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## Japan

### Livestock and Products

### Semiannual Report

## 2006

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**Report Highlights:**

A halt to imports, after only 5 weeks of restored trade seriously damaged the image of US beef in Japan. Assuming trade resumption early in the second quarter, Japan's total 2006 imports are expected to grow modestly due to a slow-to-resume demand for U.S. beef. However, the dominance of Aussie and domestic beef are expected to continue. Price and cut availability will be key to the success of restored trade. For pork, abnormally large beginning year stocks are expected to substantially lower imports of raw material frozen cuts for processing in 2006. The ongoing GOJ crack down on illegal pork trade is adding uncertainty to the processed products market outlook. Some modest return to beef consumption from pork expected to occur by come back of U.S. and Canadian beef.

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Includes PSD Changes: Yes  
Includes Trade Matrix: No  
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**NOTES:**

In this report, post assumes the current import suspension (temporary) on U.S. beef will be lifted sometime during the second quarter of CY 2006 (April – June) in its forecast for the Japanese livestock market outlook for CY 2006 (See 2006 Beef Market Outlook Section for more details). Revisions will be made as developments warrant.

Please note that PS&D tables were prepared based on revised guidance for the 2004 annual report (JA 4073), which incorporates imports of prepared and processed beef and pork products into the total imports and the consumption figures. Also note that the new PS&D figures in this report are NOT OFFICIAL USDA DATA (Post added this statement based on a new guidance from DL&P/FAS/USDA).

The conversion factors from Product Weight Equivalent (PWE) to Carcass Weight Equivalent (CWE) are:

- Beef and Pork (Generic): 1.43 (1/0.7)
- Prepared and Processed Beef Products: 1.79 (1/0.56)
- Prepared and Processed Pork Products: 1.43 (1/0.7)

Unless specified, volumes described in the text are on a CWE basis as PS&D tables.

Import quantities referenced in discussions of the beef and pork safeguards refer to customs clearance figures as announced by the Government of Japan (GOJ). The safeguard (SG) is monitored and implemented based on the Japanese fiscal year (JFY), which starts April and ends March next year. Other discussions are all based on calendar year (CY) unless it is specified in the text.

**Beef Section****2006 Japan Beef Market Outlook****Resumed Beef Trade Shuttered By Import Suspension**

On December 11, 2005, Japan reopened its market for U.S. and Canadian beef under the Export Verification Program (EV). Simultaneously, the U.S. reopened its market for Japanese Wagyu beef (without age restrictions). Following the announcement, small quantities of U.S. chilled beef were air freighted to Japan for initial promotions, tasting and product trials. Symbolizing the start of two-way trade, small quantities of Wagyu beef happily made its way to U.S. in January.

Then, just after one month of the initial come back, Japan suspended imports of U.S. beef again on January 20, 2006 after finding veal cuts with the vertebral column still attached (the vertebral column is defined as a SRM in the EV). Immediately upon the discovery of the SRM, this issue became politically charged. Despite a quick apology from the Secretary of USDA regarding the non-compliance with the EV program, and the immediate implementation of corrective actions, the government, Diet and consumers remained adamant against the resumption of trade. The USDA has completed a detailed study of the incident and submitted it to the GOJ for review (as of 2/17/06). However, the prevailing market and political sentiments, which are still highly emotional and negative, make the timing of the resumption a little bit uncertain at present.

In addition, Japanese meat importers who brought in US beef immediately upon resumption of trade are now facing unsold beef being returned by their clients. Pipeline shipments are

not being allowed to clear customs and the importers are demanding that the US Meat Industry and USG provide some financial assistance. According to the Japan Meat Traders Association (JMTA), their members are holding an estimated 1,366 MT of the shipments as of January 31, which have not cleared customs. These products are either at bonded warehouses, in containers at ports, or en-route. JMTA is asking that the US allow shipback of the product as well as financial compensation since insurance will not cover their losses. JMTA estimates their member share of the total imports is about 80%, thus, total pipeline shipments before clearing the customs could reach to 1,700 MT in total (1,366 multiplied by 1/0.8).

In light of the above, post is provisionally forecasting Japan's lifting of the import suspension sometime in spring of this year to allow for additional negotiations on export requirements.

NOTE: Canadian beef imports have not been blocked. However, demand for their product has been severely hampered due to Canada's close association with the US.

### **Restored trade in U.S. and Canadian Beef to Modestly Raise 2006 Total Imports**

Even when trade is resumed, most importers and end users feel that this incident has dealt a serious blow to the overall image of U.S. beef. Consequently, the consumers return to US beef will take even more time than previously thought. Based on this assumption, If trade restarts by early second in the quarter as assumed, there is a good chance that U.S. beef would be able to contribute somewhat to improving imports (after a 2 year deficit) while still meeting the start of barbecue season in Japan.

In light of the above, post has made a preliminary PS&D estimates for the CY 2006 beef market. Total beef consumption is projected to increase by 4% to 1.237 million MT primarily due to increased imports. Resumption of U.S. and Canada imports is expected to raise the total imports by 5% to 737,000 MT (Generic beef 693,000 MT and prepared and processed products, up by 2% to 44,000 MT). Of the above generic total, imports of U.S. beef and Canadian beef are projected at 50,000 MT (Share: 7%) and 7,143 MT (1%) respectively each. [Note: On product weight equivalent (PWE), U.S. and Canadian generic beef volumes are 35,000 MT and 5,000 MT respectively each.]

This estimate calls for a fairly modest switch from Aussie and N.Z. beef back to to U.S. and Canada beef. However, actual demand is going to be heavily dependent upon the price and availability of the specific cuts offered by the U.S. When forecasting total beef imports, post has incorporated some accounts that Aussie and N.Z. beef production in 2006 will likely fall and their supplies for exports may become tighter than last year.

Current prospects are 1) prices of imported beef are expected to stay relatively high and 2) availability of specific grain fed cuts will also be limited due to the strict conditions of the EV program (beef from animals of 20 months of age or below, ether age verifiable or under carcass evaluated A-40 or below) through 2006.

Other external factors affecting U.S. beef trade with Japan are 1) reopening of other markets such as Korea and Taiwan, which would create buying competition, particularly for specific U.S. grain fed cuts that are also popular in Japan and 2) the dollars relative strength against the Japanese Yen could be a limiting factor of Japanese purchases in 2006.

It is clear that Aussie beef, along with domestic beef, will continue to dominate Japan's beef consumption, particularly in the HRI sector in 2006. The U.S. will have to work extra hard to regain the confidence and trust of the Japanese meat trade, businesses and consumers by actively promoting a positive image.

### Domestic Beef Production Forecast to Decline Slightly in 2006

Domestic beef production in 2006 is forecast to decline slightly, down by 1% from last year's level to 495,000 MT. The number of calves bone in the past several years point to a modest increase in Wagyu slaughter in 2006, but this is expected to be offset by reduced slaughter in the dairy sector.

### Chances Are Remote for Beef Safeguard (SG) Triggering in JFY 2006

At the expected level of imports, as described above, imports are not forecast to be high enough to trigger the safeguard (See supplemental Note below).

### [Supplemental Note on Japan's Action to Change the Base Year of Beef Safeguard Trigger Level Calculation]

**Current Status:** On December 15, the Customs Tariff and Foreign Exchange Control Council met and discussed the tariff package. In the package, MAFF proposed to make a revision to the beef safeguard provision, which constitutes a proposed amendment to the Temporary Tariff Measure Law concerning the beef safeguard. The Council cleared the proposed change in the safeguard provision and forwarded it to the Diet for approval during the ordinary session to be held from mid January through March, 2007. Pending Diet approval, the implementation will start April 1 next year.

**Content of Revision:** Instead of using the instead of using the previous year's imports multiplied by 117% for the mechanism to calculate the safeguard trigger, for one year, for JFY 2006 (April 06 – March 03), the safeguard will be based on an average of imports of JFY 2002 and JFY 2003 multiplied by 117%. Note the change will not be made on beef tariff duty level (in case of triggering, the tariff will still bounce back to 50% bound duty from 38.5%).

The proposed change covers both chilled beef and frozen beef as per the table below.

According to MAFF officials, to guard against a situation where the use of the JFY 2002 and JFY 2003 average works against raising imports, the GOJ will use the higher trigger level resulting from either the 2 year average or the result of the traditional formula based on the previous year's imports. For example, the first quarter trigger level for frozen beef in JFY 2006 is actually forecast to be 1,269 MT lower under the revised formula (69,447 MT) so the traditional formula will be used to set a trigger level of 70,716 MT (see the table below).

Thus, JFY 2006 1<sup>st</sup> Qtr. trigger levels are calculated on customs clearance basis by 4,612 MT higher for chilled beef and by 1,269 MT higher for frozen beef when compared with the levels calculated before the revision.

**Table 1. Japanese Beef Safeguard Monitor for JFY 2005 and JFY 2006**

Unit: Metric Ton (Product Weight Basis)					
Beef Safeguard Trigger Levels for JFY 2005 and Actual Imports (\$17)					
Chilled Beef	Trigger Level	Cum. Total	April	May	June
	Quarterly Cum.	Actual Entry			
I (Apr. - Jun.)	61,468	59,595	20,454	23,093	16,048

			July	August	September
I – II (Apr. - Sept.)	128,217	121,556	27,765	18,540	15,656
			October	November	December
II - III (Apr. - Dec.)	196,669	157,689	17,124	19,009	
			January	February	March
III - IV (Apr. - Mar.)	258,145				
<b>Frozen Beef</b>	<b>Trigger Level</b>	<b>Cum. Total</b>	<b>April</b>	<b>May</b>	<b>June</b>
	Quarterly Cum.	Actual Entry			
I (Apr. - Jun.)	64,859	60,441	25,262	24,955	10,224
			July	August	September
I – II (Apr. - Sept.)	141,042	127,945	32,073	17,090	18,341
			October	November	December
II - III (Apr. - Dec.)	202,817	160,957	15,925	17,087	
			January	February	March
III - IV (Apr. - Mar.)	267,067				
<b>Beef Safeguard Trigger Levels for JFY 2006 and Actual Imports (\$18)</b>					
<b>Chilled Beef</b>	<b>Trigger Level</b>	<b>Cum. Total</b>	<b>April</b>	<b>May</b>	<b>June</b>
	Quarterly Cum.	Actual Entry			
I (Apr. - Jun.)	74,338	0	0	0	0
			July	August	September
I – II (Apr. - Sept.)	152,455	0	0	0	0
<b>Frozen Beef</b>	<b>Trigger Level</b>	<b>Cum. Total</b>	<b>April</b>	<b>May</b>	<b>June</b>
	Quarterly Cum.	Actual Entry			
I (Apr. - Jun.)	70,716	0	0	0	0
			July	August	September
I – II (Apr. - Sept.)	160,040	0	0	0	0

Source: Ministry of Finance (ALIC Monthly Data)

Note: JFY 2006 I-II trigger levels are based on MAFF preliminary calculation.

### 2005 Situation Summary

Revised cattle and beef PS&D figures for CY 2005 are constructed based on preliminary production, trade and stock data available to date.

### Beef Imports Bounced Back in 2005 and Aussie Grain Fed Did Well

Total domestic beef consumption in 2005 is estimated to have increased only slightly from a year before, up 1% to 1.195 million MT due to continued tight supplies and high prices which prevailed for both domestic and imported beef (See table 4 and 5). Increased imports have more than offset a 3% decline forecast for domestic beef production in 2005, which has pushed overall consumption growth for the year. Total beef imports in 2005 bounced back after going through a plunge in 2004, up 9% to 700,000 MT [Generic beef: 657,000 MT, up 6% with Australia (Share: 89%), New Zealand (8%) and others such as Mexico and Chile (2%); Prepared and Processed Beef: 43,000 MT, up 57% with China (Projected Share: 44%) and Australia (33%).] (See tables 7-a, 7-b, 7-c and 7-d) Domestic cattle slaughter for beef was lower mainly because of reduced slaughter of dairy and F1 cross breeds. Responding to strong market demand and high prices for medium and lower grade domestic beef prevailed in 2004, cattle producers reportedly sent their animals for slaughter earlier than usual (see table 4). Throughout 2005, monthly ending stocks remained relatively tight at around 90,000 MT level reflecting overall tight beef supply condition (See table 3).

High prices of beef, coupled with continued tight supplies, have made recovery in household consumption slower than anticipated in 2005 (See table 2). Despite efforts made by Australia to boost their grain fed supply (short fed), specific cuts suitable for home and outdoor barbecue, which U.S. used to provide, are reportedly especially to be in short supply. Last summer, the media reported that retail prices of domestic cuts (loin from representative dairy breed – about 850 yens per 100 gram as compared to 670 yens in the summer of 2003) repeatedly reached record high levels in Tokyo. Household consumption picked up later in 2005, but overall it was clear that market is still suffering from chronic tight supply situation caused by the import ban on U.S. beef.

For the past few years, Aussie beef, with increased grain fed cuts, has reportedly performed well in the retail with increased recognition among consumers for safe and clean image and improved taste. Restaurants and fast foods were mainly constrained by relatively high wholesale prices of imported beef prevailed throughout the year (See table 5 and 6). They have maintained diversified menu strategy.

**Table 2. Japanese Household Consumption of Meat and Poultry**

Unit: Grams per Household						
2004	Beef	% Chg.	Pork	% Chg.	Chicken	% Chg.
Jan.	525	-14%	1,389	6%	850	-7%
Feb.	520	-17%	1,447	11%	794	-14%
Mar.	611	-10%	1,511	9%	776	-19%
Apr.	573	-15%	1,427	3%	862	-10%
May	618	-14%	1,458	5%	939	-4%
Jun.	587	-18%	1,463	8%	884	-2%
July	593	-9%	1,403	4%	795	-11%
Aug.	663	-12%	1,443	7%	889	1%
Sept.	535	-13%	1,353	2%	924	6%
Oct.	599	-8%	1,499	8%	1,020	2%
Nov.	555	-12%	1,448	3%	973	-6%
Dec.	743	-6%	1,497	1%	1,235	-5%
2005	Beef	% Chg.	Pork	% Chg.	Chicken	% Chg.
Jan.	575	10%	1,412	2%	939	11%

Feb.	537	3%	1,375	-5%	927	17%
Mar.	602	-1%	1,453	-4%	980	26%
Apr.	579	1%	1,435	1%	943	9%
May	651	5%	1,455	0%	1,004	7%
Jun.	548	-7%	1,396	-5%	873	-1%
July	545	-8%	1,351	-4%	860	8%
Aug.	629	-5%	1,376	-5%	847	-5%
Sept.	556	4%	1,403	4%	931	1%
Oct.	612	2%	1,491	0%	990	-3%
Nov.	589	6%	1,512	4%	1,026	5%
Dec.						

Source: Meat and Livestock Daily, January 11, Issue

**Table 3. Japanese Monthly Beef Stock Estimates**

Unit: Metric Ton (Carcass Equivalent)							
	2002	2003	% Chg.	2004	% Chg.	2005	% Chg.
Jan.	193,831	133,924	-31%	92,816	-31%	85,716	-8%
Feb.	192,626	133,984	-30%	99,883	-25%	87,856	-12%
Mar.	188,636	138,349	-27%	95,441	-31%	91,827	-4%
Apr.	177,647	126,871	-29%	88,716	-30%	94,326	6%
May	172,891	122,140	-29%	84,867	-31%	104,870	24%
Jun.	171,276	115,050	-33%	83,976	-27%	107,107	28%
Jul.	161,564	125,347	-22%	89,974	-28%	117,334	30%
Aug.	158,119	114,453	-28%	95,267	-17%	113,109	19%
Sept..	160,770	113,511	-29%	94,473	-17%	103,691	10%
Oct.	146,539	117,189	-20%	90,754	-23%	96,687	7%
Nov.	144,354	119,547	-17%	91,279	-24%	93,781	3%
Dec.	128,636	109,487	-15%	89,390	-18%		

Source: ALIC Monthly Statistics (Domestic and Imports Combined)

**Table 4. Annual Average Domestic Beef Carcass Price**

Unit: Yen per Kilogram					
WAGYU STEER A-3 GRADE					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4 <sup>th</sup> Qtr.	Yearly Ave.
2002	887	1,208	1,505	1,724	1,331
2003	1,664	1,668	1,728	1,789	1,712
% Chg.	88%	38%	15%	4%	29%
2004	1,740	1,875	1,897	1,953	1,866
% Chg.	5%	12%	10%	9%	9%

2005	1,949	1,944	1,926	2,088	1,977
% Chg.	12%	4%	2%	7%	6%

Note: Wagyu steer average slaughtering age is about 30 months old.

WAGYU STEER A-2 GRADE					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4 <sup>th</sup> Qtr.	Yearly Ave.
2002	531	964	1,303	1,423	1,055
2003	1,380	1,403	1,476	1,518	1,444
% Chg.	160%	46%	13%	7%	37%
2004	1,550	1,660	1,700	1,735	1,661
% Chg.	12%	18%	15%	14%	15%
2005	1,730	1,712	1,672	1,804	1,729
% Chg.	12%	3%	-2%	4%	4%

Note: Wagyu steer average slaughtering age is about 30 months old.

Holstein Steer B-2 Grade					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4 <sup>th</sup> Qtr.	Yearly Ave.
2002	166	325	515	671	420
2003	500	518	561	671	562
% Chg.	201%	59%	9%	-0%	34%
2004	789	836	770	784	795
% Chg.	58%	61%	37%	17%	41%
2005	828	836	786	875	831
% Chg.	5%	0%	2%	12%	5%

F1 Cross Breed Steer B-3 GRADE					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4 <sup>th</sup> Qtr.	Yearly Ave.
2002	453	737	1,148	1,330	917
2003	1,252	1,235	1,276	1,298	1,265
% Chg.	177%	67%	11%	-2%	38%
2004	1,316	1,356	1,407	1,458	1,360
% Chg.	5%	10%	10%	12%	7%
2005	1,494	1,497	1,498	1,529	1,496
% Chg.	14%	10%	6%	5%	10%

F1 Cross Breed Steer B-2 GRADE					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4 <sup>th</sup> Qtr.	Yearly Ave.
2002	304	579	947	1,056	722
2003	922	909	966	999	949
% Chg.	203%	57%	2%	-5%	32%
2004	1,016	1,212	1,248	1,261	1,184
% Chg.	10%	33%	29%	26%	25%
2005	1,292	1,345	1,320	1,341	1,324
% Chg.	27%	11%	6%	6%	12%

Source: MAFF

**Table 5. Annual Average Wholesales Price of Imported Beef (Chilled Cuts)**

Unit: Yen per Kg.					
Chilled Cuts					
Full Set, Aussie Beef, Chilled, (Short Grain Fed)					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	Yearly Ave.
2002	601	597	589	658	611
2003	669	700	753	821	736
% Chg.	11%	17%	28%	25%	20%
2004	920	869	835	864	872
% Chg.	38%	24%	11%	5%	18%
2005	877	832	821	934	866
% Chg.	-5%	-4%	-2%	8%	-1%
Full Set, Aussie Beef, Chilled, (Grass Fed)					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	Yearly Ave.
2002	563	510	489	602	541
2003	631	615	643	725	654
% Chg.	12%	21%	31%	20%	21%
2004	773	733	699	748	738
% Chg.	22%	19%	9%	3%	13%
2005	771	672	664	786	723
% Chg.	-0%	-8%	-5%	5%	-2%
Navel-end Brisket, Aussie Beef, Chilled					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	Yearly Ave.
2002	413	363	357	431	391
2003	432	446	509	621	502
% Chg.	5%	23%	42%	44%	28%
2004	759	958	737	712	792
% Chg.	76%	115%	45%	15%	58%
2005	769	715	715	711	728
% Chg.	1%	-25%	-3%	-0%	-8%
Strip Loin, Aussie Beef, Chilled					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	Yearly Ave.
2002	1,018	786	993	973	943
2003	1,032	1,108	1,042	1,103	1,071
% Chg.	1%	41%	5%	13%	14%
2004	1,289	1,177	1,185	1,245	1,224
% Chg.	25%	6%	14%	13%	14%
2005	1,328	1,118	1,239	1,279	1,241
% Chg.	3%	-5%	5%	3%	1%

Source: ALIC Monthly

**Table 6. Annual Average Wholesale Price of Imported Beef (Frozen Cuts)**

Frozen Cuts					
Unit: Yen per Kg.					
Chuck & Blade, Aussie Beef, Frozen					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	Yearly Ave.
2002	416	411	370	412	402
2003	419	405	425	450	425
% Chg.	1%	-1%	15%	9%	6%
2004	520	517	552	584	543
% Chg.	24%	27%	30%	30%	28%
2005	562	495	494	547	524
% Chg.	8%	-4%	-11%	-6%	-3%
Top Side, Aussie Beef, Frozen					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	Yearly Ave.
2002	482	483	478	484	481
2003	503	501	514	525	511
% Chg.	4%	4%	8%	8%	6%
2004	570	508	538	583	550
% Chg.	13%	1%	5%	11%	8%
2005	567	512	524	612	554
% Chg.	-0%	1%	-3%	5%	1%
Trimming, Aussie Beef, Frozen					
CY Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	Yearly Ave.
2002	381	375	343	340	360
2003	343	352	349	404	362
% Chg.	-10%	-6%	2%	19%	1%
2004	417	432	445	464	440
% Chg.	22%	23%	28%	15%	21%
2005	454	414	427	443	435
% Chg.	9%	-4%	-4%	-5%	-1%

Source: ALIC Monthly

**Table 7-a. Japanese Chilled and Frozen Beef Combined Imports 2005**

Beef (Chilled and Frozen Combined)						
Unit: Metric Ton (Customs Clearance Basis)						
					% Change	%
Rank	Country	2003	2004	2005	- 05/04 -	- 05 Share -
		Jan/Dec	Jan/Dec	Jan/Dec	Jan/Dec	Jan/Dec
0	--World--	576,083	431,818	459,919	7%	100%

1	Australia	283,698	394,068	411,360	4%	89%
2	New Zealand	17,071	33,569	37,953	13%	8%
3	Mexico	0	1,772	6,740	280%	1%
4	Chile	0	665	2,942	342%	1%
5	Vanuatu	573	448	534	19%	0%
6	Costa Rica	0	4	196	5497%	0%
7	Panama	0	3	146	4837%	0%
8	United States	267,277	1,276	42	-97%	0%
9	Canada	7,463	0	5	-	0%
10	Others	0	13	2	-87%	0%

Product HS Code: HS 0201, HS 0202

Source of data: Japan Customs (World Trade Atlas)

**Table 7-b. Japanese Chilled Beef Imports 2005**

Chilled Beef						
Unit: Metric Ton (Customs Clearance Basis)						
Rank	Country	2003 Jan/Dec	2004 Jan/Dec	2005 Jan/Dec	% Change - 05/04 - Jan/Dec	% - 05 Share - Jan/Dec
0	--World--	270,153	208,051	230,017	11%	100%
1	Australia	150,956	203,618	222,892	9%	97%
2	New Zealand	2,851	3,789	4,530	20%	2%
3	Mexico	0	644	2,530	293%	1%
4	United States	114,083	0	42	-	0%
5	Chile	0	0	18	-	0%
6	Canada	2,264	0	5	-	0%
7	Others	0	0	0	-	0%

Product HS Code: HS 0201

Source of data: Japan Customs (World Trade Atlas)

**Table 7-c. Japanese Frozen Beef Imports 2005**

Frozen Beef						
Unit: Metric Ton (Customs Clearance Basis)						
Rank	Country	2003 Jan/Dec	2004 Jan/Dec	2005 Jan/Dec	% Change - 05/04 - Jan/Dec	% - 05 Share - Jan/Dec
0	--World--	305,930	223,766	229,902	3%	100%
1	Australia	132,742	190,450	188,467	-1%	82%
2	New Zealand	14,221	29,780	33,424	12%	15%
3	Mexico	0	1,127	4,209	273%	2%

4	Chile	0	665	2,924	339%	1%
5	Vanuatu	573	448	534	19%	0%
6	Costa Rica	0	4	196	5497%	0%
7	Panama	0	3	146	4837%	0%
8	Hungary	0	0	2	-	0%
9	Canada	5,199	0	0	-	0%
10	United States	153,194	1,276	0	-100%	0%
11	Others	0	13	0	-100%	0%
Product HS Code: HS 0202						
Source of data: Japan Customs (World Trade Atlas)						

**Table 7-d. Japanese Imports of Prepared and Processed Beef Products 2005**

Processed and Prepared Beef Products						
Unit: Metric Ton (Customs Clearance Basis)						
Rank	Country	2003	2004	2005	% Change	%
		Jan/Dec	Jan/Dec	Jan/Dec	- 05/04 -	- 05 Share -
					Jan/Dec	Jan/Dec
0	--World--	15,032	16,223	23,524	45%	100%
1	China	705	4,240	10,276	142%	44%
2	Australia	5,426	8,299	7,775	-6%	33%
3	Brazil	773	1,875	3,126	67%	13%
4	New Zealand	980	1,105	1,302	18%	6%
5	Thailand	107	488	589	21%	3%
6	Argentina	45	164	391	138%	2%
7	Others	6,995	51	65	28%	0%
Product HS: HS 0210.20 and HS 1602.50						
Source of data: Japan Customs (World Trade Atlas)						

## Pork Section

### Japan Pork Market Outlook 2006

#### Impacts of Market Reopening for U.S. Beef to Be Minor in 2006

Japan's market reopening for U.S. beef last December was initially forecast to negatively impact the Japanese pork market in 2006. However, as it stands, it will likely now take some time for U.S. beef to recover from the current import suspension and reposition itself in a position to compete against pork consumption (See 2006 Beef Outlook Section).

#### Abnormally High Carryover Frozen Stock to Cause Reduced Imports in 2006

However, abnormally large beginning stocks carried over from last year, estimated at 300,000 MT are expected to impact imports in 2006 (See 2005 Situation Summary Section).

Simply, current stocks represents close to half of Japan's annual raw material pork demand for domestically produced ham, bacon and sausage products and about a 8 months supply of the annual utilization of the imports for processing. [Note: Japan's annual utilization of raw material pork for processing converted from PWE into CWE is at about 585,715 MT (Imported Pork at 464,285 MT and Domestic pork at 121,430 MT).] The size could slow down imports of frozen cuts in 2006.

Once U.S. beef trade is resumed after the second quarter in 2006, a relatively small replacement of pork to beef is initially expected in the beginning of the second half of 2006. Some of Danish and EU, U.S. and Canadian frozen pork cuts temporary used in the food service sector for alternative dishes will be partially replaced with beef dishes featuring U.S. beef cuts again.

However, after US beef demand increased, the retail demand for domestic pork and U.S. chilled pork will start to fall. This, coupled with a projected increase for domestic production in 2006 will certainly put downward pressure on market prices of the domestic pork toward the end of the year (see the section on domestic pork production). The situation may likely trim some of the import demand for U.S. chilled pork later this year, too.

In light of the above, total pork consumption in 2006 is projected to be marginally down compared to last year at 2.50 million MT. Total imports are projected substantially lower by 10% at 1.20 million MT (down 12% for generic pork at 1.10 million MT and up 11% for prepared and processed products at 100,000 MT). A big slash in 2006 is mostly coming from anticipated reduction in imports of the frozen raw material cuts for processing utilization. At the projected level of the imports, it is highly unlikely Japan's pork safeguard will kick in since it will be based on trigger levels calculated (on a preliminary basis) substantially high imports for JFY 2006 (See table 8).

At the projected level of imports and total consumption, the year ending stock in 2006 are still expected to be relatively high at 260,000 MT representing about 7 months worth of the annual utilization of the imports for processing. Post senses that it may take another year or two for Japanese pork processors to compress further the abnormally large size stock prevailing by lowering imports further in coming years.

All major frozen pork suppliers (Denmark, EU, Canada and U.S.) will be affected with reduced import demand, particularly for frozen pork in 2006. Increased imports of prepared and processed products are mainly owing to anticipated increase in imports of ground seasoned pork from U.S., which are utilized for sausage manufacturing for the value segment market (note: ad valorem rate is 20%).

### **GOJ Cracking Down on Illegal Pork Imports to Continue in 2006**

As touched upon in JA 5053, the GOJ has begun a review of the complex pork import regime, or the "Pork Differential Duty System", since last year. The action is mainly in response to concerns raised in the Diet and complaints from domestic producers over illegal activities involving imports of raw material frozen pork (import duty evasion). In effect, some importers were falsifying invoices to exaggerate the level of high priced cuts or the price of the product in order to meet the minimum import price.

The GOJ's serious crack down so far uncovered a series of scandals, indictments and legal actions against brokers/importers/processed products manufacturers. While the investigation is reportedly still on-going, the GOJ is now requiring the domestic meat trade and industry to strictly comply with the system, which, in the end, will likely raise average

buying prices of imported frozen cuts and most likely end up with accumulation of frozen cuts not in actual demand. It looks that prevailing circumstances are casting great uncertainties on the future pork trade with Japan in coming years.

The Japanese meat trade and meat industry has requested the GOJ to replace the current complex system with a simpler one such as either a specific duty by weight (the preferred option) or an ad valorem duty which would be more transparent and fair. This position has reportedly met with strong opposition by domestic producer groups, who are intent on maintaining the current system which serves to protect their interests.

If this situation continues, it will probably force domestic ham and sausage makers to either increase the price of their products, absorb the increased cost, to invest abroad to make some products at a lower costs (a long term run solution), or to implement a combination of the above.

### Slightly Upward Domestic Hog Slaughter Projected in 2006

According to the swine inventory as of August 1<sup>st</sup> 2005 just released by the Japan Pork Producer Association, domestic sow numbers are 915,000 heads, slightly up from the beginning of the year, the numbers of hog farms are 7,731, down 5.3% due to the continued exit of smaller scale operators. This data points to increased pig crops, which will likely contribute to increased hog slaughter in the second half of 2006 adding to a flat output compared to last year's forecast. This makes post's forecast for the total pork output forecast in 2006 to be slightly above the last year level at 1.26 million MT.

**Table 8. Japanese Pork Safeguard Monitor for JFY 2005 and JFY 2006**

Unit: Metric Ton (Product Weight Basis)					
<b>Pork Safeguard Trigger Levels for JFY 2005 and Actual Imports (\$17)</b>					
	Trigger Level	Cum. Total	April	May	June
	Quarterly Cum.	Actual Entry			
I (Apr. - Jun.)	307,305	288,909	139,203	86,343	63,363
			July	August	September
I - II (Apr. - Sept.)	549,947	520,966	94,082	71,978	65,997
			October	November	December
II - III (Apr. - Dec.)	758,902	648,879	62,537	65,376	0
			January	February	March
III - IV (Apr. - Mar.)	953,153	648,879	0	0	0
<b>Pork Safeguard Trigger Levels for JFY 2006 and Actual Imports (\$18)</b>					
	Trigger Level	Cum. Total	April	May	June
	Quarterly Cum.	Actual Entry			
I (Apr. - Jun.)	335,369	0	0	0	0
			July	August	September
I - II (Apr. - Sept.)	589,111	0	0	0	0

Source: Ministry of Finance (ALIC Monthly Data)

Note: JFY 2006 I-II trigger levels are preliminary (average imports of three preceding years multiplied by 1.19).

### 2005 Situation Summary

Revised swine and pork PS&D figures for CY 2005 are constructed based on preliminary production, trade and stock data available to date.

#### Total Pork Consumption Bound to Fall in 2005

Total domestic pork consumption is estimated to level off in 2005, down by 2% to 2.510 million MT after enjoying an unusual surge previous year. Overall meat consumption shifted to pork due to the expensive and tight supplies of beef in 2004. The situation benefited domestic producers bringing relatively good prices than average years through 2005 (See table 9).

Total imports kept growing (more than actual demand) in 2005, surpassing a record established last year, up 3% to 1.337 million MT [Generic pork: 1,247,000 MT, up 1% with U.S. (Share: 30%), Denmark (29%), Canada (22%) and Mexico (4%) and others being mostly EU (14%); Prepared and Processed Pork: 90,000 MT, up 34% with U.S. (Share: 48%), Canada (27%) and China (14%).] (See tables 11-a, 11-b, 11-c and 11-d)

For the first time in 2005, the pork safeguard was not triggered in 2005 due partly to high trigger levels in JFY 2005 (See table 8) and partly to some turmoil in the trade caused by the GOJ cracking down on illegal pork imports noted in the Outlook Section earlier. Unexpectedly, monthly import levels, especially of raw material frozen pork, did not come down as anticipated and remained high in the second half, clearly outpacing actual demand. This has caused the stocks piling up toward the year ending at an estimated 300,000 MT, 35% above the year beginning level (See table 10).

Imported chilled pork accounted for 23% of Japan's total generic pork imports and grew 4%, mainly supplied by U.S., Canada and Mexico. Imported chilled pork cuts have done relatively well by filling in reduced fresh/chilled domestic pork supplies in both retail and food service sectors (See table 11-b). Imported frozen pork accounted for the rest and the volume was relatively high keeping the same level as the previous year (See table 11-c). Increased imports from U.S., Chile and Canada and some others such as Mexico, Ireland and Austria are evenly offset by a dip in imports from Denmark and some other EU countries, which may be partly a function of exchange rates, and a shift in the type of cuts imported in order to supply cuts needed to meet the demand of Japan's processing market. Substantial growth in imports, up 36%, of the prepared and processed products for the year is largely due to increased imports of seasoned ground pork (raw materials for sausages) from U.S. and Canada. Stricter compliance with the import system is said to have made it difficult for meat trade to arrange procurements of inexpensive frozen picnic for sausage making, which may have contributed to the increased seasoned ground pork imports in 2005.

In 2005, domestic hog slaughter and pork production are projected down 2% each to 16.255 million heads and to 1.250 million MT reflecting slightly smaller number of sows compared to the previous year.

**Table 9. Quarter and Annual Average Price of Domestic Pork Carcass in 2005**

Category by Meat Grade (Tokyo Market)					
Excellent Grade					
Year/Month	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	Yearly Ave.

2000	414	447	510	373	436
2001	434	484	506	506	482
%chg	5%	8%	-1%	35%	11%
2002	498	559	510	396	491
% chg	15%	16%	1%	-22%	2%
2003	413	460	426	397	424
% chg	-17%	-18%	-16%	0%	-14%
2004	498	487	523	424	483
% chg	21%	6%	23%	7%	14%
2005	472	496	509	443	480
% chg	-5%	2%	-3%	4%	-1%
<b>Medium Grade</b>					
<b>Year/Month</b>	<b>1st Qtr.</b>	<b>2nd Qtr.</b>	<b>3rd Qtr.</b>	<b>4th Qtr.</b>	<b>Yearly Ave.</b>
2000	367	406	455	321	387
2001	395	448	469	476	447
%chg	8%	10%	3%	48%	15%
2002	459	525	469	355	452
% chg	16%	17%	0%	-25%	1%
2003	362	408	359	332	365
% chg	-21%	-22%	-23%	-7%	-19%
2004	438	427	465	381	428
% chg	21%	5%	29%	15%	17%
2005	426	464	482	416	447
% chg	-3%	9%	4%	9%	5%

Source: MAFF Meat Statistics, ALIC Monthly Statistics

**Table 10. Japanese Monthly Pork Stock Estimates**

Unit: Metric Ton (Carcass Equivalent)							
Month/Year	2002	2003	% Chg.	2004	% Chg.	2005	% Chg.
Jan.	187,276	210,374	12%	212,876	1%	242,553	14%
Feb.	196,929	209,909	7%	209,590	-0%	247,297	18%
Mar.	205,100	202,273	-1%	215,531	7%	253,109	17%
Apr.	220,861	239,071	8%	259,394	9%	300,199	16%
May	226,903	257,789	14%	295,539	15%	326,394	10%
Jun.	216,370	252,813	17%	315,399	25%	324,949	3%
Jul.	251,339	303,764	21%	334,969	10%	344,059	3%
Aug.	225,249	272,654	21%	304,363	12%	338,291	11%
Sept.	209,839	253,967	21%	273,546	8%	322,837	18%
Oct.	196,200	233,366	19%	244,701	5%	327,361	34%
Nov.	197,524	221,971	12%	225,691	2%	321,483	42%

Dec.	190,570	210,947	11%	222,780	6%		
Source: ALIC Monthly Statistics							

**Table 11-a. Japanese Chilled and Frozen Pork Combined Imports 2005**

Pork (Chilled and Frozen Combined)						
Unit: Metric Ton (Customs Clearance Basis)						
					% Change	%
Rank	Country	2003	2004	2005	- 05/04 -	- 05 Share -
		Jan/Dec	Jan/Dec	Jan/Dec	Jan/Dec	Jan/Dec
0	--World--	752,601	863,801	873,115	1%	100%
1	United States	245,428	256,110	287,909	12%	33%
2	Denmark	219,909	267,695	230,976	-14%	26%
3	Canada	166,604	184,916	195,235	6%	22%
4	Chile	28,189	38,954	51,717	33%	6%
5	Mexico	34,474	32,665	35,189	8%	4%
6	Hungary	14,414	17,257	17,350	1%	2%
7	Austria	2,973	9,093	12,543	38%	1%
8	Ireland	5,368	8,580	11,179	30%	1%
9	France	5,753	12,071	10,296	-15%	1%
10	Others	29,490	36,461	20,721	-43%	2%
Product HS Code: HS 0203						
Source of data: Japan Customs (World Trade Atlas)						

**Table 11-b. Japanese Chilled Pork Imports 2005**

Chilled Pork						
Unit: Metric Ton (Customs Clearance Basis)						
					% Change	%
Rank	Country	2003	2004	2005	- 05/04 -	- 05 Share -
		Jan/Dec	Jan/Dec	Jan/Dec	Jan/Dec	Jan/Dec
0	--World--	174,328	193,575	201,671	4%	100%
1	United States	120,168	137,298	145,861	6%	72%
2	Canada	35,078	39,449	42,838	9%	21%
3	Mexico	9,338	9,597	10,531	10%	5%
4	Australia	9,466	6,755	2,173	-68%	1%
5	Denmark	242	340	213	-37%	0%
6	Others	38	137	55	-59%	0%
Product HS Code: HS 0203.11, HS 0203.12 and HS 0203.19						
Source of data: Japan Customs (World Trade Atlas)						

**Table 11-c. Japanese Frozen Pork Imports 2005**

Frozen Pork						
Unit: Metric Ton (Customs Clearance Basis)						
					% Change	%
Rank	Country	2003	2004	2005	- 05/04 -	- 05 Share -
		Jan/Dec	Jan/Dec	Jan/Dec	Jan/Dec	Jan/Dec
0	--World--	578,273	670,226	671,444	0%	100%
1	Denmark	219,667	267,355	230,763	-14%	34%
2	Canada	131,527	145,467	152,398	5%	23%
3	United States	125,261	118,812	142,048	20%	21%
4	Chile	28,189	38,954	51,716	33%	8%
5	Mexico	25,136	23,068	24,658	7%	4%
6	Hungary	14,414	17,257	17,350	1%	3%
7	Austria	2,973	9,093	12,543	38%	2%
8	Ireland	5,368	8,580	11,179	30%	2%
9	France	5,753	12,065	10,287	-15%	2%
10	Others	19,986	29,575	18,502	-37%	3%
Product HS Code: HS 0203.21, HS 0203.22 and HS 0203.29						
Source of data: Japan Customs (World Trade Atlas)						

**Table 11-d. Japanese Imports of Prepared and Processed Pork Products 2005**

Prepared and Processed Pork Products						
Unit: Metric Ton (Customs Clearance Basis)						
					% Change	%
Rank	Country	2003	2004	2005	- 05/04 -	- 05 Share -
		Jan/Dec	Jan/Dec	Jan/Dec	Jan/Dec	Jan/Dec
0	--World--	39,597	46,513	63,067	36%	100%
1	United States	24,329	24,601	30,114	22%	48%
2	Canada	7,350	9,033	16,672	85%	26%
3	China	4,406	8,965	9,326	4%	15%
4	Denmark	1,225	1,123	2,063	84%	3%
5	Chile	0	208	1,678	707%	3%
6	Italy	959	933	1,102	18%	2%
7	Others	1,329	1,649	2,112	28%	3%
Product HS Code: HS 0210.11, HS 0210.12, HS 0210.19, HS 1602.41 and HS 1602.42						
Source of data: Japan Customs (World Trade Atlas)						

## Cattle PS&amp;D

Japan Animal Numbers, Cattle							
	2004	Revised	2005	Estimate	2006	Forecast	UOM
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	
Market Year Begin		01/2004		01/2005		01/2006	MM/YYYY
Total Cattle Beg. Stks	4478	4478	4401	4401	4340	4350	(1000 HEAD)
Dairy Cows Beg. Stks	936	936	910	910	900	909	(1000 HEAD)
Beef Cows Beg. Stocks	624	624	623	623	620	620	(1000 HEAD)
Production (Calf Crop)	1425	1415	1375	1385	1360	1375	(1000 HEAD)
Intra EC Imports	0	0	0	0	0	0	(1000 HEAD)
Total Imports	21	21	22	22	22	22	(1000 HEAD)
TOTAL Imports	21	21	22	22	22	22	(1000 HEAD)
TOTAL SUPPLY	5924	5914	5798	5808	5722	5747	(1000 HEAD)
Intra EC Exports	0	0	0	0	0	0	(1000 HEAD)
Total Exports	0	0	0	0	0	0	(1000 HEAD)
TOTAL Exports	0	0	0	0	0	0	(1000 HEAD)
Cow Slaughter	574	574	560	560	550	550	(1000 HEAD)
Calf Slaughter	10	10	10	10	10	10	(1000 HEAD)
Other Slaughter	681	681	660	660	660	660	(1000 HEAD)
Total Slaughter	1265	1265	1230	1230	1220	1220	(1000 HEAD)
Loss	258	248	228	228	225	227	(1000 HEAD)
Ending Inventories	4401	4401	4340	4350	4277	4300	(1000 HEAD)
TOTAL DISTRIBUTION	5924	5914	5798	5808	5722	5747	(1000 HEAD)
Calendar Yr. Imp. from U.S.	0	0	0	0	0	0	(1000 HEAD)
Calendar Yr. Exp. to U.S.	0	0	0	0	0	0	(1000 HEAD)

(Not Official USDA Data)

## Beef PS&amp;D

Japan Meat, Beef and Veal							
	2004	Revised	2005	Estimate	2006	Forecast	UOM
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	
Market Year Begin		01/2004		01/2005		01/2006	MM/YYYY
Slaughter (Reference)	1265	1265	1230	1230	1220	1220	(1000 HEAD)
Beginning Stocks	110	110	90	90	90	95	(1000 MT CWE)
Production	513	514	500	500	495	495	(1000 MT CWE)
Intra EC Imports	0	0	0	0	0	0	(1000 MT CWE)
Total Imports	647	645	721	700	740	737	(1000 MT CWE)
TOTAL Imports	647	645	721	700	740	737	(1000 MT CWE)
TOTAL SUPPLY	1270	1269	1311	1290	1325	1327	(1000 MT CWE)
Intra EC Exports	0	0	0	0	0	0	(1000 MT CWE)
Total Exports	0	0	0	0	0	0	(1000 MT CWE)
TOTAL Exports	0	0	0	0	0	0	(1000 MT CWE)
Human Dom. Consumption	1180	1179	1221	1195	1231	1237	(1000 MT CWE)
Other Use, Losses	0	0	0	0	0	0	(1000 MT CWE)
TOTAL Dom. Consumption	1180	1179	1221	1195	1231	1237	(1000 MT CWE)
Ending Stocks	90	90	90	95	94	90	(1000 MT CWE)
TOTAL DISTRIBUTION	1270	1269	1311	1290	1325	1327	(1000 MT CWE)
Calendar Yr. Imp. from U.S.	1	1	0	0	0	0	(1000 MT CWE)
Calendar Yr. Exp. to U.S.	0	0	0	0	0	0	(1000 MT CWE)

(Not Official USDA Data)

## Swine PS&amp;D

Japan Animal Numbers, Swine							
	2004	Revised	2005	Estimate	2006	Forecast	UOM
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	
Market Year Begin		01/2004		01/2005		01/2006	MM/YYYY
TOTAL Beginning Stocks	9724	9724	9600	9550	9600	9545	(1000 HEAD)
Sow Beginning Stocks	918	918	915	910	900	915	(1000 HEAD)
Production (Pig Crop)	17160	17160	17000	17000	16920	17100	(1000 HEAD)
Intra EC Imports	0	0	0	0	0	0	(1000 HEAD)
Total Imports	0	0	0	0	0	0	(1000 HEAD)
TOTAL Imports	0	0	0	0	0	0	(1000 HEAD)
TOTAL SUPPLY	26884	26884	26600	26550	26520	26645	(1000 HEAD)
Intra EC Exports	0	0	0	0	0	0	(1000 HEAD)
Total Exports	0	0	0	0	0	0	(1000 HEAD)
TOTAL Exports	0	0	0	0	0	0	(1000 HEAD)
Sow Slaughter	0	0	0	0	0	0	(1000 HEAD)
OTHER SLAUGHTER	16578	16596	16300	16255	16200	16350	(1000 HEAD)
Total Slaughter	16578	16596	16300	16255	16200	16350	(1000 HEAD)
Loss	706	738	700	750	720	750	(1000 HEAD)
Ending Inventories	9600	9550	9600	9545	9600	9545	(1000 HEAD)
TOTAL DISTRIBUTION	26884	26884	26600	26550	26520	26645	(1000 HEAD)
Calendar Yr. Imp. from U.S.	120	115	120	116	100	115	(HEAD)
Calendar Yr. Exp. to U.S.	0	0	0	0	0	0	(HEAD)

(Not Official USDA Data)

## Pork PS&amp;D

Japan Meat, Swine							
	2004	Revised	2005	Estimate	2006	Forecast	UOM
	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	USDA Official [Old]	Post Estimate [New]	
Market Year Begin		01/2004		01/2005		01/2006	MM/YYYY
Slaughter (Reference)	16578	16596	16300	16300	16200	16350	(1000 HEAD)
Beginning Stocks	211	211	223	223	195	300	(1000 MT CWE)
Production	1271	1272	1260	1250	1240	1260	(1000 MT CWE)
Intra EC Imports	0	0	0	0	0	0	(1000 MT CWE)
Total Imports	1302	1301	1243	1337	1235	1200	(1000 MT CWE)
TOTAL Imports	1302	1301	1243	1337	1235	1200	(1000 MT CWE)
TOTAL SUPPLY	2784	2784	2726	2810	2670	2760	(1000 MT CWE)
Intra EC Exports	0	0	0	0	0	0	(1000 MT CWE)
Total Exports	0	0	0	0	0	0	(1000 MT CWE)
TOTAL Exports	0	0	0	0	0	0	(1000 MT CWE)
Human Dom. Consumption	2561	2561	2531	2510	2485	2500	(1000 MT CWE)
Other Use, Losses	0	0	0	0	0	0	(1000 MT CWE)
TOTAL Dom. Consumption	2561	2561	2531	2510	2485	2500	(1000 MT CWE)
Ending Stocks	223	223	195	300	185	260	(1000 MT CWE)
TOTAL DISTRIBUTION	2784	2784	2726	2810	2670	2760	(1000 MT CWE)
Calendar Yr. Imp. from U.S.	401	401	393	454	379	421	(1000 MT CWE)
Calendar Yr. Exp. to U.S.	0	0	0	0	0	0	(1000 MT CWE)

(Not Official USDA Data)