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Argentina

Food Processing Ingredients Sector

2005

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Report Highlights:
The Argentine market of food ingredients of natural origin accounts for $120 million, of which imports are approximately 10 percent. Imported food ingredients are usually those which are not manufactured locally. There is a significant market for some U.S. food ingredients among local producers of ingredients, who use them to manufacture high-value, tailor-made food products.

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INTRODUCTION

During the past decade, the Argentine food and beverage industry (AF&BI) underwent steep changes, which reflected the political and economic development of the country. The most relevant changes were as follows:

- Until 1999, food production and exports grew significantly. The economic indicators of 1999 were the most relevant during the period between 1994 and the beginning of 2004.
- The convertibility plan, which pegged the Argentine peso to the dollar, strongly reduced the local production of many food ingredients, which were promptly substituted by imports. The Purchasing and Development Divisions of local food companies searched for domestic supply of inputs to minimize the impact in the final cost of the products. This worked for basic ingredients but other more complex ones, or those whose manufacturing was not feasible due to the small volumes demanded by the market, had to be imported.
- After the economic crisis, followed by devaluation, of early 2002, the volume of imported food ingredients increased, fostered by a remarkable growth in food exports as a result of the competitiveness gained by Argentine companies. During the past few years, with a more stable economy, some positive indicators showing good prospects were:
  - Launching of new products by food companies.
  - Important investments in food processing machinery.
  - Growing demand of technical staff for laboratories and production areas.

SECTION I. MARKET SUMMARY

Food ingredients used in the manufacturing of foods and beverages (F&B) vary according to their complexity, and the percentage of each ingredient used in the formulation of the product may differ with respect to its functionality. The most simple and widely used ingredients in the AF&BI are: corn starch, natural sweeteners (such as fructose) which substitute for sacarose, powdered milk, egg albumin, soy protein, casein, gelatin, and fruit concentrates. Wheat and potato starches are also used but to a lesser extent. Spices and herbs, and their extracts, have more specific uses. There is local supply of powdered milk, fructose, egg albumin, gelatin, casein, fruit pulp, glucose, citrus essential oils, among others.

The confectionery, baking, sweet and salty premix, and beverage industries demand the largest volume of food ingredients. Pet food manufacturers also use food ingredients.

According to private sources, the Argentine market of food ingredients of natural origin (excluding artificial ingredients of chemical origin) accounts for $120 million, of which imports are approximately 10 percent. Imported food ingredients are usually those which are not manufactured locally, such as: cocoa, pectins, protein concentrates and isolates, some spices, some food supplements, ginseng, and modified starches, among others.

The following table illustrates F&B imports destined to the food manufacturing industry, including natural and artificial ingredients:

Million $

Calendar Year	F&B imports for the food industry (incl. natural and artificial ingredients)
2000	230
2001	187
2002	138
2003	203
2004	292
2005	350 (*)

Source: Dirección Nacional de Alimentos (National Food Division), Secretaría de Agricultura, Ganadería, Pesca y Alimentación (Secretariat of Agriculture, Livestock, Fisheries, and Food - SAGPyA, in Spanish)

(*) Estimated.

The AF&BI comprises approximately 25,000 manufacturing plants and total sales are estimated at about $35 billion.

The following information shows the behavior of the AF&BI during the past decade:

1. The Gross Domestic Product (GDP) of the AF&BI reached its highest level in 1998, then dropped to a minimum in 2002, and finally increased during 2004 to reach values very close to record levels. In 2005, the maximum GDP was exceeded, which means that the economy has not only recovered but is also expanding significantly.

2. The Monthly Industrial Estimate (MIE), created by the National Institute of Statistics and the Census (INDEC, in Spanish), shows the evolution of the food processing sector based on data from the leading local companies. The AF&BI grew from 96 to 103, i.e. about 7.6 percent in 2004, compared to the previous year. In 2005, the 1998 record value of 103 was exceeded. (Base 1997=100)

   According to the MIE during January-August 2005, compared with the same period of 2004, interannual variation of some sectors of the AF&BI shows significant growth, primarily due to sustained economic recovery. The following are some examples:

Beef	2.7%
Poultry and fish	25%
Dairy products	16.5%
Oils and meals	15.6%
Beverages	5%

3. According to INDEC, during the first half of 2005, the average use of the local installed capacity of the AF&BI was about 73 percent, slightly below the 2004 value.

4. The growth of investment is another significant indicator of confidence within the food processing sector. According to official statistics, imports of food processing machinery in 2005 accounted for $80 million, similar to 2004.

The investment of food processing machinery, during the first half of 2005, by product category is illustrated below:

Fats and oils	35%
Fruit juices, wine and other alcoholic beverages	11.5%
Cereals and vegetables	8.5%
Cocoa and chocolate	6%

5. Foreign Trade

5.1 During January-June 2005, AF&BI exports (*) totaled about $5.5 billion, and 16 million metric tons. The oilseed industry accounted for 60 percent; the beef industry, 14 percent; the fish industry, 8 percent; the dairy industry, 5 percent; and the fruit and vegetable industry, 4 percent.

5.2 During the first half of 2005, F&B imports (*) totaled about $294 million, up approximately 10 percent compared to the same period of 2004, due to an increase in consumption and lower prices of imported products. Contrary to exports, which are concentrated in relatively few sectors, imports cover a wide range of products, such as:

Cocoa and cocoa preparations	14%
Various food preparations	11%
Coffee, tea, and spices	10.5%
Meat products, especially pork meat	9.5%
Edible fruits	8%
Preparations of meat, fish, and seafood	7%

(Source: INDEC)

(*) All items related to F&B products, including consumer-ready foods, intermediate products, and food ingredients.

5.3 Origin of imports by value:

Mercosur (Argentina, Brasil, Paraguay & Uruguay, with Chile, Bolivia, and Peru as associates)	59%
EU (European Union)	12%
ALADI (Latin American Integration Assn.)	11%
NAFTA (North American Free Trade Agreement)	7%
ASEAN (Assn. of Southeast Asian Nations)	4%
Other	7%

(Source: FAS estimate based on data from Dirección Nacional de Alimentos, SAGPyA)

6. Trends in the AF&BI

6.1 Modern technology in facilities, for the processing of both commodities and high-value foods.
6.2 Implementation of updated food quality and safety systems, even in small and medium-sized companies.
6.3 Very good storage, distribution, and logistical systems.
6.4 High share of the F&B sector in total Argentine exports.
6.5 High technical level in research and development, and quality control areas.
6.6 Expansion of foreign markets for high-value F&B.

7. Opportunities and Challenges of U.S. Food Ingredients

ADVANTAGES	CHALLENGES
Wide variety of U.S. high-value food ingredients and specific uses for each food application.	High cost incidence of U.S. food ingredients in formulated foods.
Higher competitiveness of U.S. food ingredients compared to EU products due to the high value of the euro vis-a-vis the dollar.	Strong competition of Brazilian products, which have lower costs, primarily due to the zero import tariff for most food products among Mercosur member countries.
Expansion of Argentine exports of high-value foods (mainly bakery and confectionery products), which will demand higher volumes of food ingredients.	Domestic production of basic food ingredients at lower costs.
U.S. supply of concentrated juices and herb extracts for the beverage industry, which is expanding in Argentina.	Competition from other markets, which are not tied to the euro, such as China.

SECTION II. ROAD MAP FOR MARKET ENTRY

A. Entry Strategy

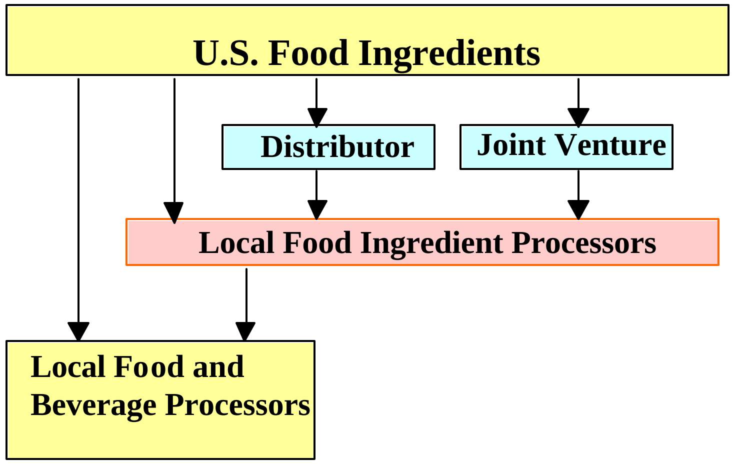
There are various ways to introduce food ingredients into the local market depending on the profile of the company and the food ingredient involved. The following are a few recommendations to consider:

- The presentation of the product to the food processing company may be done directly or through a distributor and/or representative. There are a few local and/or regional distributors who are very well known in the AF&BI. Another option is through a joint-venture.

- It is necessary to identify the sector/s of the company where it is more convenient to present the food ingredient offered. This is extremely important for the product to be evaluated by the appropriate professionals. Larger companies usually have a Research and Development Division. Other smaller companies receive proposals of new ingredients through their Purchasing Division. If the ingredient is a novelty product, it is more convenient to present it to the Marketing Division.

- Besides presenting the product to the industry, it can be simultaneously promoted in specialized magazines (focused on food, nutrition and health), at technical events (seminars, conferences, etc.), and/or trade shows.

B. Market Structure



There is a significant market for some U.S. food ingredients among local producers of ingredients, who use them to manufacture high-value, tailor-made food products through mixes, combinations of various ingredients, etc. This system is very useful for both large and medium/small-sized companies.

C. Company Profiles (2004)

The following are some of the most important F&B companies in Argentina:

Company (Product Types)	Sales ($Thousand)	End-Use Channels	Production Location	Procurement Channels
Aceitera General Deheza (edible oils, mayonnaise, soy milk)	1,220,000	Retail and HRI	San Luis (1) Córdoba (3)	Direct Importers
Molinos Río de la Plata (edible oils, rice, pasta, premixes, breading, margarine, frozen foods, meats)	850,000	Retail and HRI	Buenos Aires (7) San Luis (1) Santa Fe (2) Chaco (1)	Direct Importers
SanCor (milk, yoghurt, “dulce de leche”, butter, cheese)	420,000	Retail and HRI	18 plants	Direct Importers

Mastellone (milk, “dulce de leche”, butter, yoghurt, cheese)	400,000	Retail and HRI	Buenos Aires (4) San Luis (1) Córdoba (1)	Direct Importers
Arcor (confectionery pcts., baked goods, canned vegetables, jams, chocolate pcts., premixes)	400,000	Retail and HRI	31 plants in Argentina Brasil Uruguay	Direct Importers
Química Estrella (rice, dried foods)	75,000	Retail and HRI		Direct Importers
Quickfood (chilled cuts, frozen cuts, beef patties, frozen cooked beef)	170,000	Retail and HRI	Buenos Aires (3) Santa Fe (1) San Luis (1) Uruguay (1)	Direct Importers
Lagomarsino (wheat flour, bakery and premixes for cakes and bread)	100,000	Retail and HRI	8 plants	Direct Importers
Molinos Fénix (wheat flour)	11,000	Retail and HRI	3 plants	Direct Importers
Molinos Semino (wheat flour, gluten and starch)	25,000	Retail and HRI	2 plants	Direct Importers
Orieta (jams,	11,000	Retail and	2 plants	Direct

solid jams, confectionery pcts., solid jam milk, raisins)		HRI		Importers

Source: Comisión Nacional de Valores.

D. Main Argentine F&B Companies by Product-Type

DAIRY PRODUCTS

COMPANY	Main activity	Location (Provinces)
SanCor Coop. Ltda.	Butter, milk, powdered milk, cheese, cream, yogurt	Santa Fe, Córdoba, Buenos Aires
Mastellone Hnos./ La Serenísima	Butter, milk, powdered milk, cheese, cream, yogurt, dessert	Buenos Aires, San Luis
Nestlé Argentina S.A.	Powdered milk, concentrated milk, infant formula, fortified milk, ice cream	Córdoba, Santa Fe, Buenos Aires
Molfino - La Paulina	Milk, cheese, cream	Córdoba, Santa Fe.
La Salamandra	Dairy artisan products	Buenos Aires
Williner	Milk, cheese, butter	Santa Fe
Kasdorf	Baby food	Buenos Aires
Milkaut	Milk, butter, cheese, yogurt, whey protein, milk protein	Santa Fe, Buenos Aires, San Luis, La Rioja

SNACK FOODS (FLAVORED AND SWEET SNACKS AND NUTS)

Pepsico Elaboradora Argentina de Cereales SRL	Flavored snacks, oat flakes, cereal bars, flakes (potato, carrot), foie gras	Buenos Aires
Georgalos Hnos.	Candied peanuts, cereal bars, nougats, and other confectionery products	
Golden Peanut Argentina S.A.	Confectionery peanuts	Córdoba
Olega S.A.C.I.I.A. y F.	Confectionery peanuts	Córdoba
Cotagro Coop. Agropecuaria Ltda.	Confectionery peanuts By-products Seeds	Córdoba
Gastaldi Hnos.	Confectionery peanuts Wheat mill products and by-products	Córdoba
Nutrasun	Sunflower seeds	Buenos Aires

La Delicia Felipe Fort S.A	Chocolates, cereals and fruit bars	Buenos Aires
Laso S.A.	Cereal bars, granola bars, corn flakes, frosted flakes, puffed cereals, chocolate, fruits, cookies, fried potatoes and sweet potatoes	Buenos Aires Chubut

PREPARED FRUITS AND VEGETABLES; OILSEED PRODUCTS; SAUCES; AND FROZEN, CANNED AND DRIED PRODUCTS

Farm Frites	Frozen fried potatos	Buenos Aires
Mc Cain Argentina S.A. (67% market share)	170,000 MT/year Frozen potatoes	Buenos Aires
Molinos Río de la Plata	Frozen vegetables	Buenos Aires
Benvenuto S.A.C.I.	Jams, fruit preserves, marmalades, fresh fruits and vegetables, pulses, concentrated fruit pulp, tomato paste, sauces, preserved fish	Mendoza Buenos Aires Río Negro
Molto	1,500 MT/year of dried vegetables 400 MT/day of fresh tomatoes 6 million units of processed tomatoes, 25 million units of fruit cans (on an annual basis) Dehydrated vegetables, concentrated fruit pulp, canned fruits and vegetables	Mendoza San Juan
Canaille - Redcap	Canned fruits, tomatoes and other vegetables, jams, marmalades	Mendoza Buenos Aires
Industrias Alimenticias Argentinas/ ALCO	Canned fruits and vegetables	Catamarca Mendoza Buenos Aires
Orieta/ Goy Widmer y Cía. S.A.	Annual sales: $10 million 4,500 MT/year of	

	confectionery products Jams, solid jams, "dulce de leche", raisins	
Dánica S.A.	Margarine, mayonnaise, sauces, bakery products	Buenos Aires San Luis
Bestfoods/ Unilever	Ketchup, mayonnaise, sauces, mustard	Buenos Aires La Rioja

CONFECTIONERY PRODUCTS

Arcor	Candy, chocolate products, *alfajores* (traditional Argentine cookies)	Buenos Aires Córdoba Brasil
Cadbury Stani/Terrabusi/ Adams	Candy, chewing gum, chocolate products, *alfajores*, cereal bars	Buenos Aires
Nestlé	Candy, *alfajores*, chocolate products	Buenos Aires
Bonafide	Candy, chocolate products, chewing gum	Buenos Aires
Bombonería Elite S.A	Chocolate products, candy	Buenos Aires
Kraft Food Argentina S.A	Chocolate products, *alfajores*, candy	Buenos Aires
La Delicia Felipe Fort S.A	Candy, cereal bars, chocolate products	Buenos Aires
Lheritier Argentina S.A	Candy, nougats, cereals bars	Buenos Aires
Productos Lipo S.A	Candy	Buenos Aires
Fortunato Arrufat	Candy, chocolate products, nougats, *alfajores*	Buenos Aires

BAKED GOODS

Arcor/Bagley	Crakers, cookies	Buenos Aires Córdoba
Kraft Foods	Crackers, cookies	Buenos Aires
La Salteña	Bread, fresh dough	Buenos Aires
Bimbo Argentina	Bread, cakes	Buenos Aires
Fargo	Bread, cakes	Buenos Aires

BEVERAGES (INCLUDING ALCOHOL)

SAVA Gancia	Herbal beverages, liquors	San Luis Buenos Aires
Miscellaneous wineries	Wine, sparkling wine	Mendoza San Juan Salta Catamarca La Rioja Río Negro
Quilmes, Budweiser, Heineken	Beer	Buenos Aires Santa Fe Córdoba
Coca Cola	Soft drinks, beverages with juices	
Pepsi Cola	Soft drinks, beverages with juices	
Danone	Mineral water, flavored water	Buenos Aires Mendoza

DRIED FOODS AND CONDIMENTS (canned soups, dry mixes, pasta, pet food, seasonings)

Kraft	Dry sweet mixes: cakes, gelatin, pudding. Dry pasta	Buenos Aires
Bestfood (Unilever)	Soup dry mixes. Cube boullions. Seasoning powder	Buenos Aires
Molinos Río de la Plata	Dry pasta Dry mixes: cakes, gelatin, puddings, ice cream, ñoquis, cheese bread, soy patties.	Buenos Aires San Luis
Nestlé	Pet foods Canned soups, dry mixes, pasta	Buenos Aires
Masterfoods Argentina Ltd	Pet foods	Buenos Aires
La Virginia	Spices, seasonings	Buenos Aires, Santa Fe
Alicante	Spices, seasonings	Buenos Aires

PREPARED MEALS ("ready to eat" mixed ingredients; retail, and food services meals and entrees)

Industrias Alimenticias Argentinas	Pizzas Production: 420,000 pizzas/shift Storage capacity: 150,000 units	Buenos Aires
SAVA - Gancia	*Empanadas* (traditional Argentine appetizer),	Buenos Aires

	dried filled pasta	
Molinos Río de la Plata	Frozen meals	Buenos Aires
Bestfood Unilever	Soups	Buenos Aires
Compañía de Alimentos Fargo	Frozen precooked bakery	Buenos Aires
Corporación General de Alimentos S.A Grupo Estrella	Risotto, tomato paste	Buenos Aires

SPECIALIZED FOOD INGREDIENTS (additives, preservatives, thickeners, sweeteners)

The following are local manufacturers of food ingredients who account for the largest share of imported food ingredients in Argentina:

Saporiti Hnos	Thickeners, sweeteners, flavors, stabilizers, emulsifiers, colors, preservatives, cacao, food ingredients	www.saporiti.com.ar
Gelfix	Thickeners, sweeteners, flavors, stabilizers, emulsifiers, colors, preservatives, cacao, dried fruits,	www.gelfix.com
Granotec Alimentos	Emulsifiers, antioxidants, stabilizers, hydrocolloids, preservatives, sweeteners, proteins, enzymes, food ingredients.	www.granotec.com
Farmesa	Stabilizers, emulsifiers, flavors, salts for meat products, soy protein, food ingredients, natural colors,	www.farmesa.com.ar
El Bahiense	Stabilizers, emulsifiers, preservatives, cacao, wheat gluten, dextrins, food ingredients.	www.elbahiense.com
O.V specias	Functional ingredients, emulsifiers	www.ovespecias.com.ar
Adama Food Ingredients	Citrates, citric acid, enzymes, lactates, milk proteins, whey proteins, soy proteins,	www.adama.com

	food ingredients.	
Cordis	Functional ingredients, preservatives, emulsifiers, proteins, cacao, stabilizers	www.cordis.com.ar
Alpha emulsionantes	Emulsifiers, ice cream ingredients	
Duas Rodas Industrial	Ice cream additives; condiments, food ingredients	www.duasrodas.com
Alvarez Hnos	Spices, seasonings tailor made.	Alcala_general@ciudad.com.ar
Siviar	Vegetal concentrates for beverages and soft drink emulsions	www.siviar.com.ar
Taxonera S.C.A.	Food ingredients for bakery, ice cream and pastry	www.taxonera.com

E. Sector Trends

Argentina is a primary food producing country. Its diverse geography and various climates allow it to produce a wide variety of food products, of which many are exported throughout the world.

Basic Foods

Argentina produces the following foods with little or no processing:

- Of vegetable origin: grains and oilseeds in large volumes (large oil processing capacity), and fruits, vegetables, aromatic herbs, spices, olives, etc.
- Of animal origin: primarily, bovine, ovine, and caprine meat, and poultry. In addition, some specialty products for which there is an increasing international demand for gourmet markets, such as snail, frog, iguana, and llama meat. The local dairy sector is large and very competitive.

These two groups of food products follow the trends listed below:

- Specialized products (name of origin)
- Safe products, produced under traceability standards
- Organic products (olive oil, herbs, etc.)
- Regional products (Andean potatoes, amaranth, chia, etc.)

Processed Foods

The following trends have been noticed in processed foods:

- Healthy products
- Sugar-free products, or with a low content of sugar
- Low-fat/calorie foods
- Consumer-ready foods
- Low-cost foods.

General Trends in the Food and Beverage Industry

The growth of the Argentine food manufacturing industry has focused on export competitive expansion and on the development of novelty products. The following are the most important trends in this sector:

- Consolidation of medium and small-sized companies, which produce regional specialty foods in smaller volumes but with a higher value, such as: marmalades, preserves, dried fruits and nuts, olive oil, pickles, specialty meats, etc. Many of these undertakings are connected with tourism "roads", such as the "wine road", the "olive road", among others, which tourists can visit. They can also participate in the harvest process.
- Launching of functional foods, such as fiber, omega 3 and phytosterol-added milk (all imported food ingredients). The recent interest in these types of products follows a growing international trend.
- Beverage diversification: flavored beverages, such as water with herb extracts, have become very popular to the detriment of conventional soft drinks. Demand for imported energy drinks has increased considerably.
- Larger beer supply, with new microbrewery beers and increased consumption of conventional beer.
- High-quality varietal and sparkling wines, which meet international quality standards.
- Permanent launching of novelty dairy by-products, such as cheese and yogurt, to supply both the domestic and export markets.
- Expansion of herb infusions as a healthy option. Raw materials for their production are both local and imported.
- Increased production of commodities such as oils, grains, meat and dairy products, as a consequence of export expansion.
- AF&BI´s focus on the industrialization of commodities as a means of increasing income, which will demand food ingredients that are not produced locally, either at the present time or in the near future, because of limited volumes needed (artificial sweeteners, special thickeners and stabilizers, nutritional ingredients).
- Expansion of facilities to other regions, primarily, South America and, in some cases, to countries such as Ukraine and China, by some multinational companies.
- Interest of the Argentine confectionery industry in markets in Central America and the United States, among others.
- The baking industry is growing and developing novelty products.

SECTION III. COMPETITION

- Food ingredients used in the AF&BI are primarily manufactured locally. Those that are unavailable in the local market are imported, such as cocoa from Brazil. Specialty food ingredients are imported mainly from the United States, Europe, and China. Products from Europe are less competitive due to the high-value of the euro compared to the dollar.

SECTION IV. BEST PRODUCT PROSPECTS

Best prospects for imported food ingredients are in the following food industries:

- Bakery
- Confectionery
- Condiments, seasonings, and spices
- Dairy
- Non-alcoholic beverages
- Snack foods
- Dry/dehydrated products
- Consumer-ready foods
- Sauces

SECTION V. USEFUL WEBSITES

www.cipa.org.ar	Cámara de Industriales de Productos Alimenticios (Food Industry Chamber) Provides information on food processors.
www.copal.com.ar	Coordinadora de las Industrias de Productos Alimenticios (Food Industry Coordinating Agency) Provides information on F&B processors, and their chambers.
www.alimentosargentinos.gov.ar	Dirección Nacional de Alimentos, Secretaría de Agricultura, Ganadería, Pesca y Alimentos (National Food Division, Secretariat of Agriculture, Livestock, Fisheries, and Food) Provides official F&B import, export, and production statistics, and regulations.
www.cil.org.ar	Centro de la Industria Lechera (Dairy Industry Chamber) Provides dairy statistics.
www.cafgda.com.ar	Cámara de Fructosa, Almidones, Glucosas, Derivados y Afines (Chamber of Fructose, Starches, Glucose, and By-Products) Provides statistics and company contact information.
www.anmat.gov.ar	Administración Nacional de Medicamentos, Alimentos y Tecnología Médica (National Administration of Drugs, Food, and Medical Technology) Regulates processed food products which are prepared for direct human consumption, health supplements, and both alcoholic and non-alcoholic beverages, with the exception of wine)

SECTION VI. POST CONTACT AND ADDITIONAL INFORMATION

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Homepage: http://www.fas.usda.gov

ANNEX I. MAIN FOOD INGREDIENT IMPORTS 2004

HTS Code	Product Description	MT	Thousand $ FOB	$/MT
0201	Meat of bovine animals, fresh or chilled	1,702.80	1,415.49	831.27
0203	Meat of swine, fresh, chilled or frozen	11,724.67	19,341.38	1,649.63
0209	Pig fat, free of lean meat, and poultry fat, not rendered	4,820.97	2,631.82	545.91
0401	Milk and cream, not concentrated nor containing added sugar or other sweetening	22,006.64	3,564.48	161.97
0713	Dried leguminous vegetables, split	4,790.51	2,158.16	450.51
1006	Rice	4,674.74	1,475.62	315.66
1108	Starches; inulin	3,067.28	1,491.13	486.14
1502	Fats of bovine animals, sheep or goats	12,003.77	4,460.02	371.55
1513	Coconut, palm kernel, and almond oil, and fractions	2,606.32	2,027.88	778.06
1516	Vegetable fats and oils and their fractions, partly or wholly hydrogenated	3,540.35	3,632.93	1,026.15
1517	Margarine, edible mixtures or preparations of animal or vegetable fats or oils	1,908.90	2,657.42	1,392.12
1604	Prepared or preserved fish; caviar and caviar substitutes prepared from fish eggs	5,466.43	7,131.73	1,304.64
1701	Cane or beet sugar and chemically pure sucrose, in solid form	4,935.41	944.46	191.36
1702	Other sugars, including chemically pure in solid form; sugar syrup not containing flavorings or colors	1,688.18	1,611.92	954.83
1704	Sugar confectionery, not containing cocoa	4,475.30	6,758.04	1,510.07
1803	Cocoa paste, whether or not defatted	4,244.51	9,237.34	2,176.31
1804	Cocoa butter, fat, and oil	3,640.54	11,181.23	3,071.31
1805	Cocoa powder, not containing added sugar or other sweetening matter	4,409.26	7,659.92	1,737.23
1806	Chocolate and other food preparations containing cocoa	3,315.16	7,964.04	2,402.31
1905	Bread, pastry, cakes, biscuits, and other bakers´ wares, whether or not containing cocoa	2,133.69	2,538.88	1,189.90
2002	Tomatoes, prepared or preserved	2,736.67	1,471.99	537.88
2005	Other vegetables and leguminous vegetables, prepared or preserved, not frozen	2,551.37	1,639.90	642.75
2008	Fruit that have been prepared of preserved by freezing, by packing (including containing added sugar, other sweetening, or alcohol)	7,209.21	7,647.79	1,060.84
2009	Fruit juice not fermented, and not containing alcohol, with added sugar or other sweetening	3,350.74	2,563.93	765.18
2101	Extracts, essences and concentrates of	2,054.73	6,345.72	3,088.35

	coffee, tea or mate, and preparations with these products			
2102	Yeasts, prepared baking powders	1,849.17	2,815.51	1,522.58
2106	Food preparations not elsewhere specified or included	3,869.88	14,732.67	3,807.01
2202	Waters, including mineral waters, aerated waters, flavored waters, and other non-alcoholic beverages, containing added sugar or other sweetening	2,903.20	1,505.40	518.53
2208	Undenatured ethyl alcohol of an alcoholic strengh by volume of less than 80%, brandy, liquor, and other spirits	2,601.16	5,637.11	2,167.16
2302	Residues of cereals and leguminous plants	7,637.36	227.52	29.79

Source: Dirección Nacional de Alimentos (National Food Division), SAGPyA

ANNEX II. ORIGIN OF FOOD INGREDIENTS USED IN THE ARGENTINE MARKET

Product category	Product name	Manufactured locally	Imported
Acids	Oleic acid		X
	Steric acid		X
Albumins	Albuminal substances	X	X
	Egg albumin	X	
Extracts	Coffee extract		X
	Fish extract	X	
	Meat extract	X	X
	Tea extract		X
	Herb extracts	X	
Starches	Corn starch	X	X
	Potato starch		X
	Wheat starch	X	
Fruits	Dehydrated fruits	X	
	Dried fruits		X
	Nuts	X	X
Miscellaneous	Casein		X
	Chocolate		X
	Cocoa powder		X
	Condiments	X	X
	Dextrins	X	X
	Essential oils	X	X
	Food supplements	X	X
	Fructose	X	X
	Fruit pulp	X	
	Gelatin	X	
	Ginseng		X
	Glucose	X	X
	Glues		X
	Herbs	X	X
	Lactose	X	
	Milk powder	X	
	Milk substitutes	X	
	Pectic substances		X
	Potato flakes	X	X
	Protein concentrates	X	X
	Protein isolates	X	X
	Spices	X	X
	Sugar substitutes (sweeteners)		X
	Vanilla	X	X
	Wheat gluten	X	
	Whey	X	X
	Yeast	X	X

Source: Data provided by private sources.