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## Chile

### Dried Fruit

### Raisin Annual

### 2008

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**Report Highlights:**

Chile's raisin production is estimated to increase during the present Marketing Year due to a larger availability of grapes and good weather conditions that allowed larger amounts of grapes to be sun dried into raisins.

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Includes PSD Changes: Yes  
Includes Trade Matrix: Yes  
Annual Report  
Santiago [C1]  
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## Executive Summary

For MY2007 (Jan-Dec 2008), raisin production is expected to expand when compared to the previous year, as the availability of discarded table grapes increased due to a fall in demand by the wine industry. Another small expansion is expected for the MY2008 (Jan-Dec 2009) crop.

## Production

Raisin production in MY2006 (Jan-Dec 2007) resulted larger than our previous estimates. Increased production of table grapes together with less demand for these grapes by the wine industry and good weather with lots of sun during summer and fall, allowed producers to dry larger amounts of discarded table grapes, increasing raisin production. Raisin production in Chile is based on lower quality table grapes and those rejected from the table grape export process. The wine and concentrated juice industries are the main competitors for table grape leftovers.

Another production expansion is expected for MY2007 (Jan-Dec 2008) when compared to the previous year, in spite of a reported smaller table grape production. But smaller amounts of grapes are being destined for wine production and weather has been favorable for sun drying grapes for raisin production. It is expected that in the coming years raisin output will face less competition from the wine industry as more vineyards with wine varieties come into production.

## Consumption

Chile's best quality raisins are exported. As with most of Chile's fruits, the domestic market normally receives raisins rejected for export. Because domestic raisin consumption is small, it does not influence production or trade decisions. The main end-users of raisins are the baking, pastry and ice cream industries. Raisins are primarily used in finished products such as cakes, cookies, and ice cream. Non-industrial usage and snack consumption are both very limited.

## Trade

Over 90 percent of Chilean raisin production is exported. The Latin American market accounts for half of Chile's raisin exports and it is generally the destination for the lower quality raisins. For MY2007 (Jan-Dec 2008), exports are expected to increase again due to the greater availability of raisins.

## Stocks

Most raisin exporters have a policy of maintaining stock levels close to zero. Whenever possible, exporters prefer to sell or export all of their production. Variations in the ending stock level from one marketing year to the next, generally only means that the raisins have not yet been shipped to their destination. In MY2005 (Jan-Dec 2006) stocks increased above normal levels mainly due to a lower quality production and deliveries were delayed due to expected export price increases.

## Policy

The government does not provide direct export subsidies or play any role in setting quality standards for this product.

## Prices

Raisins currently are not a key consumer item in Chile. Consequently, neither the government nor the various exporter associations maintain retail or wholesale prices. Export prices for CY2006 averaged US\$1,350/MT, down from CY 2006 average price of US\$1,540/MT.

PSD Table									
Country	Chile								
Commodity	Raisins						(HA)(MT)		
	2006	Revised		2007	Estimate		2008	Forecast	
	USDA Official	Post Estimate	Post Estimate New	USDA Official	Post Estimate	Post Estimate New	USDA Official	Post Estimate	Post Estimate New
Market Year Begin		01/2007	01/2007		01/2008	01/2008		01/2009	01/2009
Area Planted	0	47750	48500	0	51000	51000	0	0	56170
Area Harvested	0	42600	43000	0	45200	45200	0	0	48000
Beginning Stocks	0	1016	4054	0	1454	1170	0	0	1000
Production	0	56500	61500	0	65000	67350	0	0	69000
Imports	0	0	0	0	0	0	0	0	0
Total Supply	0	57516	65554	0	66454	68520	0	0	70000
Exports	0	53500	61284	0	61800	64420	0	0	65700
Domestic Consumption	0	3400	3100	0	3100	3100	0	0	3100
Ending Stocks	0	616	1170	0	1554	1000	0	0	1200
Total Distribution	0	57516	65554	0	66454	65554	0	0	66454

<b>Export Trade Matrix</b>			
Country	Chile		
Commodity	Raisins		
Time Period	Jan-Dec	Units:	M.T.
Exports for:	2007		2008
U.S.	12322	U.S.	4587
Others		Others	
Mexico	8941	Mexico	3411
Colombia	5632	U.K.	2333
Peru	5547	Colombia	1526
U.K.	5341	Netherlands	1465
Netherlands	3048	Russia	1344
Venezuela	2957	Peru	1157
Russia	2361	Australia	730
Ecuador	2147	Germany	622
Germany	1267	France	490
Brazil	1019	Poland	446
Total for Others	38260		13524
Others not listed	10702		4112
Grand Total	61284		22223

Note: CY2008 data are for January through June only.