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Belgium-Luxembourg

Exporter Guide

Annual

2001

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Report Highlights:

This report provides information on the Belgian/Luxembourg food market for U.S. exporters. It focuses on consumer-oriented foods and on the Belgian distribution.

Includes PSD changes: No
Includes Trade Matrix: No
Annual Report
The Hague [NL], BE

I. Market Overview

" Belgium has 10.2 million inhabitants. The Belgian economy expanded 4 percent in 2000, resulting in a per capita GDP of U.S.\$20,800. Belgium's service sector generates more than 70 percent of GDP, industry 25 percent and agriculture 2 percent. Belgium ranked as the tenth-largest trading country in the world in 1999. About three-quarters of Belgium's trade is with other European Union (EU) members; eight percent is with the United States. Belgium imports many basic or intermediate goods, adds value, and then exports final products. The Belgian capital, Brussels, is also the capital of the European Union (EU). The country benefits from its central geographic location, and a highly skilled, multilingual and industrious workforce. Unemployment decreased to 3 percent in 2000, compared to 3.7 percent in 1999.

' Belgium has a diversified industrial and commercial base and is comprised of three main regions: Wallonia in the south, Flanders in the north, and Brussels in the Center. The Wallonia area is French speaking, Flanders is Flemish, and Brussels is officially bilingual with English also being widely used. There is also a small German speaking area in the East. The largest cities are Brussels (1 million inhabitants), Antwerp (500,000) and Gent, Charleroi and Liege (each with about 200,000). Many exporters view Belgium as an important transit and distribution center for reaching the rest of the European market. The north is generally more densely populated, has more food outlets and greater specialized retailing.

" Of Belgium's 4.2 million households, 1.1 million have only one person. This situation is expected to grow because the population is aging, children are leaving home earlier and divorces are increasing. The average household size is currently 2.5 persons.

" Total sales for the food market industry reached U.S. \$22.8 billion in 2000, compared to US \$26.0 billion in 1999. In reality, this is not a decrease because it only reflects the dollar exchange increase. Expressed in EURO, there was a 2 percent increase while inflation rate was 2.6 percent. The retailers are still increasing their market share at the expense of traditional stores and open air markets. Retail sales were US \$14.7 billion or 64.6 percent of total food sales in 2000, compared to US \$16.7 billion or 64.1 percent in 1999. The Belgian consumer is both price and quality conscious, with a bias toward quality, but responds well to price reductions and promotional activities of manufacturers and distribution brands.

Exchange Rate		
Year	U.S. \$	EURO
1998	1	0.9
1999	1	0.938
2000	1	1.085
Jan-Sep 2001	1	1.118

" The Belgian retail market is dominated by two major chains. Carrefour (formerly GB) and Delhaize "Le Lion". Other prominent names in the food retailing sector are Colruyt, Aldi and Cora, which are large scale discounters. These chains also act as distributors for smaller retailers in areas not covered by their stores. Smaller regional chains rely on buying groups and individual importers/ distributors or wholesalers for their imported products. Belgium's numerous open-air markets where many products (mostly fresh), are sold directly to the consumers, have lost market share due to food hygiene issues.

	Number of stores			Share			Value of sales (\$ mill)		
	1998	1999	2000	1998	1999	2000	1998	1999	2000
Hypermarkets	81	82	78	15.5%	15.7%	15.4%	2,635	2,619	2,261
Supermarkets	2,024	2,085	1,919	72.3%	72.4%	72.6%	12,291	12,077	10,658
Superettes	2,782	2,668	2,642	8.1%	8.2%	8.6%	1,377	1,368	1,262
Traditional Stores	6,633	5,841	5,252	4.1%	3.7%	3.4%	697	617	499
Total Foodstores	11,420	10,676	9,891	100%	100%	100%	17,000	16,681	14,679

Source: AC Nielsen

" The range of private labels in distribution has continued to increase in the case of all product categories, with a current value share of 29 percent. The frozen market has the highest proportion of private labels, with a market share rising to 47.8 percent in 2000.

Total Private Expenditures for Food and Beverages in 1999 <i>-in million EURO at current prices-</i>	
Bread & Cereals	2,429
Meat & Meat Products	3,739
Fish	826
Milk, Cheese, Eggs	1,852
Fats & Oils	385
Fruits & Vegetables	1,968
Potatoes	347
Sugar	63
Other Foods, Chocolate & Confectionary	2,386
Coffee, The & Cacao	358

Non Alcoholic Beverages	1,127
Alcoholic Beverages	1,709
Tobacco & Products	974
TOTAL FOOD, BEVERAGES, TOBACCO	18,161
TOTAL PRIVATE CONSUMPTION	115,223

Source: National Institute of Statistics

Advantages and Challenges for U.S. Products in the Belgian Market

Advantages	Challenges
High availability of U.S. innovative products	Incredible choice of products available within the EU and difficult to attract the attention of major buying groups
Affluent market, good buying power	Markets are saturated, competition is harsh
Port of Antwerp and an excellent distribution network	High availability of EU products
Favorable image of American products	Increasing label and ingredient requirements

II. Exporter Business Tips

Local Business Customs

Most Belgian business people speak English. The Belgian food buyers know their business and will usually know what your competition is doing. They are highly aware of the profits products will bring them and they are not likely to spend time and resources in products they don't believe in. They are looking for a relationship and will expect continue support.

General Consumer Tastes and Preferences

As the number of working women is increasing, many households want to save time on cooking meals. Therefore, Belgium presents excellent opportunities for consumer-ready foods. People dine out a lot and have a varied taste for new foods. Although eating habits are still mainly traditional, in recent years food safety concerns is changing the Belgian's food choice. Several food crises diverted many consumers to organic or vegetarian food while GMO derived foodstuffs have virtually disappeared from the shelves as a result of NGO pressure.

Topics in the Belgian Food Market

Food Safety: quality labels, traceable products, GMO-free

Health: fresh, organic, low calory, no additives

Convenience: fresh- prepacked, frozen, consumer-ready, microwave meals, take-away

Price and Distribution: discounters and supermarkets take market share from specialty shops, private labels, one stop shopping

Food Standards and Regulations

Belgium follows EU policies with regard to labeling and ingredient requirements. Additional Belgian law exists with regard to packaging and language used for labeling. More information about regulations and standards, as well as market information, can be obtained from next reports available from the FAS homepage: <http://www.fas.usda.gov>

- ~ Retail Food Sector Report (BE0035)
- ~ EU Food and Agricultural Import Regulations and Standards Report 2000, (FAIRS), (E210145)
- ~ Belgian Food and Agricultural Import Regulations and Standards Report 2000, (FAIRS), (BE0010)

Other exporter tips

Many U.S. exporters participate in USA pavilions at either the SIAL in Paris, October 20-24, 2002 (every even-numbered year) or the ANUGA in Cologne, October 13-18, 2001 (odd-numbered years). These food shows provide an excellent opportunity to show and demonstrate products because they are the largest venues in Europe and are visited by buyers from Belgian and other EU food companies and supermarkets.

The *Foreign Agricultural Service* (FAS) in Washington, D.C. offers *low cost and free services from its AgExport Division* for U.S. exporters. The **Trade Leads service** offers exporters timely information on foreign buyers who are seeking U.S. food and agricultural products. Conversely, potential importers/distributors in foreign countries can be notified of your desire to sell specific U.S. agricultural products through the **Buyer Alert Newsletter** which offers low-cost advertising for U.S. exporters. This newsletter, distributed by USDA's overseas offices, can introduce agricultural export product to foreign buyers. There are also AgExporters' lists, which detail U.S. exporters by product category. For further information, contact Linda Conrad at Conrad@fas.usda.gov, at (202) 690-3421, or by fax at (202) 690-4374.

III. Market Sector Structure and Trends

In Belgium, about 73 percent of food sales takes place in supermarkets, 15 percent in hypermarkets, and 12 percent in traditional or specialty stores.

Y Major supermarkets and hypermarkets, large discounters have **national coverage**

Y Buying groups, smaller type self-service retailers, and importers/distributors have **regional coverage**

Y Independent retailers have national coverage but buy from regional groups/ importers/ wholesalers

For easier market access and targeting, as well as meeting market regulations, many food products are handled by an importer. However, it is possible to deal directly with some of the supermarket chains. Lists of importers are available from the Office of Agricultural Affairs in Brussels (the e-mail is: AgBrussels@fas.usda.gov or agbrussels@home.uni-one.nl).

BELGIUM: Number, Market Share and Average Sales of Stores by Size									
Description	1998			1999			2000		
	No.	Market Share %	Average Sale/Store Mil. Euro	No.	Market Share %	Average Sale/Store Mil. Euro	No.	Market Share %	Average Sale/Store Mil. Euro
F1 Mass Distribution	511	51.2	15.4	519	51.5	15.5	517	52.2	16.2
Colruyt N.V. (Discount Colruyt), Delhaize "Le Lion" (Supermarkets), Carrefour: Carrefour, Super GB, Louis Delhaize Group: Cora and Match, Group Mestdag: Super M and Champion									
F2i Integrated Medium-Sized Distribution	700	14.6	3.2	728	14.7	3.16	686	14.2	3.32
Aldi, Delhaize "Le Lion": Delhaize 2 & Delhaize City, Lidl, Louis Delhaize Group: Profi, Laurus: Battard, Central Cash									
F2ni Non-Integrated Medium-Sized Distribution	1,131	24.4	3.21	1,086	24.4	3.52	1,069	24.9	3.73
Alvo, Delhaize "Le Lion": AD Delhaize & Superettes Delhaize, Group Carrefour: Unic, Nopri, Super GB Partner, Intermarché, Samgo, Laurus: Spar, Unidis Supermarkets, Distrigroup 21: Cash Fresh, Lambrechts: Carat, Spar Other independent supermarkets with surface of 400 m ² or more									
F3 stores with a surface < 400 m ² ; self-service stores, traditional stores, includes gas marts and night stores	9,178	9.8	0.17	8,343	9.4	0.18	7,619	8.7	0.19
TOTAL NUMBER OF STORES	11,520		1.33	10,676		1.47	9,891		1.62

Source: ACNielsen

IV. Best High-Value Products Prospects

The Belgian consumers are seeking, and willing to pay more for, food and drink perceived as being:

semi-prepared	convenient
pre-packaged	pre-cleaned
novel/ fun	quick to prepare
fresh	exotic
organic	safe
snack	for children
traditional in	functional
value	healthy foods
high quality	

Consumer Products, including seafood products, in the market, which have good sales potential, include:

- X Nuts
- X Niche market food preparations (convenience and ethnic foods)
- X Consumer-ready products (microwave meals, sauces,...)
- X Beer
- X Wine
- X Fruit Juice (citrus juice), concentrate and regular juices
- Y Salmon (fresh, smoked and canned); Molluscs/ crustaceans, Groundfish & flatfish

In Belgium, the share of expenses for food and drinks decreased to 15 percent of total family expenses in 2000. This trend is expected to continue. However, the value of food expenses is increasing, including drinks expenses, because of changes in consumers' habits. As a result of food crises, consumers are willing to pay somewhat higher prices for safety or quality certified foodstuffs. The most noticeable increases in food consumption are expected to occur in the areas of organic food and consumer-ready meals.

V. Key Contacts and Further Information

" U.S. Mailing Address for Office of Agricultural Affairs (OAA) in Belgium

Office of Agricultural Affairs, American Embassy
U.S. Mailing Address: U.S. Embassy/Brussels, FAS/EMB, PSC 82 Box 002 APO AE
09710 International Mailing Address: Regentlaan 27, B-1000 Brussels, Belgium
Tel: +32 (2) 508 2437
Fax: +32 (2) 508 2148
E-mail: AgBrussels@fas.usda.gov
AgBrussels@home.uni-one.nl

" U.S. Agricultural Trade Information is available at WWW.FAS.USDA.GOV
This site has links to State Departments of Agriculture, State Regional Trade Groups, U.S. Agricultural Market Development Organizations, and U.S. Food Industry Associations. Some of the information available include commodity and market research reports, import regulations and requirements.

" For information on Anuga and SIAL, contact:

ANUGA 2001

Webpage: www.exhibitpro.com
Show Contact: Jon Elliott
B-FOR International, Fredericksburg, VA
Tel: 540-373-9935, Fax: 540-372-1414, E-mail: b-for@exhibitpro.com

USDA Contact: Sharon Cook
USDA Trade Show Office
Tel: 202-720-3425, Fax: 202-690-4374, E-mail: cooks@fas.usda.gov

Mr. Jeffrey Jones, Director
Christel Wagner, Marketing Specialist
USDA/FAS/ATO, Hamburg, Germany
Tel: +49-40-41-46-070, Fax: +49-40-41-46-0720 E-mail: ATOHamburg@fas.usda.gov

SIAL 2002

Webpage: www.sial.fr
Show Contact: Kelly Wheatley
IMEX Management, Inc., Charlotte, NC
Tel: 704-365-0041, Fax: 704-365-8426, E-mail: sial@imexmgt.com

USDA Contact: Sharon Cook
USDA Trade Show Office
Tel: 202-720-3425, Fax: 202-690-4374, E-mail: cooks@fas.usda.gov
Besa Kotati, Counselor

U.S. Embassy, Paris

Tel: +33-1-4312-2277, Fax: +33-1-4312-2662, E-mail: agparis@fas.usda.gov

' Other Useful Government Agencies in Belgium

Ministry of Public Health and Environment

Cité Administrative de l'Etat

Quartier Vésale

Blvd. Pachéco 19 box 5

B-1010 Brussels

Tel: +32 (2) 210 4511, Fax: +32 (2) 210 5927

Ministry of Agriculture

World Trade Center III

Boulevard S. Bolivar 30

B-1000 Brussels

Tel: +32 (2) 208 3211, Fax: +32 (2) 208 5290

Ministry of Economic Affairs

Secrétariat général

Square de Meeus 23

B-1040 Brussels

Tel: +32 (2) 506 5111, Fax: +32 (2) 514 2472

Ministry of Foreign Affairs

Rue des Petits Carmes 15

B-1000 Brussels

Tel: +32 (2) 501 8111, Fax: +32 (2) 501 8496

Ministry of Public Health

Food Inspection

Cité Administrative de l'Etat

Quartier Vésale

Blvd. Pachéco 19 box 5

B-1010 Brussels

Tel: +32 (2) 210 4843, Fax: +32 (2) 210 4879

Ministry of Public Health

Veterinary Inspection

Rue de la Loi 56

B-1040 Brussels

Tel: +32 (2) 287 0253, Fax: +32 (2) 287 0200

Ministry of Finance
Secrétariat général
Rue de la loi 14
B-1040 Brussels
Tel: +32 (2) 233 8211, Fax: +32 (2) 233 8107

Ministry of Social Affairs
Rue de la Vierge Noire 3c
B-1000 Brussels
Tel: +32 (2) 509 8111, Fax: +32 (2) 509 8530

Ministry of Finance
Central Administration for Customs and Excise Duties)
Bld du Jardin Botanique 50
B-1000 Brussels
Tel: +32 (2) 210 3011, Fax: +32 (2) 210 3313

Ministry of Economic Affairs
Patent division
North Gate III
Bld Roi Albert II 16
B-1210 Brussels
Tel: +32 (2) 206 4111, Fax: +32 (2) 206 5750

' **Trade Associations**

Editions « La Chartre » s.a
Editor of Food Legislation
Rue Guimard 19
B-1040 Brussels
Tel: +32 (2) 512 2949, Fax: +32 (2) 512 2693

Belgafood
Belgian Professional Union for the Import of Foods
Rue St. Bernard 60
B-1060 Brussels
Tel: +32 (2) 537 3060, Fax: +32 (2) 539 4026
E-mail: belgafood@fedis.be

FEVIA
Federation of Agricultural and Food Related Industries
Avenue de Cortenbergh 172 box 7
B-1000 Brussels
Tel: +32 (2) 743 0800, Fax: +32 (2) 733 9426
E-mail: info@fevia.be

FEDIS

Belgian Federation of Distribution Enterprises
 Rue Saint Bernard 60
 B-1060 Brussels
 Tel: +32 (2) 537 3060, Fax: +32 (2) 539 4026
 E-mail: info@fedis.be

European Center for Fruits and Vegetables
 Quai des Usines 112-154
 B-1000 Brussels
 Tel: +32 (2) 242 6021, Fax: +32 (2) 245 2727
 E-mail: info@cefg-ecfg.be

Belgian Federation of Importes, Exporters, Wholesalers
 Of Fruits, Vegetables and Early Season Produce
 Quai des Usines 112-154
 B-1000 Brussels
 Tel: +32 (2) 215 9050, Fax: +32 (2) 215 6863
 E-mail: nufeg@skynet.be

C.I.M.O.
 European Club of Importers of Overseas Fruits and Vegetables
 Avenue de Broqueville 272 box 4
 B-1200 Brussels
 Tel: +32 (2) 777 1580, Fax: +32 (2) 777 1581
 E-mail: secretariat@cimo.be

APPENDIX

A. Key Trade and Demographic Information

Agricultural Imports from all Countries (\$Mil 17,428)/ U.S. Market Share (3 %)
Consumer Food Imports from All Countries (\$Mil 9,606)/ U.S. Market Share (2 %)
Edible Fishery Imports from All Countries (\$Mil 1,025) /U.S. Market Share (2 %)
Total Population (Millions 10.2)/ Annual Growth Rate (0.24 %)
Urban Population (Millions 6.7)/ Annual Growth Rate (0.2 %)
Number of Major Metropolitan Areas 6
Per Capita Gross Domestic Products (US. Dollars 22,156)
Per Capita Food Expenditures (US Dollars 2,221)
Percent of Female Population Employed 33 % - group 15-64 years old 51.5 %
Exchange rate 2000 (1US\$=BF43.76=EURO 1.085)

B. Consumer Food & Edible Fishery Products Imports

Belgium-Luxembourg Imports (In Millions of Dollars)	Imports from the World			Imports from the U.S.			U.S Market Share		
	1998	1999	2000	1998	1999	2000	1998	1999	2000
CONSUMER-ORIENTED AG TOTAL	10,614	NA	NA	210	NA	NA	2	0	0
Snack Foods (Excl. Nuts)	599	NA	NA	3	NA	NA	1	0	0
Breakfast Cereals & Pancake Mix	59	NA	NA	1	NA	NA	2	0	0
Red Meats, Fresh/Chilled/Frozen	521	NA	NA	26	NA	NA	5	0	0
Red Meats, Prepared/Preserved	280	NA	NA	1	NA	NA	0	0	0
Poultry Meat	242	NA	NA	0	NA	NA	0	0	0
Dairy Products (Excl. Cheese)	1,389	NA	NA	1	NA	NA	0	0	0
Cheese	775	NA	NA	0	NA	NA	0	0	0
Eggs & Products	69	NA	NA	1	NA	NA	2	0	0
Fresh Fruit	1,676	NA	NA	13	NA	NA	1	0	0
Fresh Vegetables	510	NA	NA	1	NA	NA	0	0	0
Processed Fruit & Vegetables	797	NA	NA	10	NA	NA	1	0	0
Fruit & Vegetable Juices	521	NA	NA	61	NA	NA	12	0	0
Tree Nuts	140	NA	NA	23	NA	NA	16	0	0
Wine & Beer	829	NA	NA	6	NA	NA	1	0	0
Nursery Products & Cut Flowers	277	NA	NA	1	NA	NA	0	0	0
Pet Foods (Dog & Cat Food)	239	NA	NA	17	NA	NA	7	0	0
Other Consumer-Oriented Products	1,692	NA	NA	46	NA	NA	3	0	0
FISH & SEAFOOD PRODUCTS	1,025	NA	NA	13	NA	NA	1	0	0
Salmon	79	NA	NA	3	NA	NA	4	0	0
Surimi	3	NA	NA	1	NA	NA	4	0	0
Crustaceans	359	NA	NA	5	NA	NA	1	0	0
Groundfish & Flatfish	267	NA	NA	1	NA	NA	1	0	0
Molluscs	86	NA	NA	1	NA	NA	0	0	0
Other Fishery Products	233	NA	NA	4	NA	NA	2	0	0
AG PRODUCTS TOTAL	17,024	NA	NA	556	NA	NA	3	0	0
AGRIC., FISH & FORESTRY TOTAL	19,767	NA	NA	681	NA	NA	3	0	0

Source: FAS' Global Agricultural Trade System using data from the United Nations Statistical Office

Belgium Imports (In Millions of Dollars)	Imports from the World			Imports from the U.S.			U.S Market Share		
	1998	1999	2000	1998	1999	2000	1998	1999	2000
CONSUMER-ORIENTED AG TOTAL	NA	10,107	9,606	NA	200	189	0	2	2
Snack Foods (Excl. Nuts)	NA	611	548	NA	4	2	0	1	0
Breakfast Cereals & Pancake Mix	NA	59	58	NA	2	1	0	3	2
Red Meats, Fresh/Chilled/Frozen	NA	499	449	NA	22	12	0	4	3
Red Meats, Prepared/Preserved	NA	293	299	NA	1	1	0	0	0
Poultry Meat	NA	197	197	NA	0	0	0	0	0
Dairy Products (Excl. Cheese)	NA	1,286	1,282	NA	1	1	0	0	0
Cheese	NA	731	694	NA	1	1	0	0	0
Eggs & Products	NA	61	59	NA	3	3	0	4	6
Fresh Fruit	NA	1,527	1,408	NA	14	10	0	1	1
Fresh Vegetables	NA	500	429	NA	1	1	0	0	0
Processed Fruit & Vegetables	NA	790	748	NA	16	15	0	2	2
Fruit & Vegetable Juices	NA	548	539	NA	66	62	0	12	12
Tree Nuts	NA	108	125	NA	12	21	0	11	17
Wine & Beer	NA	843	799	NA	7	7	0	1	1
Nursery Products & Cut Flowers	NA	276	271	NA	4	4	0	1	2
Pet Foods (Dog & Cat Food)	NA	234	229	NA	14	12	0	6	5
Other Consumer-Oriented Products	NA	1,544	1,474	NA	36	38	0	2	3
FISH & SEAFOOD PRODUCTS	NA	997	1,025	NA	17	17	0	2	2
Salmon	NA	78	79	NA	5	6	0	7	7
Surimi	NA	4	5	NA	1	1	0	0	8
Crustaceans	NA	383	367	NA	4	5	0	1	1
Groundfish & Flatfish	NA	231	290	NA	3	2	0	1	1
Molluscs	NA	86	93	NA	1	1	0	1	0
Other Fishery Products	NA	215	192	NA	4	4	0	2	2
AGRICULTURAL PRODUCTS TOTAL	NA	15,570	14,622	NA	453	449	0	3	3
AGRIC., FISH & FORESTRY TOTAL	NA	18,234	17,428	NA	559	539	0	3	3

Source: FAS' Global Agricultural Trade System using data from the United Nations Statistical Office

C. Top 15 Suppliers of Consumer Foods & Edible Fishery Products

Belgium-Luxembourg - Top 15 Suppliers							
CONSUMER-ORIENTED AG TOTAL IMPORTS				FISH & SEAFOOD PRODUCTS IMPORTS			
(1000\$)	1998	1999	2000	(1000\$)	1998	1999	2000
France	2,795,102	0	0	Netherlands	251,826	NA	NA
Netherlands	2,522,162	0	0	France	102,610	NA	NA
Germany	1,183,371	0	0	Denmark	94,647	NA	NA
United Kingdom	462,740	0	0	Germany	71,310	NA	NA
Italy	414,126	0	0	United Kingdom	68,018	NA	NA
Spain	393,930	0	0	Tanzania, U.R. of	34,389	NA	NA
Brazil	309,610	0	0	Canada	32,163	NA	NA
New Zealand	267,290	0	0	Indonesia	27,789	NA	NA
United States	210,109	0	0	Thailand	27,130	NA	NA
Colombia	208,065	0	0	Uganda	25,767	NA	NA
Costa Rica	190,053	0	0	Vietnam	21,782	NA	NA
Ireland	181,010	0	0	Bangladesh	21,601	NA	NA
S.Afr.Cus.Un	179,410	0	0	Ecuador	17,737	NA	NA
Argentina	134,296	0	0	Iceland	16,642	NA	NA
Ecuador	109,087	0	0	China, P.R. of	15,259	NA	NA
Other	1,053,600	0	0	Other	196,774	0	0
World	10,614,005	0	0	World	1,025,449	0	0
Source: United Nations Statistics Division							

Belgium - Top 15 Suppliers							
CONSUMER-ORIENTED AG TOTAL IMPORTS				FISH & SEAFOOD PRODUCTS IMPORTS			
(1000\$)	1998	1999	2000	(1000\$)	1998	1999	2000
France	0	2,654,918	2,475,248	Netherlands	NA	268,182	264,697
Netherlands	0	2,403,204	2,388,507	France	NA	104,017	100,584
Germany	0	1,109,578	1,075,821	Denmark	NA	87,724	89,747
Italy	0	374,847	355,716	Tanzania, U.R.	NA	4,972	67,390
Spain	0	360,814	344,454	Germany	NA	73,972	63,187
United Kingdom	0	415,537	340,245	United Kingdom	NA	68,190	58,386
Brazil	0	337,881	332,184	Bangladesh	NA	21,843	34,459
New Zealand	0	254,814	220,795	Canada	NA	37,385	33,592
United States	0	199,769	189,296	Iceland	NA	20,012	30,115
Costa Rica	0	193,745	176,017	Vietnam	NA	24,959	21,842
Colombia	0	180,624	158,021	Indonesia	NA	25,929	17,456
South Africa	0	0	141,566	India	NA	14,880	17,275
Ireland	0	110,812	124,725	United States	NA	17,416	17,210
Argentina	0	128,082	112,879	China, P.R. of	NA	15,372	16,546
Israel	0	79,980	94,762	Spain	NA	14,105	16,082
Other	0	1,302,333	1,075,569	Other	0	197,746	176,284
World	0	10,106,954	9,605,829	World	0	996,698	1,024,856
Source: United Nations Statistics Division							