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## Japan

### Trade Policy Monitoring

## Japan's EPAs May Affect Existing U.S. Exports to Japan

### 2007

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**Report Highlights:**

While trade liberalization talks in the WTO framework continue to stall, Japan has chosen bilateral alternatives. As in the case with WTO, Japan's sticking point is agriculture. In over a dozen agreements, either signed or being negotiated, Japan has not made any significant concessions in agriculture. However, careful monitoring is necessary to evaluate possible affects of these FTAs/EPAs on existing U.S. agricultural exports to Japan.

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## Table of Contents

<b>Executive Summary .....</b>	<b>3</b>
<b>Japan's FTAs/EPAs at Glance .....</b>	<b>3</b>
<b>Japan's FTA/EPA Policy .....</b>	<b>4</b>
GOJ Version .....	4
MAFF Version .....	6
<b>Details of Agreements in Agriculture .....</b>	<b>7</b>
1. Signed and Enacted.....	8
Mexico.....	8
Impact on U.S. exports to Japan of the above listed items/product groups.....	12
Malaysia .....	17
The Philippines.....	21
2. Framework Agreed Upon But Detailed Agreement Not Signed .....	27
Thailand.....	27
Chile .....	29
Indonesia .....	30
Brunei .....	30
3. Currently in Negotiation: .....	30
ASEAN.....	30
Korea .....	31
GCC .....	31
4. Negotiation Forthcoming: .....	32
Vietnam.....	32
India .....	32
Australia .....	32

## Executive Summary

As trade liberalization talks in the multilateral framework have stalled, many countries have chosen bilateral free trade agreements (FTAs) or economic partnership agreements (EPAs) as alternatives in their pursuit to further economic development based on enhanced exchange of goods and services. Japan is no exception. Since its first FTA/EPA with Singapore in 2002, it has signed three additional agreements, come to a framework agreement with four, and is or will soon be negotiating six others. As in the case with WTO, Japan's sticking point in any comprehensive bilateral trade liberalization is agriculture. Although Japan's overall business community and the Ministry of Trade as well as the Ministry of Foreign Affairs are strongly pushing for expedited advance of EPAs, particularly in the Asia-Pacific region, the agricultural community and the Ministry of Agriculture, Forestry and Fisheries (MAFF) are reluctant to make any significant concessions. It appears that MAFF has been delicately crafting terms and conditions, doing just enough to avoid collapse of the agreement, but alleviating any significant impact on domestic stakeholders in agriculture. However, as many agricultural items are included in these EPAs, existing U.S. exports to Japan may be affected in some cases. Continuous careful monitoring is necessary.

## Japan's FTAs/EPAs at Glance

Partner	Status	Major Agriculture/Fisheries/Forestry Items Included
Singapore	Signed January 2002. Enacted November 2002.	Agriculture was excluded as there is practically no agricultural trade between the two countries.
Mexico	Signed September 2004. Enacted April 2005.	beef, pork, chicken, sardine, crustaceans, cuttlefish, sea urchin, dried eggs, frozen vegetables, citrus, grapes, melons, strawberries, tomato products, roasted coffee, citrus juice, veneer sheets.
Malaysia	Signed December 2005. Enacted July 2006.	duck meat, halibut, plaice, sole, sardine, herring roes, crustaceans, oyster, dried eggs, frozen vegetables, bananas, citrus, grapes, apples, pears, peaches, green tea, margarine, citrus juice, apple juice, all forestry products excepting plywood.
The Philippines	Signed September 2006.	chicken, duck meat, halibut, plaice, sole, yellowfin tuna, bonito, sardine, herring roes, crustaceans, oyster, sea urchin, whipped cream, dried eggs, frozen vegetables, bananas, pineapples, citrus, melons, roasted coffee, green tea, processed meat products, Masacobado sugar, molasses, citrus juice, pineapple juice.
Thailand	Framework agreed September 2005.	chicken (boneless), processed chicken products, processed pork products, bananas, pineapples, mangoes, citrus, shrimp, processed shrimp products, mayonnaise, salad dressing, log, lumber, fiber board.
Chile	Framework agreed September 2006.	beef, pork, chicken, silver salmon, trout, sea urchin, kiwifruit, citrus, grapes, tomato products, fiber board, particle board.
Indonesia	Framework agreed November 2006.	bananas, pineapples, mangoes, papayas, sorbitol, coffee, cocoa, shrimp, shrimp products.
Brunei	Framework agreed December 2006.	mangoes, durian, grapes, vegetable juice, prune juice, curry products, shrimp.
ASEAN	In negotiation.	To be determined.

Korea Note 1	In negotiation.	To be determined.
GCC Note 2	In negotiation.	To be determined.
Vietnam	Joint study completed. Negotiation to begin in early 2007.	To be determined.
India Note 3	Joint study completed. Negotiation to begin in early 2007.	To be determined.
Australia Note 4	Joint study completed. Start of negotiation to be decided.	To be determined.
Switzerland	Joint study ongoing.	To be determined.

Note 1: Negotiation with Korea has been suspended since November 2004.

Note 2: GCC countries are Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and UAE.

Note 3: In December 2006, the leaders of Japan and India agreed to commence negotiation in January 2007.

Note 4: In December 2006, the leaders of Japan and Australia agreed to commence negotiation within 2007.

## Japan's FTA/EPA Policy

### GOJ Version

In December 2004, the Government of Japan (GOJ) set out the "Basic Policy towards Further Promotion of Economic Partnership Agreements." The contents follow (original documents provided by Japan's Ministry of Foreign Affairs, edited by FAS/Tokyo):

1. Economic Partnership Agreements (EPAs), against the background of growing economic globalization, contribute to the development of Japan's foreign economic relations as well as the attainment of its economic interests as a mechanism to compliment the multilateral free trade system centering on the WTO. Simultaneously, EPAs facilitate promotion of structural reforms of Japan and its partners.
2. These EPAs contribute to the creation of an international environment further benefiting Japan from political and diplomatic strategies through, among other factors, fostering the establishment of an East Asia community.
3. EPAs, already signed or in negotiation, with partners in Asia are designed to realize Japan's overall policy to promote economic partnerships with East Asia as its focus, and GOJ shall make its best efforts to conclude these EPAs expeditiously.
4. In addition to the EPAs targeting Asian counties, GOJ will study possibility of negotiations with other countries/regions, taking into account the progress of the on-going negotiations as well as the importance of EPAs to Japan's economy and society. In identifying countries or regions to negotiate with, GOJ shall consider overall factors including the economic and diplomatic perspectives and the situation of these countries; more specifically, the criteria stipulated below shall be fully taken into account.

5. In that process, considering the state of economic relations with the proposed partner, GOJ shall review possible alternative measures of economic partnerships to Free Trade Agreements (FTAs), such as conclusion of an investment agreement or a mutual recognition agreement and improvement of the investment environment.
6. GOJ shall endeavor to ensure that the promotion of EPA negotiations will facilitate Japan's negotiations at the WTO.

#### Criteria for Identifying Countries/Regions

In identifying countries or regions to negotiate with, GOJ shall take the following perspectives into consideration in a comprehensive manner:

1. Creation of International Environment Beneficial to Japan
  - 1-1. Whether or not it will facilitate efforts towards community building and stability and prosperity in East Asia.
  - 1-2. Whether or not it will contribute to efforts to strengthen Japan's economic power and to tackle political and diplomatic challenges.
  - 1-3. Whether or not it will reinforce Japan's position at multilateral negotiations, including the WTO talks, through partnership and cooperation with the related countries/regions.
2. Attainment of Economic Interests of Japan as a Whole
  - 2-1. Whether or not it will substantially expand and facilitate exports of industrial, agricultural, forestry and fisheries products, trade in services, and investment, through liberalization of trade in goods and services and of investment; whether or not it will improve the business environment for Japanese business entities operating in the partner countries/regions, through harmonization of various economic systems such as protection of intellectual property rights, as well as through facilitation of movement of human resources.
  - 2-2. Whether or not it is indispensable to eliminating economic disadvantages caused by absence of an EPA/FTA.
  - 2-3. Whether or not it will contribute to stable imports of resources, safe and reliable food, and to diversification of its suppliers.
  - 2-4. Whether or not it will promote Japan's economic and social structural reforms, thereby making economic activities efficient and vibrant; whether or not, in the sectors of agriculture, forestry and fisheries, it will adversely affect Japan's food security and its on-going efforts towards structural reforms in these sectors.
  - 2-5. Whether or not it will further promote acceptance of professional or technical workers, thereby stimulating Japan's economy and society and promoting its further internationalization.
3. Situation of the Partner Countries/Regions and Feasibility to Realize EPA/FTA

- 3-1. Which products are difficult for each party to liberalize given the current trade relations between Japan and partner countries/regions; whether or not both parties are able to give appropriate consideration to such difficulties.
- 3-2. Whether or not it will cause friction or problems with other countries/regions, which might be affected in the field of trade and investment.
- 3-3. Whether or not the concerned countries/regions are capable of implementing the commitments under the WTO and EPA/FTA.
- 3-4. Whether or not an FTA focusing on tariff reduction and elimination is the best means of economic partnership with the concerned countries/regions.

### MAFF Version

The Ministry of Agriculture, Forestry and Fisheries (MAFF) apparently did not think the above document was sufficient to protect its mission. Thus, it also put out its own take on how agriculture, forestry and fisheries products must be looked at in EPAs/FTAs (original documents provided by MAFF, translated by FAS/Tokyo).

### Basic Policy on the Treatment of Agriculture, Forestry and Fisheries Products in EPAs/FTAs

#### I. Generals

1. In Japan, as per the Cabinet Decision of January 24, 2003 entitled "Regarding FY2003 Economic Forecast and Basic Attitude towards Economic and Fiscal Administration," EPAs and FTAs are to be aggressively promoted under the premise that the multilateral trading system, centering on the WTO, is to be maintained and strengthened, with EPAs and FTAs complementing the WTO.
2. As for the EPAs and FTAs currently being negotiated between the government of Japan and other governments, while paying adequate attention to assure the public of food safety and confidence; to consider the multi-functionality of agriculture, forestry and fisheries; to assure Japan's food security; and not to hinder efforts on structural reform in agriculture, forestry and fisheries, flexibility by item is to be assured, as follows, by responding to the circumstances surrounding each item and instituting exemptions to tariff elimination (either exempting or re-negotiating items), and by installing grace periods.

#### II. Specifics

1. Upon negotiating, based on the above I-2, while responding to each country's interest to the utmost, exempt-items will be set aside for those for which tariff elimination is difficult, including items that fall into Tariff Rate Quotas (TRQ), Import Quotas (IQ) and those for which the protection-effect by tariff is high.
2. As to items whose tariffs will be eliminated as a result of negotiation, grace periods will be installed.
3. In addition, bilateral safeguards will be established so that, in the case where an increase in imports causes damage to domestic production, it is designed that tariff rates will be raised to the scheduled rates under WTO or applied rates.
4. Further, by assessing the various impacts that accompany tariff elimination, measures will be considered to reduce such impacts as necessary.

5. Appropriate rules pertaining to country-of-origin will be made in order to prevent detour-imports.
6. Based on the situation in each negotiating country as well as the pace of progress in negotiation, an appropriate balance will be maintained between tariff negotiation and cooperation. As to the cooperation extended to each country, attention will be paid to direct export expansion to Japan (i.e. the boomerang effect).
7. In an effort to expand opportunities for exporting Japan's agriculture, forestry and fisheries products and foods, tariff elimination will be sought, while responding to the circumstances surrounding each country and each item.
8. In other areas such as food sanitation and animal/plant health related measures, attention will be given to assure the public of food safety and confidence; and to avoid negative repercussions on domestic agriculture, forestry and fisheries.

In a nutshell, Japan's basic policy going into EPA/FTA negotiation is to exclude all sensitive items. Therefore, MAFF's task is to delicately craft terms and conditions, just enough to avoid collapse of the agreement, but to alleviate any significant impact on domestic stakeholders in agriculture.

### **Details of Agreements in Agriculture**

For the purpose of clarity Post put the current status of Japan's EPAs in the following four categories:

1. Agreements signed and enacted:  
Mexico, Malaysia and the Philippines.
2. Framework agreed but detailed agreements not signed:  
Thailand, Chile, Indonesia and Brunei.
3. Currently in negotiation:  
ASEAN, Korea and GCC.
4. Negotiation forthcoming:  
Vietnam, India and Australia.

For Category 1, detailed information on the content of the agreements, along with specific HS codes (for noteworthy items) will be described later in this report. As to Mexico, since two full years of post-EPA trade data are available (on the calendar year basis), Post made a preliminary assessment as to the level of impact of the Mexico-Japan FTAs on U.S., exports to Japan for some of the products and product categories involved.

For Category 2, content of the framework agreements will be described. Specific HS codes are not finalized.

For Category 3 and 4, description of the current status as well as major export items from these countries/regions to Japan is provided.

## 1. Signed and Enacted

## Mexico

Signed: September 2004.

Enacted: April 2005.

Item	Content of agreement	HS code	Base Tariff	
Beef	10MT of zero tariff quota established for the first two years for market development purpose.	0201.20.000	38.5%	
		0201.30.010	38.5%	
		0201.30.020	38.5%	
	TRQ established at 3,000 MT in the third year, expanded to 4,000 MT in the fourth year and to 5,000 MT in the fifth year.	0201.30.030	38.5%	
		0201.30.090	38.5%	
		0202.20.000	38.5%	
	In-quota tariff: 10% reduction from the base rate.	0202.30.010	38.5%	
		0202.30.020	38.5%	
		0202.30.030	38.5%	
		0202.30.090	38.5%	
		0206.10.010	12.8%	
		0206.21.000	12.8%	
	Pork	TRQ established at 38,000 MT in the first year, expanded to 53,000 MT in the second year, to 65,000 MT in the third year, to 74,000 MT in the fourth year, and to 80,000 MT in the fifth year.	0206.22.000	12.8%
			0206.29.010	12.8%
			0206.29.020	38.5%
In-quota tariffs reduced from 4.3% to 2.2%, 8.5% to 4.3% respectively (over the Gate Price.)		0206.29.090	21.3%	
		0203.12.023	4.3% over Gate Price	
		0203.12.021	4.3% over Gate Price	
		0203.12.022	4.3% over Gate Price	
		0203.19.023	4.3% over Gate Price	
		0203.19.021	4.3% over Gate Price	
		0203.19.022	4.3% over Gate Price	
<i>See the section below for the details of the Gate Price system.</i>	0203.22.023	4.3% over Gate Price		
	0203.22.021	4.3% over Gate Price		
	0203.22.022	4.3% over Gate Price		
	0203.29.023	4.3% over Gate Price		
	0203.29.021	4.3% over Gate Price		
Tariff set at 4.3%.	0203.29.022	4.3% over Gate Price		
	0206.49.093	4.3% over Gate Price		
	0206.49.092	4.3% over Gate Price		
	0206.49.099	4.3% over Gate Price		
	0210.11.010	8.5% over Gate Price		
	0210.11.020	8.5% over Gate Price		
	0210.12.010	8.5% over Gate Price		
	0210.12.020	8.5% over Gate Price		
	0210.19.010	8.5% over Gate Price		
	0210.19.020	8.5% over Gate Price		
Chicken	10MT of zero tariff quota established for the first year for market development purpose.	0206.49.091	4.3%	
		0207.11.000	11.9%	
		0207.12.000	11.9%	

		0207.13.100	8.5%
	TRQ established at 2,500 MT in the second year, expanded to 4,000 MT in the second year, to 6,000 MT in the third year, and to 8,500 MT in the fifth year.	0207.13.200	11.9%
		0207.14.210	8.5%
		0207.14.220	11.9%
	In-quota tariff: 10% reduction from the base rate.		
Sardine			
Fresh/chilled	20% tariff reduction from the given preferential rate,	0302.61.010	3.5%
Frozen	or 3.0%, whichever is higher.	0303.71.010	6.0%
Crustaceans	Immediate tariff elimination	All of 0306	0 to 10%
Cuttlefish	Immediate tariff elimination	0307.41.010	3.5%
		0307.49.110	3.5%
	20% tariff reduction from the given preferential rate, or 3.0%, whichever is higher.	0307.41.090	5.0%
		0307.91.390	5.0%
	Tariff set at 3.0%.	0307.49.190	5.0%
Sea Urchin (fresh/chilled)	Tariff elimination in six equal annual installments.	0307.91.110	7.0%
Dried eggs	Tariff elimination in four equal annual installments.	0408.11.000	18.8%
		0408.91.000	21.3%
	Tariff elimination in six equal annual installments.	0408.19.000	20.0%
		0408.99.000	21.3%
			or 48 Yen/kg
			or 51 Yen/kg
Honey	TRQ established at 600 MT in the first year, expanded to 1,000 MT in the fifth year. In-quota tariff: 0%.	0409.00.000	25.5%
Onions	Tariff elimination in six equal installments. Note: Difference between the CIF price and 73.70 yen per kg or 8.5%, whichever is higher.	0703.10.012	Note
Frozen vegetables			
Peas	Tariff elimination in six equal annual installments.	0710.21.000	8.5%
Beans	Tariff elimination in six equal annual installments.	0710.22.000	8.5%
Spinach	Tariff elimination in six equal annual installments.	0710.30.000	6.0%
Sweet corn	Tariff elimination in six equal annual installments.	0710.40.000	10.6%
Broccoli	Tariff elimination in six equal annual installments.	0710.80.010	6.0%
Burdock	Tariff elimination in eight equal annual installments.	0710.80.030	12.0%
Walnuts	Tariff elimination in six equal annual installments.	0802.31.000	10.0%
	Plant quarantine issues unresolved.	0802.32.000	10.0%
Oranges	10MT of zero tariff quota established for the first two years for market development purpose.  TRQ established at 2,000 MT in the third year, expanded to 3,000 MT in the fourth year, and to	0805.10.000	16.0% or 32.0%

	4,000 MT in the fifth year.  In-quota tariff: Halved from 16% to 8% in June-November period; from 32% to 16% in December-May period.		
Grapefruit	Tariff elimination in six equal annual installments.	0805.40.000	10.0%
Grapes	Tariff elimination in four equal annual installments. (Applies to those imported during April-July period.)	0806.10.000	17.0%
Melons	Tariff elimination in six equal annual installments.	0807.11.000	6.0%
		0807.19.000	6.0%
Pears	Tariff elimination in eight equal annual installments. <b>Plant quarantine issues unresolved.</b>	0808.20.000	4.8%
Cherries	Tariff elimination in eight equal annual installments. <b>Plant quarantine issues unresolved.</b>	0809.20.000	8.5%
Peaches	Tariff elimination in eight equal annual installments. <b>Plant quarantine issues unresolved.</b>	0809.30.000	6.0%
Strawberries	Tariff elimination in four equal annual installments.  Tariff elimination in six equal annual installments.	0810.10.000	6.0%
		0811.10.100	9.6%
		0811.10.200	12.0%
Raspberries, etc. (frozen)	Tariff elimination in four equal annual installments.	0811.90.130	4.8%
		0811.90.230	3.0%
Coffee (roasted)	Tariff elimination in four equal annual installments.	0901.21.000	10.0%
		0901.22.000	10.0%
Safflower Oil	Tariff elimination in six equal annual installments.	1512.11.210	8.5Yen/kg
		1512.11.220	10.4Yen/kg
		1512.19.090	10.4Yen/kg
Processed Tomato products	Tariff elimination in six equal annual installments.  Tariff elimination in eight equal annual installments. TRQ set at 1,000 MT. In-quota tariff: 0%	2002.10.000	7.6%
		2002.90.290	7.6%
		2002.90.100	13.4%
		2002.90.221	16.0%
Asparagus/ Prepared	Tariff elimination in six equal annual installments.  Tariff elimination in eight equal annual installments.	2004.90.211	17.0%
		2005.60.010	16.0%
		2005.60.020	12.0%
Orange juice	TRQ established at 4,000 MT in the first year, expanded to 4,250 MT in the second year, to 5,100 MT in the third year, to 5,950 MT in the fourth year, and to 6,500 MT in the fifth year (on concentrate basis).  In-quota tariff: 50% reduction from the base rate.	2009.11.110	25.5%
		2009.11.190	29.8%
			or 23 Yen/kg
		2009.11.210	21.3%
		2009.11.290	25.5%
		2009.12.110	25.5%
		2009.12.190	29.8%
			or 23 Yen/kg
		2009.12.210	21.3%
		2009.12.290	25.5%
		2009.19.110	25.5%
		2009.19.190	29.8%
	or 23 Yen/kg		
2009.19.210	21.3%		
2009.19.290	25.5%		

Grapefruit juice	Tariff elimination in eight equal annual installments.	2009.21.110	23.0%	
		2009.21.190	29.8%	
			or 23Yen/kg	
		2009.21.210	19.1%	
		2009.21.290	25.5%	
		2009.29.110	23.0%	
		2009.29.190	29.8%	
			or 23Yen/kg	
Tomato juice	TRQ established at 140 MT.	2009.50.200	21.3%	
	In-quota tariff: Zero.			
Grape juice	Tariff elimination in six equal annual installments.	2009.61.110	23.0%	
		2009.61.190	29.8%	
			or 23 Yen/kg	
		2009.61.200	19.1%	
		2009.69.110	23.0%	
Wood products	Tariff elimination in four equal annual installments.	2009.69.210	19.1%	
		4408.10.110	3.6%	
		4408.10.190	3.6%	
		4408.31.110	3.6%	
		4408.31.190	3.6%	
		4408.39.110	3.6%	
		4408.39.120	3.6%	
		4408.39.510	3.6%	
		4408.39.520	3.6%	
		4408.39.410	3.6%	
		4408.39.420	3.6%	
		4408.90.110	3.6%	
		4408.90.120	3.6%	
	4408.90.510	3.6%		
	4408.90.520	3.6%		
		Tariff elimination in six equal annual installments.	4409.20.110	4.5%
		Tariff elimination in ten equal annual installments.	4410.21.010	3.6%
			4410.21.020	3.0%
			4410.29.010	3.6%
			4410.29.020	3.0%
	4410.31.010		3.6%	
	4410.31.020		3.0%	
	4410.32.010		3.6%	
	4410.32.020		3.0%	
	Tariff elimination in four equal annual installments.	4410.33.010	3.6%	
		4410.33.020	3.0%	
		4410.39.010	3.6%	
		4410.39.020	3.0%	
	Tariff elimination in six equal annual installments.	4410.90.010	4.74%	
	Tariff elimination in four equal annual installments.	4410.90.020	3.96%	

		4412.22.090	3.6%
		4412.23.090	3.6%
		4412.29.090	3.6%
		4412.92.090	3.6%
	Tariff elimination in six equal annual installments.	4420.90.010	6.0%
		4421.90.091	6.0%

Source: Compiled by FAS/Tokyo based on information provided by Japan's Ministry of Foreign Affairs.

#### Japan's Gate Price system for pork imports

The gate price system began in 1995 as a mechanism negotiated in the Uruguay Round and strongly resembles a variable levy. If pork meat imports, priced at entry into Japan, are valued at or above the gate price, then they pay a simple tariff of 4.3 percent. If their value is lower than the gate price, the importer must pay the difference between the import value and the gate price as a duty. The 4.3 percent specific duty is then also applied. For pork meat, the current gate price is roughly \$4,460/MT (524 yen/kilo at current exchange rates). In practice, the gate price is compared with the average value of the invoice on a shipment, which is usually one or more containers. The system puts disproportionately high tariffs on lower-valued pork cuts. (See GAIN Report JA6071.)

#### Impact on U.S. exports to Japan of the above listed items/product groups

Since many variables are involved, it is difficult to conclusively evaluate the impact of the above terms and conditions on U.S. exports to Japan. However, a simple but useful first analysis is to compare Japan's pre-EPA imports from Mexico and the U.S. with post-EPA imports. Post used very simple criteria to show where any impact has shown or might occur.



No or negligible change in U.S. value of exports pre versus post EPA, and/or no advance by Mexico observed.



Drop in U.S. exports observed; need to analyze other factors carefully.



Significant drop in U.S. exports and/or significant advance by Mexico observed.

Source: Ministry of Finance  
(in million U.S. Dollars)

#### Beef

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.112	0.002	17.430	57.848	50.201	5.848	54.025	923.8%
Share	0.0%	0.0%	0.8%	2.4%	2.3%	0.3%	2.3%	
USA	1,039.360	1,586.930	7.003	0.489	57.458	877.764	28.974	3.3%
Share	56.2%	59.2%	0.3%	0.0%	2.6%	39.9%	1.3%	
TOTAL	1,847.803	2,678.690	2,080.954	2,405.305	2,207.871	2,202.482	2,306.588	104.7%

#### Pork

	Pre EPA	Post EPA	Pre EPA	Post EPA	Post/Pre

	2002	2003	2004	2005	2006	average	average	%
Mexico	204.987	179.674	183.470	177.527	188.107	189.377	182.817	96.5%
Share	5.4%	4.6%	3.8%	4.0%	5.6%	4.6%	4.7%	
USA	1,219.673	1,263.221	1,434.941	1,475.752	1,165.071	1,305.945	1,320.412	101.1%
Share	32.2%	32.6%	30.1%	33.1%	34.8%	31.5%	33.8%	
TOTAL	3,793.681	3,875.426	4,767.549	4,456.449	3,348.946	4,145.552	3,902.698	94.1%

## Chicken

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
Share	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	62.548	53.999	42.843	43.115	32.018	53.130	37.567	70.7%
Share	7.1%	7.3%	6.1%	5.1%	4.7%	6.9%	4.9%	
TOTAL	877.263	741.623	697.429	845.400	675.388	772.105	760.394	98.5%

## Fish

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
Share	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	116.199	126.697	112.328	107.561	104.916	118.408	106.239	89.7%
Share	3.4%	3.9%	3.4%	3.4%	3.4%	3.6%	3.4%	
TOTAL	3,440.605	3,229.500	3,312.932	3,119.998	3,074.364	3,327.679	3,097.181	93.1%

## Dried Eggs

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
Share	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	24.063	23.198	20.354	41.549	29.051	22.538	35.300	156.6%
Share	56.2%	55.5%	49.7%	57.3%	57.9%	53.8%	57.6%	
TOTAL	42.832	41.807	40.993	72.461	50.195	41.877	61.328	146.4%

## Honey

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.444	0.569	0.415	0.413	0.057	0.476	0.235	49.4%
Share	0.8%	0.9%	0.6%	0.7%	0.1%	0.8%	0.4%	
USA	0.922	1.362	1.383	1.203	0.534	1.222	0.869	71.1%
Share	1.6%	2.2%	2.1%	2.1%	0.9%	2.0%	1.5%	
TOTAL	56.373	62.030	65.089	57.603	61.933	61.164	59.768	97.7%

## Onions

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA

<i>Share</i>	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	0.038	0.302	0.030	0.055	0.152	0.123	0.104	83.9%
<i>Share</i>	5.4%	13.3%	4.7%	14.8%	12.8%	10.3%	13.2%	
TOTAL	0.703	2.264	0.638	0.372	1.192	1.202	0.782	65.1%

## Frozen Vegetables

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	6.381	6.200	4.520	3.809	3.470	5.700	3.640	63.8%
<i>Share</i>	4.2%	4.2%	2.8%	2.2%	2.0%	3.7%	2.1%	
USA	47.593	48.660	43.971	42.557	44.227	46.741	43.392	92.8%
<i>Share</i>	31.3%	32.6%	26.9%	24.8%	25.0%	30.2%	24.9%	
TOTAL	151.908	149.329	163.588	171.768	177.116	154.942	174.442	112.6%

## Walnuts

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
<i>Share</i>	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	40.983	39.663	43.734	46.600	62.103	41.460	54.352	131.1%
<i>Share</i>	88.2%	89.0%	89.8%	88.9%	89.9%	89.0%	89.5%	
TOTAL	46.492	44.586	48.688	52.400	69.073	46.589	60.737	130.4%

## Citrus (oranges and grapefruit)

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.266	0.113	0.174	0.000	0.000	0.184	0.000	0.0%
<i>Share</i>	0.1%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	
USA	258.843	245.051	267.267	207.912	214.029	257.054	210.971	82.1%
<i>Share</i>	81.4%	75.7%	74.3%	68.4%	76.4%	77.0%	72.3%	
TOTAL	318.079	323.750	359.794	303.853	280.121	333.874	291.987	87.5%

## Grapes

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.221	0.037	0.039	0.192	0.071	0.099	0.132	132.8%
<i>Share</i>	1.2%	0.2%	0.2%	1.0%	0.4%	0.5%	0.7%	
USA	5.418	6.540	10.810	5.826	6.038	7.589	5.932	78.2%
<i>Share</i>	29.5%	33.7%	44.6%	29.1%	37.2%	36.7%	32.7%	
TOTAL	18.345	19.407	24.217	20.007	16.248	20.656	18.128	87.8%

## Melons

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	19.819	23.519	31.159	26.256	22.539	24.832	24.398	98.2%
<i>Share</i>	66.1%	68.1%	70.5%	71.0%	70.3%	68.5%	70.7%	
USA	6.660	7.706	7.757	6.497	6.114	7.374	6.306	85.5%

<i>Share</i>	22.2%	22.3%	17.5%	17.6%	19.1%	20.3%	18.3%	
TOTAL	29.992	34.555	44.216	36.964	32.061	36.254	34.513	95.2%

## Pears

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
<i>Share</i>	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
<i>Share</i>	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
TOTAL	0.285	0.051	0.519	0.240	0.218	0.285	0.229	80.4%

## Cherries

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
<i>Share</i>	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	93.860	93.865	95.492	96.188	61.468	94.406	78.828	83.5%
<i>Share</i>	97.8%	98.6%	98.3%	99.0%	98.3%	98.2%	98.7%	
TOTAL	95.950	95.175	97.166	97.191	62.540	96.097	79.866	83.1%

## Peaches

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
<i>Share</i>	0.0%	0.0%	0.0%	0.0%	NA	0.0%	0.0%	
USA	0.032	0.043	0.141	0.091	0.000	0.072	0.046	63.2%
<i>Share</i>	61.5%	100.0%	63.8%	93.8%	NA	68.4%	93.8%	
TOTAL	0.052	0.043	0.221	0.097	0.000	0.105	0.049	46.0%

## Strawberries (fresh and frozen)

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	2.440	1.222	1.103	0.408	0.205	1.588	0.307	19.3%
<i>Share</i>	3.1%	1.6%	1.5%	0.6%	0.3%	2.1%	0.4%	
USA	50.786	46.827	49.222	41.076	44.341	48.945	42.709	87.3%
<i>Share</i>	65.4%	62.8%	65.5%	59.7%	61.8%	64.6%	60.7%	
TOTAL	77.705	74.578	75.125	68.845	71.787	75.803	70.316	92.8%

## Other berries (frozen)

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
<i>Share</i>	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	12.615	14.719	17.526	19.369	24.147	14.953	21.758	145.5%
<i>Share</i>	35.7%	32.3%	33.6%	31.5%	29.2%	33.7%	30.2%	
TOTAL	35.371	45.542	52.175	61.447	82.594	44.363	72.021	162.3%

## Coffee (roasted)

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.115	0.265	0.189	0.233	0.622	0.190	0.428	225.4%
Share	0.3%	0.7%	0.5%	0.6%	1.3%	0.5%	1.0%	
USA	19.462	18.561	17.281	18.394	20.866	18.435	19.630	106.5%
Share	56.7%	51.9%	48.5%	45.0%	43.3%	52.3%	44.1%	
TOTAL	34.325	35.795	35.651	40.848	48.197	35.257	44.523	126.3%

## Safflower oil

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
Share	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	21.628	17.895	16.473	17.454	15.848	18.665	16.651	89.2%
Share	98.9%	98.1%	97.9%	97.9%	100.0%	98.3%	98.9%	
TOTAL	21.867	18.240	16.832	17.823	15.848	18.980	16.836	88.7%

## Tomato products

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.006	0.010	0.008	0.007	0.005	0.008	0.006	75.0%
Share	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	1.745	1.604	1.578	1.544	2.394	1.642	1.969	119.9%
Share	2.5%	2.0%	1.5%	1.4%	2.5%	1.9%	1.9%	
TOTAL	70.128	81.342	102.935	107.238	97.674	84.802	102.456	120.8%

## Asparagus (frozen/prepared)

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
Share	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	0.017	0.000	0.000	0.000	0.129	0.006	0.065	1138.2%
Share	0.2%	0.0%	0.0%	0.0%	2.1%	0.1%	0.9%	
TOTAL	8.216	7.895	7.608	7.503	6.127	7.906	6.815	86.2%

## Citrus juice (orange and grapefruit)

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	5.314	2.237	1.915	6.039	4.896	3.155	5.468	173.3%
Share	2.8%	1.3%	1.0%	3.0%	2.2%	1.7%	2.6%	
USA	49.576	44.252	43.314	32.091	18.735	45.714	25.413	55.6%
Share	25.9%	25.9%	23.4%	15.9%	8.6%	25.0%	12.1%	
TOTAL	191.734	170.999	185.171	201.440	218.447	182.635	209.944	115.0%

## Tomato juice

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
Share	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	0.062	0.025	0.000	0.005	0.000	0.029	0.003	8.6%
Share	5.6%	2.3%	0.0%	0.6%	0.0%	2.3%	0.3%	
TOTAL	1.108	1.076	1.643	0.783	1.050	1.276	0.917	71.8%

## Grape juice

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
Share	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	17.918	15.214	15.604	15.065	15.485	16.245	15.275	94.0%
Share	40.7%	35.9%	29.9%	24.7%	24.1%	35.1%	24.4%	
TOTAL	44.035	42.425	52.205	60.916	64.238	46.222	62.577	135.4%

## Wood products

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	0.000	0.000	0.000	0.000	0.000	0.000	0.000	NA
Share	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
USA	6.756	2.264	4.368	3.616	2.857	4.463	3.237	72.5%
Share	3.0%	0.9%	1.3%	1.2%	0.7%	1.6%	0.9%	
TOTAL	227.711	263.113	349.017	307.346	394.032	279.947	350.689	125.3%

## TOTAL

	Pre EPA			Post EPA		Pre EPA average	Post EPA average	Post/Pre %
	2002	2003	2004	2005	2006			
Mexico	252.184	227.740	250.805	285.642	280.076	243.576	282.859	116.1%
Share	2.2%	1.9%	2.0%	2.3%	2.5%	2.0%	2.4%	
USA	3,096.756	3,658.598	2,253.420	2,224.008	1,927.982	3,002.925	2,075.995	69.1%
Share	27.1%	30.4%	17.9%	17.8%	17.4%	25.0%	17.6%	
TOTAL	11,432.564	12,039.242	12,582.359	12,514.300	11,057.261	12,018.055	11,785.781	98.1%

## Malaysia

Signed: December 2005.

Enacted: July 2006.

Item	Content of agreement	HS code	Base Tariff
Duck meat	Tariff elimination in eight equal annual installments.	0207.32.100	9.6%
		0207.35.100	9.6%
Halibut Fresh/chilled Frozen	Tariff elimination in six equal annual installments.	0302.21.000	3.5%
		0303.31.000	3.5%
Plaice	Tariff elimination in six equal annual installments.		

Fresh/chilled		0302.22.000	3.5%
Frozen		0303.32.000	3.5%
Sole	Tariff elimination in six equal annual installments.		
Fresh/chilled		0302.23.000	3.5%
Frozen		0303.33.000	3.5%
Sardine	Tariff elimination in six equal annual installments.		
Fresh/chilled		0302.61.090	3.5%
Frozen		0303.71.090	3.5%
Herring roes	Tariff elimination in six equal annual installments.		
Fresh/chilled		0302.70.010	5.6%
Frozen		0303.80.010	4.0%
Salted	Tariff elimination in eight equal annual installments.	0305.20.010	8.4%
On tangles		0305.20.040	10.0%
Crustaceans	Tariff elimination in six equal annual installments.	0306.14.090	4.0%
	Tariff elimination in eight equal annual installments.	0306.19.090	7.0%
	Tariff elimination in six equal annual installments.	0306.21.200	4.0%
		0306.22.200	4.0%
		0306.23.200	4.0%
	Tariff elimination in eight equal annual installments.	0306.29.190	7.0%
	Tariff elimination in six equal annual installments.	0306.29.210	4.0%
	Tariff elimination in eight equal annual installments.	0306.29.290	10.0%
Oysters	Tariff elimination in eight equal annual installments.	0307.10.200	10.5%
Dried eggs	Tariff elimination in sixteen equal annual installments.	0408.11.000	18.8%
		0408.91.000	21.3%
		0408.19.000	20.0%
		0408.99.000	21.3%
			or 48 Yen/kg
			or 51 Yen/kg
Tomatoes	Tariff elimination in six equal annual installments. <b>Plant quarantine issues unresolved.</b>	0702.00.000	3.0%
Onions	Tariff elimination in sixteen equal annual installments. Note: Difference between the CIF price and 73.70 yen per kg or 8.5%, whichever is higher.	0703.10.012	Note
Frozen vegetables			
Potatoes	Tariff elimination in eight equal annual installments.	0710.10.000	8.5%
Peas	Tariff elimination in eight equal annual installments.	0710.21.000	8.5%
Beans	Tariff elimination in eight equal annual installments.	0710.22.000	8.5%
Spinach	Tariff elimination in six equal annual installments.	0710.30.000	6.0%
Sweet corn	Tariff elimination in eight equal annual installments.	0710.40.000	10.6%
Broccoli	Tariff elimination in six equal annual installments.	0710.80.010	6.0%
Burdock	Tariff elimination in eleven equal annual installments.	0710.80.030	12.0%
Bamboo Shoots (dried)	Tariff elimination in eight equal annual installments.	0712.90.010	7.5%
Walnuts	Tariff elimination in eight equal annual installments.	0802.31.000	10.0%
		0802.32.000	10.0%
Bananas	TRQ established at 1,000 MT. In-quota tariff: Zero.	0803.00.100	Note

	Note: 10.0% during April-September period. 20.0% during October-March period.		
Oranges	Tariff elimination in sixteen equal annual installments.  Note: 16.0% during June-November period. 32.0% during December-May period. <b>Plant quarantine issues unresolved.</b>	0805.10.000	Note
Grapefruit	Tariff elimination in eight equal annual installments. <b>Plant quarantine issues unresolved.</b>	0805.40.000	10.0%
Grapes	Tariff elimination in eleven equal annual installments. Those imported during March-October period. <b>Plant quarantine issues unresolved.</b>	0806.10.000	17.0%
	Tariff elimination in eight equal annual installments. Those imported during November-February period. <b>Plant quarantine issues unresolved.</b>	0806.10.000	7.8%
Melons	Immediate tariff elimination.	0807.11.000	6.0%
	Tariff elimination in six equal annual installments. <b>Plant quarantine issues unresolved.</b>	0807.19.000	6.0%
Apples	Tariff elimination in eleven equal annual installments. <b>Plant quarantine issues unresolved.</b>	0808.10.000	17.0%
Pears	Tariff elimination in six equal annual installments. <b>Plant quarantine issues unresolved.</b>	0808.20.000	4.8%
Cherries	Tariff elimination in eight equal annual installments. <b>Plant quarantine issues unresolved.</b>	0809.20.000	8.5%
Peaches	Tariff elimination in six equal annual installments. <b>Plant quarantine issues unresolved.</b>	0809.30.000	6.0%
Strawberries	Tariff elimination in six equal annual installments.	0810.10.000	6.0%
	Tariff elimination in eight equal annual installments.	0811.10.100	9.6%
	Tariff elimination in eleven equal annual installments.	0811.10.200	12.0%
Kiwifruit	Tariff elimination in six equal annual installments.	0810.50.000	6.4%
Raspberries, etc. (frozen)	Immediate tariff elimination.	0811.20.100	4.8%
		0811.20.200	3.0%
Sour cherries (frozen)	Tariff elimination in eleven equal annual installments.	0811.90.140	6.9%
Peaches/Pears (frozen)	Tariff elimination in eight equal annual installments.	0811.90.150	7.0%
		0811.90.240	7.0%
Cherries (preserved)	Tariff elimination in sixteen equal annual installments.	0812.10.000	17.0%
Green tea	Tariff elimination in sixteen equal annual installments.	0902.10.000	17.0%
		0902.20.200	17.0%
Black tea	Tariff elimination in eleven equal annual installments.	0902.30.010	12.0%
	Tariff elimination in sixteen equal annual installments.	0902.30.090	17.0%
		0902.40.220	17.0%
Margarine	Tariff reduced in three stages: To 28.0% from the first year; To 26.0% from the fourth year; and To 25.0% from the sixth year.	1517.10.000	29.8%
Preserved fish			

Salmon	Tariff elimination in eight equal annual installments.	1604.11.010	7.2%
Anchovy	Tariff elimination in eight equal annual installments.	1604.16.000	7.2%
Herring roes	Tariff elimination in eight equal annual installments.	1604.20.011	9.6%
		1604.20.012	11.0%
Cod roes	Tariff elimination in six equal annual installments.	1604.20.019	6.4%
	Tariff elimination in eight equal annual installments.	1604.20.020	7.2%
Shrimp	Tariff elimination in six equal annual installments.	1605.20.011	3.2%
Smoked cuttlefish	Tariff elimination in six equal annual installments.	1605.90.110	6.7%
Processed Tomato products	Tariff elimination in sixteen equal annual installments.	2002.10.000	7.6%
		2002.90.100	13.4%
		2002.90.290	7.6%
Prepared vegetables/frozen			
Potatoes	Tariff elimination in sixteen equal annual installments.	2004.10.100	8.5%
	Tariff elimination in eleven equal annual installments.	2004.10.210	13.6%
	Tariff elimination in sixteen equal annual installments.	2004.10.220	9.0%
Sweet corn	Tariff elimination in eight equal annual installments.	2004.90.110	10.5%
		2004.90.230	7.5%
Asparagus	Tariff elimination in sixteen equal annual installments.	2004.90.211	17.0%
Prepared vegetables/not frozen			
Potatoes	Tariff elimination in eleven equal annual installments.	2005.20.100	13.6%
		2005.20.210	9.6%
		2005.20.220	9.0%
Asparagus	Tariff elimination in sixteen equal annual installments.	2005.60.010	16.0%
	Tariff elimination in eleven equal annual installments.	2005.60.020	12.0%
Sweet corn	Tariff elimination in eleven equal annual installments.	2005.80.100	14.9%
	Tariff elimination in eight equal annual installments.	2005.80.200	10.0%
Orange juice	Tariff elimination in sixteen equal annual installments.	2009.11.110	25.5%
		2009.11.190	29.8%
			or 23 Yen/kg
		2009.11.210	21.3%
		2009.11.290	25.5%
		2009.12.110	25.5%
		2009.12.190	29.8%
			or 23 Yen/kg
		2009.12.210	21.3%
		2009.12.290	25.5%
		2009.19.110	25.5%
		2009.19.190	29.8%
			or 23 Yen/kg
2009.19.210	21.3%		
2009.19.290	25.5%		
Grapefruit juice	Tariff elimination in sixteen equal annual installments.	2009.21.110	23.0%
		2009.21.190	29.8%
			or 23 Yen/kg
		2009.21.210	19.1%
		2009.21.290	25.5%
		2009.29.110	23.0%
2009.29.190	29.8%		

			or 23Yen/kg
		2009.29.210	19.1%
		2009.29.290	25.5%
Grape juice	Tariff elimination in sixteen equal annual installments.	2009.61.110	23.0%
		2009.61.190	29.8%
			or 23 Yen/kg
		2009.61.200	19.1%
		2009.69.110	23.0%
		2009.69.190	29.8%
			or 23 Yen/kg
		2009.69.210	19.1%
		2009.69.290	25.5%
Apple juice	Tariff elimination in sixteen equal annual installments.	2009.71.110	23.0%
		2009.71.190	34.0%
			or 23 Yen/kg
		2007.71.210	19.1%
		2007.71.290	29.8%
		2007.79.110	23.0%
		2007.79.190	34.0%
			or 23 Yen/kg
		2007.79.210	19.1%
Wood products	Immediate tariff elimination for all products except for plywood (HS: 4412 category)	All of 44 category	

Source: Compiled by FAS/Tokyo based on information provided by Japan's Ministry of Foreign Affairs.

## The Philippines

Signed: September 2006.

Item	Content of agreement	HS code	Base Tariff
Chicken	TRQ established at 3,000 MT in the first year, expanded by 1,000 MT annually to 7,000 MT in the fifth year.  In-quota tariff: 8.5%.	0207.11.000	11.9%
		0207.12.000	
		0207.13.200	
		0207.14.220	
Duck meat	Tariff elimination in eight equal annual installments.	0207.32.100	9.6%
		0207.35.100	9.6%
Halibut Fresh/chilled Frozen	Tariff elimination in six equal annual installments.	0302.21.000	3.5%
		0303.31.000	3.5%
Plaice Fresh/chilled Frozen	Tariff elimination in six equal annual installments.	0302.22.000	3.5%
		0303.32.000	3.5%
Sole Fresh/chilled Frozen	Tariff elimination in six equal annual installments.	0302.23.000	3.5%
		0303.33.000	3.5%
Yellowfin Tuna Fresh/chilled	Tariff elimination in six equal annual installments.	0302.32.000	3.5%

Frozen		0303.42.000	3.5%
Bonito	Tariff elimination in six equal annual installments.		
Fresh/chilled		0302.33.000	3.5%
Frozen		0303.43.000	3.5%
Sardine	Tariff elimination in six equal annual installments.		
Fresh/chilled		0302.61.090	3.5%
Frozen		0303.71.090	3.5%
Herring roes			
Fresh/chilled	Tariff elimination in six equal annual installments.	0302.70.010	5.6%
Frozen		0303.80.010	4.0%
Salted	Tariff elimination in eight equal annual installments.	0305.20.010	8.4%
On tangles		0305.20.040	10.0%
Crustaceans	Tariff elimination in six equal annual installments	0306.14.010	4.0%
		0306.14.030	4.0%
		0306.14.040	4.0%
	Tariff elimination in eight equal annual installments.	0306.19.090	7.0%
	Tariff elimination in six equal annual installments.	0306.21.200	4.0%
		0306.23.200	4.0%
		0306.24.110	4.0%
		0306.24.130	4.0%
		0306.24.140	4.0%
		0306.24.150	4.0%
	Tariff elimination in eight equal annual installments.	0306.24.200	10.0%
		0306.29.190	7.0%
	Tariff elimination in six equal annual installments.	0306.29.210	4.0%
	Tariff elimination in eight equal annual installments.	0306.29.290	10.0%
Oysters	Tariff elimination in eight equal annual installments.	0307.10.100	7.0%
		0307.10.200	10.5%
Sea urchin	Tariff elimination in six equal annual installments.	0307.91.430	7.0%
		0307.99.131	7.0%
		0307.99.231	7.0%
Whipped cream (in can)	Tariff reduced in six equal annual installments from 25.5% to 20.4%.	0402.91.110	25.5%
Dried eggs	Tariff elimination in eleven equal annual installments.	0408.11.000	18.8%
		0408.91.000	21.3%
		0408.19.000	20.0%
			or 48 Yen/kg
		0408.99.000	21.3%
			or 51 Yen/kg
Tomatoes	Tariff elimination in six equal annual installments.	0702.00.000	3.0%
Onions	Tariff elimination in eleven equal annual installments. Note: Difference between the CIF price and 73.70 yen per kg or 8.5%, whichever is higher.	0703.10.012	Note
Frozen vegetables			
Potatoes	Tariff elimination in eight equal annual installments.	0710.10.000	8.5%
Peas	Tariff elimination in eight equal annual installments.	0710.21.000	8.5%
Beans	Tariff elimination in eight equal annual installments.	0710.22.000	8.5%
Spinach	Tariff elimination in six equal annual installments.	0710.30.000	6.0%

Sweet corn	Tariff elimination in eight equal annual installments.	0710.40.000	10.6%
Broccoli	Tariff elimination in six equal annual installments.	0710.80.010	6.0%
Burdock	Tariff elimination in eleven equal annual installments.	0710.80.030	12.0%
Bamboo shoots (dried)	Tariff elimination in eight equal annual installments.	0712.90.010	7.5%
Walnuts	Tariff elimination in eight equal annual installments.	0802.31.000	10.0%
		0802.32.000	10.0%
Bananas	Tariff elimination in eleven equal annual installments. For varieties certified as Inabaniko, Lakatan, Latundan, Morado, Pitogo, Saba or Seniorita.  For other varieties: Tariff reduction to 8.0% during April-September period, and to 18.0% during October-March period.  Note: 10.0% during April-September period. 20.0% during October-March period.	0803.00.100	Note
Pineapples	Fresh, and weighing less than 900 grams as a whole, whether or not crowned.  TRQ established at 1,000 MT in the first year, expanded annually by 200 MT to 1,800 MT in the fifth year.  In-quota tariff: Zero.	0804.30.010	17.0%
	Dried pineapple: Tariff elimination in eleven equal annual installments.	0804.30.090	7.2%
Oranges	Tariff elimination in sixteen equal annual installments.  Note: 16.0% during June-November period. 32.0% during December-May period. <b>Plant quarantine issues unresolved.</b>	0805.10.000	Note
Grapefruit	Tariff elimination in eight equal annual installments. <b>Plant quarantine issues unresolved.</b>	0805.40.000	10.0%
Grapes	Tariff elimination in eleven equal annual installments. Those imported during March-October period. <b>Plant quarantine issues unresolved.</b>	0806.10.000	17.0%
	Tariff elimination in eight equal annual installments. Those imported during November-February period. <b>Plant quarantine issues unresolved.</b>	0806.10.000	7.8%
Melons	Tariff elimination in six equal annual installments. <b>Plant quarantine issues unresolved.</b>	0807.11.000	6.0%
		0807.19.000	6.0%
Apples	Tariff elimination in eleven equal annual installments. <b>Plant quarantine issues unresolved.</b>	0808.10.000	17.0%
Pears	Tariff elimination in six equal annual installments. <b>Plant quarantine issues unresolved.</b>	0808.20.000	4.8%
Cherries	Tariff elimination in eight equal annual installments.	0809.20.000	8.5%

	Plant quarantine issues unresolved.		
Peaches	Tariff elimination in six equal annual installments. Plant quarantine issues unresolved.	0809.30.000	6.0%
Strawberries	Tariff elimination in six equal annual installments.	0810.10.000	6.0%
	Tariff elimination in eight equal annual installments.	0811.10.100	9.6%
	Tariff elimination in eleven equal annual installments.	0811.10.200	12.0%
Kiwifruit	Tariff elimination in six equal annual installments.	0810.50.000	6.4%
Berries (frozen)	Immediate tariff elimination.	0811.20.100	4.8%
		0811.20.200	3.0%
		0811.90.130	4.8%
		0811.90.230	3.0%
Sour cherries (frozen)	Tariff elimination in eleven equal annual installments.	0811.90.140	6.9%
Peaches/Pears (frozen)	Tariff elimination in eight equal annual installments.	0811.90.150	7.0%
		0811.90.240	7.0%
Cherries (preserved)	Tariff elimination in sixteen equal annual installments.	0812.10.000	17.0%
Coffee (roasted)	Tariff elimination in eight equal annual installments.	0901.21.000	10.0%
		0901.22.000	10.0%
Green tea	Tariff elimination in sixteen equal annual installments.	0902.10.000	17.0%
		0902.20.200	17.0%
Black tea	Tariff elimination in eleven equal annual installments.	0902.30.010	12.0%
	Tariff elimination in sixteen equal annual installments.	0902.30.090	17.0%
		0902.40.220	17.0%
Processed meat			
Sausages	TRQ established at 100 MT in the first year, expanded annually by 100 MT to 500 MT in the fifth year.  In-quota tariff: Zero.	1601.00.000	10.0%
Of liver of any animal	Tariff reduced to 19.2% in the first year. Reduced further in five equal annual installments to 17.0% in the sixth year.	1602.20.010	21.3%
	Tariff reduced in six equal annual installments from 3.0% to 2.4%.	1602.20.091	3.0%
	Tariff reduced in six equal annual installments from 6.0% to 4.8%.	1602.20.099	6.0%
Ham and Cuts	TRQ established at 400 MT in the first year, expanded annually by 200 MT to 1,200 MT in the fifth year.  In-quota tariff: 18.0% in the first year. Reduced in four equal annual installments to 16.0% in the fifth year.	1602.41.090	20.0%
		1602.49.290	20.0%
Preserved fish			
Salmon	Tariff elimination in eight equal annual installments.	1604.11.010	7.2%
		1604.11.090	9.6%
Herring	Tariff elimination in eight equal annual installments.	1604.12.000	7.2%

Mackerel	Tariff elimination in eight equal annual installments.	1604.15.000	7.2%
Anchovy	Tariff elimination in four equal annual installments.	1604.16.000	7.2%
Herring roes	Tariff elimination in eight equal annual installments.	1604.20.011	9.6%
		1604.20.012	11.0%
Cod roes	Tariff elimination in eight equal annual installments.	1604.20.013	9.0%
		1604.20.014	9.0%
	Tariff elimination in six equal annual installments.	1604.20.019	6.4%
	Tariff elimination in four equal annual installments.	1604.20.020	7.2%
Crabs	Tariff elimination in six equal annual installments.	1605.10.010	5.0%
		1605.10.029	7.2%
Shrimp	Tariff elimination in six equal annual installments.	1605.20.029	5.3%
		1605.40.011	3.2%
		1605.40.012	5.0%
	Tariff elimination in eight equal annual installments.	1605.40.200	7.2%
Smoked Cuttlefish	Tariff elimination in four equal annual installments.	1605.90.110	6.7%
Sardine	Tariff elimination in six equal annual installments.	1614.13.010	7.2%
		1614.13.090	7.2%
Tuna	Tariff elimination in six equal annual installments.	1614.14.099	7.2%
Masacobado sugar (Note)	TRQ established at 300 MT in the third year, expanded to 400 MT in the fourth year. Note: In retail package not exceeding 1 kilogram in net weight.  In-quota tariff: 17.65 yen per kilogram.	1701.11.110	35.30 yen/kg
Molasses	TRQ established at 2,000 MT in the third year, expanded to 3,000 MT in the fourth year.  In-quota tariff: 7.65 yen per kilogram.	1703.10.099	15.30 yen/kg
Processed Tomato Products	Tariff elimination in eleven equal annual installments.	2002.10.000	7.6%
		2002.90.290	7.6%
		2002.90.100	13.4%
Prepared vegetables/Frozen			
Potatoes	Tariff elimination in eleven equal annual installments.	2004.10.100	8.5%
		2004.10.210	13.6%
	Tariff elimination in six equal annual installments.	2004.10.220	9.0%
Sweet corn	Tariff elimination in eight equal annual installments.	2004.90.110	10.5%
		2004.90.230	7.5%
Asparagus	Tariff elimination in eleven equal annual installments.	2004.90.211	17.0%
Prepared vegetables/Not frozen			
Potatoes	Tariff elimination in eleven equal annual installments.	2005.20.100	13.6%
		2005.20.210	9.6%
	Tariff elimination in eight equal annual installments.	2005.20.220	9.0%
Asparagus	Tariff elimination in eleven equal annual installments.	2005.60.010	16.0%
		2005.60.020	12.0%
Sweet corn	Tariff elimination in eleven equal annual installments.	2005.80.100	14.9%
	Tariff elimination in eight equal annual installments.	2005.80.200	10.0%
Orange juice	Tariff elimination in eleven equal annual installments.	2009.11.110	25.5%

	Tariff elimination in sixteen equal annual installments.	2009.11.190	29.8% or 23 Yen/kg
	Tariff elimination in eleven equal annual installments.	2009.11.210	21.3%
		2009.11.290	25.5%
		2009.12.110	25.5%
	Tariff elimination in sixteen equal annual installments.	2009.12.190	29.8% or 23 Yen/kg
	Tariff elimination in eleven equal annual installments.	2009.12.210	21.3%
		2009.12.290	25.5%
		2009.19.110	25.5%
	Tariff elimination in sixteen equal annual installments.	2009.19.190	29.8% or 23 Yen/kg
	Tariff elimination in eleven equal annual installments.	2009.19.210	21.3%
		2009.19.290	25.5%
Grapefruit juice	Tariff elimination in eleven equal annual installments.	2009.21.110	23.0%
	Tariff elimination in sixteen equal annual installments.	2009.21.190	29.8% or 23Yen/kg
	Tariff elimination in eleven equal annual installments.	2009.21.210	19.1%
		2009.21.290	25.5%
		2009.29.110	23.0%
	Tariff elimination in sixteen equal annual installments.	2009.29.190	29.8% or 23Yen/kg
	Tariff elimination in eleven equal annual installments.	2009.29.210	19.1%
		2009.29.290	25.5%
Pineapple juice	Tariff reduced in six equal annual installments from 23.0% to 20.7%.	2009.41.110	23.0%
		2009.49.110	23.0%
	Tariff reduced as follows: To 29.3% or 22.62 yen per kg in the first year. To 28.8% or 22.23 yen per kg in the second year. To 28.3% or 21.85 yen per kg in the third year. To 27.8% or 21.47 yen per kg in the fourth year. To 27.3% or 21.08 yen per kg in the fifth year. To 26.8% or 20.70 yen per kg in the sixth year.	2009.41.190	29.8% or 23Yen/kg
		2009.49.190	
	Tariff reduced in six equal annual installments from 19.1% to 17.2%.	2009.41.210	19.1%
		2009.49.210	
	Tariff reduced in six equal annual installments from 25.5% to 23.0%.	2009.41.290	25.5%
		2009.49.290	
Tomato juice	Tariff reduced in six equal installments from 29.8% to 23.8%.	2009.50.100	29.8%
	Tariff reduced in six equal installments from 21.3% to 17.0%.	2009.50.200	21.3%
Grape juice	Tariff elimination in sixteen equal annual installments.	2009.61.110	23.0%
		2009.61.190	29.8% or 23 Yen/kg
		2009.61.200	19.1%
		2009.69.110	23.0%
		2009.69.190	29.8% or 23 Yen/kg

		2009.69.210	19.1%
		2009.69.290	25.5%
Apple juice	Tariff elimination in sixteen equal annual installments.	2009.71.110	23.0%
		2009.71.190	34.0%
			or 23 Yen/kg
		2007.71.210	19.1%
		2007.71.290	29.8%
		2007.79.110	23.0%
		2007.79.190	34.0%
			or 23 Yen/kg
		2007.79.210	19.1%
		2007.79.290	29.8%
Wood products	Tariff elimination in eleven equal annual installments.	4408.31.110	3.6%
		4408.31.190	3.6%
		4408.31.210	3.0%
		4408.39.410	3.6%
		4408.39.420	3.6%
		4408.39.510	3.6%
		4408.39.520	3.6%
		4408.39.910	3.0%
		4408.90.110	3.6%
		4408.90.120	3.6%
		4408.90.510	3.6%
		4408.90.520	3.6%
		4408.90.610	3.0%
		4409.20.110	4.5%
		4410.21.010	3.6%
		4410.21.020	3.0%
		4410.29.010	3.6%
		4410.29.020	3.0%
		4410.31.010	3.6%
		4410.31.020	3.0%
		4410.32.010	3.6%
		4410.32.020	3.0%
		4410.33.010	3.6%
		4410.33.020	3.0%
4410.39.010	3.6%		
4410.39.020	3.0%		
4410.90.010	4.74%		
4410.90.020	3.96%		

Source: Compiled by FAS/Tokyo based on information provided by Japan's Ministry of Foreign Affairs.

## 2. Framework Agreed Upon But Detailed Agreement Not Signed

### Thailand

Framework agreed: September 2005.

Item	Content of agreement
Chicken	For boneless: Tariff reduced from 11.9% to 8.5% over five years.  For processed chicken products: Tariff reduced from 6.0% to 3.0% over five years.
Banana (Fresh)	TRQ established at 4,000 MT in the first year, expanded to 8,000 MT in the fifth year.  In-quota tariff: Zero
Pineapple	Only small size/Fresh TRQ established at 100 MT in the first year, expanded to 300 MT in the fifth year.  In-quota tariff: Zero
Molasses	TRQ established at 4,000 MT in the third year, expanded to 5,000 MT in the fourth year.  In-quota tariff: 7.65 yen per kilogram.
Inducer starch	Used in food for increasing viscosity. TRQ established at 200,000 MT.  In-quota tariff: Zero
Duck meat	Immediate tariff elimination from the first year.
Shrimp and processed shrimp products	
Asparagus	
Mangoes	
Mangosteens	
Durians	
Some of processed vegetable/fruit products	
Logs	
Lumber	
Bonito/Tuna prepared/processed products	
Leeks	
Cucumbers	
Jelly fish	
Peaches	Tariff elimination over seven to ten years.
Apples	
Grapefruit	
Mayonnaise	
Salad dressing	

Fiber board	
Oranges	Tariff elimination over fifteen years.
Orange juice	
Pork products	TRQ established.

Source: MAFF

## Chile

Framework agreed: September 2006.

Item	Content of agreement
Coho Salmon/ Trout	Tariff elimination in phases over ten years.
Wine (bottled)	Tariff elimination in phases over twelve years.
Pork	TRQ established at 32,000 MT in the first year, expanded to 60,000 MT in the fifth year.  In-quota tariff halved from 4.3% to 2.2%. (over gate price)
Beef	TRQ established at 1,300 MT in the first year, expanded to 4,000 MT in the fifth year.  In-quota tariff: 10% reduction in the first and second year. 20% reduction in the third, fourth and fifth year.
Chicken	TRQ established at 3,500 MT in the first year, expanded to 5,500 MT in the fifth year.  In-quota tariff: 10% reduction in the first and second year. 28.5% reduction in the third, fourth and fifth year.
Tomato Puree/Paste	TRQ established at 3,700 MT in the first year, expanded to 5,000 MT in the fifth year.  In-quota tariff: Zero.
Asparagus	Immediate tariff elimination from the first year.
Avocados	
Kiwi fruit	Tariff elimination over five to ten years.
Vegetable juice	
Fiber board	
Particle board	
Grapefruit	Tariff elimination over twelve to fifteen years.
Apples	
Grapes	
Onions	
Sea urchin (frozen)	

Source: MAFF

**Indonesia**

Framework agreed: November 2006.

Item	Content of agreement
Shrimp/ processed shrimp products	Immediate tariff elimination from the first year. (Current tariff: 1.0% to 5.3%)
Bananas (Fresh)	TRQ established at 1,000 MT.  In-quota tariff: Zero.
Pineapples	Only small size/Fresh TRQ established at 100 MT in the first year, expanded to 300 MT in the fifth year.  In-quota tariff: Zero.
Sorbitol	TRQ established at 25,000 MT  In-quota tariff: 3.4%. Tariff outside quota: To be reduced from 17% to 12% over seven years.
Mangoes	Immediate tariff elimination from the first year.
Papayas	
Cocoa	Tariff elimination over three to seven years.
Coffee	

Source: MAFF

**Brunei**

Framework agreed: December 2006.

Item	Content of agreement
Asparagus	Immediate tariff elimination from the first year.
Shrimp	
Mangoes	
Durians	
Grapes	Tariff elimination over five to ten years.
Vegetable juice	
Prune juice	
Curry products	
Grape juice	Tariff elimination over fifteen years.

Source: MAFF

**3. Currently in Negotiation:****ASEAN**

This Comprehensive Economic Partnership (CEP) encompasses ten countries: Singapore, Malaysia, the Philippines, Thailand, Indonesia, Brunei, Vietnam, Cambodia, Myanmar and Laos. Japan has already signed agreements or in negotiation with most of these countries.

### Korea

Since December 2002 bilateral negotiation was held six times, but it came to an impasse in November 2004. Japan claims that Korea refuses to exchange so-called "offer lists" which will be the base to start detailed negotiation with.

#### Top Ten Imports from Korea (in 2005)

	Item	Value in million Yen	Tariff Rate
1	Bonito/Tuna	25,900	3.5%
2	Alcoholic beverages	13,800	0-182 Yen/liter
3	Kimchee pickles	9,600	9.0%
4	Large pimentos	6,000	3.0%
5	Prepared cod roes	4,600	9.0%
6	Prepared crab meat	3,900	9.6%
7	Oysters	3,300	7.0%
8	Chestnuts	3,300	9.6%
9	Hijiki (a kind of sea weed)	2,600	10.5%
10	Wakame (a kind of sea weed)	2,300	10.5%

Source: MAFF

### GCC

The Cooperation Council for the Arab States of the Gulf (GCC) includes Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and UAE. Japan and GCC agreed in April 2006 to start negotiating for an FTA covering trade of goods and services.

#### Top Ten Imports from GCC (in 2005)

	Item	Value in million Yen	Tariff Rate
1	Shrimp	2,049	1.0%
2	Pea pods	543	3.0%
3	Soy meal	460	Zero
4	Cuttlefish (Monggo)	381	3.5%
5	Swimming crabs	141	4.0%
6	Waffles/Pies	90	18-25.5%
7	Hairtail (fish)	66	3.5%
8	Cookies/biscuits	56	15.0%
9	Soft drinks	45	0-3.0%
10	Horse (live)	43	3.4 million yen per head

Source: MAFF

#### 4. Negotiation Forthcoming:

##### Vietnam

In October 2006, an agreement was reached to begin negotiation in early 2007.

Top Ten Imports from Vietnam (in 2005)

	Item	Value in million Yen	Tariff Rate
1	Shrimp	49,600	1.0%
2	Prepared shrimp products	10,800	3.2-5.3%
3	Wood chips	9,700	Zero
4	Cuttlefish (including Mongo)	7,000	3.5-5.0%
5	Rice	3,000	Note
6	Coffee (unroasted)	2,900	Zero
7	Octopus	1,700	5.0%
8	Frozen vegetables	1,500	6.0-23.8%
9	Prepared cuttlefish products	1,300	10.5%
10	Bonito/Tuna	1,200	3.5%

Note: Imported under the WTO Minimum Access regime.

Source: MAFF

##### India

In December 2006, an agreement was reached to begin negotiation in early 2007.

Top Ten Imports from India (in 2005)

	Item	Value in million Yen	Tariff Rate
1	Shrimp	22,400	1.0%
2	Soy meal	12,000	Zero
3	Surimi	5,900	3.5%
4	Cashew nuts	3,200	Zero
5	Black tea	2,300	2.5-12.0%
6	Vegetable oil	1,600	0-5.4%
7	Cotton	1,300	Zero
8	Coffee (unroasted)	1,100	Zero
9	Cuttlefish (including Mongo)	1,100	3.5-5.0%
10	Spices	1,100	Zero

Source: MAFF

##### Australia

In December 2006, an agreement was reached to begin negotiation in 2007. Due to the significance of agricultural trade from Australia's perspective, this will be the most controversial EPA. There has already been a tremendous uproar of resistance from the agricultural community as well as from agricultural Caucus Diet members.

## Top Ten Imports from Australia (in 2005)

	Item	Value in million Yen	Tariff Rate
1	Beef	199,300	38.5%
2	Wood chips	79,100	Zero
3	Bovine offal/tongues	30,300	12.8%
4	Natural cheese	29,300	22.4-29.8% Note 1
5	Wheat	26,900	Zero Note 2
6	Barley	18,000	39 yen/kg Note 3
7	Pet food	17,300	Zero
8	Rape seed	15,100	Zero
9	Bonito/Tuna	14,400	3.5%
10	Shrimp	12,600	1.0%

Note 1: Tariff rate is zero for natural cheese imported under the quota for Japan's processed cheese production.

Note 2: Tariff rate is zero under Japan's state purchase. Secondary tariff (outside of state purchase) is 55 yen/kilogram.

Note 3: A TRQ with zero tariff rate exists for food use barley. Most barley for feed is imported under the Simultaneous Buy and Sell system. The 39 yen/kilogram is the secondary duty for outside of these imports.

Source: MAFF