg box of medium to large sized fruit, and 3,000 yen (\$24.75) for small fruit. Prices of Chilean navels were 3,000 yen (\$24.75) for medium sized fruit. California valencias were 2,500 yen (\$20.63) for all sizes (sizes 56, 72, 88 and 113). South African valencias were 2,300 yen (\$18.98) for medium to large sized fruit. In early November, Australian valencias retailed at Tokyo supermarkets at 98 yen (\$0.80) per fruit, or 498 yen (\$4.10) for a bag of 6 medium sized fruit while Chilean navels were sold at 88 yen (\$0.72) per fruit.

Florida Plans to Sell 12 Million Cartons of Grapefruit in 2002/03

The Florida citrus industry has set a sales target for Japan of 12 million cartons (204,000 MT) in the 2002/03 season, an increase of 7 percent from the previous year's sales. The Florida Department of Citrus (FDOC) introduced the 2002 sales plan to Japanese traders in November. Key components of the plan to increase grapefruit sales in Japan's food service and food processing sectors as well as in the fresh produce sector are:

- To expand grapefruit sales in cities on the Sea of Japan, where grapefruit sales are significantly less than in Pacific Coast cities, and
- To develop new menus for restaurants and convenience stores, including grapefruit salads for restaurants, grapefruit sour drinks for Japanese "izakaya" pub restaurants, and cut-fruit deserts for convenience stores.

FDOC also continues to promote the health effects of Florida grapefruit to Japanese consumers.

The first shipment of the 2002/03 Florida grapefruit arrived in Japan in mid-October and were traded at Tokyo's wholesale market at 4,000 yen (\$33.01) for a 17-kg box of large sized grapefruit, 3,500 yen (\$28.88) for medium sized fruit and 3,200 yen (\$26.40) for small grapefruit. By late November, traders accumulated sufficient inventory of Florida grapefruit so that early-season prices stabilized at about 3,300 yen (\$27.23) for a 17-kg box of large sized fruit and 2,800 - 3,000 yen (\$23.10 - \$24.75) for medium to small grapefruit. Current retail prices for U.S. grapefruit in Tokyo supermarkets are 128 - 148 yen (\$1.05 - \$1.22) for medium sized fruit.

Sunkist's Oroblanco Made a Successful Debut in the Japanese Market

California Oroblanco grapefruit successfully debuted in Japan. Oroblancos were imported from late-October through late-November, beating Israeli Sweeties to the supermarket shelves and cutting into their sales. Approximately 100,000 cartons (1,700 metric tons) of Oroblanco were shipped to Japan in the 2002/03 season and were traded at 2,000 - 2,300 yen (\$16.50 - \$18.98) for a 17-kg carton (FOB price at Tokyo port warehouses). Tokyo supermarkets sold Oroblanco grapefruits at 158 yen (\$1.30) for a medium sized fruit. This year's Oroblanco had a good flavor and appropriate sweetness and Japanese traders expect good sales in the future.

Fierce Competition Forces Israel to Reduce Expected Export of Sweeties

Fierce competition from domestic mikans, California Oroblancos and Florida grapefruit has led to Israeli plans to ship only 560,000 cartons (9,520 MT) of Sweeties to Japan in the 2002/03 season, down 26 percent from the previous

season. Previously, the bulk of Israel Sweetie sales were in November and December, before consumers began looking for Florida grapefruits. Now, with the Sunkist's Oroblanco success and Florida providing quality fruit earlier in the season, Israel has reduced their annual Sweetie exports to Japan, and is forecast to do so again this season.

In mid-November, 274,000 cartons (4,658 MT) of Israel Sweeties from the 2002 crop arrived in Japan. The quality of this season's crop was fair and Tokyo traders were pleased with the number of medium and large sized fruit. Currently, medium to large sized Israel Sweeties are traded at approximately 2,300 yen (\$18.98) for a 17-kg carton (FOB price at Tokyo port warehouses).

Japanese Lemon Market Oversupplied in the summer of 2002

After the serious shortage of fresh lemons in the Japanese market in 2001, with wholesale prices, in some cases, skyrocketing to over 8,000 yen (\$66.02) for a 17-kg box in August 2001, this season traders over-compensated. Early commitments to purchase fresh lemons led to 37,307 MT of lemons being imported from June through September 2002, up approximately 20 percent from the previous season. As a result, the nation's fresh lemon inventory reached a record high of approximately 470,000 cartons (7,990 MT) in mid-August and Tokyo wholesale prices plummeted to an average of 3,300 yen (\$27.23) for a 17-kg box for all sizes. Traders anticipated large lemon sales this year and significantly increased imports from the Southern Hemisphere, including from Chile, South Africa, Australia and New Zealand, as well as maintaining imports from California.

Prices and inventories stabilized by mid-September 2002. Since September, Arizona has been the predominant lemon supplier, providing approximately 70,000 cartons (1,190 MT). Arizona lemons were traded at the Tokyo wholesale market at 4,000 – 4,500 yen (\$33.01 - \$37.14) for a 17-kg box of large to medium sized fruit and 3,500 yen (\$28.89) for small sizes. Tokyo supermarkets sold U.S. lemons for 100 yen (\$0.82) for a large lemon and 178 yen (\$1.46) for a bag of two lemons.

Chilean lemons were the principal competing product, providing lemons from July through September. The quality and flavor of Chilean lemons was reportedly excellent, according to Japanese citrus traders, and traded at 3,500 – 3,800 yen (\$28.89 - \$31.36) for a 17-kg box of all sizes, higher than their California counterparts. California lemons traded at around 3,300 yen (\$27.23) per box during the same period.

Imports of Concentrated Orange Juice Declined 16 Percent in 2001/02

Japan imported 96,629 MT (at Brix 65 degrees) of orange juice in the 2001/02 season, down approximately 16 percent from the previous season. Decreased orange production in Brazil significantly affected Japan's concentrated orange juice imports. Currently, Brazil provides Japan over 76 percent of the nation's orange juice supply. Japanese juice traders anticipate that the tight market situation for Brazilian orange juice will continue for a few more years. The U.S. exported 12,395 MT (at Brix 65 degrees) of orange juice to the Japanese market in the 2001/02 season, unchanged from the previous season.

Grapefruit Gains Large Inroads into the Japan's Juice Market

"Chuhai" drinks, grapefruit juice mixed with Japanese vodka and sold in cans or made fresh at Japanese style "izakaya"

pub restaurants, contributed significantly to increased sales in the 2001/02 season. Total grapefruit juice imports were up over 20 percent from the previous season, to 29,925 MT (at Brix 45 degrees) or \$53.185 million (CIF). The U.S. supplied over 65 percent at 20,119 MT (at Brix 45 degrees) in 2001/02.

In fact, Japan's major beverage manufacture (Suntory) had to suspend sales of their best-selling grapefruit drink, Gokuri, this fall when the supply of Florida grapefruit juice could not keep up with sales. In the first six months of sales, Suntory exceeded sales forecast by 60 percent, selling 5.4 million cases of Gokuri. When supplies of Florida grapefruit ran out, Suntory refused to substitute another juice and suspended the sales of Gokuri, in late-November, 2002. Suntory will resume production of Gokuri, when Florida's next crop of grapefruit juice becomes available, in early April 2003. Gokuri is packed in an aluminum bottle (360 milliliter) and sold at Tokyo supermarkets at 100 - 120 yen (\$0.82 - \$0.99) per bottle.

Despite new Tariff Codes, High Import Duties Remain on Citrus Products

Several new HS code changes were made effective January 1, 2002. In addition to HS 2009.11 and HS 2009.19, HS 2009.12 was established for orange juice. HS 2009.21 and HS 2009.29 replaced HS 2009.20, for grapefruit juice. HS 2009.31-211 and HS 2009.39-211 replaced HS 2009.30-211 for lemon juice.

All duties are charged on a CIF basis. These duties are not subject to further reductions outside of the next round of World Trade Organization negotiations. The applicable import duties for citrus products are as follows:

TARIFF CODE (HS)	DESCRIPTION	DUTY RATE (%)
0805.10-000	Fresh Orange, Imports during the December-May period	32 %
	Fresh Orange, Imports during the June-November period	16 %
0805.40-000	Fresh Grapefruit	10 %
0805.30-010	Fresh Lemon	Free
2009.11-110	Orange Juice, Frozen, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	25.5 %
2009.11-190	Orange Juice, Frozen, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.11-210	Orange Juice, Frozen, Not containing added sugar, Not more than 10% by weight of sucrose	21.3 %

2009.11-290	Orange Juice, Frozen, Not containing added sugar, Other	25.5 %
2009.12-110	Orange Juice, Not frozen, of a Brix value not exceeding 20, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	25.5 %
2009.12-190	Orange Juice, Not frozen, of a Brix value not exceeding 20, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.12-210	Orange Juice, Not frozen, of a Brix value not exceeding 20, Not containing added sugar, Not more than 10% by weight of sucrose	21.3 %
2009.12-290	Orange Juice, Not frozen, of a Brix value not exceeding 20, Not containing added sugar, Other	25.5 %
2009.19-110	Orange Juice, Other, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	25.5 %
2009.19-190	Orange Juice, Other, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.19-210	Orange Juice, Other, Not containing added sugar, Not more than 10% by weight of sucrose	21.3 %
2009.19-290	Orange Juice, Other, Not containing added sugar, Other	25.5 %
2009.21-110	Grapefruit Juice, Of a Brix value not exceeding 20, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	23 %
2009.21-190	Grapefruit Juice, Of a Brix value not exceeding 20, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.21-210	Grapefruit Juice, Other, Not more than 10% by weight of sucrose	19.1 %
2009.21-290	Grapefruit Juice, Other, Other	25.5 %
2009.29-110	Grapefruit Juice, Other, Containing added sugar, Not more than 10% by weight of sucrose, naturally and artificially contained	23 %

2009.29-190	Grapefruit Juice, Other, Containing added sugar, Other	29.8% or 23 yen/kg, whichever is the greater
2009.29-210	Grapefruit Juice, Other, Other, Not more than 10% by weight of sucrose	19.1 %
2009.29-290	Grapefruit Juice, Other, Other, Other	25.5 %
2009.31-211	Lemon Juice, Of a Brix value not exceeding 20, Not containing added sugar, Not more than 10% by weight of sucrose	6 %
2009.39-211	Lemon Juice, Of a Brix value exceeding 20, Not containing added sugar, Not more than 10% by weight of sucrose	6 %

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PS&D Tables and Trade Matrices

Fresh Orange PS&D Table

PSD Table						
Country	Japan					
Commodity	Fresh Oranges				(HECTARES)(1000 TREES)(1000 MT)	
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		10/2000		10/2001		10/2002
Area Planted	1450	1450	1350	1330	0	1260
Area Harvested	1450	1450	1350	1330	0	1260
Bearing Trees	870	870	810	798	0	756
Non-Bearing Trees	0	0	0	0	0	0
TOTAL No. Of Trees	870	870	810	798	0	756
Production	19	19	19	18	0	17
Imports	132	132	125	99	0	100
TOTAL SUPPLY	151	151	144	117	0	117
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	149	149	142	115	0	115
Processing	2	2	2	2	0	2
TOTAL DISTRIBUTION	151	151	144	117	0	117

Orange Juice PS&D Table

PSD Table						
Country	Japan			65	Degrees Brix	
Commodity	Juice, Orange				(MT)	
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		10/2000		10/2001		10/2002
Deliv. To Processors	2	2	2	2	0	2
Beginning Stocks	10000	10000	15000	15000	20000	15000
Production	200	200	200	200	0	200
Imports	116245	116245	110000	96629	0	95000
TOTAL SUPPLY	126445	126445	125200	111829	20000	110200
Exports	0	0	0	0	0	0
Domestic Consumption	111445	111445	105200	96829	0	95200
Ending Stocks	15000	15000	20000	15000	0	15000
TOTAL DISTRIBUTION	126445	126445	125200	111829	0	110200

Fresh Orange Import Trade Matrix

Import Trade Matrix			
Country	Japan		
Commodity	Fresh Oranges		
Time period	Oct. - Sept.	Units:	Metric Tons
Imports for:	2000		2001
U.S.	110789	U.S.	78393
Others		Others	
South Africa	9375	South Africa	8114
Australia	6867	Australia	6501
Chile	3007	Chile	3951
Spain	1216	Spain	1648
Mexico	417	Mexico	391
New Zealand	142	Swaziland	241
Swaziland	103	New Zealand	99
Total for Others	21127		20945
Others not Listed	3		4
Grand Total	131919		99342

Orange Juice Import Trade Matrix

Import Trade Matrix			
Country	Japan		
Commodity	Juice, Orange		
Time period	Oct. - Sept.	Units:	Metric Tons
Imports for:	2000		2001
U.S.	12952	U.S.	12395
Others		Others	
Brazil	95477	Brazil	73848
Belize	4713	Mexico	3945
Italy	1190	Italy	3050
Australia	608	Belize	1457
Mexico	442	Australia	759
Israel	344	Spain	248
Canada	178	Israel	217
Netherlands	134	Canada	145
Pakistan	49	Cuba	129
Austria	45	South Korea	111
Total for Others	103180		83909
Others not Listed	113		325
Grand Total	116245		96629

Fresh Orange Wholesale Price Table

Prices Table			
Country	Japan		
Commodity	Fresh Oranges		
Prices in	Yen	per uom	KG
Year	2001	2002	% Change
Jan	167	242	44.91%
Feb	168	215	27.98%
Mar	174	195	12.07%
Apr	198	196	-1.01%
May	197	181	-8.12%
Jun	175	161	-8.00%
Jul	173	148	-14.45%
Aug	186	159	-14.52%
Sep	149	170	14.09%
Oct	137		-100.00%
Nov	167		-100.00%
Dec	231		-100.00%
Exchange Rate	121.17	Local currency/US \$	

Fresh Grapefruit PS&D Table

PSD Table						
Country	Japan					
Commodity	Fresh Grapefruit				(HECTARES)(1000 TREES)(1000 MT)	
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		10/2000		10/2001		10/2002
Area Planted	0	0	0	0	0	0
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
TOTAL No. Of Trees	0	0	0	0	0	0
Production	0	0	0	0	0	0
Imports	274	274	275	277	0	285
TOTAL SUPPLY	274	274	275	277	0	285
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	274	274	275	277	0	285
Processing	0	0	0	0	0	0
TOTAL DISTRIBUTION	274	274	275	277	0	285

Grapefruit Juice PS&D Table

PSD Table						
Country	Japan					
Commodity	Juice, Grapefruit				(MT)	
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		10/2000		10/2001		10/2002
Deliv. To Processors	0	0	0	0	0	0
Beginning Stocks	2000	2000	2000	2000	2000	1000
Production	0	0	0	0	0	0
Imports	24794	24794	25000	29925	0	32000
TOTAL SUPPLY	26794	26794	27000	31925	2000	33000
Exports	0	0	0	0	0	0
Domestic Consumption	24794	24794	25000	30925	0	32000
Ending Stocks	2000	2000	2000	1000	0	1000
TOTAL DISTRIBUTION	26794	26794	27000	31925	0	33000

Fresh Grapefruit Import Trade Matrix

Import Trade Matrix			
Country	Japan		
Commodity	Fresh Grapefruit		
Time period	Oct. - Sept.	Units:	Metric Tons
Imports for:	2000		2001
U.S.	203287	U.S.	209262
Others		Others	
South Africa	48483	South Africa	52545
Israel	15946	Israel	9907
Swaziland	6143	Swaziland	5009
China	39	Cuba	75
Cuba	38	Chile	41
Taiwan	16		
Total for Others	70665		67577
Others not Listed	4		1
Grand Total	273956		276840

Grapefruit Juice Import Trade Matrix

Import Trade Matrix			
Country	Japan		
Commodity	Juice, Grapefruit		
Time period	Oct. - Sept.	Units:	Metric Tons
Imports for:	2000		2001
U.S.	21125	U.S.	20119
Others		Others	
Israel	1281	Israel	7022
Belize	886	Cuba	1010
Cuba	739	Italy	437
Australia	299	Australia	444
Netherlands	148	Belize	296
Italy	110	Netherlands	219
Canada	71	Iceland	114
Austria	40	Mexico	96
		Canada	33
		Austria	31
Total for Others	3574		9702
Others not Listed	95		104
Grand Total	24794		29925

Fresh Grapefruit Wholesale Price Table

Prices Table			
Country	Japan		
Commodity	Fresh Grapefruit		
Prices in	Yen	per uom	KG
Year	2001	2002	% Change
Jan	132	158	19.70%
Feb	139	153	10.07%
Mar	163	160	-1.84%
Apr	169	167	-1.18%
May	167	162	-2.99%
Jun	157	151	-3.82%
Jul	146	139	-4.79%
Aug	142	136	-4.23%
Sep	128	132	3.12%
Oct	132		-100.00%
Nov	170		-100.00%
Dec	163		-100.00%
Exchange Rate	121.17	Local currency/US \$	

Fresh Lemon PS&D Table

PSD Table						
Country	Japan					
Commodity	Fresh Lemons				(HECTARES)(1000 TREES)(1000 MT)	
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		10/2000		10/2001		10/2002
Area Planted	0	0	0	0	0	0
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
TOTAL No. Of Trees	0	0	0	0	0	0
Production	2	2	2	2	0	2
Imports	84	84	90	89	0	90
TOTAL SUPPLY	86	86	92	91	0	92
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	86	86	92	91	0	92
Processing	0	0	0	0	0	0
TOTAL DISTRIBUTION	86	86	92	91	0	92

Lemon Juice PS&D Table

PSD Table						
Country	Japan					
Commodity	Juice, Lemon				(MT)	
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		10/2000		10/2001		10/2002
Deliv. To Processors	0	0	0	0	0	0
Beginning Stocks	2000	2000	2000	2000	2000	1500
Production	0	0	0	0	0	0
Imports	11749	11749	11000	12506	0	13500
TOTAL SUPPLY	13749	13749	13000	14506	2000	15000
Exports	0	0	0	0	0	0
Domestic Consumption	11749	11749	11000	13006	0	13500
Ending Stocks	2000	2000	2000	1500	0	1500
TOTAL DISTRIBUTION	13749	13749	13000	14506	0	15000

Fresh Lemon Import Trade Matrix

Import Trade Matrix			
Country	Japan		
Commodity	Fresh Lemons		
Time period	Oct. - Sept.	Units:	Metric Tons
Imports for:	2000		2001
U.S.	65054	U.S.	65165
Others		Others	
Chile	12799	Chile	15766
South Africa	3031	South Africa	4141
Australia	1899	Australia	2267
New Zealand	989	New Zealand	1421
Spain	99	Spain	207
South Korea	16		
Total for Others	18833		23802
Others not Listed	2		2
Grand Total	83889		88969

Lemon Juice Import Trade Matrix

Import Trade Matrix			
Country	Japan		
Commodity	Juice, Lemon		
Time period	Oct. - Sept.	Units:	Metric Tons
Imports for:	2000		2001
U.S.	1064	U.S.	591
Others		Others	
Israel	5405	Israel	5066
Italy	3019	Italy	3814
Argentina	1950	Argentina	2782
Chile	248	Chile	191
France	43	Spain	47
Spain	11		
Total for Others	10676		11900
Others not Listed	9		15
Grand Total	11749		12506

Fresh Lemon Wholesale Price Table

Prices Table			
Country	Japan		
Commodity	Fresh Lemons		
Prices in	Yen	per uom	KG
Year	2001	2002	% Change
Jan	166	216	30.12%
Feb	159	212	33.33%
Mar	158	199	25.95%
Apr	212	202	-4.72%
May	235	245	4.26%
Jun	232	311	34.05%
Jul	339	318	-6.19%
Aug	389	251	-35.48%
Sep	288	192	-33.33%
Oct	256		-100.00%
Nov	233		-100.00%
Dec	214		-100.00%
Exchange Rate	121.17	Local currency/US \$	

Fresh Tangerine PS&D Table

PSD Table						
Country	Japan					
Commodity	Fresh Tangerines				(HECTARES)(1000 TREES)(1000 MT)	
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		10/2000		10/2001		10/2002
Area Planted	74130	74130	71210	71350	0	69430
Area Harvested	70640	70640	67930	67750	0	66070
Bearing Trees	42384	42384	40758	40650	0	39642
Non-Bearing Trees	6282	6282	5904	6480	0	6048
TOTAL No. Of Trees	48666	48666	46662	47130	0	45690
Production	1398	1398	1532	1527	0	1376
Imports	13	13	13	10	0	10
TOTAL SUPPLY	1411	1411	1545	1537	0	1386
Exports	5	5	5	5	0	5
Fresh Dom. Consumption	1285	1292	1410	1404	0	1271
Processing	121	114	130	128	0	110
TOTAL DISTRIBUTION	1411	1411	1545	1537	0	1386

Tangerine Juice PS&D Table

PSD Table						
Country	Japan					
Commodity	Juice, Tangerine				(MT)	
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		10/2000		10/2001		10/2002
Deliv. To Processors	86000	86000	90000	98000	0	80000
Beginning Stocks	10000	10000	4000	4000	2000	3000
Production	8600	8600	9000	9800	0	8000
Imports	0	0	0	0	0	0
TOTAL SUPPLY	18600	18600	13000	13800	2000	11000
Exports	0	0	0	0	0	0
Domestic Consumption	14600	14600	11000	10800	0	9000
Ending Stocks	4000	4000	2000	3000	0	2000
TOTAL DISTRIBUTION	18600	18600	13000	13800	0	11000

Fresh Tangerine Export Trade Matrix

Export Trade Matrix			
Country	Japan		
Commodity	Fresh Tangerines		
Time period	Oct. - Sept.	Units:	Metric Tons
Exports for:	2000		2001
U.S.	106	U.S.	292
Others		Others	
Canada	4346	Canada	4666
North Korea	130	Hong Kong	122
New Zealand	87	North Korea	106
Hong Kong	43	Singapore	33
South Korea	28	Guam	30
Northern Mariana	26	Northern Mariana	28
Singapore	14	United Kingdom	7
Guam	12	Malaysia	4
Total for Others	4686		4996
Others not Listed	8		2
Grand Total	4800		5290

Fresh Tangerine Import Trade Matrix

Import Trade Matrix			
Country	Japan		
Commodity	Fresh Tangerines		
Time period	Oct. - Sept.	Units:	Metric Tons
Imports for:	2000		2001
U.S.	4910	U.S.	5252
Others		Others	
South Korea	3571	Chile	2348
Chile	1977	Australia	1292
Australia	1611	New Zealand	834
New Zealand	766	South Korea	299
Taiwan	92	Taiwan	56
		China	10
Total for Others	8017		4839
Others not Listed	1		3
Grand Total	12928		10094

Fresh Tangerine Wholesale Price Table

Prices Table			
Country	Japan		
Commodity	Fresh Tangerines		
Prices in	Yen	per uom	KG
Year	2001	2002	% Change
Jan	242	126	-47.93%
Feb	241	137	-43.15%
Mar	215	145	-32.56%
Apr	462	258	-44.16%
May	1079	970	-10.10%
Jun	841	831	-1.19%
Jul	755	656	-13.11%
Aug	677	597	-11.82%
Sep	307	348	13.36%
Oct	167		-100.00%
Nov	127		-100.00%
Dec	124		-100.00%
Exchange Rate	121.17	Local currency/US \$	

Fresh Citrus, Other PS&D Table

PSD Table						
Country	Japan					
Commodity	Fresh Citrus,Other				(HECTARES)(1000 TREES)(1000 MT)	
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		10/2000		10/2001		10/2002
Area Planted	4350	4350	4260	4140	0	3980
Area Harvested	4330	4330	4240	4100	0	3940
Bearing Trees	2598	2598	2544	2460	0	2364
Non-Bearing Trees	36	36	36	72	0	72
TOTAL No. Of Trees	2634	2634	2580	2532	0	2436
Production	85	85	83	86	0	88
Imports	0	0	0	0	0	0
TOTAL SUPPLY	85	85	83	86	0	88
Exports	0	0	0	0	0	0
Fresh Dom. Consumption	82	82	80	83	0	85
Processing	3	3	3	3	0	3
TOTAL DISTRIBUTION	85	85	83	86	0	88

Fresh Citrus, Other Wholesale Price Table

Prices Table			
Country	Japan		
Commodity	Fresh Citrus,Other		
Prices in	Yen	per uom	KG
Year	2001	2002	% Change
Jan	218	194	-11.01%
Feb	191	163	-14.66%
Mar	172	135	-21.51%
Apr	162	116	-28.40%
May	163	126	-22.70%
Jun	146	117	-19.86%
Jul	98	80	-18.37%
Aug	92	78	-15.22%
Sep	59	61	3.39%
Oct	105		-100.00%
Nov	220		-100.00%
Dec	225		-100.00%
Exchange Rate	121.17	Local currency/US \$	