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Greece

Canned Deciduous Fruit

Annual

1999

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Report Highlights:

Due to favorable weather conditions, 330,000 metric tons of Greek peaches are available for processing in 1999. In addition, withdrawals are forecast to reach 236,000 mt, approximately 93% of the total allowable EU withdrawal levels for Greece, Italy and Spain. Canned apricot production in 1999 is expected to reach 12,000 mt compared to 6,200 mt in 1998 and canned fruit mixtures should reach 5,000 mt compared to 4,500 for the same period. Canned peach exports for MY 1998 totaled over 222,000 mt, a decrease of 17% from MY 1997 due to a shorter crop.

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Executive Summary

The total utilization of the 1999 Greek peach crop is estimated to reach 900,000 MT, a 219 percent increase over 1998. It should be emphasized, however, that both the 1997 and 1998 peach crops were short, damaged by adverse weather conditions. The 900,000 m.t. of the 1999 crop, considered a normal one, includes approximately 330,000 m.t. of processed peaches with 236,000 m.t. destined for withdrawal, approximately 93 percent of the total allowable EU level (Greece, Italy and Spain).

The weather conditions this season were in general very favorable with ample precipitation resulting in an abundant crop. The low temperatures of late March did not adversely affect the crops and only small scale and limited damages were reported due to early summer hail storms. The crops were about a week to ten days earlier this year due to the late spring and early summer warm weather. Harvesting was completed, in most cases under ideal to normal conditions. The quality of the crops, both peaches and apricots, delivered to processors this year was better than the prior two seasons. Present indications are that peach deliveries to processors this year will reach a total of about 300,000 mt, as compared to 223,200 m.t. in 1998, while apricot deliveries are believed to have reached 12,000 m.t. against 6,200 m.t. a year earlier. Canned fruit mixtures this season are anticipated to reach about 5,000 m.t. as compared to 4,500 m.t. in 1998. Production of both apricots and canned mixtures has been declining in recent years.

Canned peach exports for the 1998 CY totaled 222,573 m.t. as compared to 268,728 m.t. in 1997, a decrease of almost 17 percent. Canned mixture exports during CY 1998 totaled only 900 m.t. as compared to 3,832 m.t. the prior year, while canned apricot exports in 1998 totaled 12,296 m.t. as compared to 13,303 in 1997. The withdrawal of peaches in 1998 was limited to only about 2,600 m.t due to the very short crop. It is yet too early to give a figure for the 1999 withdrawal of peaches, but it will likely be considerably higher. The limitation of withdrawals for 1999, as set by the EU, is for up to 40 percent of the marketed production.

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PRODUCTION

General

Present production estimates for fresh peaches, nectarines and apricots for the last three years as carried by MOA are shown in the following table:

	1997 M e	1998 tric Tons	1999 s
PEACHES			
Clingtone	158,000	272,000	668,000
Freestone	82,000	139,000	232,000
TOTAL PEACHES	240,000	411,000	900,000
NECTARINES	24,000	52,000	100,000
APRICOTS	44,000	25,000	70,000

The weather conditions this season were again favorable through mid March with ample precipitation. The low temperature recorded in the second half of March did not adversely affect the crops. Weather conditions from April on were again favorable which lead to normal crops for peaches, nectarines and apricots. At present, indications are that the 1999 peach, nectarine and apricot crops will be at high levels which will create problems, especially for peaches since the EU has set a withdrawal ceiling of 254,700 MT for the entire community from the 1999 peach crop as per EU Reg. No 1097/99 of May 27, 1999. The nectarine withdrawal ceiling established with the same regulation is set at 83,700 MT. The quality of both peaches and apricots is good and the size of fruit normal. Both peach and apricot crops are about a week early.

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A) Canned Peaches

The 1999 deliveries of peaches to processors are at present estimated to be close to 300,000 MT as compared to 223.200 MT delivered in 1998. Yields obtained last year averaged 17.05 kgs of fresh peaches per case of 24/1 kg cans, compared to 17.08 kgs for the 1997 year. An analysis of the total utilization of the 1999 peach crop of about 1,000,000 MT, still a forecast figure, is given in the following table:

	Unit: MT
Processed for Canned Peaches	300,000
Processed for other products (puree and diced frozen)	30,000
Fresh Domestic Consumption	190,000
Fresh Exports	70,000
TOTAL MARKETED PEACHES	590,000
Withdrawals (40% of marketed)	236,000
Hail damage (estimated)	50,000
Farm Use and Waste	24,000
TOTAL	900,000

The quality of the packed products this past season was fair to good. There were a total of 27 plants that canned peaches in the 1998 season, the same number as in 1997. The minimum price to growers in 1998 based on EU Reg. No 1733/98 of August 4,1998 was set at 30.768 ECU /100 kgs net. The comparable minimum price for 1999 was set by EU Reg. No 1275/99 of June 17, 1999 at 28.368 EURO/100 kgs net and reflects about an 8 percent decrease over that of 1998. Actual prices paid by processors this year are close to 93 drs/kg (0,31 \$/kg) which is the price set by EU for the year (exchange rate is about 328 drs per 1 EURO).

\$1.00 U.S = about 305 drachmas in mid August

1 EURO = about \$ 1.075

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B) Canned Fruit Mixtures

The production of canned fruit mixtures during 1998 is finally estimated at about 4,500 MT. as compared to 1,809 MT in 1997. Present early indications are that the 1999 canned mixture production will be close to 5,000 MT. As usual over 95 percent of the canned fruit mixtures are in consumer size packs of ½ kg and 1 kg cans with the balance in 3 kgs (A9 and A10) cans. The volume of canned diced peaches, equivalent to half peaches canned in syrup utilized by processors in the 1998/99 season for the production of fruit mixtures is estimated at 2,400 MT (peaches plus syrup). The corresponding volume of fresh pears was about 2,000 MT. There were only 2 plants that processed fruit mixtures in 1998, the same number as in 1997. The minimum price to growers for Williams pears to be used in processing, as set by EU Reg. No 1734/98 of August 4, 1998 was again set at 39.925 ECU/100 kgs net the same as the prior year 1997. Based on EU Reg. No 1305/99 of June 21, 1999. The minimum price to growers for Williams & Rocha pears to be used in processing was set at 35.552 EURO per 100 kgs net reflecting about a 9.5 percent decrease over that of 1998.

C) Canned Apricots

The 1999 deliveries of apricots to processors are not expected to exceed 12,000 MT due to the fact that most of the crop, although large in volume, is unsuitable for canned product because of the presence of the sharka virus. The volume of apricots delivered to processors during the 1998 year is finally estimated at 6,200 MT, which produced a total of 8,200 MT of canned product (fruit plus syrup). Yields obtained in 1998 averaged about 15.49 kgs of fresh apricots per case of 24/1 kg cans as compared to 15.90 kgs for 1997. There were only 5 plants that processed apricots in syrup/juice or water in 1998, compared to 7 a year earlier. Since there are no canneries dedicated to processing only apricots some canneries focused on other products, such as peaches.

The average price that the processors paid to growers during this 1999 season ranged between 70 and 90 drs/kg (0.23-0.30 \$/kg). In addition, the processors pay another 20 drs/kg (\$ 0.06/kg) to cover transportation to plants as well as loading and unloading. The final price (cost of fruit plus transportation and handling) during 1998 ranged between 220 and 240 drs/kg (\$0.78 to \$ 0.87 per kg).

CONSUMPTION

The annual domestic consumption of canned peaches, excluding quantities used in the production of canned fruit mixtures, is estimated between 5,000 and 6,000 MT, while that of canned mixtures and canned apricots ranges between 800 and 1,200 MT each. The annual consumption of these canned fruits is influenced to some degree by the availability of fresh fruit, prices and the severity of the winter weather. It should be noted however, that in the case of peaches, the domestic consumption figures shown in the PS & D table include the quantities of diced peaches used in the production of canned mixtures. Over 80 percent of the domestic consumption is offered in retail sizes with the balance marketed in institutional can sizes of 3 kgs (A9 and A10) and 5 kgs (A12).

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STOCKS

As indicated in past reports, actual stock data for canned deciduous fruits are not available from any source. However, various industry sources suggested that stocks of canned peaches on June 30, 1999 due to the strong demand, totaled only about 3,000 MT (147,000 cases of 24/1 kg cans), practically all from the 1998 crop. Stocks of canned mixtures and canned apricots continue to be very small. Practically all stocks on hand are of an exportable quality in consumer size cans.

TRADE

A) Canned Peaches

Exports of canned peaches during CY 1998 totaled 222,573 MT; exports to the U.S. that year totaled 632 MT. Corresponding figures for CY 1997 were 268,728 and 2,860 MT while comparable 1996 CY were 345,649 and 3,678 MT respectively. Sales of the 1998 production of canned peaches thus far have been nearly completed, with over 98 percent of the tonnage produced contracted and shipped.

The actual ex-factory 1998 prices for canned peaches started at relatively low levels. As the season progressed, ex-factory prices increased considerably since the processors had to pay the higher costs involved due to the poor quality of the fruit delivered. Thus added cost increased labor costs and lowered the plants' productivity. The 1998 evolution of ex-factory prices for canned peaches are shown in the following table:

Canned Peaches	July 1998	mid August 1998	Nov-Dec 1998 on
in 24/1 kg case		Dollars	per case
Choice	13.05-13.50	16.80-17.40	18.20-19.40
Good Standard	12.00-12.65	15.15-16.25	17.00-18.20
Standard	11.00-11.85	14.00-14.60	15.90-17.00

Early in 1999, prices quoted for canned peaches were quite depressed due to the expected very large peach crop on hand, and were quoted only on the choice quality at about \$13.60 per 24 x 1kgs case. The processors are not eager at present (mid August) to commit themselves for good standard and standard quality product. However present ex-factory quotations heard are at \$12.50 and \$11.60 respectively for good standard and standard quality product per 24/1kg can case.

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imports, which totaled 3,628 MT. None of these imports came from the U.S. and over 96 percent came from EU countries. It should be remembered that these relatively large canned peach imports during 1997 and 1998 were basically due to low domestic production during these two years and the fact that the processors had to cover their export commitments and had to short the domestic market.

B) Canned Mixtures

Exports of canned mixtures declined further during CY 1998 due to the inability of Greek canners to compete with their Italian counterparts totaling only 900 MT as compared to 3,832 MT in 1997 and 2.337 MT in 1996. The EU continued to absorb over 90 percent of the Greek canned mixtures exported in 1998. The ex-factory export prices for good standard and standard quality product for the 1998 pack ranged from \$ 22.35 to \$ 23.60 and \$20.00 to \$21.20 per 24/1 kg case respectively. Imports of canned mixtures increased considerably during the 1998 CY, due to the short Greek pack, and totaled 1,232 MT as compared to 305 MT during the 1997 CY and 261 MT during the 1996 CY. Practically all canned mixtures imported come from EU countries.

C) Canned Apricots

Exports of canned apricots during CY 1998 totaled 12,296 MT down slightly from the 13,303 MT exported during the prior calendar year. There were no exports to the U.S. in 1998 and none in 1997 with 170 MT exported during the 1996 CY. Over 93 percent of canned apricots were exported to EU countries about the same percentage as the prior year. Export ex-factory prices during the 1998-99 year for peeled product were given in our report GR-9033 of Mar. 15, 1999.

The 1999 ex-factory prices quoted at present for 1999 packed fruit are as follows:

	Dollars per 24/1 kg case
Choice	\$15.15-16.25
Good Standard	\$13.50-14.60
Standard	\$11.90-13.00

As production this year is anticipated to be substantially higher than a year earlier, exports are expected to also increase. Imports of canned apricots continue to be very low. Total 1998 CY imports amounted to only 138 MT as compared to 373 MT imported during the 1997 CY. The EU continues to be by far the principal supplier.

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POLICY

A) Canned Peaches

With regard to peaches and nectarines the GOG continues to implement policies based on EU guidelines. Basic EU Reg. No 2200/96 of Oct. 28, 1996 established among other things the gradual reduction of the quantities to be withdrawn. As of Jan. 1, 1998 the quantities of peaches and nectarines withdrawn were set at no more than 45 percent of the total quantity of the fruit marketed by the group of growers. This percentage was further lowered to 40 percent as of Jan. 1, 1999, the third year of its application and will be further lowered to 10 per cent as of Jan. 1, 2002. Total quantity of fruit marketed means fruit exported or sold in the domestic market, either fresh or for processing.

As regards withdrawal prices set by the same regulation for the year 1997/98 and on, these were covered in detail in our annual report GR-7031 of Sept. 15, 1997. This withdrawal price for 1999 is set at 13.18 EURO per 100 kgs/net. Based on EU Reg. No 1097/99 of May 27, 1999 the threshold levels for peaches and nectarines for the 1999/2000 marketing period and for the entire EU were adjusted to 254,700 MT and 83,700 MT as against 260,800 and 81,600 MT respectively in effect the previous year. The quantity of peaches withdrawn during the 1998 season totaled only 2,600 MT as against 7,300 the prior year, mostly of freestone peaches. The limited uprooting for both peaches and nectarines for a total combined area of 2,780 hectares. As covered in our last year's annual report GR-8025 of Oct. 13, 1998 is continuing. The minimum price to growers for fruit delivered to processors this season is given earlier under "Production".

The EU quota for total EU canned peach production for 1999 remained unchanged at 582,000 MT net (fruit plus syrup). The processing aid to packers for the 1999 processing season was set at 6.103 EURO per 100 kgs net (fruit plus syrup/ juice) per EU Reg. No 1275/99 of June 17, 1999. The corresponding 1998 processing aid to packers was 6.065 ECU.

Interest rates quoted at present by the Agricultural Bank of Greece for short and medium term loans to processors/exporters are 17% and 16% percent respectively. Depending on the customer's rating the short term loan interest may be lowered by up to 3 additional percentage points. The present rate of inflation runs at or below 2.5 percent as compared to about 5.0 percent a year earlier. There are no export subsidies for canned peaches. The GOG decided recently to spend about \$ 325,000 to promote canned peaches in the Russian market through the semi governmental Organization for the Promotion of Exports. Peaches packed in water are not covered by the EU processing aid and thus the volume produced of such product continues to be negligible. The custom tariff rates for imports from third countries, including the U.S. have been lowered as of July 1, 1999 and are at present as follows:

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Common Custom	Custom Rate	Common Custom	Custom Rate
Tariff Code	Percent Ad Valorem	Tariff Code	Percent Ad Valorem
20087061	20.0	20087092	15.8
20087069	18.3	20087094	19.2
20087071	20.0	20087099	19.2
20087079	18.3		

The value added tax continues to be levied at the 8 percent rate.

No changes in import regulations have taken place in recent years and further details can be found in the 1994 report. The special rebate established by EU Reg. No 426/86 to cover part of the cost of sugar in the case of exports to third countries continues to be in effect. This special rebate is continuously adjusted. As of mid July 1999 it stands at 45.46 EURO/100 kgs of sugar which corresponds to 149.11 drs/kg (49¢/kg), provided this sugar is imported.

A joint proposal for the potential reform to the EU canned fruit-regime was presented to the Greek Ministry of Agriculture by representatives of four countries (U.S., Chile, Argentina, Australia) on June 23, 1999. The Greek Ministry of Agriculture indicated its unwillingness to reform its canned fruit regime further, unless instructed to do so by the European Commission.

C) Canned Mixtures

The peach and pear portions of canned fruit mixtures, which account for about 80 percent of the pack (reaches 45% and pears 35%) are covered by EU price policies i.e. minimum grower prices, processing aid and withdrawal prices. As regards peaches, this information is covered in detail in the earlier section of this report under «Canned Peaches». Minimum grower's price for Williams and Rocha pears for this 1999 season was set by EU Reg. No 1305 of June 21, 1999 as covered earlier in this report. The processing aid for the final product pear portion plus syrup in EURO per 100 kgs net for this 1999/2000 campaign, based on the above mentioned regulation, has again been lowered and is set at 11.886 EUROs/100 kgs net reflecting a drop of about 5 percent over that of a year earlier. The EU quota for total EU production of canned William and Rocha pear varieties for this 1999/2000 season remained unchanged at 102,805 MT net (fruit plus syrup/juice). Like peaches, pears packed in water are not covered by the EU processing aid and thus the volume produced this past season is negligible, if any.

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The withdrawal prices for pears for this 1999 season have been set by EU Reg. No 2200/96 of Oct. 28, 1996 and are covered in detail in our GR-7031 of Sept. 15, 1997. The 1998/99 withdrawal prices (July 1998 through August 1999) as set by the above mentioned regulation was 9.82 EUROs/100 kgs and is further lowered for the 1999/2000 period to 9.46 EURO's/100 kgs net. The exchange rate for EUROs to drachmas fluctuates daily, this range for the period Jan. 1, 1999 through mid August was 321 to 328 drachmas per EURO. At present mid August it is 323 drachmas. The corresponding exchange rate of dollar to drachmas at present mid August is 303 drachmas. The amount of pears withdrawn during the 1998/99 year was only 700 m.tons. The custom tariff rates for canned mixtures for imports from third countries, including the U.S. have been lowered as of July 1, 1999 and are at present as follows:

Common Custom	Custom Rate	Common Custom	Custom Rate
Tariff Code	Percent Ad Valorem	Tariff Code	Percent Ad Valorem
20089251	12.8	20089292	13.4
20089259	18.3	20089293	19.2
20089272	9.9	20089294	13.4
20089274	14.2	20089296	19.2
20089276	14.0	20089297	13.4
20089278	20.0	20089298	19.2

Import regulations as well as sugar rebate for canned mixtures exported are identical to these covered under «canned Peaches».

C) Canned Apricots

Although the 1999 apricot production is estimated at about 70,000 m.tons due to the very favorable growing conditions the fruit suitable for canning, on a year in year out basis, due to the wide spread of the sharka virus is relatively small rarely exceeding 10,000 m.tons. Canned apricots, as mentioned in past reports, are not covered by EU policies (such as minimum price to growers and processing aid to packers); only withdrawal prices are established by the EU. The withdrawal price for apricots for this 1999 season has been set by the EU Reg. No 2200/96 of Oct. 28, 1996 and is 17.01 EURO's per 100 kgs/net as compared to 17.95 ECU per 100 kgs/net of a year earlier. It is yet too early to indicate whether any quantities of apricots were withdrawn during this season more so that withdrawal prices are considered too low. The range of prices paid to growers by processors this 1999 season for apricots to be canned ranged between 70 and 90 drs/kg as compared to 150 to 230 drs/kg paid in 1998.

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The custom tariff rates for canned apricots have been lowered as of July 1, 1999 and are at present as follows:

Common Custom	Custom Rate	Common Custom	Custom Rate
Tariff Code	Percent Ad Valorem	Tariff Rate	Percent Ad Valorem
20085061	20.0	20085092	14.2
20085069	18.3	20085094	19.2
20085071	21.7	20085099	19.2
20085079	20.0		

Import regulations as well as sugar rebate for canned apricots exported are identical to those covered under "Canned Peaches".

These rates apply to imports from third countries that have no preferential treatment agreement, including the U.S. import regulations.

Exchange Rates:

1997	\$1.00 U.S. =	272.74 Drachmas
1998	\$1.00 U.S.=	294.30 Drachmas
1999	\$1.00 U.S.=	300.44 Drachmas

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PS&D Table, Canned Peaches

PSD Table						
Country	Greece					
Commodity	Canned Peac	hes			(MT)(MT, N	let Weight)
	Revised	1997	Preliminary	1998	Forecast	1999
	Old	New	Old	New	Old	New
Market Year Begin		07/1997		07/1998		07/1999
Deliv. To Processors	147000	147200	230000	223200	0	300000
Beginning Stocks	62206	62206	5206	1506	11206	3006
Production	176000	175800	275000	267000	0	360000
Imports	4000	4500	2000	3000	0	2000
TOTAL SUPPLY	242206	242506	282206	271506	11206	365006
Exports	230000	234000	265000	260000	0	340000
Domestic Consumption	7000	7000	6000	8500	0	9000
Ending Stocks	5206	1506	11206	3006	0	16006
TOTAL DISTRIBUTION	242206	242506	282206	271506	0	365006

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Export Trade, Matrix Canned Peaches

Export Trade Matrix			
Country	Greece		
Commodity	Canned Peaches		
Time period		Units:	MT
Exports for:	1997		1998
U.S.	2860	U.S.	632
Others		Others	
France	13126	France	13421
Holland	11993	Holland	13404
Germany	83294	Germany	65024
Italy	18579	Italy	44221
U.K.	19526	U.K.	44752
Austria	11287	Austria	7241
Other EU	18894	Other EU	16358
Sub Total EU	176699	>Sub Total EU	204421
Poland	17047	Canada	6669
Canada	13057	Japan	4801
Total for Others	206803		215891
Others not Listed	59065		6050
Grand Total	268728		222573

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Import Trade Matrix, Canned Peaches

Import Trade Matrix			
Country	Greece		
Commodity	Canned Peaches		
Time period		Units:	MT
Imports for:	1997		1998
U.S.		U.S.	
Others		Others	
France	325	France	377
Holland	320	Germany	342
Germany	607	U.K.	486
U.K.	822	Italy	220
Italy	813	Other EU	63
Other EU	485	>Sub Total EU	1488
Sub Total EU	3372		
Poland	38		
Philippines	47		
Japan	30		
Total for Others	3487		1488
Others not Listed	141		57
Grand Total	3628		1545

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PS&D Table, Canned Mixtures

PSD Table						
Country	Greece					
Commodity	Canned Mixtures				(MT)(MT, Net Weight)	
	Revised	1997	Preliminary	1998	Forecast	1999
	Old	New	Old	New	Old	New
Market Year Begin		07/1997		07/1998		07/1999
Deliv. To Processors	0	0	0	0	0	0
Beginning Stocks	234	234	143	143	93	643
Production	1809	1809	1500	4500	0	5000
Imports	500	800	600	500	0	500
TOTAL SUPPLY	2543	2843	2243	5143	93	6143
Exports	1600	1700	1350	3500	0	4500
Domestic Consumption	800	1000	800	1000	0	1000
Ending Stocks	143	143	93	643	0	643
TOTAL DISTRIBUTION	2543	2843	2243	5143	0	6143

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Export Trade Matrix, Canned Mixtures

Export Trade Matrix			
Country	Greece		
Commodity	Canned Mixtures		
Time period		Units:	MT
Exports for:	1997		1998
U.S.		U.S.	
Others		Others	
BelgLuxemburg	350	Germany	96
Holland	78	U.K.	368
Germany	413	Other EU	64
U.K.	2699	>Sub Total EU	528
Other EU	113	Egypt	128
>Sub Total EU	3653	Japan	156
Canada	111		
Total for Others	3764		812
Others not Listed	68		88
Grand Total	3832		900

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Import Trade Matrix, Canned Mixtures

Import Trade Matrix			
Country	Greece		
Commodity	Canned Mixtures		
Time period		Units:	MT
Imports for:	1997		1998
U.S.		U.S.	
Others		Others	
France	6	France	80
Germany	223	Germany	668
Italy	38	U.K.	395
Other EU	37	Other EU	83
>Sub Total EU	304	>Sub Total EU	1226
Thailand	1		
Total for Others	305		1226
Others not Listed			6
Grand Total	305		1232

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PS&D Table, Canned Apricots

PSD Table						
Country	Greece					
Commodity	Canned Apricots				(MT)(MT, Net Weight)	
	Revised	1997	Preliminary	1998	Forecast	1999
	Old	New	Old	New	Old	New
Market Year Begin		07/1997		07/1998		07/1999
Deliv. To Processors	10100	10100	3000	6200	0	12000
Beginning Stocks	1144	1144	804	1204	404	154
Production	12960	12960	3600	8200	0	15600
Imports	400	300	500	250	0	200
TOTAL SUPPLY	14504	14404	4904	9654	404	15954
Exports	12500	12000	3500	8300	0	14000
Domestic Consumption	1200	1200	1000	1200	0	1200
Ending Stocks	804	1204	404	154	0	754
TOTAL DISTRIBUTION	14504	14404	4904	9654	0	15954

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Export Trade Matrix, Canned Apricots

Export Trade Matrix			
Country	Greece		
Commodity	Canned Apricots		
Time period		Units:	MT
Exports for:	1997		1998
U.S.		U.S.	
Others		Others	
France	4194	France	4229
Holland	616	Holland	536
Germany	5761	Germany	4854
Italy	465	U.K.	887
U.K.	1383	Italy	491
Other EU	328	Other EU	508
>Sub Total EU	12747	>Sub Total EU	11505
Czechia	63	Czechia	262
Poland	66	Poland	111
Russia	125	Russia	156
Total for Others	13001		12034
Others not Listed	302		262
Grand Total	13303		12296

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Import Trade Matrix, Canned Apricots

Import Trade			
Matrix			
Country	Greece		
Commodity	Canned		
	Apricots		
Time period		Units:	MT
Imports for:	1997		1998
U.S.		U.S.	
Others		Others	
France	96	France	37
Germany	157	Spain	58
Italy	44	Other EU	22
Other EU	40	>Sub Total EU	117
>Sub Total EU	337		
S. Africa	11		
Namimbia	24		
Total for Others	372		117
Others not Listed	1		21
Grand Total	373		138