



USDA Foreign Agricultural Service

GAIN Report

Global Agriculture Information
Network

Voluntary Report - public distribution

Date: 12/2/2005

GAIN Report Number: SF5041

South Africa, Republic of

Grain and Feed

Monthly Update

2005

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Report Highlights:

In spite of a late start to the rainfall season, the planting of corn has started in the eastern production areas. As a result of overproduction and low prices, Grain SA still recommends that farmers do not plant at all this season. Prices have recovered and producers may be tempted to plant again. The 2004 corn crop is unofficially estimated at 11.7 million tons and the new, 2005 crop could reach about 7 million tons. This will alleviate the oversupply.

Includes PSD Changes: Yes
Includes Trade Matrix: No
Unscheduled Report
Pretoria [SF1]
[SF]

Summary

South Africa's 2005/06, summer rainfall season started at the beginning of November this year. Although late, the rains allowed planting to start especially in the eastern production areas where the optimum time for planting ended at the end of October. The big question is how much land farmers are going to plant. Grain SA still recommends not planting at all but commercial farmers are likely to cut the area planted by 30% from the 3 million hectares five year average. If the area planted on commercial farms is cut back to 2.1 million hectares the crop could still reach 6.7 million tons. Adding the crop in the emerging sector could take the total to 7 million tons.

The current, FAS 2004, crop on commercial farms is officially estimated at 12.2 million tons and unofficially at 11.4 million tons. Even if the official estimate is decreased, the immediate oversupply situation will persist.

US\$1 = Rand 6.50 (11/30/05)

www.sagis.org.za

www.grainsa.co.za

www.safex.co.za

www.fews.net

www.wfp.org

CORN

PSD Table

| | | | | | | |
|------------------------|--------------|------------|------------|------------|------------|------------|
| Country | South Africa | | | | | |
| Commodity | Corn | | | | | |
| 1000 HA | 2003 | Revised | 2004 | Estimate | 2005 | Forecast |
| 1000 MT | USDA [Old] | Post [New] | USDA [Old] | Post [New] | USDA [Old] | Post [New] |
| Market Year Begin | 05/2004 | | 05/2005 | | 05/2006 | |
| Area Harvested | 3300 | 3240 | 3500 | 3343 | 2800 | 2450 |
| Beginning Stocks | 2443 | 2420 | 2956 | 2935 | 3856 | 2650 |
| Production | 9700 | 9710 | 12000 | 11665 | 8000 | 7000 |
| TOTAL Mkt. Yr. Imports | 219 | 222 | 150 | 0 | 200 | 200 |
| Oct-Sep Imports | 495 | 553 | 131 | 75 | 200 | 0 |
| Oct-Sep Import U.S. | 61 | 62 | 0 | 5 | 0 | 0 |
| TOTAL SUPPLY | 12362 | 12352 | 15106 | 14600 | 12056 | 9850 |
| TOTAL Mkt. Yr. Exports | 729 | 773 | 2300 | 2000 | 1500 | 750 |
| Oct-Sep Exports | 797 | 449 | 1517 | 1500 | 1800 | 600 |
| Feed Dom. Consumption | 4077 | 4040 | 4300 | 4700 | 4200 | 4400 |
| TOTAL Dom. Consumption | 8677 | 8644 | 8950 | 9950 | 8900 | 8750 |
| Ending Stocks | 2956 | 2935 | 3856 | 2650 | 1656 | 350 |
| TOTAL DISTRIBUTION | 12362 | 12352 | 15106 | 14600 | 12056 | 9850 |

Production

The South African National Crop Estimates Committee released its final estimate of the 2004 (year of planting) summer crops on September 20, 2005. The commercial corn estimate, at 12.2 million metric tons, was unchanged from the previous estimate. The NCEC is currently reviewing the estimate, as deliveries to the silos were less than expected. Based on considerations detailed below we estimate the commercial crop at about 11.4 million tons and the total crop at about 11.7 million tons.

The following table contains the details:

| Commercial | 2003 area ha. | Yield MT/ha | 2003 crop MT | 2004 area ha. | Yield MT/ha | 2004, final est. MT | Yield MT/ha | AgPretoria revised, MT |
|------------|------------------|----------------|-----------------|------------------|----------------|------------------------|----------------|---------------------------|
| White corn | 1,842,000 | 3.2 | 5,805,000 | 1,845,000 | 3.9 | 7,264,500 | 3.7 | 6,850,000 |
| Yellow | 1,001,300 | 3.7 | 3,677,000 | 1,084,500 | 4.5 | 4,915,800 | 4.2 | 4,550,000 |
| Total | 2,843,300 | 3.3 | 9,482,000 | 2,929,500 | 4.2 | 12,180,300 | 3.9 | 11,400,000 |
| Developing | | | | | | | | |
| White | 281,890 | 0.6 | 170,890 | 324,960 | 0.6 | 202,755 | 0.6 | 202,755 |
| Yellow | 78,920 | 0.7 | 57,180 | 88,480 | 0.7 | 63,193 | 0.7 | 63,193 |
| Total | 360,810 | 0.6 | 228,070 | 413,440 | 0.6 | 265,948 | 0.6 | 265,948 |
| Total corn | | | | | | | | |
| White | 2,123,890 | 2.8 | 5,975,890 | 2,169,960 | 3.4 | 7,467,255 | 3.3 | 7,052,755 |
| Yellow | 1,080,220 | 3.5 | 3,734,180 | 1,172,980 | 4.2 | 4,978,993 | 3.9 | 4,613,193 |
| TOTAL | 3,240,110 | 3.0 | 9,710,070 | 3,342,940 | 3.7 | 12,446,248 | 3.5 | 11,665,948 |

There are still major concerns about the size of the 2004 crop as only about 81% of the officially estimated crop was delivered to the silos by the end of October 2005. Deliveries from March to October amounted to 9.9 million tons implying that 2.3 million tons of the official crop estimate were still unaccounted for at the start of the next planting season. Delivery to the silo means that grain is stored in the commercial facilities on behalf of the owners i.e. farmers, traders or users.

Farmers also earlier implied that they intend to cut the new season, 2005, area planted to corn by about 40% because of low prices. At the end of October another survey showed that the intention was to cut the area planted by about 53% from the 2.93 million ha. planted in 2004 to 1.37 million ha. in 2005. In addition to the price pressure, the early part of the planting season was very hot and dry and the optimum planting dates in Mpumalanga passed before the first rains arrived in November. The following table contains the planting intention details:

| Hectares | Area 2004 | Intention 2005 | Change | % Change |
|----------------|-----------|----------------|------------|----------|
| White corn | 1,845,000 | 744,360 | -1,100,640 | -59.7% |
| Yellow corn | 1,084,500 | 627,180 | -457,320 | -42.2% |
| Total corn | 2,929,500 | 1,371,540 | -1,557,960 | -53.2% |
| Sorghum | 98,240 | 30,300 | -67,940 | -69.2% |
| Peanuts | 42,800 | 65,000 | +22,200 | +51.9% |
| Sunflower seed | 460,000 | 592,100 | +132,100 | +28.7% |
| Soybeans | 150,000 | 231,800 | +81,800 | +54.5% |
| Dry beans | 49,300 | 58,600 | +9,300 | +18.9% |
| Total crops | 3,730,000 | 2,349,000 | -1,381,000 | -37.0% |

The farmers thus indicated that they intended to cut the area planted to corn by about 1.6 million hectares and the total area planted to summer crops by about 1.4 million hectares. In 1986 the area planted to summer crops amounted to 6.2 million hectares and 4.9 million hectares in 1996. This means a loss of 3.9 million hectares (63%) since 1986 and 2.6 million hectares (53%) since 1996. The decrease in area planted is the direct result of the implementation of the free market system in the nineties and could be an indicator to other countries planning to go that way.

A more likely 2005 scenario is that the area to be planted to corn will be cut by about 30% from the 5-year average of 3 million ha. to 2.1 million hectares, 1.2 million hectares white and 900,000 hectares yellow corn. This could still yield a 6.7 million ton crop at average yields. The lack of early rains and the hot and dry spring caused much concern, which manifested itself in increased futures prices. Since early November rainfall increased and planting commenced in the eastern production areas. The optimum planting window in Mpumalanga ends at the end of October and a lot of the area planted can be considered as late plantings. In the Eastern Free State the best time for planting ends at the end of November and again, most of the area planted can be looked at as late. There is still time to plant in December for the western production areas. Rainfall over the next four weeks will have a major effect on the area planted this year, and consequently the crop expectations.

A forecast based on the 1999-2003 average yields and normal rainfall from now on follows:

| RSA Corn | 2004 | Revised | MY 05/06 | 2005 | Forecast | MY 06/07 |
|------------|---------|---------|------------|----------|----------|------------|
| Production | Area | Yield | Production | Area | Yield | Production |
| Commercial | '000 ha | MT/ha | '000 MT | '000 ha. | MT/ha | '000 MT |
| White | 1845 | 3.7 | 6850 | 1200 | 3.0 | 3600 |
| Yellow | 1085 | 4.2 | 4550 | 900 | 3.4 | 3100 |
| Total | 2930 | 3.9 | 11400 | 2100 | 3.2 | 6700 |
| Developing | 413 | 0.6 | 266 | 350 | 0.8 | 300 |
| TOTAL | 3343 | 3.5 | 11666 | 2450 | 2.9 | 7000 |

Consumption

We include deliveries for March and April in our delivery figure as, depending on the season, the new crop becomes available from March each year. Deliveries up to the end of October 2005 are shown in the following table:

| Deliveries | White corn | Yellow corn | Total corn |
|------------|------------|-------------|------------|
| March 2005 | 18 | 53 | 71 |
| April | 37 | 104 | 141 |
| May – Oct. | 5,909 | 3,784 | 9,693 |
| TOTAL | 5,964 | 3,941 | 9,905 |

We would normally expect to get in an additional 150,000 tons from November to end of February 2006. The fact is that there is still more than 1.5 million tons of the revised estimate unaccounted for. We can consider this as farm retentions although it is much higher than usual. A commercial PS&D based only on deliveries from March to October can be supplied to highlight the current situation.

| FAS 2004 | MY May05/April 06 | Commercial S&D | '000 MT |
|------------------------|-------------------|----------------|---------|
| '000 Metric tons | White | Yellow | Total |
| B/Stocks, May 1 | 2345 | 590 | 2935 |
| Deliveries, March –Oct | 5965 | 3940 | 9905 |
| Total supply | 8310 | 4530 | 12840 |
| Expected exports | 1650 | 350 | 2000 |
| Expected consumption | 4860 | 3330 | 8190 |
| Ending stocks forecast | 1800 | 850 | 2650 |

The apparently smaller 2004 crop and the proposed cutback in the 2005 crop can cut the surplus considerably. We can give a 2006/07 PS&D forecast to illustrate the point.

| FAS 2005 forecast | MY May 06/April 07 | Commercial S&D | '000 MT |
|-------------------|--------------------|----------------|---------|
| B/Stocks | 1800 | 850 | 2650 |
| Crop estimate | 3600 | 3100 | 6700 |
| Farm retention | 100 | 350 | 450 |
| Deliveries | 3500 | 2750 | 6250 |
| Supply | 5300 | 3600 | 8900 |
| Exports | 450 | 100 | 550 |
| Consumption | 4850 | 3200 | 8050 |
| E/Stock | 0 | 300 | 300 |

Obviously exports will be higher and stocks will be supplemented by imports while some yellow corn may be used for human consumption in lieu of white corn.

Trade

In the meantime exports continue unabated with about 136,000 tons exported in November. Zimbabwe continues to be the main market taking 65% of the white corn and 50% of the total exported up to November 25, including another shipload from East London in week three. It appears that the Cairo-based Africa Export-Import bank (Afreximbank) and the African Development Bank could be involved in financing the purchases. Zimbabwe pronounced its intention to import 1.2 million tons this season and is averaging more than 90,000 tons per month. Both Malawi and Zambia must pick up their rate of imports substantially over the next few months to avert famine. Current high price levels and clogged supply lines may slow down the process. Zambia, like Zimbabwe, requires GMO free corn. The high prices also killed off any major overseas sales.

| RSA exports white | 10/29- 11/04 | 11/05- 11/11 | 11/12- 11/18 | 11/19- 11/25 | Progressive since May 1 |
|----------------------|-----------------|-----------------|-----------------|-----------------|----------------------------|
| Angola | | | | | 11978 |
| Benin | | | | | 2278 |
| Botswana | 3533 | 4104 | 3541 | 5329 | 104071 |
| Cameroon | | 452 | | | 1774 |
| Ghana | | | | | 7638 |
| Kenya | | | | | 33614 |
| Lesotho | 61 | | 97 | 1248 | 46611 |
| Madagascar | | | | 387 | 387 |
| Mali | | | | 108 | 2258 |
| Malawi | 881 | 1221 | 1733 | 868 | 11511 |
| Mozambique | 3274 | 1253 | 3610 | 2638 | 59387 |
| Namibia | | | | 189 | 6343 |
| Sudan | | | | | 28272 |
| Swaziland | 759 | 349 | 628 | 1671 | 10111 |
| Zambia | 930 | 1209 | 2306 | 523 | 8845 |
| Zimbabwe | 10180 | 8461 | 52496* | 15220 | 634592 |
| TOTAL | 19,618 | 17,049 | 64,411 | 28,181 | 969,670 |
| Yellow corn | | | | | |
| Angola | | | | | 204 |
| Botswana | 255 | 570 | 445 | 515 | 8751 |
| Indonesia | | | | | 49500 |
| Iran | | | | | 93284 |
| Japan | | | | | 113098 |
| Lesotho | 10 | | | | 1637 |
| Mozambique | 69 | 623 | 221 | 336 | 4317 |
| Namibia | 428 | 240 | 549 | 496 | 10780 |
| Swaziland | 416 | 477 | 485 | 367 | 17736 |
| Zimbabwe | 297 | 272 | 208 | | 1195 |
| TOTAL | 1,475 | 2,182 | 1,908 | 1714 | 300,502 |
| TOTAL CORN | 21,093 | 19,231 | 66,319 | 29,895 | 1,270,172 |

* Including 38,850 tons by ship through East London.

Prices

During November, the December 05, March, May and July 06, white corn SAFEX prices has been moving around \$150/ton compared to \$125/ton on October. The same yellow corn prices hovered around \$125/ton compared to about \$119/ton in October. The high prices are likely to depress both consumption and exports. The prices are probably based on the assumption of a major cutback in production as Grain SA still recommends that farmers do not plant corn this year. The area planted is expected to decline somewhat, but weather will be, as usual, the main factor determining crop size.

RSA, SAFEX futures exchange quotes:

| | | | | |
|-------------|---------------|---------------|---------------|---------------|
| Rand/MT | US\$/MT | | | |
| White corn | December 05 | March 06 | August 05 | October 05 |
| 06/27/05 | R634=\$94.5 | R670=\$99.9 | R574=\$85.5 | R593=\$88.4 |
| 07/27/05 | R671=\$100.9 | R709=\$106.6 | R619=\$122.6 | R632=\$107.8 |
| 08/31/05 | R735=\$114.0 | R766=\$118.8 | May 06 | R695=\$107.8 |
| 09/30/05 | R847=\$133.4 | R868=\$136.7 | R867=\$136.5 | R823=\$129.6 |
| 11/03/05 | R834=\$125.4 | R851=\$128.0 | R856=\$128.7 | July 06 |
| 11/30/05 | R959=\$147.5 | R978=\$150.5 | R975=\$150.0 | R980=\$150.8 |
| | | | | |
| Yellow corn | December 05 | March 06 | August 05 | October 05 |
| 06/27/05 | R669=\$99.7 | R705=\$105.1 | R607=\$90.5 | R629=\$93.7 |
| 07/27/05 | R667=\$100.3 | R697=\$104.8 | R625=\$94.0 | R635=\$95.5 |
| 08/31/05 | R683=\$105.9 | R708=\$109.8 | May 06 | R645=\$100 |
| 09/30/05 | R772=\$121.6 | R780=\$122.8 | R786=\$123.8 | R755=\$118.9 |
| 11/03/05 | R777=\$116.8 | R789=\$118.6 | R801=\$120.9 | July 06 |
| 11/30/05 | R797=\$122.6 | R804=\$123.7 | R837=\$128.8 | R814=\$125.2 |
| | | | | |
| Wheat | December 05 | March 06 | August 05 | October 05 |
| 06/27/05 | R1481=\$220.7 | R1521=\$226.7 | R1603=\$238.9 | R1580=\$235.5 |
| 07/27/05 | R1475=\$221.8 | R1520=\$228.6 | R1537=\$231.1 | R1542=\$231.9 |
| 08/31/05 | R1379=\$213.8 | R1429=\$221.6 | May 06 | R1490=\$231.0 |
| 09/30/05 | R1421=\$223.8 | R1460=\$229.9 | R1473=\$232.0 | R1440=\$226.8 |
| 11/03/05 | R1463=\$220.0 | R1484=\$223.2 | R1520=\$228.6 | July 06 |
| 11/30/05 | R1369=\$210.6 | R1401=\$215.5 | R1421=\$218.6 | R1432=\$220.3 |

WHEAT

PSD Table

| Country | South Africa | | | | | |
|------------------------|--------------|------------|------------|------------|------------|------------|
| Commodity | Wheat | | | | | |
| 1000 HA | 2003 | Revised | 2004 | Estimate | 2005 | Forecast |
| 1000 MT | USDA [Old] | Post [New] | USDA [Old] | Post [New] | USDA [Old] | Post [New] |
| Market Year Begin | 10/2003 | | 10/2004 | | 10/2005 | |
| Area Harvested | 748 | 748 | 830 | 830 | 820 | 801 |
| Beginning Stocks | 898 | 897 | 598 | 614 | 560 | 585 |
| Production | 1540 | 1540 | 1680 | 1680 | 2000 | 1835 |
| TOTAL Mkt. Yr. Imports | 1278 | 1278 | 1396 | 1395 | 1100 | 1200 |
| Jul-Jun Imports | 911 | 837 | 1407 | 1350 | 1100 | 850 |
| Jul-Jun Import U.S. | 475 | 414 | 270 | 265 | 0 | 250 |
| TOTAL SUPPLY | 3716 | 3715 | 3674 | 3689 | 3660 | 3620 |
| TOTAL Mkt. Yr. Exports | 379 | 380 | 324 | 326 | 350 | 325 |
| Jul-Jun Exports | 356 | 320 | 338 | 350 | 350 | 325 |
| Feed Dom. Consumption | 10 | 32 | 10 | 23 | 10 | 25 |
| TOTAL Dom. Consumption | 2739 | 2721 | 2790 | 2778 | 2750 | 2800 |
| Ending Stocks | 598 | 614 | 560 | 585 | 560 | 495 |
| TOTAL DISTRIBUTION | 3716 | 3715 | 3674 | 3689 | 3660 | 3620 |

Production

According to the fourth official estimate the expected 2005 wheat crop is 1.835 million tons, 16,000 tons less than the previous estimate. The yield expected is 2.29 mt/ha as against 2.31 mt/ha of the previous estimate. Production in the Western Cape is put at 660,000 tons at 2.2 mt/ha and the Free State 551,000 tons at 1.45 mt/ha. The area planted remained unchanged.

Commercial human consumption increased by 3.1% from 2.652 million tons in MY2003/04 to 2.734 million tons in MY 2004/05. Imports increased from 1.278 million tons in 2003/04 to 1.394 million tons in 2004/05 and are expected to reach 1.2 million tons in 2005/06.

Imports

| MT | MY 03/04 | Oct./Sept. | | MY 04/05 | Oct/Sept | |
|-----------|------------|------------|-----------|------------|-----------|-----------|
| | For Africa | For RSA | Total | For Africa | For RSA | Total |
| Argentina | 73 816 | 268 218 | 342 034 | 111 654 | 574 600 | 686 254 |
| USA | 146 660 | 413 429 | 560 089 | 43 078 | 281 165 | 324 243 |
| Australia | | 298 504 | 298 504 | | 154 112 | 154 112 |
| Germany | 3 873 | 12 199 | 16 072 | 12 603 | 115 332 | 127 935 |
| Canada | 13 767 | | 13 767 | | 43 766 | 43 766 |
| Ukraine | | | | | 29 935 | 29 935 |
| UK | | 22 420 | 22 420 | | 27 586 | 27 586 |
| France | 2 | 25 016 | 25 016 | | | |
| TOTAL | 238 116 | 1 039 786 | 1 277 902 | 167 335 | 1 226 496 | 1 393 831 |

South Africa actually imported about 116,000 tons more in 2004/05 than in 2003/04. Although the US share sunk from 43% to 23%, U.S. exports to South Africa still reached 324,000 tons.

Exports

| Metric tons | 2003/04 | 2004/05 |
|-------------|---------|---------|
| Botswana | 88 559 | 77 033 |
| Lesotho | 74 656 | 75 956 |
| Swaziland | 40 634 | 34 543 |
| Zimbabwe | 102 598 | 40 738 |
| Zambia | 37 430 | 55 826 |
| Namibia | 12 622 | 16 904 |
| Total | 356 499 | 301 000 |
| Products | 23 001 | 21 000 |
| Grand total | 379 500 | 322 000 |

Whole grain exports only reached 301,000 tons this season after 356,000 tons were exported in 2003/04. Product export data are added for a total of 322,000 tons in 2004/05 including 135,000 tons of SA origin wheat, the same as in 2003/04.