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Germany

Processed Sweet Corn

Annual

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Report Highlights:

In CY 2001 German imports of preserved sweet corn remained stable at 66,475 MT. Imports of frozen sweet corn dropped by 4.3 percent and amounted to 11,637 MT. The United States was the fifth largest supplier of preserved sweet corn to Germany with 7,420 MT. France is the most important supplier of this commodity to Germany. German exports of preserved corn are marginal and mainly transshipments.

Executive Summary

As Germany's generally cold weather is not optimal for the production of sweet corn, the country produces only negligible amounts, which are consumed as fresh.

This report covers sweet corn of tariff codes HS 0710 4000 (frozen sweet corn) and HS 2005 800 (sweet corn preserved otherwise than by vinegar or acetic acid).

German imports in CY 2000 amounted to 11,637 MT of frozen sweet corn (down 4.3 percent from CY 1999) and 66,475 MT of preserved sweet corn (down a negligible 0.3 percent from the previous year). For preserved sweet corn France traditionally is the main supplier to the German market; however, in recent years it has constantly lost market share. Its share of German imports declined again from 46 percent in CY 1999 to 34 percent in CY 2000. In contrast Hungary, the second most important supplier to the German market, has increased its share from 17 percent in CY 1999 to 23 percent in CY 2000.

In CY 2001 the United States was able to increase its exports of canned sweet corn to Germany by 11.2 percent to 7,420 MT, which makes it the fifth largest supplier of preserved sweet corn (after France, Hungary, Italy and Thailand). This is especially remarkable given the unfavorable DM/US\$ exchange rate in CY 2000 (see below). On the other hand, the United States' exports of frozen sweet corn to Germany dropped drastically from 296 MT in CY 1999 to 51 MT in CY 2000, which is a decline of 83 percent. Industry contacts were unable to give a reason for this decline.

German exports are marginal. In the case of preserved sweet corn most of the exports consisted of transshipments primarily through France and the UK. Volumes in CY 2001 were 2,689 MT for frozen sweet corn (down 13 percent from previous year) and 9,754 MT for canned sweet corn (a slight increase of 1.7 percent).

Calculated (from trade data) domestic consumption of canned and frozen sweet corn in CY 2000 amounted to 65,669 MT, which is less than one percent under the figure for CY 1999 (66,179 MT). Canned sweet corn is primarily used in salads and as a vegetable side dish. Frozen sweet corn is mostly further processed into convenience foods.

Note: In recent years the U.S. dollar/German mark exchange rate has been as follows:

1991: US\$1 = DM 1.66;	1996: US\$1 = DM 1.50;
1992: US\$1 = DM 1.52;	1997: US\$1 = DM 1.70;
1993: US\$1 = DM 1.65;	1998: US\$1 = DM 1.76,
1994: US\$1 = DM 1.61;	1999: US\$1 = DM 1.66,
1995: US\$1 = DM 1.43;	2000: US\$1 = DM 2.12.

Further exchange (as of October 09, 2001, Handelsblatt) rates are for:

Euro € /German mark:	Euro 1 = DM 1.95583,
U.S. dollar/ €	US\$1 = Euro 0.9140
U.S. \$/ DM:	US\$1 = DM 2.14 .

Table 1: German imports of sweet corn preserved otherwise than by vinegar or acetic acid

IMPORTS	1999		2000		Jan/Jun00		JAN/JUN01	
	MT	\$/KG	MT	\$/KG	MT	\$/KG	MT	\$/KG
HS 2005 8000	PRESERVED SWEET CORN							
FRANCE	30,866	0.98	22,387	0.86	13,194	0.89	15,783	0.82
HUNGARY	11,329	0.90	14,978	0.76	7,084	0.77	11,969	0.77
ITALY	8,645	0.77	9,874	0.64	5,854	0.66	5,062	0.60
THAILAND	6,721	0.95	9,712	0.80	6,844	0.85	3,824	0.88
U.S.A.	6,672	1.06	7,420	1.05	4,289	1.03	1,555	1.03
NETHERLANDS	1,353	1.12	1,144	0.98	1,101	1.01	21	0.74
CANADA	938	1.68	784	1.60	455	1.54	320	1.66
GREAT BRITAIN	13	1.12	119	1.35	37	1.48	116	1.38
BELGIUM	34	1.06	31	0.65	18	0.58	15	0.75
PORTUGAL	-	-	-	-	-	-	1,225	1.01
CHINA	-	-	-	-	-	-	370	1.14
IVORY COAST	-	-	-	-	-	-	15	0.83
INDONESIA	18	1.12	-	-	-	-	83	0.65
SERBIA/MONTENEG	49	0.36	-	-	-	-	-	-
JAPAN	34	5.06	-	-	-	-	-	-
OTHER	16	1.22	26	1.16	-	-	16	0.99
WORLD	66,686	0.96	66,475	0.83	38,885	0.86	40,372	0.81
INTRA-EU-15	40,913	0.94	33,556	0.80	20,205	0.83	22,221	0.78
EXTRA EU-15	25,772	0.99	32,919	0.86	18,680	0.88	18,151	0.84
Source: Based on Data obtained from Federal Office of Statistics								
Office of Agricultural Affairs, Berlin, Oct/10/2001								

Table 2: German imports of frozen sweet corn

IMPORTS	1999		2000		Jan/Jun00		Jan/Jun01	
	MT	\$/KG	MT	\$/KG	MT	\$/KG	MT	\$/KG
HS 0710 4000 SWEET CORN, FROZEN/COOKED/UNCOOKED								
HUNGARY	6,897	0.53	5,830	0.44	3,213	0.46	2,298	0.51
BELGIUM	1,446	1.05	1,583	0.89	846	0.93	949	0.81
FRANCE	1,448	0.93	1,491	0.87	764	0.87	605	0.94
SPAIN	805	0.83	809	0.69	420	0.72	418	0.72
NETHERLANDS	352	1.23	563	1.12	395	1.33	309	1.13
SERBIA/MONTENEG	17	0.51	390	0.42	100	0.33	260	0.44
ISRAEL	321	1.35	349	1.23	284	1.28	207	1.26
POLAND	100	0.51	207	0.39	20	0.44	267	0.48
SOUTH AFRICA	160	0.83	112	0.72	92	0.74	-	-
THAILAND	143	1.41	102	1.36	31	1.33	61	1.33
U.S.A.	296	1.28	51	1.12	31	1	-	-
RUSSIA	76	0.74	41	0.75	41	0.76	-	-
AUSTRIA	-	-	30	0.95	-	-	-	-
CHINA	-	-	25	1.15	15	1.12	-	-
CZECH REPUBLIC	-	-	22	0.32	22	0.34	21	0.58
INDIA	-	-	21	1.24	21	1.27	-	-
VIETNAM	-	-	-	-	-	-	14	1.37
SLOVAKIA	40	0.38	-	-	-	-	-	-
MACEDONIA	-	-	-	-	-	-	20	0.58
LITHUANIA	37	0.63	-	-	-	-	-	-
TURKEY	-	-	-	-	-	-	20	0.6
SOUTH KOREA	10	1.36	-	-	-	-	-	-
OTHER	16	1.2	12	1.41	-	-	19	0.9
WORLD	12,165	0.74	11,637	0.65	6,298	0.7	5,467	0.7
INTRA-EU-15	4,058	0.98	4,476	0.88	2,427	0.94	2,292	0.87
EXTRA EU-15	8,108	0.62	7,161	0.51	3,871	0.55	3,175	0.57
Source: Based on Data obtained from Federal Office of Statistics Office of Agricultural Affairs, Berlin, Oct/10/2001								

Table 3: German exports of sweet corn preserved otherwise than by vinegar or acetic acid

EXPORT	1999		2000		Jan/Jun00		JAN/JUN01		
	MT	\$/KG	MT	\$/KG	MT	\$/KG	MT	\$/KG	
HS 2005 8000			PRESERVED SWEET CORN						
FRANCE	3,373	0.98	2,512	1.01	1,656	1.02	777	1.00	
GREAT BRITAIN	1,750	0.98	1,954	1.06	1,104	0.99	1,099	1.24	
AUSTRIA	1,143	0.81	1,290	0.68	619	0.71	1,214	0.69	
NETHERLANDS	526	0.89	1,026	0.76	481	0.75	495	0.74	
SWITZERLAND	988	1.09	796	1.00	312	1.02	428	0.97	
DENMARK	470	0.92	597	0.66	292	0.75	403	0.55	
SPAIN	433	1.06	512	1.19	310	1.17	-	-	
ITALY	247	0.87	393	0.90	236	0.91	94	1.16	
BELGIUM	212	1.03	210	1.14	117	1.15	172	1.12	
SWEDEN	168	1.11	161	0.83	94	0.82	129	0.80	
GREECE	104	0.97	108	1.30	67	1.14	97	1.12	
PORTUGAL	74	1.12	106	1.37	64	1.40	110	1.31	
IRELAND	18	1.02	14	1.29	11	1.35	80	1.34	
CROATIA	16	1.43	14	1.21	-	-	-	-	
CZECH REPUBLIC	-	-	12	0.77	-	-	-	-	
FINLAND	-	-	11	0.59	-	-	61	0.59	
HUNGARY	19	0.76	-	-	-	-	-	-	
POLAND	14	0.95	-	-	-	-	-	-	
RUSSIA	-	-	-	-	-	-	11	0.95	
OTHER	30	1.21	40	1.13	20	1.23	32	1.19	
WORLD	9,584	0.97	9,754	0.94	5,382	0.95	5,202	0.93	
INTRA-EU-15	8,521	0.95	8,893	0.93	5,051	0.94	4,733	0.92	
EXTRA EU-15	1,063	1.09	858	1.01	331	1.03	469	0.98	
Source: Based on Data obtained from Federal Office of Statistics									
Office of Agricultural Affairs, Berlin, Oct/10/2001									

Table 4: German exports of frozen sweet corn

EXPORTS	1999		2000		Jan/Jun00		Jan/Jun01	
	MT	\$/KG	MT	\$/KG	MT	\$/KG	MT	\$/KG
HS 0710 4000 SWEET CORN, FROZEN/COOKED/UNCOOKED								
BELGIUM	1,441	0.61	778	0.53	523	0.51	141	0.63
AUSTRIA	531	1.22	668	1.05	349	1.1	269	1.05
NETHERLANDS	500	0.83	463	0.55	286	0.67	147	0.52
ITALY	135	0.85	281	0.7	182	0.71	122	0.7
FRANCE	150	0.86	277	0.55	168	0.55	83	0.67
GREAT BRITAIN	148	0.73	124	0.63	104	0.64	140	0.69
FINLAND	95	1.32	25	1.71	15	1.74	32	1.57
RUSSIA	-	-	20	1.16	19	1.17	-	-
HUNGARY	-	-	15	1.45	-	-	-	-
SPAIN	24	1.75	12	1.63	12	1.67	11	1.25
DENMARK	24	0.81	-	-	-	-	-	-
GREECE	11	2.6	-	-	-	-	-	-
OTHER	29	1.62	25	1.57	17	1.63	20	1.41
WORLD	3,088	0.83	2,689	0.72	1,675	0.73	964	0.81
INTRA-EU-15	3,061	0.82	2,640	0.71	1,648	0.72	946	0.8
EXTRA EU-15	26	1.55	49	1.25	27	1.17	17	1.33
Source: Based on Data obtained from Federal Office of Statistics								
Office of Agricultural Affairs, Berlin, Oct/10/2001								